## Annual Report Government-owned Companies 2000





## Companies with Government Ownership A Summary

he Government company sphere contains companies of very diverse character, involving operations ranging from the mining industry to opera, from property to gambling. The overriding objective for the Government is that the companies should create value and, where appropriate, make sure that stipulated public interest requirements are fulfilled. The companies constitute a large part of the domestic economy, and, consequently, their operations have a strong influence on economic growth and employment. Considerable responsibility is therefore placed on the Government as regards being an active and professional owner. The annual report is a tool which can increase transparency as regards companies with Government ownership.

- SJ (Swedish State Railways) was given company form at the turn of the year in order to improve the conditions for focusing on core activities and running a competitive business. The business is now conducted by three companies directly owned by the Government.
- V&S Vin och Sprit AB continued to expand during 2000. During 2001 the company has strengthened its influence over the global distribution of its products by means of an agreement with, and participations in, the American alcoholic beverages company Jim Beam Brands, as well as an agreement with the European distribution company Maxxium.
- Dramaten AB (The Royal Dramatic Theatre) had a record high attendance in 2000, the theatre being filled to 91 per cent of capacity, and the smaller theatre, Dramatens Lilla scen, was reopened.
- Affärsverket Svenska kraftnät (Swedish National Grid) was given the task of constructing a comprehensive nation-wide optical fibre network.

- Vattenfall AB has established itself as one of Northern Europe's largest energy companies by means of acquisitions, with a strong presence in Europe's largest market, Germany.
- **AB Svenska Spel** is introducing Greyhound Racing, and SEK 310 million of the company's total profits was distributed to societies and associations.
- Telia AB was quoted on the stock exchange in June, and later acquired the Norwegian operator NetCom ASA. The company formed a joint company with Tele2 in order to construct a UMTS network in Sweden.
- Vasakronan AB won the prize for the best annual report in 1999.
- The proportion of women on the boards of companies with Government ownership is some 30 per cent, and it is expected that the target of 40 per cent by 2003 will be achieved.
- The Government Offices began to publish quarterly reports. This transparency as regards companies with Government ownership and administration is unique in Europe.

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# The Government – An Active Owner

The Government is today the largest player in the financial markets, partly because of the Swedish Pension Insurance Fund's holdings of listed shares and bonds, and partly because of the listed holdings in the Government company sphere. In addition, the Government has direct influence in the Swedish economy because companies with Government ownership constitute some 25 per cent of the domestic corporate sector. Great responsibility is therefore placed on the Government to carry out the administration of the Government company sphere with care and skill, as this has considerable consequences, not only for the individual companies, but also for the entire Swedish economy.

he outside world for companies with Government ownership has undergone considerable change since the end of the 1980s. Today, almost 85 per cent of companies with Government ownership are active in operations exposed to competition. Several of the former monopolies and Government enterprises are now operating in competitive markets. Globalisation is causing many more companies with Government ownership to experience further increases in competition, with more and more international companies establishing in Sweden.

In order to confront this changed environment, the Government has strengthened the professional administration and active ownership of Government companies.

The improvements made to ownership administration strengthen the neutrality of competition in a deregulated market. The Government has introduced the creation of value as its overriding objective, and in appropriate cases, the fulfilment of certain societal interests. The Government has also stipulated how it will utilise the three tools of ownership: transparency, increased focus on core operations, and more efficient company boards.

We are proud to be able to report that transparency as regards companies with Government ownership has increased during the past year. External auditing of these companies has been improved. The Government Offices have produced an even more comprehensive report on companies with Government ownership, and have begun to publish quarterly reports. Work in getting more women onto boards is continuing. At the end of 2000, the proportion of women was 30 per cent, and the target of 40 per cent by 2003 will be attained.

A number of companies have chosen to introduce an incentive programme for employees. Carried out in the right way, this can be an instrument for putting the focus on value creation.

During the past year, the Government has decided on the objective of Sweden becoming the world's first

information society for all. Information technology is an instrument which can make it easier to attain important objectives within a number of important areas. These include growth and employment, regional development, diversity and a sustainable society. Bearing in mind that companies with Government ownership constitute a large part of the Swedish economy, the activities of these companies in this field are of considerable importance for Sweden being able to maintain a leading position as one of the world's foremost information economies. Progressive work within this field will give better conditions for sound economic growth and employment.

The ambition of the Government is to be a professional owner.

Now and again questions are raised in various quarters regarding the role of the Government as an owner. The Government, however, takes a pragmatic view as to whether it should or should not own certain companies. The attitude of the Government is to take care of that which it owns, and to be an active, long-term owner.

The prime objective for the Government is to give companies with Government ownership the best possible conditions for continued development, because valuable companies create valuable jobs. With the Government as an active and professional owner, welfare in Sweden can increase.

Valuable companies create valuable jobs

Göran Persson

Prime Minister

Björn Rosengren Minister of Industry, Employment and Communications

# The Government's Ownership Policy – The Objective is to Create Value

The Government's paramount objective for companies with Government ownership is that they shall create value and, in appropriate cases, ensure that stipulated societal interests are fulfilled.

he Swedish Government, which is Sweden's largest company owner, has a unique opportunity of influencing Sweden's economy. This brings with it great responsibilities, and places requirements on professional administration to secure employment and growth. With deregulation within many large industrial sectors, Government companies are now encountering increasingly severe competition. Several Government companies already belong to the most cost-effective in their sectors, while others have carried out considerable changes in order to strengthen competitiveness during 2000. New information technology has also created new possibilities for the companies. Sweden is in the forefront, as is the case in some other areas, in being one of the world's most frequent users of the Internet. This gives good opportunities for rapid comprehension and utilisation of new information technology. All in all, companies with Government ownership have good prospects of continuing to contribute to sound economic growth within the entire country.

The Government company sphere consists of 59 companies, of which four are being wound up. The Government is sole owner of 45 companies, and in addition jointly owns 16 companies. In total, some 240,000 people are employed in these companies. To this can be added all the customers, suppliers and lenders who are influenced directly or indirectly by the Government's ownership activities. The Government's ownership policy therefore requires attention and scrutiny. The Government has direct ownership in five Listed companies, and the combined value of this ownership was SEK 180 billion on 18 May. The Government was thus the largest shareholder on the Stockholm Stock Exchange, with some 5 per cent of the total value of shares listed.

The ownership role of the Government is very complex, as it owns companies which are active in operations ranging from mining to opera, from property to gambling. The Government has, however, stipulated that the overriding objective for all companies is to create value, and in appropriate cases, to fulfil stipulated societal interests. The form taken for the creation of value depends on the type of company; in this respect, the companies can be divided into two groups: companies which operate within market conditions and requirements, and companies which have special societal interests to fulfil within the framework for required profitability.

As regards the first group, ownership policy is based on market requirements. For several of these companies, the current measurement of value creation is used, that is, the present value of future cash flow should be larger than the companies' combined costs of borrowed capital and shareholders' equity. During the last two years, the Government's administration has been directed at achieving a financial transformation of the companies in order

to maximise shareholder value. Shareholder value is maximised when capital costs are minimised and cash flow from invested capital is maximised.

In the second group, which includes companies such as Systembolaget AB (The Swedish Alcohol Retailing Monopoly) and Apoteket AB (The Swedish National Pharmacy Corporation) a traditional standard for value creation cannot be used. Here, the ownership policy is instead directed at requiring the companies to carry out their operations as effectively as possible, provided that stipulated objectives and economic requirements are fulfilled. For these companies, the creation of value thus arises from the social benefits that they achieve. If these companies were to focus solely on the creation of value as currently defined, shareholder value would be maximised, but at the risk to society as a whole of socio-political objectives not being achieved. Nevertheless, these companies shall also use their economic assets efficiently, which means that the present value of future cash flow should at least cover the cost of capital in the company.

Evaluation of the companies therefore also varies, depending on which of the two groups described above a company belongs to. For those Government-owned companies which operate under market terms and requirements, the owner must evaluate profitability in the company and decide whether the company is producing an acceptable return. For Companies with special societal interest, the assignment is more complex, as other factors besides profitability must also be evaluated. The requirement for clarity in the stated objectives, and active ownership administration, are therefore even more important within this group of companies.

The Government has, as an owner, three tools at its disposal with which to achieve its goals: transparency, focus on core businesses and efficient boards. The ownership policy of the Government is presented below, and the account begins with a description and an evaluation of these three tools.

# The owner's three tools – Increased transparency

The objective of the Government is that companies with Government ownership should maintain a high standard of reporting and should allow full transparency. As an example of a high degree of transparency, it can be mentioned that the annual report should include a statement as to which financial goals, including environment key ratios, the organisation is working towards, and to what extent they have been fulfilled. The



In consultation with companies with Government ownership, the Government Offices have worked to increase focus on core activities and to optimise their capital structure. For example, it can be mentioned that SJ has disposed of several operations outside of its core businesses.

requirement for transparency and high quality of reporting can also be put in relation to the relative size of the company and to its position in the market, and not least the number of owners in Sweden. For Government-owned companies, transparency is thus a question of democracy, as the companies ultimately belong to the Swedish people.

External reporting is the cornerstone on which the market's capital allocations rest, and effective allocation of capital is necessary for a healthy economy. From the point of view of the owner, reporting is of special importance because the management and the board are responsible for producing the required material. They ask themselves the questions which the owner, that is the investor, would like answered. Reporting is thus an important instrument of control for the owner as regards continual monitoring and evaluation of the company.

Financial and quantifiable information forms the basis of the company's public reporting. In order to fulfil the requirement for a high degree of transparency, this should be supplemented by descriptive information, the intention of which is to give guidance in interpreting the development of the company and the factors which create value in that specific company. To the extent that special requirements are fulfilled, in those cases where they exist, they should be considered as important as any other reporting.

Environment-related reporting should also be integrated into the annual report as far as possible. General requirements that can be placed on an annual report include possibilities and threats, which are of importance in assessing future possibilities of value creation being described in a balanced way.

The Government does not, however, only place requirements on individual companies to improve their reporting. The Government Offices also work in a structured way to improve their own reporting as regards Government ownership. This involves the Government Offices continually working to increase knowledge and thus awareness of the way in which the administration of Government companies should be carried out. As from the year 2000, the Government Offices are publishing quarterly reports. These contain a statement regarding the development of companies with Government ownership during the past quarter, and to a certain extent, a description of how the owner sees the future and development of the individual company and that sector.

Since August 1999, the Government Offices have also published a more easily accessible version of the formal report for the Riksdag concerning companies with Government ownership. This more easily accessible version is intended for the general public, the media, trade unions and other interest groups.

Within the Government Offices, work is in progress to further increase the quality of external reporting. This is done by, among other things, ensuring the quality of reported material, simplifying reporting routines for companies, and the introduction of consistent and clear

reporting in order to facilitate reading and interpretation of figures. In addition, the Government Offices have ambitions to speed up reporting so that the quarterly reports and the present publication can be published sooner after the end of the reporting period. The revised reporting routines are described in more detail on Page 41 under the heading Accounting Principles.

# The owner's three tools – Increased focus on core operations

In general, two problems exist within the Government company sphere: an inefficient capital balance and expansion outside core businesses. First of all, certain companies with Government ownership are over-capitalised, that is, they have too much shareholders' equity in relation to borrowed capital. An optimal capital structure involves the owner, in close consultation with the company, attempting to achieve a ratio between shareholders' equity and borrowed capital, which minimises the costs of total assets without risking the financial situation of the company. By reducing total capital costs, the possibilities of the company achieving increased returns and utilising capital more effectively are increased. The value of the company is thus also increased. One reason for over-capitalisation is uncertainty as to whether the owner, that is the Government, is prepared to contribute new capital if investment is required. This makes it more difficult for the company to increase dividends to the owner, as the company wishes to ensure that it has a buffer for possible future investment.

One reason why a company should not be overcapitalised is that shareholders' equity is more expensive than borrowed capital. In a situation involving insolvency, the shareholder is ranked after other creditors in order of priority. To compensate this greater degree of risk-taking, the shareholder therefore, generally requires a higher risk premium. According to external analysis, this risk premium is now between 3.5 per cent and 5 per cent based on an average. In addition to this, from the point of view of the company, profits are taxable while interest on borrowed capital is deductible. An optimal capital structure therefore involves borrowing up to a level which minimises total capital costs. This makes it easier for the company to attain higher returns and facilitate more effective use of capital. The over-capitalisation which can occur can be taken care of by, for example, increasing dividends to the owner. This must, however, be weighed against the financial situation of the company.

The second problem is that several companies with Government ownership have expanded within areas outside their core businesses. In general terms, this increases risk for the company because it then begins to compete within areas in which it has little or no experience. The management thus risks losing its focus on the core business, and lenders, in their turn, can begin to demand a higher risk premium for lending money. In addition, the owner runs the risk of the company's objectives not being fulfilled, or being put aside.

During the years 1999 and 2000, the Government Offices have, in consultation with companies with Government ownership, striven to increase the focus on core operations and optimise the capital structure. For example, it can be mentioned that SJ (Swedish State Railways) has disposed of several businesses outside its core business, including restaurant operations and ferries. Telia AB has emphasised its focus by placing non-core businesses in a separate company, and has also widened ownership of its catalogue business by listing Eniro AB on the Stock Exchange. Vattenfall is in the process of selling the majority of its non-European operations. AssiDomän AB has completed a redemption programme and has sold several industrial businesses. At the same time, there are many companies in which operations are generally well focused on core businesses.

However, for many companies in the Government company sphere, the problem remains that their own, expensive capital makes up much too large a proportion of total assets.

The boards can also decide on the companies' introducing value-based control systems connected to incentive programmes. The Government has drawn up guidelines for such programmes for employees in Government companies. This does not, however, mean that the Government recommends that such programmes should be introduced in all Government-owned companies. LKAB and Vasakronan have introduced value-based control systems connected to incentive programmes for their employees. Read more about the Government's principles for incentive programmes on Page 13.

# The owner's three tools – Efficient company boards

As an owner, the Government is active in the nomination of company boards.

The Government's objective is that the boards should include highly competent people suited to each company's operations, situation and future challenges. It is therefore important that the composition of a board is altered in step with the development of the company and changes in the outside world. Each nomination should thus be based on the competence requirements of each company's board.

The actual nomination and appointment of new board members is preceded by a continual dialogue between the responsible ministry, the chairman of the board, other board members, the company management and perhaps other owners, as well as others who are involved. In this process it can often help the owner or owners if the board evaluates itself and decides on possible changes that might be required as regards its composition and future competence requirements. The ambition of the Government is that proposed changes in the composition of company boards should be announced well before the annual general meeting.

As regards the criteria for selection of a board member, a high degree of general competence is required, either within day-to-day business activities, business development, industry expertise, financial matters or other relevant areas.

Several of the Listed companies have what is known as informal nomination committees, which comprise the largest shareholders. This has occurred, for example, in Telia AB and AssiDomän AB. What is decisive is the clear justification and documentation of any nominations, for the best possible transparency. The composition of boards should also show a balance regarding competence, background, age and sex. The aim for the unlisted companies is an even representation of men and women, and a secondary aim is that the proportion of women should be at least 40 per cent by the year 2003. In the year 2000 the proportion of women was 30 per cent and in the previous year it was 29 per cent.

The chairman of the board has a special position on the company's board. For this reason, exceptionally stringent requirements must be placed on the chairman of the board as regards competence and ability to lead the work of the board. It is the chairman of the board who shall ensure that the work of the board in companies which have Government ownership is of high quality and is conducted with a certain degree of unanimity. According to the Swedish Companies Act, responsibility is divided between the managing director and the board, so that the managing director shall be in charge of day-to-day administration in accordance with the board's guidelines and instructions. It is of value if the board can be evaluated both as a collective entity and as regards the respective individuals of which it is comprised. The collective evaluation, which is normally carried out each

#### WOMEN/MEN RATIO

| Position  | Women      | Men | Total     | Proportion of<br>Women |
|---|------------|-----|-----------|------------------------|
| Chairman  | 4          | 53  | <i>57</i> | 7%                     |
| Vice Chairman                                   | 2          | 17  | 19        | 11%                    |
| Other board members                             | 119        | 214 | 333       | 36%                    |
| Deputy members                                  | 8          | 22  | 30        | 27%                    |
| Members appointed by<br>Annual General Meeting, | total* 133 | 306 | 439       | 30%                    |
| Employee, director                              | 13         | 62  | 75        | 17%                    |
| Employee, deputy                                | 13         | 34  | 47        | 28%                    |
| MD/DG   | 7          | 50  | 57        | 12%                    |

\*Comprises directors, deputies, chairmen and vice chairmen



The Government's objective is that the boards should include highly competent people suited to each company's operations, situation and future challenges. It is therefore important that the composition of a board is altered in step with the development of the company and changes in the outside world.

year, can serve as a basis for the development of the board's working methods and also as a basis for the owner(s).

In order that boards should be efficient, they should not be too big. During the year 2000, boards in companies with Government ownership were composed of an average of 7.6 board members including deputy members. In 1999, the average board comprised 7.8 members, including deputies. The size of a board ranges from a minimum of 3 to a maximum of 14 members.

The intention of the Government Offices is to restrict board membership to executive directors, if special reasons do not demand otherwise, as each director should have the same responsibility and the same driving force for comprehensive involvement in the development of the company.

For the sake of transparency and in order to be able to participate directly in the development of the company as a majority owner, it can very often be advantageous for the Government to be represented as an owner on the board. In other words, that the board includes representatives from the Government Offices who have insight into the company's operations and the line of business in which it operates. As ownership insight increases, the board can also be given information as to the attitude of the owner on important matters. Some 40 civil servants from the Government Offices, both politically appointed and non-politically appointed, are on company boards. Of these, not more than 10 are on more than one board.

Nominations for company boards in Listed companies in which the Government is part-owner shall be made in consultation with other major owners, primarily through a nomination committee. The proposals which are then arrived at should be published well in advance of the annual general meeting, and the members of the committee should be present at the annual general meeting in order to be able to justify their choice of the proposed nominees. In the Listed companies of which the Government has a large holding, at least one member of the nomination committee should represent the Government. The nomination committee should consist of between three and five members, and the majority of the committee should represent the major owners. It is appropriate for the nomination committee to propose directors' fees as well.

## Important matters of policy

elow is given an account of Government policy regarding matters of principle and how they affect companies with Government ownership. These aspects of policy express the Government's wishes in areas which are important to society as a whole, while the three tools which have been described earlier are the traditional methods which a company owner can use in pursuing ownership objectives.

## Environmental questions concern business



he Government declaration stipulates that Sweden shall be in the lead in adjusting to become an ecologically sustainable society. Furthermore,

in the Government Bill Swedish Environmental Quality Objectives - Environmental Policy for a Sustainable Sweden (Government Bill 1997/98:145, 1998/99: MjU06, 1998/99:183), reference is made in section 8.3 regarding the Government as an owner. As a result of environmental questions becoming increasingly regarded as concerning business and strategy, the ability of owners to influence company environmental work is given everincreasing attention. Companies that are well run need to conduct serious environmental work and have good environmental competence in order to avoid environmentally related risks and costs. Such costs can consist partly of prevention or clean-up work, and partly of costs caused by a deterioration of the company's reputation with suppliers, customers and the general public. In many cases, environmental adjustment is a prerequisite for profitability. Government companies should, therefore, work towards sustainable development and contribute to the fulfilment of national environmental objectives.

It is the duty of company boards to draw up the environmental policy of each company and to observe requirements placed on operations as regards ecologically sustainable development.

### Equal opportunities

wedish work in promoting equality is entering a new phase, in which the emphasis is on integrating a men/women employment perspective into general operations. Up to now, this has been primarily a separate subordinated structure, involving individuals and committees responsible for equality in employment.

By means of the analysis of the consequences of men/women in employment, the conditions, requirements and needs of both women and men shall be clarified. Thus, these analyses become an instrument for raising quality and efficiency. For this reason, the Government shall make sure that in the course of their work, companies will analyse their operations as regards the requirements and conditions of both women and men. Consistency analyses regarding women and men in employment should be included in the companies' operations as part of their development work. As regards the more defined question of the proportion of women versus men on Government company boards, the objective is an even balance, and a partial objective is that the proportion of women should be at least 40 per cent in 2003 (communication from the Government 1999/2000:24).

For the year 2000, the proportion of women on company boards was 30 per cent, compared to 29 per cent in 1999. This can be compared with the fact that women make up about 5 per cent of board members in Swedish Listed companies. By intensifying efforts to increase the proportion of women in appointments to Government company boards, while the actual competence requirements in each company are satisfied, the Government can achieve this partial policy objective regarding equality within a reasonable time. Swedish work for equality has been, and shall continue to be, progressive and an international model.

## Diversity pays

xperience gained from companies both in Sweden and abroad shows that diversity pays. Increasing internationalisation, together with keen competition, require employees to have a high degree of competence. Diversity work involves making use of differences between people, and creates strength from the fact that each person has his or her personal qualities of competence and specific attributes. The overriding objective of diversity work is to introduce organisational systems which make it possible for all employees to co-operate, using their full potential. For example, action plans can be drawn up regarding the way in which companies shall make use of human capital involving people from different cultural, ethnic and social environments. The action plans should be used as tools to facilitate recruitment of those who are most suitable, by broadening the recruitment base.

The Government considers that diversity work is important, and considers that companies with Government ownership shall take this into consideration in their operational and personnel policy.

# Government companies in the IT society

he Government's IT policy objective is that Sweden shall be the first country to become an information society for all. The Government considers IT to be an instrument which facilitates possibilities of achieving objectives within a number of important areas, including growth and employment, regional development, diversity, and as a means of achieving a sustainable society. Companies with Government ownership make up a large part of the domestic company sector, so the IT development of these companies is important for Swedish growth, and for contributing to job creation and increased productivity. Many companies are already well advanced, for example SJ (Swedish Railways), SBAB (Swedish National Housing Finance corp.) and Luftfartsverket (Swedish Civil Aviation Administration).

For the owner, it is a matter of making sure that the companies create the best prerequisites to compete. In order to measure this, the Ministry of Industry, Employment and Communications has created an e-maturity index to be a tool both for the owner and for the individual companies.

### Incentive programmes

n 25 November 1999, the Government authorised guidelines for an incentive programme for employees in Government companies. An incentive programme is a system for rewarding employees for their work, in which remuneration depends on the efforts of the employee in increasing the value of the company. It is incumbent on the company's board to ensure that the Government's guidelines for the incentive programme for employees in Government companies are followed if an incentive programme is introduced.

The guidelines apply to companies that are wholly

owned by the Government. For companies in which the Government is part-owner, the Government has decided that the guidelines should be followed as far as possible after consultation with other shareholders.

The fact that the Government has decided on guidelines for incentive programmes shall not be interpreted as meaning that the Government recommends such programmes should be introduced in all companies wholly or partly owned by the Government.

The purpose of incentive programmes for employees is to contribute to encouraging everybody in a company to work for the paramount operational objective drawn up for that company. The incentive programme is often connected to what is known as value-based control systems.

These systems are an instrument for directing attention to the increase of value by means of more efficient use of capital.

# Terms of employment in Government-owned companies

egotiations on the terms of employment for managing directors are primarily a matter for the chairman of the board in association with other board members.

However, the elected board of a company should jointly determine the terms of employment for the managing director and should also decide whether the terms comply with the guidelines issued by the Government in December 1996. The board and the managing director shall ensure that these guidelines are also applied to other persons who have executive duties or similar and in the subsidiaries.

The Government's guidelines state, among other things, that wages and other remuneration to management shall be competitive, but that companies that are owned by the Government shall not lead the way as regards remuneration compared with equivalent privately-owned companies. In the case of dismissal by the company, severance pay can apply. This remuneration may equal a maximum of 24 months' pay including period of notice. It shall be paid monthly.

In the case of new employment or income from other gainful occupations, severance pay shall be reduced by a sum equalling new income during the 24-month period.

A survey of some 500 employment contracts was undertaken in 1996 and a follow-up made in 1997/98 to find out whether the guidelines had been followed.

# Action programme for architecture, graphics and design



he Riksdag has decided on objectives for the Government's work with architecture, graphics and design (Government Bill 1997/98:117,

1997/87:KrU14, 1997/98:225). The involvement of the Government in these matters shall include the following objectives: Quality and aspects of beauty shall not be subordinated to short-term economic considerations, and cultural/historical and aesthetic values in existing environments shall be preserved and strengthened. In addition, public and publicly subsidised building, furnishing and purchasing shall take into account matters of quality in an exemplary manner.

## The Government's administration mandate

he framework, within which the administration of companies with Government ownership operates, is controlled by means of what is known as an administration mandate from the Riksdag. According to Chapter 9, Paragraph 8 of the Constitution, the finances and other assets of the Government are for the use of the Government. According to Paragraph 9, the Riksdag shall decide on the basis – to the extent to which it is needed – of the administration of Government property and disposition of it.

The Government shall thus consult the Riksdag regarding fundamental changes of direction of a company, alteration of ownership, capital contribution, conversion into company form (conversion of, usually, Government enterprises into joint-stock companies) and also the sale and purchase of shares. Regarding the latter, the Riksdag has given the Government authorisation to phase out ownership in Nordbanken Holding AB. which is now Nordea AB, and Svenska Skogsplantor AB (Government Bill 1991/92:69, 1991/92:NU10, 1991/92:92). The Riksdag has authorised the Government (Government Bill 1999/2000:84, 1999/2000:NU18, 1999/2000:204) to reduce Government ownership of Telia to not less that 51 per cent of the total number of shares and to reduce ownership of AssiDomän AB and AB Svensk Exportkredit (Swedish Export Credit Corporation), (Government Bill 1995/96:141, 1995/96:NU26, 1995/96:302).

In the State Budget Act (1996:1059) it is also stated that the Government may sell Government shares in companies in which it has less than half of the total votes of all shares or participating interest, if the Riksdag has not decided otherwise. On the other hand, the Government may not reduce Government ownership in companies in which it owns half or more than half of the votes of all the shares or participating interest. Authorisation by the Riksdag is not required for extra dividends or for company closures, as these belong to normal administration.

Responsibility within the Government Offices for the administration of any particular company lies with the ministry which is appropriate as regards the company's operations. It is this ministry which handles daily administration, follow-ups and evaluations of the company. In those cases where the company has special societal interests, external evaluation is also made as to how it fulfils its commitments and also as to how changes in the market can influence the content of the assignment.

# Swedish Government Offices' ownership administration

ollective resources and competence for the administration of Government ownership lies within special ownership divisions in the Ministry of Industry, Employment and Communications, and in the Ministry of Finance. These are intended to provide better conditions for pursuing a consistent ownership policy and for formulating clear objectives and guidelines for the companies.

The Ministry of Industry, Employment and Communications administers the majority of Government-owned companies – 31 companies plus three liquidation companies. The majority are companies within the energy, telecoms, forestry and transport industries. The companies are, for the most part, exposed to competition, and the majority have the maximisation of value as their objective.

The State-owned Enterprises Division within the Ministry of Industry, Employment and Communications was formed in connection with the autumn 1998 amalgamation of the Ministry of Employment, the Ministry of Industry and Trade, and the Ministry of Communications. The Division consists of 13 people, comprising seven investment managers, three analysts who also work with corporate governance issues, two assistants and one head.

The Ministry of Finance administers Government ownership in 14 companies (including Civitas Holding AB's subsidiaries Vasakronan AB and Vasallen AB, and one liquidation company), which are active primarily within the financial sector, property and gambling, plus V&S Vin och Sprit AB. The company and property division of the Ministry of Finance comprises six people who work with company issues. Of these six, four are company administrators, one is an analyst and one is a manager.

The mandate of the ownership divisions is to actively monitor and manage Government assets so that the development of value is the best possible and – in relevant cases – so that special societal interests are fulfilled.

The ownership divisions convey the owner's instructions and requirements, and also monitor the development of various sectors by means of active analysis. In some cases, civil servants also represent the owner on company boards. The staff of the divisions also function as contacts between companies and the political appointees who carry ultimate responsibility. The divisions do groundwork and prepare matters to be decided in the Government Offices.

The Ministry of Health and Social Affairs, the Ministry of Culture, the Ministry of the Environment, the Ministry for Foreign Affairs and the Ministry of Education and Science administer ownership of 12 companies.

The Ministry of Health and Social Affairs administers companies with socio-political objectives, and the Ministry of Culture administers companies with cultural-political objectives. Within the Ministry of the Environment, companies that are active within the area of the environment are administered. For a summary of the sectors and companies over which particular civil servants have responsibility, please see the table "Distribution of responsibility within the Government Offices for companies with Government ownership" on Pages 134 – 137.

## Administration expenses

ithin the Government Offices are two company divisions. These are in the Ministry of Industry, Employment and Communications and in the Ministry of Finance. The two divisions administer 46 of 57 companies, excluding the four companies being wound up. Other companies have officials who also have other assignments and who are distribu-

ted within various Government ministries. Their administration expenses are not included here as they primarily consist of payroll expenses for officials, and because these officials also have other duties. To the extent that external services have been purchased for the management of these companies, their costs have been assigned to a common appropriation for the administration of companies with Government ownership.

The total cost of the administration of companies with

#### COMPANIES WITH GOVERNMENT OWNERSHIP, ARRANGED UNDER RESPONSIBLE AUTHORITY

| Company  | Percentage Ownership | Company                                      | Percentage Ownership |
|--|----------------------|--|----------------------|
| MINISTRY OF INDUSTRY, EMPLOYMENT AND C           | OMMUNICATIONS        | MINISTRY OF FINANCE                          |                      |
| Companies operating under market conditions      |                      | Vasallen AB <sup>2)</sup>                    | 100%                 |
| AssiDomän AB                                     | 35.5%                | Dom Shvetsii, A/O                            | 36%                  |
| Lernia AB  | 100%                 | Kasernen Fastighets AB                       | 100%                 |
| Luossavaara-Kiirunavaara AB, LKAB                | 100%                 | Nordea AB 3)                                 | 18.2%                |
| Posten AB  | 100%                 | OM Gruppen AB <sup>4)</sup>                  | 9.42%                |
| SAS Gruppen 1)                                   | 21.4%                | Specialfastigheter Sverige AB                | 100%                 |
| SIS Miljömärkning AB                             | 10%                  | Statens Bostadsfinansieringsaktiebolag, SBAB | 100%                 |
| SJ, Statens Järnvägar                            | 100%                 | Vin & Sprit AB, V&S                          | 100%                 |
| Stattum, Förvaltningsaktiebolaget                | 100%                 | Companies with special societal interest     |                      |
| Sveaskog AB                                      | 100%                 | Bostadsgaranti, AB                           | 50%                  |
| Svenska Lagerhusaktiebolaget                     | 100%                 | Venantius AB                                 | 100%                 |
| Svenska rymdaktiebolaget                         | 100%                 | Svenska Spel, AB                             | 100%                 |
| Svenska Skeppshypotekskassan                     | 100%                 | Liquidation companies                        |                      |
| Svenska Skogsplantor AB                          | 100%                 | SKD företagen                                | 100%                 |
| SweRoad AB                                       | 100%                 |  |                      |
| Telia AB   | 70.6%                | MINISTRY OF CULTURE                          |                      |
| Vattenfall AB                                    | 100%                 | Companies with special societal interest     |                      |
| Companies with special societal interest         |                      | Kungliga Dramatiska Teatern AB               | 100%                 |
| A-Banan projekt AB                               | 100%                 | Kungliga Operan AB                           | 100%                 |
| ALMI Företagspartner AB                          | 100%                 | Teracom AB                                   | 100%                 |
| Göta kanalbolag, AB                              | 100%                 | Voksenåsen A/S                               | 100%                 |
| IRECO AB   | 55%                  |  |                      |
| Luftfartsverket                                  | 100%                 | MINISTRY OF THE ENVIRONMENT                  |                      |
| Norrland Center AB                               | 33.3%                | Companies operating under market conditions  | S                    |
| Samhall AB                                       | 100%                 | Swedesurvey AB                               | 100%                 |
| Sjöfartsverket                                   | 100%                 | Sydkraft SAKAB                               | 1 aktie              |
| SOS Alarm Sverige AB                             | 50%                  | Companies with special societal interest     |                      |
| SP Sveriges Provnings- och Forskningsinstitut Al | B 100%               | Svenska Miljöstyrningsrådet, AB              | 90%                  |
| Statens Väg- och Baninvest AB                    | 100%                 |  |                      |
| Svensk Bilprovning, AB                           | 52%                  | MINISTRY OF HEALTH AND SOCIAL AFFAIRS        |                      |
| Svenska kraftnät, Affärsverket                   | 100%                 | Companies with special societal interest     |                      |
| Svensk-Danska Broförbindelsen AB, SVEDAB         | 100%                 | Apoteket AB                                  | 100%                 |
| Sveriges Rese- och Turistråd AB                  | 50%                  | Systembolaget AB                             | 100%                 |
| Liquidation companies                            |                      |  |                      |
| Grängesberg Gruvor AB                            | 100%                 | MINISTRY OF EDUCATION AND SCIENCE            |                      |
| Sveriges Geologiska AB                           | 100%                 | Companies operating under market conditions  | S                    |
| Zenit Shipping AB                                | 100%                 | Imego AB                                     | 100%                 |
| MINISTRY OF FINANCE                              |                      | MINISTRY FOR FOREIGN AFFAIRS                 |                      |
| Companies operating under market conditions      |                      | Companies operating under market condition   | S                    |
| Akademiska Hus AB                                | 100%                 | Svensk Exportkredit, AB 5)                   | 64.7%                |
| Civitas Holding AB                               | 100%                 | Companies with special societal interest     |                      |
| Vasakronan AB <sup>2)</sup>                      | 100%                 | Swedfund International AB                    | 100%                 |

<sup>1) 50</sup> per cent of SAS Sverige AB.

<sup>2)</sup> Subsidiary of Civitas Holding AB.

<sup>3)</sup> Because of the merger with UniDanmark, Swedish Government ownership was reduced from 25.9 to 18.2 per cent.

<sup>&</sup>lt;sup>4)</sup> During July-August, the Government increased its ownership from 7.7 to 9.42 per cent. The Government's holding is calculated based on the number of outstanding shares in OM Gruppen after full conversion and exercise of warrants, that is, 84,818,818 shares.

<sup>5)</sup> As from August 2000, 64.7 per cent of Svensk Exportkredit is owned by the Government, and 35.3 per cent by ABB Ltd. Previously the Government had owned 50 per cent and the larger banks had owned the remaining 50 per cent.

<sup>6)</sup> Sydkraft SAKAB has not been included due to the small size of the Government's holding.

Government ownership during 2000 amounted to some SEK 22 million. This constitutes some 0.005 per cent of the value of the company sphere, which has been estimated at between SEK 430 billion and SEK 500 billion. The estimate is dependent upon the assumptions made for each company. Internal costs include running expenses such as payroll, travel, office material, etc. Services that have been purchased primarily involve financial and legal advice and also the production of annual reports and quarterly reports.

The company division within the Ministry of Finance had administration expenses of some SEK 3.3 million relating to company administration. The company division within the Ministry of Industry, Employment and Communications had total administration expenses

of SEK 18.6 million, of which SEK 9.2 million referred to internal costs. In total, SEK 9.4 million was used for purchasing services, of which some SEK 8 million refers to financial and legal advice. The Ministry of Industry, Employment and Communications accounted for some SEK 7 million of this, and the Ministry for Foreign Affairs has purchased services for some SEK 0.6 million.

As regards the flotation of Telia in June, SEK 73.1 million was paid for financial and legal advice. In addition, SEK 984.5 million was paid for sales expenses and advertising in connection with the flotation. Proceeds of the sale for the Government were some SEK 62 billion. The estimate is dependent upon the assumptions made for each company.

| Company name  | Company name in English  |
|---|--|
| A-Banan projekt AB                                      |  |
| ALMI Företagspartner AB                                 |  |
| Akademiska Hus AB                                       |  |
| Apoteket AB   | The Swedish National Pharmacy Corporation  |
| AssiDomän AB  | The Swedish National Fharmacy Corporation  |
| Bostadsgaranti, AB                                      |  |
| Civitas Holding AB                                      |  |
| Dom Shvetsii, A/O                                       |  |
| Göta kanalbolag, AB                                     |  |
| Imego AB  |  |
| IRECO, Institute for Research and Competence Holding AB |  |
| Kasernen Fastighets AB                                  |  |
| Kungliga Dramatiska Teatern AB                          | The Royal Dramatic Theatre   |
| Kungliga Operan AB                                      | The Royal Opera  |
| Lernia AB   | The Royal opera  |
| Luossavaara Kirunavaara AB, LKAB                        |  |
| Luftfartsverket   | Swedish Civil Aviation Administration  |
| Nordea AB   | Chould have a second and the second  |
| Norrland Center AB                                      |  |
| OM Gruppen AB   | OM Group   |
| Posten AB   | Sweden Post  |
| Samhall AB  |  |
| SAS Gruppen   | SAS Group  |
| SIS Miljömärkning AB                                    | SIS Eco-Labelling  |
| Sjöfartsverket  | The Swedish Maritime Administration  |
| SOS Alarm Sverige AB                                    |  |
| Sveriges Provnings- och Forskningsinstitut AB, SP       | Swedish Testing and Research Institute   |
| Specialfastigheter Sverige AB                           |  |
| SJ, Statens Järnvägar                                   | Swedish State Railways   |
| Statens Väg- och Baninvest AB                           |  |
| Sveaskog AB   |  |
| Svensk Avfallskonvertering AB, SAKAB                    |  |
| Svensk Bilprovning, AB                                  | The Swedish Motor Vehicle Inspection Company   |
| Statens Bostadsfinansieringsaktiebolag, SBAB            | Swedish National Housing Finance corp.   |
| Stattum, Förvaltningsaktiebolaget                       | Stattum Holding  |
| Svensk-Danska Broförbindelsen AB, SVEDAB                | Swedish-Danish Bridge Connection AB  |
| Affärsverket Svenska kraftnät                           | The public enterprise Swedish National Grid  |
| Svensk Exportkredit, AB                                 | Swedish Export Credit Corporation  |
| Svenska Lagerhusaktiebolaget                            |  |
| Svenska Miljöstyrningsrådet, AB                         | The Swedish Environmental Management Council   |
| Svenska rymdaktiebolaget                                | Swedish Space Corporation  |
| Svenska Skeppshypotekskassan                            | Swedish Ship Mortgage Bank   |
| Svenska Skogsplantor AB                                 |  |
| Svenska Spel, AB  |  |
| Sveriges Rese- och Turistråd AB                         | Swedish Travel & Tourism Council   |
| Swedesurvey AB  |  |
| Swedfund International AB                               |  |
| SweRoad AB  | The Control of the Co |
| Systembolaget AB  | The Swedish Alcohol Retailing Monpoly  |
| Telia AB  |  |
| Teracom AB  |  |
| Vasallen AB   |  |
| Vasakronan AB   |  |
| Vattenfall AB Venantius AB                              |  |
| V&S Vin & Sprit AB                                      |  |
| Voksenåsen A/S  |  |
| VUNDERIADEIT AVD  |  |
| Liquidation companies                                   |  |
| Grängesberg Gruvor AB                                   |  |
| Sveriges Geologiska AB, SGAB                            |  |
| SKD företagen AB  |  |
| Zenit Shipping AB                                       |  |
|   |  |

# The Government Company Sphere during the Year 2000

During the year 2000, companies with Government ownership improved their results after financial items by 12 per cent compared with 1999, to SEK 29,767 million. During the same period, turnover increased by 6 per cent to SEK 247,781 million.

uring the year 2000, companies with Government ownership generated a cash flow from operating activities totalling SEK 47.7 billion. Shareholders' equity amounted to approximately SEK 161 billion.

Dividend payments to the Government fell from SEK 21.9 billion in 1999 to SEK 9.6 billion in 2000. The 1999 figure includes some SEK 11,400 million in dividends from Stattum relating to the sale of shares in Pharmacia Upjohn. During the year 2000 a total of 237,000 people worked in companies with Government ownership compared with 252,000 during the year 1999.

Those companies which have special social requirements to fulfil achieved most of these objectives during the year.

Companies with Government ownership make up such a large part of the domestic economy because they are much more dependent on the domestic market than are privately-owned Swedish companies. Of the 10 Swedish companies with the largest turnovers in Sweden, excluding finance companies, the Government owns seven. Three of the ten largest employers have the Government as an owner.

The Government's share of the domestic company sector is estimated at about 25 per cent. This figure is based on a scrutiny of the value of Government companies, local authority companies, Swedish-based operations of stock-exchange quoted companies and of non-quoted private companies. Of local authority companies, the largest value is within energy and property companies. In total, the estimates give a percentage figure for Government companies in the Swedish company sector of about 25 per cent.

In this year's presentation a division has been made into two groups. The first consists of companies which operate under market conditions and requirements, the second consists of companies which have special social duties to fulfil within the framework of a profit requirement. The division between the two groups is not always self-evident. The ambition of the annual report is, however, to account for the Government's company involvement and the individual companies as clearly as possible. The division gives a clearer, and thus fairer, picture of both the entire company sphere and of the results and achieved objectives of the individual companies.

The result also differs from that which was reported in the last quarterly report. This is due to the introduction of consolidated income statement and Balance sheet reporting which involves part-owned companies being included according to the degree of Government ownership. The consolidation, a form of summation, has been made despite the fact that no parent company actually exists. Accounting principles and the division of companies into groups are given in the chapter Accounting Principles on page 41.

#### **COMPANIES WITH GOVERNMENT OWNERSHIP, 2000**

| Income statement, SEK million                     | 2000     | 1999       |
|---|----------|------------|
| Net turnover                                      | 247,781  | 233,697    |
| Expenses  | -215,256 | -211,523   |
| Items affecting comparability                     | -1,383   | -5,589     |
| Profit/loss from participations in ass. companies | 1,194    | 1,200      |
| Operating profit/loss                             | 32,336   | 17,785     |
| Financial income                                  | 6,222    | 15,718     |
| Financial expenses                                | -8,791   | -6,831     |
| Profit/loss before tax                            | 29,767   | 26,672     |
| Minority  | -3,800   | -644       |
| Tax   | -5,334   | -6,544     |
| Net profit/loss for the year                      | 20,633   | 19,484     |
| Balance sheet, SEK million                        | 2000     | 1999       |
| Assets  |          |            |
| Non interest-bearing fixed assets                 | 321,134  | 248,044    |
| Interest-bearing fixed assets                     | 274,593  | 279,701    |
| Non interest-bearing current assets               | 69,442   | 67,152     |
| Interest-bearing current assets                   | 193,318  | 156,233    |
| Total assets                                      | 858,487  | 751,130    |
| 70 tal. 400010                                    | 000, .07 | , 0 1, 100 |
| Shareholders' equity, provisions and liabilities  |          |            |
| Shareholders' equity                              | 161,436  | 155,447    |
| Minority  | 23,665   | 5,543      |
| Interest-bearing provisions                       | 12,152   | 12,145     |
| Non interest-bearing provisions                   | 33,980   | 28,331     |
| Interest-bearing long-term liabilities            | 400,068  | 356,755    |
| Non interest-bearing long-term liabilities        | 24,289   | 18,238     |
| Interest-bearing current liabilities              | 138,625  | 112,117    |
| Non interest-bearing current liabilities          | 64,272   | 62,554     |
| Total liabilities and shareholders' equity        | 858,487  | 751,130    |
|   |          |            |
| Cash flow from operating activities               | 47,745   | 29,514     |
| Cash flow from investment activities              | -83,611  | -41,750    |
| Cash flow from financing activities               | 36,404   | 16,283     |
|   |          |            |
| Other information                                 |          |            |
| Gross investment                                  | 91,012   | 42,555     |
| Depreciation and write-downs                      | 21,407   | 18,865     |
| Turnover from Government grants                   | 21,623   | 20,767     |
| Return on equity, %                               | 13.0     | 12.7       |
| Return on total assets, % (average)               |          |            |
| Return on capital employed, % (average)           |          |            |
| Return on working capital, % (average)            |          |            |
| Net indebtedness (+ net debt) / (- net assets)    |          |            |
| Capital employed                                  |          |            |
| Working capital                                   |          |            |
| Equity/assets ratio, %                            | 21.6     | 21.4       |

All these figures are adjusted with reference to the proportion of Government ownership, see page 41.

#### COMPANIES WITH GOVERNMENT OWNERSHIP, 2000

| Income statement, SEK million                     | Companies operating | under market conditions<br>1999 | Companies<br>Societal<br>2000 | with Special<br>interest<br>1999 |
|---|---------------------|---------------------------------|-------------------------------|----------------------------------|
| income statement, SEK million                     | 2000                | 1999                            | 2000                          | 1999                             |
| Net turnover                                      | 160,798             | 152,375                         | 86,982                        | 81,322                           |
| Expenses  | -134,267            | -136,022                        | -80,988                       | -75,501                          |
| Items affecting comparability                     | -2,015              | -4,495                          | 632                           | -1,093                           |
| Profit/loss from participations in ass. companies | 1,190               | 1,087                           | 4                             | 113                              |
| Operating profit/loss                             | 25,706              | 12,945                          | 6,630                         | 4,841                            |
| Financial income                                  | 4,651               | 13,923                          | 1,571                         | 1,795                            |
| Financial expenses                                | -7,241              | -4,911                          | -1,550                        | -1,920                           |
| Profit/loss before tax                            | 23,116              | 21,957                          | 6,651                         | 4,716                            |
| Minority  | -3,756              | -668                            | -44                           | 25                               |
| Tax   | -4,715              | -6,293                          | -619                          | -252                             |
| Net profit/loss for the year                      | 14,645              | 14,996                          | 5,988                         | 4,489                            |

|  |                          |                                 |                 | with Special       |
|--|--------------------------|---------------------------------|-----------------|--------------------|
| Balance sheet, SEK million                       | Companies operating 2000 | under market conditions<br>1999 | Societa<br>2000 | l interest<br>1999 |
| Assets   |                          |                                 |                 |                    |
| Non interest-bearing fixed assets                | 270.446                  | 201.735                         | 50.688          | 46,309             |
| Interest-bearing fixed assets                    | 248.598                  | 251,990                         | 25,995          | 27,711             |
| Non interest-bearing current assets              | 54,372                   | 53,322                          | 15,070          | 13,831             |
| Interest-bearing current assets                  | 181,183                  | 143,208                         | 12,135          | 13,024             |
| Total assets                                     | 754,599                  | 650,255                         | 103,888         | 100,875            |
|  |                          |                                 |                 |                    |
| Shareholders' equity, provisions and liabilities | 101.040                  | 107.161                         | 00 500          | 00.000             |
| Shareholders' equity                             | 131,842                  | 127,161                         | 29,593          | 28,286             |
| Minority   | 23,150                   | 5,163                           | 515             | 380                |
| Interest-bearing provisions                      | 8,515                    | 8,879                           | 3,638           | 3,266              |
| Non interest-bearing provisions                  | 31,377                   | 26,015                          | 2,603           | 2,316              |
| Interest-bearing long-term liabilities           | 352,910                  | 312,368                         | 47,158          | 44,387             |
| Non interest-bearing long-term liabilities       | 22,370                   | 16,446                          | 1,919           | 1,792              |
| Interest-bearing current liabilities             | 135,033                  | 106,905                         | 3,592           | 5,212              |
| Non interest-bearing current liabilities         | 49,402                   | 47,318                          | 14,870          | 15,236             |
| Total liabilities and shareholders' equity       | 754,599                  | 650,255                         | 103,888         | 100,875            |
|  | 40.517                   | 10.000                          | 7.000           | 11 151             |
| Cash flow from operating activities              | 40,517                   | 18,363                          | 7,228           | 11,151             |
| Cash flow from investment activities             | -77,789                  | -32,554                         | -5,822          | -9,196             |
| Cash flow from financing activities              | 38,166                   | 18,115                          | -1,762          | -1,833             |
| Other information                                |                          |                                 |                 |                    |
| Gross investment                                 | 83,831                   | 30,947                          | 7,181           | 11,608             |
| Depreciation and write-downs                     | 18,533                   | 16,542                          | 2,874           | 2,323              |
| Turnover from Government grants                  | 400                      | 588                             | 21,223          | 20,179             |
| Return on equity, % (average)                    | 11.3                     | 12.0                            | 20.7            | 15.7               |
| Return on total assets, % (average)              |                          |                                 |                 |                    |
| Return on capital employed, % (average)          |                          |                                 |                 |                    |
| Return on working capital, % (average)           |                          |                                 |                 |                    |
| Net indebtedness (+ net debt) / (- net assets)   |                          |                                 |                 |                    |
| Capital employed                                 |                          |                                 |                 |                    |
| Working capital                                  |                          |                                 |                 |                    |
| Equity/assets ratio, %                           | 20.5                     | 20.3                            | 29.0            | 28.4               |

## Companies Operating under Market Conditions

Companies which operate under market conditions and requirements are reviewed here. These companies are characterised by one or more of the following:

They operate in a market exposed to full competition. The owner, the Government, places market requirements as to profit and yield based on risk profiles. Evaluations and follow-ups are based on these, and in some cases on certain express ownership requirements. The group also contains the Government's holdings of listed shares.

The profit of this category, after financial items, increased by 5.3 per cent from 1999 to 2000, to SEK 23.1 billion. At the same time, turnover increased by 5.5 per cent to almost SEK 161 billion. It is notable that cash flow from operating activities doubled during the year to SEK 40.5 billion. Gross investment more than doubled to some SEK 84 billion. Return on equity declined by 1 per cent to 11 per cent.

#### **NON-DURABLES**

Within the non-durable goods sector, V&S Vin & Sprit AB increased its profit after financial items by 49 per cent to SEK 1,433 million.

The spirits market is mature and without real growth. A shift is, however, underway between different categories of spirits and between price segments. Consumers, to a larger extent, demand known brands in the more expensive segments. A shift towards white spirits is also underway. The international alcoholic beverages market is characterised by mergers and disposals. The single largest event during the year 2000 was the disposal of Seagram Spirits and Wine, one of the largest companies in the alcoholic beverage industry. In Sweden, the restructuring of the alcoholic beverages industry continues. This restructuring began when the market for the import, export, manufacture and wholesale trade of alcoholic beverages was de-monopolised in 1995.

In Sweden there are at present over 300 players with authority to import and thus to sell wine and spirits, both to Systembolaget and to restaurants. *Non-durables includes: V&S Vin & Sprit AB.* 

#### **TRANSPORT**

Within the transport sector, SAS Gruppen (SAS Group) increased its profit after financial items by 50 per cent to SEK 2,773 million during the year compared with 1999. The Government owns 21.4 per cent of the Group. The result was improved by an increase in Business Class travellers and an improved pricing structure.

Progress in the **air transport** market is largely dependent on the ability of a company to attract business travellers and large customers within those segments which are global. For this reason airline companies must be able to offer global services. They must, therefore, have a global air transport network with easy access to most of the world's main cities, a simple ticket booking system which covers the whole world, and flexible transits for passengers and baggage when checking in and changing planes.

In order to achieve this, airline companies form alliances with one another and develop advanced ticket booking systems with routines for prioritising loyal passengers.

The brand names of these alliances are becoming ever more important as is the way passengers assess the participating airline companies' service, punctuality and prices.

The market for international air travel between Scandinavia and the outside world increased by about 5 per cent during the year 2000. For a small, regional player such as SAS, it is of the greatest importance to be able to associate with the "right" colleagues in an alliance and also to be able to establish a position as an important player in that alliance. As an airline company with relatively higher costs than other companies, SAS is also expe-

#### **NON-DURABLE GOODS (1 COMPANY)**

| Income statement, SEK million  | 2000         | 1999         |
|--|--------------|--------------|
| Net turnover   | 5,816        | 4,072        |
| Expenses   | -4,413       | -3,011       |
| Items affecting comparability  | 46           | -143         |
| Profit/loss from participations in ass. companies                                      | 0            | 0            |
| Operating profit/loss  | 1,449        | 918          |
| Financial income   | 99           | 54           |
| Financial expenses   | -115         | -8           |
| Profit/loss before tax   | 1,433        | 964          |
| Minority   | -62          | 0            |
| Tax  | -437         | -274         |
| Net profit/loss for the year   | 934          | 690          |
| Balance sheet, SEK million   | 2000         | 1999         |
| Assets   |              |              |
| Non interest-bearing fixed assets  | 3,535        | 2,738        |
| Interest-bearing fixed assets  | 0            | 0            |
| Non interest-bearing current assets  | 1,986        | 1,741        |
| Interest-bearing current assets  | 191          | 2,753        |
| Total assets   | 5,712        | 7,232        |
| Chambaldand and harden and liabilities   |              |              |
| Shareholders' equity, provisions and liabilities                                       | 0.004        | 0.160        |
| Shareholders' equity   | 2,934        | 2,163        |
| Minority   | 11<br>37     | 115<br>146   |
| Interest-bearing provisions  Non interest-bearing provisions                           | 480          | 559          |
| Interest-bearing long-term liabilities   | 836          | 1,644        |
| Non interest-bearing long-term liabilities   | 0            | 1,044        |
| Interest-bearing current liabilities   | 0            | 279          |
| Non interest-bearing current liabilities   | 1,414        | 2,326        |
| Total liabilities and shareholders' equity   | 5,712        | 7,232        |
|  |              |              |
| Cash flow from operating activities  | -102         | 808          |
| Cash flow from investment activities   | -998         | -685         |
| Cash flow from financing activities  | -1,465       | 801          |
| Others information   |              |              |
| Other information Gross investment   | 1,093        | 688          |
|  | ,            |              |
| Depreciation and write-downs   | 235          | 86           |
| Turnover from Government grants  | 0            | 0            |
| Return on equity, % (average)  | 36.6<br>23.9 | 30.8<br>17.4 |
| Return on total assets, % (average)  | 37.9         | 28.4         |
| Return on capital employed, % (average)  | 55.5         | 81.1         |
| Return on working capital, % (average)  Net indebtedness (+ net debt) / (- net assets) | 682          | -684         |
| Capital employed   | 3,818        | 4,347        |
| Working capital  | 3,627        | 1,594        |
| Equity/assets ratio, %   | 51.6         | 31.5         |
| Equity/assets fatio, /o  | 51.0         | 31.5         |

All these figures are adjusted with reference to the proportion of Government ownership, see page  $41.\,$ 

riencing strong competition from small niche players which can establish themselves on other routes with a completely different price structure. SAS has higher unit costs since SAS has considerably shorter flight distances than most of its competitors, i.e. total costs must be spread over a smaller volume of revenues. In this environment it is becoming increasingly important to be able to keep business passengers. During the year, Business Class traffic increased by 9 per cent and Economy Class by 6 per cent. The proportion of Business Class amounts to some 29 per cent, unchanged from the previous year.

Within the same sector, SJ's (Swedish State Railways) profits before tax fell by 45 per cent to SEK 132 million during the year 2000. This was due to reduced turnover and to non-recurring costs in connection with being formed into a company. The rail transport market can be divided into two parts: passenger traffic and goods traffic. Both parts are limited to national markets because rail transport markets are regulated in most European countries. Practical problems in the form of, for example, limited accessibility to track and different track gauges, also make it difficult for railway companies to establish themselves in other national markets.

In Sweden, goods traffic is completely deregulated, while passenger traffic is partially deregulated. In Sweden, the government authority Rikstrafiken purchases rail passenger traffic on unprofitable inter-regional lines. In the United Kingdom, the government deals with the purchase of all rail passenger traffic in order to reduce costs, improve service and facilitate investment. In other European countries, purchasing has only occurred to a limited extent.

The railway companies' strongest competitors are, therefore, not other railway companies, but other types of traffic. Rail passenger traffic competes against adaptable cars, cheap buses and rapid air travel. The strongest competitors to rail goods traffic are adaptable road transport and rapid air transport.

All rail traffic is very capital-intensive, and a determining factor for profitability is how well the fixed assets, that is, the locomotives, carriages and wagons, are utilised. Profitability thus becomes dependent on how well the companies manage to predict demand and match it with an optimal number of seats or freight space. The operations are also very personnel-intensive, especially as regards passenger traffic, which can almost be regarded as a service industry.

For both passenger traffic and goods traffic on the railways, competitive prices compared with prices on buses, airlines and the price of petrol, among other things, are decisive, as is the level of service. It is of the greatest importance to maintain a high level of service with perfect punctuality, among other things, in order to be able to compete with other, more flexible modes of transport. As regards both passenger and goods traffic, possible future investment and its financing are important for the creation of value.

In the same sector, **Posten AB (Sweden Post)** reduced its loss, excluding financial items, to SEK 1,360 million during the year 2000, from SEK 4,065 million in 1999. Posten is involved in two markets: letters and parcels. These are two separate businesses with different sector characteristics.

As yet, Sweden is still the only completely deregulated market for letters in Europe. Because other markets are still regulated, comparative analysis is insufficient and it is difficult to make comparisons between the various distributors of letters. The market for letters is a mature, capital-intensive market, which thus has high

fixed costs. It is difficult for new players to build up national letter distribution on a large national basis and attain profitability. On the other hand, there is room for players in local markets. We have seen this happen in Sweden, where there are some 80 players competing with Posten. Despite this, Posten has a considerable market share of over 90 per cent.

The big threat to Posten operations comes, however, from new information technology. During the year 2000, Posten reported reduced volumes of addressed postal items. This is mainly attributed to e-mail taking market shares. On the other hand, the volume of unaddressed

#### **TRANSPORT (4 COMPANIES)**

| Income statement, SEK million                     | 2000    | 1999    |
|---|---------|---------|
| Net turnover                                      | 37,688  | 39,219  |
| Expenses  | -36,576 | -38,298 |
| Items affecting comparability                     | -2,151  | -4,301  |
| Profit/loss from participations in ass. companies | 594     | 376     |
| Operating profit/loss                             | -445    | -3,004  |
| Financial income                                  | 772     | 468     |
| Financial expenses                                | -952    | -880    |
| Profit/loss before tax                            | -625    | -3,416  |
| Minority  | 5       | 1       |
| Tax   | 238     | 1,043   |
| Net profit/loss for the year                      | -382    | -2,372  |
| Balance sheet, SEK million                        | 2000    | 1999    |
| Assets  |         |         |
| Non interest-bearing fixed assets                 | 23,966  | 22,868  |
| Interest-bearing fixed assets                     | 19,615  | 20,801  |
| Non interest-bearing current assets               | 5,835   | 5,723   |
| Interest-bearing current assets                   | 57,665  | 41,667  |
| Total assets                                      | 107,081 | 91,059  |
|   |         |         |
| Shareholders' equity, provisions and liabilities  |         |         |
| Shareholders' equity                              | 8,701   | 7,087   |
| Minority  | 16      | 13      |
| Interest-bearing provisions                       | 3,583   | 3,033   |
| Non interest-bearing provisions                   | 5,875   | 3,836   |
| Interest-bearing long-term liabilities            | 12,631  | 11,235  |
| Non interest-bearing long-term liabilities        | 64      | 41      |
| Interest-bearing current liabilities              | 67,871  | 56,616  |
| Non interest-bearing current liabilities          | 8,340   | 9,198   |
| Total liabilities and shareholders' equity        | 107,081 | 91,059  |
| Cash flow from operating activities               | 3,092   | 2,340   |
| Cash flow from investment activities              | 590     | -1,376  |
| Cash flow from financing activities               | -1,960  | 603     |
|   | _,      |         |
| Other information                                 |         |         |
| Gross investment                                  | 3,803   | 2,257   |
| Depreciation and write-downs                      | 2,052   | 2,285   |
| Turnover from Government grants                   | 370     | 579     |
| Return on equity, % (average)                     | -4.8    | -27.9   |
| Return on total assets, % (average)               | 0.3     | -2.8    |
| Return on capital employed, % (average)           | 0.4     | -3.3    |
| Return on working capital, % (average)            | -2.9    | -18.2   |
| Net indebtedness (+ net debt) / (- net assets)    | 6,804   | 8,415   |
| Capital employed                                  | 92,802  | 77,984  |
| Working capital                                   | 15,521  | 15,516  |
| Equity/assets ratio, %                            | 8.1     | 7.8     |

All these figures are adjusted with reference to the proportion of Government ownership, see page  $41.\,$ 

postal items, that is, group advertising, increased, a trend which has been under way for several years and is expected to continue. Addressed postal items do, however, make up over 60 per cent of total letter volume and give somewhat higher profit margins. For this reason, a reduction in volume has a negative effect on earnings. Private letters do, however, make up only 6 per cent of total letter volume, for which reason the spread of e-mail among the public does not have the same importance for the development of Posten's financial results.

In the long term it is forecast that the world market for letters will contract, but up until the year 2005, volu-

#### **TELECOMS (2 COMPANIES)**

| Income statement CEK william                      | 2000    | 1000    |
|---|---------|---------|
| Income statement, SEK million                     | 2000    | 1999    |
| Net turnover                                      | 54,575  | 52,550  |
| Expenses  | -41,371 | -47,323 |
| Items affecting comparability                     | 27      | 0       |
| Profit/loss from participations in ass. companies | -1,157  | 817     |
| Operating profit/loss                             | 12,074  | 6,044   |
| Financial income                                  | 1,577   | 836     |
| Financial expenses                                | -1,872  | -798    |
| Profit/loss before tax                            | 11,779  | 6,082   |
| Minority  | -3,013  | -3      |
| Tax   | -1,470  | -1,780  |
| Net profit/loss for the year                      | 7,296   | 4,299   |
| Balance sheet, SEK million                        | 2000    | 1999    |
| Assets  |         |         |
| Non interest-bearing fixed assets                 | 86,946  | 48,366  |
| Interest-bearing fixed assets                     | 4,968   | 5,563   |
| Non interest-bearing current assets               | 19,488  | 17,205  |
| Interest-bearing current assets                   | 12,364  | 6,213   |
| Total assets                                      | 123,766 | 77,347  |
|   |         |         |
| Shareholders' equity, provisions and liabilities  |         |         |
| Shareholders' equity                              | 39,867  | 33,366  |
| Minority  | 16,781  | 211     |
| Interest-bearing provisions                       | 3,525   | 3,246   |
| Non interest-bearing provisions                   | 7,833   | 7,244   |
| Interest-bearing long-term liabilities            | 20,876  | 9,123   |
| Non interest-bearing long-term liabilities        | 1,029   | 162     |
| Interest-bearing current liabilities              | 13,166  | 6,934   |
| Non interest-bearing current liabilities          | 20,689  | 17,061  |
| Total liabilities and shareholders' equity        | 123,766 | 77,347  |
| Cash flow from operating activities               | 10,458  | 10,809  |
| Cash flow from investment activities              | -37,397 | -10,737 |
| Cash flow from financing activities               | 26,809  | 1,005   |
| Cash now from mancing activities                  | 20,809  | 1,005   |
| Other information                                 |         |         |
| Gross investment                                  | 48,030  | 12,192  |
| Depreciation and write-downs                      | 8,250   | 7,677   |
| Turnover from Government grants                   | 14      | 8       |
| Return on equity, % (average)                     | 19.9    | 13.6    |
| Return on total assets, % (average)               | 13.6    | 9.5     |
| Return on capital employed, % (average)           | 18.6    | 14.2    |
| Return on working capital, % (average)            | 20.5    | 15.8    |
| Net indebtedness (+ net debt) / (- net assets)    | 20,235  | 7,527   |
| Capital employed                                  | 94,215  | 52,880  |
| Working capital                                   | 76,883  | 41,104  |
| Equity/assets ratio, %                            | 45.8    | 43.4    |
|   |         |         |

All these figures are adjusted with reference to the proportion of Government ownership, see page 41.

mes in Europe and the USA are expected to grow by 2.5 per cent per year. Posten is the only distributor of letters in the world to have recorded falling volumes. This is explained by strong Internet penetration in Sweden.

The market for parcels, the logistics market, is characterised by consolidation in which national players combine in order to form international groupings. The parcel market has been deregulated for a long time in most of the world. Competition from international players who have built a world-wide distribution network is therefore severe.

The parcel market in Sweden is estimated to grow by approximately 7 per cent in volume per year during the next few years. The Swedish market is, however, too small for a national player, as international players can make use of economies of scale.

Transport includes: Posten AB (Sweden Post), SAS Gruppen (SAS Group), SJ AB (Swedish State Railways), SweRoad AB.

#### **TELECOMS**

Within the telecoms sector, Telia AB reported a reduced underlying profit, EBITDA, excluding items affecting comparability and results from associated companies, by 7 per cent to SEK 13,087 million during the year 2000. The telecoms sector has been transformed from having been a strictly regulated sector with strong monopolistic features to a market fully exposed to competition, with a growing number of specialised players acting on a regional or global level. Increasing competition increases the need for efficiency in order to maintain margins. Telia AB has, among other things, put large sections of the operations which are to be disposed of into a business area, and several subsidiary companies have already been sold.

Several of the European telephone operators have expanded strongly within Europe, for example, by applying for UMTS licences. The high costs of obtaining licences and constructing the new networks, in combination with reduced forecasts as to how quickly and how much customers will use the new services, have reduced the valuations of telecoms companies. Telia AB is to build the UMTS network in the Nordic area and will launch operator-independent portals in Europe.

Telia AB's share price fell during the year 2000 after stock exchange listing in June. The fall in the share price was, however, similar to that of other telecom companies. Since the turn of the year, Telia AB has developed more positively than most of its competitors.

Telecoms includes: Telia AB, Svenska rymdaktiebolaget (Swedish Space Corporation).

#### **BASE INDUSTRIES**

LKAB turned last year's loss into a profit of SEK 591 million after financial items. Consolidation within the iron ore industry has continued, both among producers and among customers. During 1999, demand for steel fell considerably. As a result of this, steel producers began to amalgamate to a greater extent in order to save costs and increase their customer base. Even though demand increased in 2000, world production of crude steel reached a record of about 846 million tonnes. Consolidation in order to find synergies continued. The steel companies Usinor, Arbed and Aceralia amalgamated to form the world's largest steel producer, with an annual production of some 45 million tonnes, or about 5 per cent of the world market.

At the same time, the ever-larger steel companies are putting pressure on iron ore producers. This has in turn led to a

wave of mergers. These include the purchase of 60 per cent of the votes in Caemi by BHP, which means that the company, together with CVRD and Rio Tinto, control almost 60 per cent of the trade in iron ore carried by sea. In 2000, this trade totalled almost 455 million tonnes. LKAB produces about 2 per cent of the world production of iron ore.

LKAB has an inherent cost disadvantage in that it must mine to a depth of over 1,000 metres in order to extract iron ore, while the Brazilian iron ore companies have open-cast mining. This is directly reflected in the profitability of the companies. LKAB has, for example, an operating margin of some 10 per cent, while CVRD

in Brazil has an equivalent margin of some 28 per cent.

The stock-Exchange listed company AssiDomän has continued its transition into a pure forestry company. Its industrial operations were considered capable of better development under different ownership. The group is now Europe's largest listed forestry owner and utilises 2.4 million hectares of productive forest. The market has rewarded this strategy and the share price has developed better than the index. AssiDomän recorded an improved result for the year 2000 and increased its dividend by 50 öre to SEK 6.50 per share.

The economic situation in Europe is still relatively

#### **BASE INDUSTRIES (4 COMPANIES)**

Income statement, SEK million

| Income statement, SEK million                     | 2000   | 1999   |
|---|--------|--------|
| Net turnover                                      | 5,538  | 4,699  |
| Expenses  | -4,927 | -4,824 |
| Items affecting comparability                     | 0      | -123   |
| Profit/loss from participations in ass. companies | 1,095  | -249   |
| Operating profit/loss                             | 1,706  | -497   |
| Financial income                                  | 200    | 244    |
| Financial expenses                                | -98    | -57    |
| Profit/loss before tax                            | 1,808  | -310   |
| Minority  | -9     | -6     |
| Tax   | -287   | -94    |
| Net profit/loss for the year                      | 1,512  | -410   |
| Balance sheet, SEK million                        | 2000   | 1999   |
| Assets  |        |        |
| Non interest-bearing fixed assets                 | 17,084 | 12,745 |
| Interest-bearing fixed assets                     | 40     | 40     |
| Non interest-bearing current assets               | 2,128  | 2,445  |
| Interest-bearing current assets                   | 2,926  | 2,407  |
| Total assets                                      | 22,178 | 17,637 |
|   |        |        |
| Shareholders' equity, provisions and liabilities  |        |        |
| Shareholders' equity                              | 18,165 | 13,750 |
| Minority  | 41     | 34     |
| Interest-bearing provisions                       | 1,027  | 1,097  |
| Non interest-bearing provisions                   | 1,604  | 1,552  |
| Interest-bearing long-term liabilities            | 133    | 129    |
| Non interest-bearing long-term liabilities        | 64     | 94     |
| Interest-bearing current liabilities              | 25     | 20     |
| Non interest-bearing current liabilities          | 1,119  | 961    |
| Total liabilities and shareholders' equity        | 22,178 | 17,637 |
| Cash flow from operating activities               | 1,320  | 482    |
| Cash flow from investment activities              | -1,035 | -1,240 |
| Cash flow from financing activities               | -389   | 323    |
|   | 000    | 020    |
| Other information                                 |        |        |
| Gross investment                                  | 1,054  | 1,106  |
| Depreciation and write-downs                      | 942    | 858    |
| Turnover from Government grants                   | 1      | 1      |
| Return on equity, % (average)                     | 9.5    | -2.8   |
| Return on total assets, % (average)               | 9.6    | -1.4   |
| Return on capital employed, % (average)           | 11.1   | -1.6   |
| Return on working capital, % (average)            | 11.8   | -3.8   |
| Net indebtedness (+ net debt) / (- net assets)    | -1,781 | -1,201 |
| Capital employed                                  | 19,391 | 15,030 |
| Working capital                                   | 16,425 | 12,583 |
| Equity/assets ratio, %                            | 82.1   | 78.2   |
|   |        |        |

All these figures are adjusted with reference to the proportion of Government ownership, see page  $41.\,$ 

#### **ENERGY (1 COMPANY)**

| Income statement, SEK million   | 2000     | 1999    |  |
|---|----------|---------|--|
| Net turnover  | 31 ,695  | 27,754  |  |
| Expenses  | -25 ,665 | -22,381 |  |
| Items affecting comparability   | 0        | 0       |  |
| Profit/loss from participations in ass. companies                             | 658      | 142     |  |
| Operating profit/loss   | 6 ,688   | 5,515   |  |
| Financial income  | 1, 037   | 542     |  |
| Financial expenses  | -2, 536  | -1,760  |  |
| Profit/loss before tax  | 5 ,189   | 4,297   |  |
| Minority  | -462     | -359    |  |
| Tax   | -1, 757  | -1,400  |  |
| Net profit/loss for the year  | 970, 2   | 2,538   |  |
| Balance sheet, SEK million  | 2000     | 1999    |  |
| Assets  |          |         |  |
| Non interest-bearing fixed assets   | 84,349   | 64,030  |  |
| Interest-bearing fixed assets   | 5,592    | 4,508   |  |
| Non interest-bearing current assets   | 14,656   | 10,815  |  |
| Interest-bearing current assets   | 10,408   | 7,310   |  |
| Total assets  | 115,005  | 86,663  |  |
|   |          |         |  |
| Shareholders' equity, provisions and liabilities                              |          |         |  |
| Shareholders' equity  | 35,120   | 33,347  |  |
| Minority  | 4,985    | 2,472   |  |
| Interest-bearing provisions   | 187      | 1,210   |  |
| Non interest-bearing provisions   | 13,792   | 11,192  |  |
| Interest-bearing long-term liabilities  | 41,116   | 19,714  |  |
| Non interest-bearing long-term liabilities                                    | 878      | 1,222   |  |
| Interest-bearing current liabilities  | 9,551    | 11,351  |  |
| Non interest-bearing current liabilities                                      | 9,376    | 6,155   |  |
| Total liabilities and shareholders' equity                                    | 115,005  | 86,663  |  |
|   |          |         |  |
| Cash flow from operating activities   | 6,131    | 3,238   |  |
| Cash flow from investment activities  | -21,776  | -5,111  |  |
| Cash flow from financing activities   | 18,390   | 2,420   |  |
|   |          |         |  |
| Other information   |          |         |  |
| Gross investment  | 23,840   | 7,916   |  |
| Depreciation and write-downs  | 5,686    | 4,361   |  |
| Turnover from Government grants   | 0        | 0       |  |
| Return on equity, % (average)   | 8.7      | 7.7     |  |
| Return on total assets, % (average)   | 7.7      | 7.1     |  |
| Return on capital employed, % (average)                                       | 9.7      | 9.3     |  |
| Return on working capital, % (average)  | 10.2     | 10.1    |  |
| Net indebtedness (+ net debt) / (- net assets)                                | 34,854   | 20,457  |  |
| Capital employed  | 90,959   | 68,094  |  |
| Working capital   | 74,959   | 56,276  |  |
| Equity/assets ratio, %  | 34.9     | 41.3    |  |
| All these figures are adjusted with reference to the proportion of Government |          |         |  |

All these figures are adjusted with reference to the proportion of Government ownership, see page  $41.\,$ 

good. This gives expectations of continued, relatively stable development for the majority of the group's products, even though demand may grow less strongly than that of most of its competitors during 2001 than was the case during 2000.

Base industry includes: AssiDomän AB, LKAB AB, Sveaskog AB, Svenska Skogsplantor AB.

#### **ENERGY**

Within the energy industry, Vattenfall AB increased its annual profit by 21 per cent to SEK 5,189 million compared with the previous year. Turnover increased by 14 per

#### **FINANCE (4 COMPANIES)**

| Income statement, SEK million   | 2000             | 1999             |
|---|------------------|------------------|
| Net turnover  | 16,112           | 15,157           |
| Expenses  | -14,759          | -13,929          |
| Items affecting comparability   | -8               | 24               |
| Profit/loss from participations in ass. compani                                 | ies 0            | 0                |
| Operating profit/loss   | 1,345            | 1,252            |
| Financial income  | 890              | 11,719           |
| Financial expenses  | -6               | -11              |
| Profit/loss before tax  | 2,229            | 12,960           |
| Minority  | -212             | -300             |
| Tax   | -592             | -3,403           |
| Net profit/loss for the year  | 1,425            | 9,257            |
| Balance sheet, SEK million  | 2000             | 1999             |
| Assets  |                  |                  |
| Non interest-bearing fixed assets   | 4,505            | 4,403            |
| Interest-bearing fixed assets   | 219,545          | 221,707          |
| Non interest-bearing current assets   | 8,287            | 13,743           |
| Interest-bearing current assets   | 95,612           | 80,215           |
| Total assets  | 327,949          | 320,068          |
| Charabaldars' aquity provisions and liabiliti                                   | 00               |                  |
| Shareholders' equity, provisions and liabilitie                                 | 9,874            | 19,903           |
| Shareholders' equity  |                  |                  |
| Minority  | 1,311            | 2,315            |
| Interest-bearing provisions   | 641              | 675              |
| Non interest-bearing provisions   | 260,105          | 256,028          |
| Interest-bearing long-term liabilities  | ,                |                  |
| Non interest-bearing long-term liabilities Interest-bearing current liabilities | 20,236<br>31,862 | 14,858<br>18,895 |
| Non interest-bearing current liabilities  | 3,920            | 7,394            |
| Total liabilities and shareholders' equity                                      | 327,949          | 320,068          |
| Total habilities and shareholders equity  | 027,515          | 020,000          |
| Cash flow from operating activities   | 17,138           | -1,770           |
| Cash flow from investment activities  | -12,798          | -7,698           |
| Cash flow from financing activities   | -4,630           | 9,003            |
|   |                  |                  |
| Other information   |                  |                  |
| Gross investment  | 852              | 17               |
| Depreciation and write-downs  | 22               | 18               |
| Turnover from Government grants   | 0                | 0                |
| Return on equity, % (average)   | 9.6              | 53.9             |
| Return on total assets, % (average)   | 0.7              | 4.2              |
| Return on capital employed, % (average)   |                  |                  |
| Return on working capital, % (average)  |                  |                  |
| Net indebtedness (+ net debt) / (- net assets)                                  |                  |                  |
| Capital employed  |                  |                  |
|   |                  |                  |
| Working capital Equity/assets ratio, %  | 3.4              | 6.9              |

All these figures are adjusted with reference to the proportion of Government ownership, see page 41

cent to SEK 31,695 during the same period. The profit figure includes SEK 532 million in compensation from SPP, and SEK 2,639 million in compensation for Barsebäck. The increase in turnover was due to acquired units such as Uppsala energi, while the profit improvement was primarily due to considerable non-recurrent items. The company's profit target was not attained during the year 2000.

The European energy market has been characterised by rapid consolidation among energy companies during the year 2000. Company acquisitions amounting to almost SEK 580 billion were carried out in the industry during the year. Consolidation is being partly driven by attempts to find economies of scale as falling electricity prices put pressure on the earning capacities of these companies.

In Germany, Europe's largest market, electricity prices have fallen by as much as 50 per cent since the deregulation in 1998. The expanding Vattenfall group had sales of some 170 billion kWh. A price change of one öre subsequently causes a change of SEK 1.7 billion. Among the largest European energy companies are the French wholly government-owned EdF, the Italian Enel and the German E.ON.

Vattenfall AB's strategy is to participate in the consolidation process, primarily by means of expansion in northern Europe. This initially requires large resources, which should be compared with future expected return on investment in Europe's largest market, Germany.

Energy includes: Vattenfall AB.

#### **FINANCE**

The Swedish finance market is influenced to a large extent by macroeconomic developments. General monetary policy, both in Sweden and internationally, was tightened during the year 2000. The Swedish governing interest rate was raised from 3.25 per cent to 4 per cent in two steps. Economic growth in Sweden remained at 4 per cent for the second year running, while the investment growth rate declined somewhat.

Strong economic growth brought with it increased employment which, in combination with the low interest-rate level, high real wage increases and tax reductions, had a positive effect on domestic disposable incomes, and domestic savings held up. This was despite weak development of the stock market during the second half of the year.

During the last few years the European financial markets have been characterised by a high degree of consolidation and internationalisation. This development continued during the year 2000, and a pan-Nordic consolidation of bank and insurance companies is in the process of creating a few large financial groups with international offshoots. The outcome of this is that it appears that neither banks nor insurance companies compete in their traditional core markets any longer. Instead they compete directly with specialists, for example, housing institutions, stockbrokers, estate agents, finance companies, etc.

The profitability of the banks improved during the year. This was primarily the effect of increasing commission revenue from fund management and broking operations by the banks, in combination with declining credit losses. The surplus from borrowing and lending operations continued to decline. This was partly a result of new types of saving which have reduced bank deposits. The significant change in the result is largely due to the inclusion of Stattum in the sector. In 1999, Stattum managed revenues from the sale of shares in Pharmacia Upjohn. Proceeds

from the sale were then distributed to the Government. See the table on the previous page.

Finance includes, SBAB (Swedish National Housing Finance corp.), Förvaltningsaktiebolaget Stattum, AB Svensk Exportkredit (Swedish Export Credit Corporation), Svenska Skeppshypotekskassan (Swedish Ship Mortgage Bank).

#### **PROPERTY**

During the last few years, the property sector has been undergoing considerable restructuring. This continued during 2000. This restructuring is a result of the fact that it is, in many cases, cheaper to purchase an entire property

#### **PROPERTY (5 COMPANIES)**

| Income statement, SEK million                                | 2000        | 1999    |
|--|-------------|---------|
| Net turnover   | 7,306       | 6, 729  |
| Expenses   | -4,341      | -4, 074 |
| Items affecting comparability                                | 67          | 48      |
| Profit/loss from participations in ass. companies            | 0           | 1       |
| Operating profit/loss  | 3,032       | 2 ,704  |
| Financial income   | 65          | 53      |
| Financial expenses   | -1,658      | -1, 394 |
| Profit/loss before tax                                       | 1,439       | 1 ,363  |
| Minority   | -1          | 0       |
| Tax  | -402        | -377    |
| Net profit/loss for the year                                 | 1,036       | 986     |
| Balance sheet, SEK million                                   | 2000        | 1999    |
| Assets   |             |         |
| Non interest-bearing fixed assets                            | 49,777      | 46,364  |
| Interest-bearing fixed assets                                | 3           | 69      |
| Non interest-bearing current assets                          | 1,559       | 1,218   |
| Interest-bearing current assets                              | 1,754       | 2,433   |
| Total assets   | 53,093      | 50,084  |
| Charabaldons' annih, musuisiana and liabilitias              |             |         |
| Shareholders' equity, provisions and liabilities             | 17.021      | 17 710  |
| Shareholders' equity Minority                                | 17,931<br>1 | 17,718  |
| ,  | 156         | 148     |
| Interest-bearing provisions  Non interest-bearing provisions | 1,038       | 905     |
| Interest-bearing long-term liabilities                       | 17,134      | 14,491  |
| Non interest-bearing long-term liabilities                   | 96          | 68      |
| Interest-bearing current liabilities                         | 12,558      | 12.810  |
| Non interest-bearing current liabilities                     | 4,179       | 3,944   |
| Total liabilities and shareholders' equity                   | 53,093      | 50,084  |
|  |             |         |
| Cash flow from operating activities                          | 2,407       | 2,421   |
| Cash flow from investment activities                         | -4,238      | -5,647  |
| Cash flow from financing activities                          | 1,294       | 3,937   |
| Other information  |             |         |
| Gross investment   | 5,006       | 6,704   |
| Depreciation and write-downs                                 | 1,261       | 1,160   |
| Turnover from Government grants                              | 0           | 0       |
| Return on equity, % (average)                                | 5.8         | 5.6     |
| Return on total assets, % (average)                          | 6.0         | 5.9     |
| Return on capital employed, % (average)                      | 6.7         | 6.5     |
| Return on working capital, % (average)                       | 6.8         | 6.7     |
| Net indebtedness (+ net debt) / (- net assets)               | 28,092      | 24,946  |
| Capital employed   | 47,780      | 45,166  |
| Working capital  | 46,024      | 42,663  |
|  |             |         |

All these figures are adjusted with reference to the proportion of Government ownership, see page 41.

company than it is to invest directly in an equivalent property portfolio. There has also been a clear trend towards industrial and service companies choosing to sell their property stock in order to refine their operations. The purchasers have primarily been the property companies.

Demand in the property market is governed by the regional and national growth of the country. Sweden experienced economic growth of some 4 per cent during 2000, but in certain regions, as for example, the Stockholm region, growth was several percentages higher than this. The renting sector for commercial property in the metropolitan areas and growth regions has developed positively during 2000. Rents have increased and unlet premises have decreased. Increased private consumption has benefited the retail trade, which has increased the demand for shop premises. The growth of the service sector has involved increased demand for office premises.

At the end of the year, however, the growth in values slowed somewhat.

Of the total Swedish property stock (commercial property, residential letting property and industrial property), estimated at a letting value of SEK 2,100 billion, the publicly-owned stock is estimated to total about SEK 750 billion (primarily public sector housing companies).

Property includes: Akademiska Hus AB. Civitas Holding AB (Vasakronan AB, Vasallen AB) Kasernen Fastighets AB, Specialfastigheter Sverige AB, A/O Dom Shvetsii.

### Companies with Special Societal Interests

hose companies that have special societal commitments to fulfil are listed below. These companies are characterised by one or more of the following:

The owner, the Government, controls operations in a definite and direct manner. They operate in the market under special conditions, wholly or partly without competition. Special financial conditions are applied. These include the fact that profit requirements differ from those which are usual in operations carried out completely according to market conditions. Evaluations and follow-ups are based on qualitative parameters derived from socio-economic or sector-political objectives, and requirements for efficiency/results. The degree of societal interest and control by the owner differs greatly between the various companies in this group.

#### **NON-DURABLES**

The non-durable goods sector includes companies such as Apoteket AB (The Swedish National Pharmacy Corporation) and Systembolaget AB (The Swedish Alcohol Retailing Monopoly). The Government's ownership of these companies is not characterised by a presence within any particular sector, but by the specific societal interests which are the basis of each companies' operations. A description of this, together with the presentation in figures, is to be found in the section on individual companies.

The durable goods sector also includes AB Svenska Spel, which reported an increase in turnover for 2000 of just over 4 per cent to SEK 14.1 billion, while net profit increased by approximately 2.5 per cent to SEK 3.8 billion. AB Svenska Spel is exempt from tax and profits are distributed to the Government and clubs and societies.

The gambling market is regulated in Sweden, as it is in most other countries in Europe and in the greater part of the rest of the world. The reason for this is the great risk of fraud in gambling activities and the risk of unwelcome social consequences of gambling, such as addiction. Revenue from gambling should traditionally go to good causes or causes which benefit the public at large. Lotteries and gambling may only be carried on if authorised. Non-profit making associations, run for the benefit of the public, can apply for such authorisation from the relevant authority, the National Gaming Board. In addition, the Government grants authorisation to the Government-owned company AB Svenska Spel, and also to AB Trav och Galopp, which is owned by an association of trotting and horse racing societies.

During the year 2000 the turnover of the Swedish gambling market is estimated to have totalled over SEK 32 billion. Divided equally among the entire Swedish population, this means that today about SEK 3,600 is gambled per person, or some 3 per cent of disposable income.

Three large players dominate the Swedish gambling market. ATG, which runs gambling on horses, AB Svenska Spel, which is involved with gambling on numbers and on sporting events and runs lotteries, and Folkspel, which is in principle solely concerned with running Bingolotto. In addition to this, there is Bingo in Bingo halls, lotteries run by associations and societies and casino gambling in restaurants.

AB Svenska Spel's market share, based on turnover, was about 34 per cent during the year 2000. In addition to this is some 9 per cent from gambling machine games run by AB Svenska Spel, but the profits from these are transferred to local child and youth activities of nongovernmental organisations. ATG's market share was about 33 per cent during the year 2000.

If one calculates turnover after deduction of winnings that have been paid out, i.e., net outlay by customers, Svenska Spel and ATG together have a somewhat smaller proportion calculated on gross turnover. Gambling run by nongovernmental organisations has a somewhat larger share of the market if calculated on the basis of turnover after payment of winnings rather than calculated on gross turnover.

The types of gambling showing the fastest increases are those with payment of large winnings relative to the stakes. This applies to ATG's bookmaking on horses and Svenska Spel's Greyhound Racing, as well as to the gambling machines Jack Vegas and Miss Vegas.

Within the non-durable goods sector, AB Svenska Spel reported an increase in turnover for 2000 of just over 4 per cent to SEK 14.1 billion, while net profit increased by approximately 2.5 per cent to SEK 3.8 billion. AB Svenska Spel is exempt from tax and profits are distributed to the Government and local clubs and societies.

The non-durable goods sector includes: Apoteket AB (The Swedish National Pharmacy Corporation), AB Svenska Spel, Systembolaget AB (The Swedish Alcohol Retailing Monopoly).

#### **INDUSTRIAL GOODS AND SERVICES**

Samhall operates within the industrial goods and service sector. The company shall give meaningful work to people with work disabilities. Operations are carried out in widely different areas and the company is therefore active in many different markets. The Government has imposed four requirements on Samhall: the number of hours worked, the proportion of people recruited from prioritised groups, transitions to employment with other

employers, and that operations shall be conducted effectively. Because the operations involve higher costs, Samhall receives compensation for additional costs from the Government. This compensation was unchanged at SEK 4,262 million during the year 2000 compared with 1999, and the same figure has been authorised for 2001. Compensation has therefore decreased in real terms. At the same time, Samhall lost large volumes because a major customer ceased production. These factors together mean that Samhall is operating at a loss, excluding items affecting comparability, at the same time as objectives in terms of public interest are achieved in a satisfactory way.

#### INDUSTRIAL GOODS AND SERVICES (7 COMPANIES)

| INDUSTRIAL GOODS AND SERVICES                     |         |         |
|---|---------|---------|
| Income statement, SEK million                     | 2000    | 1999    |
| Net turnover                                      | 11,846  | 11,020  |
| Expenses  | -11,991 | -11,237 |
| Items affecting comparability                     | 480     | -292    |
| Profit/loss from participations in ass. companies | -5      | 0       |
| Operating profit/loss                             | 330     | -509    |
| Financial income                                  | 55      | 65      |
| Financial expenses                                | -14     | -15     |
| Profit/loss before tax                            | 371     | -459    |
| Minority  | -67     | -8      |
| Tax   | -26     | -10     |
| Net profit/loss for the year                      | 278     | -477    |
| Balance sheet, SEK million                        | 2000    | 1999    |
| Assets  |         |         |
| Non interest-bearing fixed assets                 | 1,715   | 1,457   |
| Interest-bearing fixed assets                     | 2,261   | 2,476   |
| Non interest-bearing current assets               | 2,601   | 2,041   |
| Interest-bearing current assets                   | 3,448   | 3,432   |
| Total assets                                      | 10,025  | 9,406   |
|   |         |         |
| Shareholders' equity, provisions and liabilities  |         |         |
| Shareholders' equity                              | 6,182   | 5,904   |
| Minority  | 222     | 164     |
| Interest-bearing provisions                       | 57      | 57      |
| Non interest-bearing provisions                   | 287     | 205     |
| Interest-bearing long-term liabilities            | 32      | 54      |
| Non interest-bearing long-term liabilities        | 62      | 66      |
| Interest-bearing current liabilities              | 22      | 25      |
| Non interest-bearing current liabilities          | 3,161   | 2,931   |
| Total liabilities and shareholders' equity        | 10,025  | 9,406   |
| Cash flow from operating activities               | 223     | 148     |
| Cash flow from investment activities              | -258    | -66     |
| Cash flow from financing activities               | 655     | -147    |
|   |         |         |
| Other information                                 | 0.05    | 000     |
| Gross investment                                  | 365     | 392     |
| Depreciation and write-downs                      | 346     | 287     |
| Turnover from Government grants                   | 4,630   | 4,631   |
| Return on equity, % (average)                     | 4.6     | -7.7    |
| Return on total assets, % (average)               | 4.0     | -4.7    |
| Return on capital employed, % (average)           | 6.1     | -6.9    |
| Return on working capital, % (average)            | 59.8    | -120.9  |
| Net indebtedness (+ net debt) / (- net assets)    | -5,598  | -5,772  |
| Capital employed                                  | 6,515   | 6,204   |
| Working capital                                   | 806     | 296     |
| Equity/assets ratio, %                            | 63.9    | 64.5    |

All these figures are adjusted with reference to the proportion of Government ownership, see page 41.

Industrial goods and services includes: ALMI Företags-partner AB, IRECO AB, Norrland Center AB, Samhall AB, SOS Alarm Sverige AB, Svenska Miljöstyrningsrådet (The Swedish Environmental Management Council), SP Sveriges Provnings- och Forskningsinstitut AB (Swedish Testing and Research Institute).

#### **ENERGY**

Within the energy industry, the Government enterprise Svenska kraftnät is responsible for ensuring that electricity is transferred in a reliable and environmentally suitable manner. Svenska kraftnät is a natural monopoly within

#### **ENERGY (1 COMPANY)**

| 2,307<br>-1,759<br>C<br>18<br>563<br>38<br>-67<br>531<br>-5<br>0 |
|--|
| 0<br>18<br>563<br>38<br>-67<br>531<br>-E                         |
| 15<br>563<br>35<br>-67<br>531<br>-5<br>0<br>526                  |
| 563<br>35<br>-67<br>531<br>-5<br>0<br>526                        |
| 35<br>-67<br><b>531</b><br>-5<br>0<br><b>526</b>                 |
| -67<br><b>531</b><br>-5<br>0<br><b>526</b>                       |
| <b>531</b><br>-5<br>0<br><b>526</b>                              |
| -5<br>0<br><b>526</b>  |
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| 850  |
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| 1,307  |
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| 180  |
| 8.2  |
| 5.8  |
| 5.0  |
| 6.1  |
| 6.1<br>6.6   |
| 6.6  |
| 6.6<br>2,437   |
| 6.6  |
|  |

All these figures are adjusted with reference to the proportion of Government ownership, see page 41.

the Swedish electricity grid market, for which reason its business risks are limited. Its customers mainly consist of well-established companies with good equity/assets ratios. In Europe, various regimes are in force regarding electricity grid companies. Some are privatised, as in Finland and the United Kingdom, while others are still part of the national energy company. Several electricity grid companies have introduced fibre-optic cables into their networks, and thus broadened their operational areas. In Sweden, the Government has given Svenska kraftnät the task of developing the national fibre-optic cable network. By the end of the year, this Government enterprise had

#### **FINANCE (3 COMPANIES)**

| THANCE (5 COMI ANIES)                             |        |        |
|---|--------|--------|
| Income statement, SEK million                     | 2000   | 1999   |
| Net turnover                                      | 2,424  | 1,811  |
| Expenses  | -1,915 | -1,680 |
| Items affecting comparability                     | 143    | -29    |
| Profit/loss from participations in ass. companies | 0      | 0      |
| Operating profit/loss                             | 652    | 102    |
| Financial income                                  | 34     | 36     |
| Financial expenses                                | -10    | -3     |
| Profit/loss before tax                            | 676    | 135    |
| Minority  | -41    | -1     |
| Tax   | -84    | 20     |
| Net profit/loss for the year                      | 551    | 154    |
| Balance sheet, SEK million                        | 2000   | 1999   |
| Assets  |        |        |
| Non interest-bearing fixed assets                 | 3,821  | 3,637  |
| Interest-bearing fixed assets                     | 19,545 | 21,109 |
| Non interest-bearing current assets               | 284    | 453    |
| Interest-bearing current assets                   | 1,297  | 1,059  |
| Total assets                                      | 24,947 | 26,258 |
|   |        |        |
| Shareholders' equity, provisions and liabilities  |        |        |
| Shareholders' equity                              | 4,792  | 4,194  |
| Minority  | 48     | 8      |
| Interest-bearing provisions                       | 0      | 0      |
| Non interest-bearing provisions                   | 247    | 404    |
| Interest-bearing long-term liabilities            | 18,607 | 19,732 |
| Non interest-bearing long-term liabilities        | 5      | 2      |
| Interest-bearing current liabilities              | 72     | 35     |
| Non interest-bearing current liabilities          | 1,176  | 1,883  |
| Total liabilities and shareholders' equity        | 24,947 | 26,258 |
| Cash flow from operating activities               | -221   | 3,566  |
| Cash flow from investment activities              | -60    | 95     |
| Cash flow from financing activities               | 494    | -3,777 |
|   |        | -,     |
| Other information                                 |        |        |
| Gross investment                                  | 89     | 7      |
| Depreciation and write-downs                      | 22     | 21     |
| Turnover from Government grants                   | 0      | 0      |
| Return on equity, % (average)                     | 12.3   | 3.8    |
| Return on total assets, % (average)               | 2.7    | 0.5    |
| Return on capital employed, % (average)           |        |        |
| Return on working capital, % (average)            |        |        |
| Net indebtedness (+ net debt) / (- net assets)    |        |        |
| Capital employed                                  |        |        |
| Working capital                                   |        |        |
| Equity/assets ratio, %                            | 19.4   | 16     |

All these figures are adjusted with reference to the proportion of Government ownership, see page 41.

connected up about 40 per cent of all municipalities.

In principle, Sweden, Finland and Norway constitute a Nordic electricity market in which the purchase and sale of electricity is made via the electricity exchange NordPool. These countries are actively working to develop this common market. Currently, there are several bottlenecks in the market, areas in which the transfer of electricity is limited. During a couple of cold days, both Norway and Sweden were very close to a shortage of electricity. This is partly because of the transfer capacity in the network and partly because of production capacity. Electricity supply is complicated by the fact that most electricity is produced in Northern Sweden, while the greater part of consumption is in Southern Sweden.

In order to make investment decisions to remedy the bottlenecks, Sweden, Norway and Finland must be looked at as one single market. Work to develop the Nordic market is therefore of high priority.

Energy includes: Affärsverket Svenska kraftnät (The public enterprise Swedish National Grid). See table on previous page.

#### **FINANCE**

The finance sector includes Venantius AB. Venantius is a so-called "Bad Bank Solution" in exactly the same way as Securum was. The significance of this strictly involves capital. It entails minimising costs, as opposed to maximising profits, by stopping the erosion of value which at one time affected Government assets. It is not possible to make any stipulations concerning capital cost in this situation. The developing situation is negative from the beginning, so the task is to reduce the erosion of value and minimise damage to capital Within these conditions however, the aim is to maximise capital value, while acknowledging that the initial position is negative. This is achieved by minimising costs.

Finance includes: AB Bostadsgaranti, Venantius AB, Swedfund International AB. See table on previous page.

# The Year 2000 for Government-owned Companies

# Government Ownership in Listed Companies

At the end of the year, the Government's shareholdings were worth SEK 155 billion, which equals 4.8 per cent of the total value of shares listed on the Stockholm Stock Exchange at the end of the year. By 30 March 2001 their value had increased to SEK 181 billion, equalling 5.5 per cent. The Government is thus the largest shareholder on the Stockholm Stock Exchange.

Α

t the end of the previous year, the Government's holdings equalled 1.0 per cent, making it the fourteenth largest owner.

The Government has ownership interests in five companies listed on the Stockholm Stock Exchange. The largest holding is Telia AB, which was listed on the Stock Exchange in June 2000.

The Government owns 70.6 per cent of Telia AB. The Government owns 18.2 per cent of Nordea, this bank having increased in size during 2000 by merging with UniDanmark and Norwegian Kreditkassen. Subsequently, in December 2000, Nordic Baltic Holding changed its name to Nordea AB.

The Government owns 50 per cent of SAS Sverige and thereby owns 21.4 per cent of the SAS Gruppen. In addition, Telia AB is the largest owner of Eniro AB with 49 per cent, this company having been listed in October 2000.

During the autumn of 1999, Saab AB/BAe made a bid for Celsius AB. The Government sold its holding in February 2000

During the autumn of 2000 a redemption process was begun in AssiDomän AB, payment being made in March 2001.

By means of the sale of 29.4 per cent of Telia AB at the beginning of June 2000, the Government received some SEK 62 billion in purchase payments, and Telia AB received SEK 12.8 billion.

The Government holding of 70.6 per cent of Telia AB was worth SEK 103 billion at the end of the year, and on 18 May 2001 was worth SEK 131 billion.

During 2000 the Government shareholdings have developed in line with the Stockholm Stock Exchange as a whole. All shareholdings increased in value during the

## SHARE PRICES OF LISTED COMPANIES IN WHICH THE GOVERNMENT HAS OWNERSHIP INTERESTS 30 December 1999–30 March 2000

| Company                                       | Closing p | rice in SEK<br>29/12 00 | 29/09 00 | 30/6 00 | 31/3 00 | 30/12 99 | Price change %<br>12 months<br>30/12 99–29/12 00 | So far this year, % 29/12 00–18/5 01 |
|---|-----------|-------------------------|----------|---------|---------|----------|--|--------------------------------------|
|   |           |                         |          |         |         |          |  |                                      |
| AssiDomän AB                                  | 209.0     | 190.0                   | 151.0    | 125.5   | 143.0   | 138.5    | 37   | 25                                   |
| Celtica AB                                    | 75.0      | 58.0                    | 61.0     | 52.5    | 56.0    | 48.5     | 20   | 22                                   |
| Nordea AB                                     | 63.0      | 71.5                    | 69.0     | 66.5    | 46.0    | 50.0     | 43   | -13                                  |
| OM Gruppen AB                                 | 185.0     | 233.0                   | 414.0    | 394.0   | 360.0   | 190.0    | 23   | -16                                  |
| SAS Sverige AB                                | 95.0      | 90.0                    | 71.0     | 65.5    | 72.5    | 76.0     | 18   | 17                                   |
| Telia AB                                      | 57.5      | 48.5                    | 63.5     | 83      |         |          |  | 28                                   |
| Eniro AB                                      | 108.0     | 95.0                    |          |         |         |          |  | 23                                   |
| Celsius AB                                    |           |                         |          |         |         | 176.0    |  |                                      |
| Price changes within the Government portfolio |           |                         |          |         |         |          |  |                                      |
| excl. Telia and Celsius                       | 131.0     | 142.0                   | 135.0    | 126.0   | 97.0    | 100.0    | 42   | -5                                   |
| Price changes within the Government portfolio |           |                         |          |         |         |          |  |                                      |
| incl. Telia and Celsius                       | 88.0      | 81.0                    | 96.0     | 116.0   | 97.0    | 100.0    | -19  | 22                                   |
| Affärsvärlden's                               |           |                         |          |         |         |          |  |                                      |
| General Index (AFGX)                          | 72.0      | 88.0                    | 100.0    | 106.0   | 114.0   | 100.0    | -12  | -8                                   |

#### MARKET VALUE OF THE GOVERNMENT PORTFOLIO, QUARTERLY 2000, SEK MILLION

| Company                       | Proportion<br>Ownership<br>18/5 2001 | of<br>18/5 2001 | 30/3 2001 | 29/12 2000 | 29/9 2000 | 30/6 2000 | 31/3 2000 | 30/12 1999 |
|-------------------------------|--------------------------------------|-----------------|-----------|------------|-----------|-----------|-----------|------------|
| AssiDomän AB                  | 35.5                                 | 9,977           | 8,779     | 7 ,981     | 6 ,343    | 5 ,272    | 6,007     | 5,818      |
| Celtica AB                    | 38.5                                 | 76              | 80        | 62         | 65        | 56        | 60        | 52         |
| Nordea AB                     | 18.2                                 | 33,876          | 34,147    | 38,754     | 37,399    | 36,044    | 24,933    | 27,101     |
| OM Gruppen AB                 | 9.42 1)                              | 1,567           | 1,479     | 1,862      | 3,268     | 2,527     | 2,309     | 1,218      |
| SAS Sverige AB                | 50.0 (21.4) 2)                       | 3,701           | 3,349     | 3,173      | 2,503     | 2,309     | 2,556     | 2,679      |
| Total excl. Telia             |                                      | 49,196          | 47,834    | 51,832     | 49,578    | 46,208    | 35,864    | 36,868     |
| Celsius AB                    |                                      |                 |           |            |           |           |           | 1,232      |
| Telia AB                      | 70.6                                 | 131,333         | 121,801   | 102,736    | 134,511   | 175,817   |           |            |
| Total incl. Telia and Celsius |                                      | 180,529         | 16,635    | 154,569    | 184,089   | 222,025   | 35,864    | 38,100     |
| Eniro AB                      | 34.73)                               |                 |           |            |           |           |           |            |

<sup>&</sup>lt;sup>1)</sup> The Government's participating interest is calculated on the basis of the number of outstanding shares in OM Gruppen after full conversion and subscription warrants, i.e. 84.818.818 shares.

<sup>2)</sup> Proportion of SAS Gruppen

<sup>3)</sup> Telia owns 49.1 per cent.

year, except Telia AB. Celtica and Nordea showed the largest increases, each of 44 per cent.

Telia AB's share price fell by 43 per cent compared with the issue price. During the same period, Handelsbanken's weighted index of twelve former European telecoms monopolies fell by 41 per cent.

The index of the Government's listed holdings fell by 19 per cent during the year, while Affärsvärlden's General Index fell by 12 per cent.

From the end of the year to 18 May the General Index has fallen by 8 per cent. Government listed companies rose 22 per cent during the same period as a result of a positive development of Telia AB's share price.

### Investments

Companies with Government ownership were active and carried out several structural deals last year. This is reflected in the level of investment, which in this year's edition also includes company acquisitions.

otal gross investment by companies with Government ownership more than doubled during 2000 compared with the previous year. The increase was from just over SEK 55 billion to SEK 114 billion, and seen as a company group, the Government was thus Sweden's largest investor last year.

**Telia AB** invested over SEK 47 billion, almost as much as its total turnover of SEK 54 billion. The largest single item is the acquisition of the Norwegian mobile phone company, NetCom ASA.

#### INVESTMENT IN COMPANIES WITH GOVERNMENT OWNERSHIP<sup>1)</sup>

The investment concept also embraces acquisition of companies and investment in research and development<sup>1)</sup>

|                                       | Investment,       | Investment,       |
|---------------------------------------|-------------------|-------------------|
| Company                               | SEK million, 2000 | SEK million, 1999 |
| Telia AB* (70,6 %)                    | 47,742            | 12,145            |
| Vattenfall AB                         | 23,840            | 7,916             |
| Nordea AB* (18,2 %)                   | 10,888            | 4,589             |
| SAS Gruppen* (21,4 %)                 | 9,886             | 5,982             |
| Posten AB                             | 3,128             | 1,520             |
| Civitas Holding AB                    | 2,949             | 2,872             |
| Luftfartsverket                       | 2,660             | 2,898             |
| Akademiska Hus AB                     | 1,900             | 3,232             |
| AssiDomän AB* (35,5 %)                | 1,536             | 1,573             |
| Svensk-Danska Broförbindelse          | AB,               |                   |
| SVEDAB                                | 1,148             | 3,098             |
| Vin & Sprit AB, V&S                   | 1,093             | 688               |
| Svenska kraftnät, Affärsverket        | 998               | 1,307             |
| Luossavaara-Kiirunavaara AB,          |                   |                   |
| LKAB                                  | 943               | 986               |
| Stattum, Förvaltningsaktiebolag       | get 821           | 0                 |
| OM Gruppen AB *(9.42 %) <sup>2)</sup> | 723               | 236               |
| SJ                                    | 675               | 737               |
| Teracom AB                            | 558               | 385               |
| Systembolaget AB                      | 410               | 177               |
| Statens Väg- och Baninvest AB         | 304               | 247               |
| Svenska rymdaktiebolaget              | 288               | 47                |
| Apoteket AB                           | 284               | 367               |
| Samhall AB                            | 273               | 275               |
| Specialfastigheter Sverige AB         | 157               | 600               |
| Svenska Spel, AB                      | 156               | 207               |
| Sjöfartsverket                        | 114               | 105               |
| Svenska Lagerhusaktiebolaget          | 97                | 13                |
| Sveaskog AB                           | 95                | 110               |
| Bostadsgaranti, AB (50 %)             | 76                | 77                |
| Svensk Bilprovning, AB (52 %)         | 73                | 114               |
| SP Sveriges Provnings- och            |                   |                   |
| Forskningsinstut AB                   | 53                | 60                |
| Lernia AB                             | 47                | 47                |
| Statens Bostadsfinansierings-         |                   |                   |
| aktiebolag (SBAB)                     | 24                | 14                |
| SOS Alarm Sverige AB (50 %)           | 22                | 34                |

|  | nvestment, | Invoctment                       |
|--|------------|----------------------------------|
|  |            | Investment,<br>SEK million, 1999 |
|  | 17         | 23                               |
| ALMI Företagspartner AB                |            |                                  |
| Svenska Skogsplantor AB                | 16         | 10                               |
| Kungliga Dramatiska Teatern AB         | 9          | 5                                |
| Göta kanalbolag, AB                    | 8          | 5                                |
| Svensk Exportkredit, AB (64,7%)        | 7          | 3                                |
| Imego AB                               | 7          | 7                                |
| Kungliga Operan AB                     | 5          | 5                                |
| Swedesurvey AB                         | 2          | 0                                |
| SIS Miljömärkning AB (10 %)            | 2          | 1                                |
| Voksenåsen A/S AB                      | 1          | 0                                |
| Norrland Center (33,3 %)               | 1          | 1                                |
| A-Banan projekt AB                     | 0          | 2,289                            |
| Sveriges Rese- och Turistråd AB (50 %) | 0          | 0                                |
| SweRoad AB                             | 0          | 0                                |
| Zenit Shipping AB                      | 0          | 0                                |
| Svenska Skeppshypotekskassan           | 0          | 0                                |
| Dom Shvetsii, A/O (36 %)               | 0          | 0                                |
| Kasernen Fastighets AB                 | 0          | 0                                |
| Ireco AB (55 %)                        | 0          | 0                                |
| Svenska Miljöstyrningsrådet AB (90 %)  | 0          | 0                                |
| Swedfund International AB              | 5          | 1                                |
| Venantius AB                           | 0          | 0                                |
| Total                                  | 114,040    | 55,009                           |

<sup>&</sup>quot;) Stock Exchange listed companies. The investment concept embraces the purchase and sale of companies, physical and intangible assets.

<sup>&</sup>lt;sup>1)</sup> Figures are not adjusted for Government ownership, that is, partly-owned companies are included at 100%.

<sup>&</sup>lt;sup>2)</sup> The Government's holding is calculated based on the number of outstanding shares in OM Gruppen after full conversion and exercise of warrants, that is, 84,818,818

Vattenfall AB also belongs to the group of companies which are expanding internationally and has carried out large structural deals. Vattenfall AB's expansion began during 2000. A majority of Polish Elektroplownie Warzawskie was acquired, as was a minority holding in the German energy company HEW, which has increased to majority ownership this year. By means of its ownership in HEW, Vattenfall AB has also acquired the German energy companies VEAG and Laubag.

Another international structural deal is the formation of **Nordea AB** by means of a merger between MeritaNordbanken and UniDanmark, and by the acquisition of Christiania Bank/Kreditkassen.

The strategy of **V&S Vin & Sprit AB** is increased presence in new and existing markets by means of acquisition of companies. Thus, last year, Plymouth Gin was incorporated into the business and the remaining 49 per cent of De Danske Spritfabrikker was purchased. **SAS Gruppen** has experienced positive volume and market development during the last few years and has invested in its business by investing in new aircraft.

This involved an investment decision involving SEK 30 billion made during 1999/2000. The first deliveries of the new aircraft will take place during 2001.

Investments by **OM Gruppen** also increased considerably last year, primarily because of investments in the international electronic exchange, Jiway.

**Luftfartsverket (The Swedish Civil Aviation Administration)** continues to make large investments, including those at Arlanda.

The Government-owned property companies **Akademiska Hus AB** and **Vasakronan AB** are carrying out considerable investments.

### **Employees**

C

ompanies with Government ownership are among the largest Swedish companies as regards employment. Five companies have over

25,000 employees: Posten AB (Sweden Post), Nordea

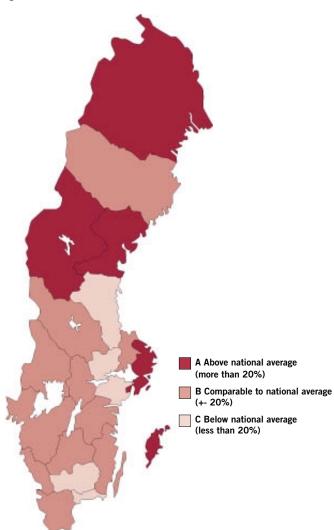
## EMPLOYEES IN COMPANIES WITH GOVERNMENT OWNERSHIP Companies with an average of at least 500 employees, 2000

| Company                               | Employees<br>2000 | Of whom women | Change in employees 1999–2000 |
|---------------------------------------|-------------------|---------------|-------------------------------|
| Posten AB                             | 41,522            | 19,341        | -303                          |
| Nordea AB* (18.2 %)                   | 32,218            | 20,507        | 12,916                        |
| SAS Gruppen * (21.4 %)                | 30,939            | 13,124        | 629                           |
| Telia AB* (70.6 %)                    | 30,307            | 11,521        | 761                           |
| Samhall AB                            | 28,846            | 12,238        | 2,663                         |
| AssiDomän AB* (35.5 %)                | 14,506            | 2,703         | -2,554                        |
| Vattenfall AB                         | 13,123            | 2,855         | 5,132                         |
| SJ                                    | 11,702            | 2,730         | -3,304                        |
| Apoteket AB                           | 9,802             | 8,959         | 406                           |
| Luftfartsverket                       | 4,329             | 1,558         | 86                            |
| Systembolaget AB                      | 3,440             | 2,165         | 182                           |
| Luossavaara-Kiirunavaara AB,          | ,                 |               |                               |
| LKAB                                  | 3,210             | 230           | -69                           |
| Lernia AB                             | 2,497             | 849           | 38                            |
| Svensk Bilprovning, AB (52 %          | 5) 2,228          | 334           | 4                             |
| V&S Vin & Sprit AB                    | 1,375             | 523           | 604                           |
| Sjöfartsverket                        | 1,362             | 231           | -141                          |
| OM Gruppen AB* (9.42 %) <sup>1)</sup> | 1,354             | 469           | 360                           |
| Teracom AB                            | 887               | 176           | 55                            |
| SOS Alarm Sverige AB (50 %)           | 739               | 437           | 3                             |
| Kungliga Operan AB                    | 595               | 280           | 15                            |
| SP Sveriges Provnings- och            |                   |               |                               |
| Forskningsinstitut AB                 | 564               | 130           | 4                             |
| ALMI Företagspartner AB               | 535               | 224           | -19                           |
| Svenska Spel, AB                      | 531               | 266           | 20                            |

Partly-owned companies are included at 100%

\*) Stock Exchange listed companies

## EMPLOYEES IN COMPANIES WITH GOVERNMENT OWNERSHIP Regional distribution



Government ownership of partly-owned companies is given in brackets.

<sup>1)</sup> The Government's holding is calculated based on the number of outstanding shares in OM Gruppen after full conversion and exercise of warrants, that is, 84.818.818 shares.

AB, SAS Group, Telia AB and Samhall AB. AssiDomän AB, Vattenfall AB, Statens Järnvägar (SJ, which was subdivided in 2001) and Apoteket AB (The Swedish National Pharmacy Corporation) each have about 10,000 employees or more, and a further eight companies each has over 1,000 employees. Only Ericsson has more employees in Sweden than Posten AB does.

In total, the 54 companies (Vasakronan AB and Vasallen AB are part of Civitas Holding AB) have 240,218 employees, of whom 71,460 are abroad. In 1999 there were 17,600 fewer employees, a total of 222,600. The increase has been above all in Nordea AB (+13,000) and in Vattenfall AB (+5,000), while at the same time, other companies reduced their labour force by a total of 2,000 employees.

#### Proportion of Women to Men

Women make up 43 per cent of the employees (103,000) and men 57 per cent (137,000). The proportion of women is over 90 per cent in Apoteket AB (The Swedish National Pharmacy Corporation), but under 10 per cent in LKAB. In Nordea AB, Systembolaget AB (Swedish Alcohol Retailing Monopoly) and SOS Alarm Sverige AB, approximately two of every three employ-

ees are women. AB Svensk Bilprovning (The Swedish Motor Vehicle Inspection Company), AssiDomän AB, Sjöfartsverket (Swedish Maritime Administration), Teracom AB, Vattenfall AB, SJ and Sveriges Provningsoch Forskningsinstitut AB (SP) (Swedish Testing and Research Institute, have labour forces of which fewer than one quarter are women.

#### **Regional Distribution**

Government company operations can be found throughout Sweden. Some companies have operations in every Swedish municipality, for example, Posten AB and Systembolaget AB (Swedish Alcohol Retailing Monopoly). Telia AB and Apoteket AB (The Swedish National Pharmacy Corporation) also have operations in a very large number of municipalities. The employees of Government companies, divided into Swedish counties, form a different picture from that of total employment in the country. On the map of Sweden on page 31, a county is shown as over-represented or under-represented if the proportion of employees in Government-owned companies differs from the proportion of total employees by more than 20 per cent.

#### FOREIGN OPERATIONS OF COMPANIES WITH GOVERNMENT OWNERSHIP<sup>1)</sup>

Foreign operations include both export and production abroad. As regards SAS, Posten, SJ and some other public transport service companies, the definition of foreign sales is such that it is not possible to calculate figures. N/A = figures Not Available.

| Company                                     | Sales abroad,<br>SEK million, 2000 | Foreign component of sales | Employees<br>abroad 2000 |        | Proportion of employees abroad, % |
|---|------------------------------------|----------------------------|--------------------------|--------|-----------------------------------|
| SAS Gruppen* (21.4 %)                       | N/A                                | N/A                        | 25,415                   | -413   | 82                                |
| Nordea AB* (18.2 %)                         | N/A                                | N/A                        | 24,784                   | 12,265 | 77                                |
| AssiDomän AB* (35.5 %)                      | 20,605                             | 84                         | 9,076                    | -1,901 | 63                                |
| Vattenfall AB                               | 8,653                              | 27                         | 5,037                    | 4,375  | 38                                |
| Telia AB* (70.6 %)                          | 9,602                              | 18                         | 4,924                    | 792    | 16                                |
| V&S Vin & Sprit AB                          | 4,437                              | 76                         | 704                      | 635    | 51                                |
| Posten AB                                   | N/A                                | N/A                        | 552                      | 76     | 1                                 |
| OM Gruppen* (9.42 %) <sup>3)</sup>          | N/A                                | N/A                        | 482                      | 132    | 36                                |
| Luossavaara-Kiirunavaara AB, LKAB           | 3,134                              | 64                         | 273                      | -17    | 9                                 |
| SJ  | N/A                                | N/A                        | 78                       | -2     | 1                                 |
| Voksenåsen A/S                              | 45                                 | 100                        | 57                       | -8     | 100                               |
| SweRoad AB                                  | 59                                 | 92                         | 33                       | -1     | 58                                |
| Sveriges Rese- och Turistråd AB (50 %)      | N/A                                | N/A                        | 22                       | -8     | 44                                |
| Swedesurvey AB                              | 101                                | 100                        | 8                        | -5     | 22                                |
| Teracom AB                                  | 145                                | 9                          | 6                        | 3      | 1                                 |
| Svenska kraftnät                            | 25                                 | 1                          | 2                        | 2      | 1                                 |
| Svenska Skogsplantor AB                     | 12                                 | 6                          | 2                        | 0      | 1                                 |
| Venantius AB                                | N/A                                | N/A                        | 2                        | -2     | 1                                 |
| Samhall AB 2)                               | 1,599                              | 28                         | 1                        | -1     | 50                                |
| Svenska rymdaktiebolaget                    | 140                                | 27                         | 1                        | 0      | 0                                 |
| Dom Shvetsii, A/O (36 %)                    | 21                                 | 100                        | 1                        | 0      | 100                               |
| SP Sveriges Provnings- och Forskningsinstit | ut AB 53                           | 12                         | 0                        | 0      | 0                                 |
| Apoteket AB                                 | 7                                  | 0                          | 0                        | 0      | 0                                 |
| Imego AB                                    | 1                                  | 3                          | 0                        | 0      | 0                                 |
| Total companies with figures for sales abro | ad 48,618                          | 30                         | 20,067                   | 3,882  | 20                                |
| Companies without figures for sales abroad  | N/A                                | N/A                        | 51,393                   | 12,040 | 44                                |
| Total companies                             | N/A                                | N/A                        | 71,460                   | 15,922 | 30                                |

<sup>\*)</sup> Stock Exchange listed companies.

Government ownership in partly-owned companies is given in brackets. 

1) Figures are not adjusted for Government ownership.

<sup>2)</sup> The proportions abroad for Samhall have been calculated exclusive of grants.

3) The Government's holding is calculated based on the number of outstanding shares in OM Gruppen after full conversion and exercise of warrants, that is, 84,818,818 shares.

Most over-represented of all are the Government companies in Norrbotten, where the proportion is over twice that of the national average, because LKAB and AssiDomän AB have considerable operations there. The counties of Gotland, Jämtland, Stockholm and Västernorrland have over-representation of employees in Government companies. Five counties in Southern and Central Sweden are under-represented as regards employees in companies with Government ownership. They are Blekinge, Kronoberg, Södermanland, Västmanland and Gävleborg.

### **Operations Abroad**

lmost one in three employees in companies with Government ownership is located abroad. The total working outside Sweden exceeds 70,000 people. This is 16,000 more than in 1999. The addition of UniDanmark and Norwegian Christiania Bank/Kreditkassen to Nordea AB accounts for a large part of the increase in employees abroad.

The SAS Gruppen and Nordea AB have both been

built up in Scandinavia or the Nordic area, both as regards ownership and as regards operational base. However, both also have considerable operations in other countries. The two companies each have 25,000 employees outside Sweden, equalling 82 per cent and 77 per cent respectively of total employees. In both cases it is difficult to define what proportion of turnover applies to the Swedish market, as it is only part of their home market.

AssiDomän AB also has considerable operations abroad with 9,000 employees outside Sweden, but this number is being reduced in connection with restructuring in progress. However, five-sixths of AssiDomän AB's production is sold abroad, being either exported from Sweden or manufactured in the company's installations abroad.

Vattenfall AB is the wholly-owned operation with the largest operations abroad. During the year 2000 over 5,000 employees were located abroad, and more than a quarter of sales were made abroad. These proportions will increase during the year 2001 because of increased operations in Germany.

Removal of border restrictions, changes in ownership and deregulation have also given Telia AB possibilities of expanding its operations. 18 per cent (Cont. on page 40)

#### TURNOVER AND RESULTS OF COMPANIES WITH GOVERNMENT OWNERSHIP<sup>1)</sup> Companies with at least SEK 500 million in turnover 2000

| Rank | T<br>Company                         | urnover incl. grants,<br>SEK million, 2000 | Change in turnover<br>%, 1999-2000 | Result before tax,<br>SEK million, 2000 | Result before tax,<br>SEK million, 1999 | Return on equity, 2000 |
|------|--------------------------------------|--|------------------------------------|---|---|------------------------|
| 1    | Telia AB* (70.6%)                    | 54,064                                     | 4                                  | 11,717                                  | 5,980                                   | 23                     |
| 2    | SAS Gruppen* (21.4%)                 | 47,540                                     | 9                                  | 2,773                                   | 1,846                                   | 14                     |
| 3    | Nordea AB* (18.2%)                   | 44,736                                     | 68                                 | 19,006                                  | 11,511                                  | 18                     |
| 4    | Vattenfall AB                        | 31,695                                     | 14                                 | 5,189                                   | 4,297                                   | 9                      |
| 5    | Apoteket AB                          | 27,866                                     | 7                                  | 38                                      | 400                                     | 0                      |
| 6    | Posten AB                            | 24,864                                     | 3                                  | -1,360                                  | -4,065                                  | neg                    |
| 7    | AssiDomän AB* (35.5%)                | 24,643                                     | 1                                  | 3,090                                   | -701                                    | 15                     |
| 8    | Systembolaget AB                     | 17,368                                     | 4                                  | 173                                     | 470                                     | 8                      |
| 9    | Svenska Spel, AB                     | 14,138                                     | 4                                  | 3,835                                   | 3,739                                   | 101                    |
| 10   | SJ                                   | 12,760                                     | -14                                | 132                                     | 239                                     | 5                      |
| 11   | Samhall AB                           | 10,140                                     | 8                                  | 251                                     | -386                                    | 18                     |
| 12   | Vin & Sprit AB, V&S                  | 5,816                                      | 43                                 | 1,433                                   | 964                                     | 37                     |
| 13   | Luftfartsverket                      | 5,007                                      | 6                                  | 633                                     | 18                                      | 17                     |
| 14   | Luossavaara-Kiirunavaara AB, Ll      | KAB 4,882                                  | 23                                 | 591                                     | -244                                    | 5                      |
| 15   | Akademiska Hus AB                    | 3,654                                      | 7                                  | 786                                     | 762                                     | 9                      |
| 16   | OM Gruppen AB* (9.42%) <sup>2)</sup> | 3,152                                      | 61                                 | 743                                     | 603                                     | 25                     |
| 17   | Civitas Holding AB                   | 2,736                                      | 12                                 | 491                                     | 455                                     | 3                      |
| 18   | Affärsverket svenska kraftnät        | 2,724                                      | 18                                 | 768                                     | 531                                     | 12                     |
| 19   | Lernia AB                            | 1,770                                      | -8                                 | -160                                    | 6                                       | neg                    |
| 20   | Teracom AB                           | 1,555                                      | 16                                 | 289                                     | 83                                      | 12                     |
| 21   | Sjöfartsverket                       | 1,358                                      | 2                                  | 33                                      | -82                                     | 3                      |
| 22   | Svensk Bilprovning, AB (52%)         | 1,167                                      | 3                                  | -43                                     | -113                                    | neg                    |
| 23   | Statens Bostadsfinansierings         |  |                                    |   |   |                        |
|      | aktiebolag, SBAB                     | 898  | 15                                 | 469                                     | 397                                     | 9                      |
| 24   | Svensk Exportkredit, AB (35%)        | 896  | -1                                 | 830                                     | 827                                     | 15                     |
| 25   | Specialfastigheter Sverige AB        | 888  | 4                                  | 154                                     | 149                                     | 9                      |
| 26   | Svensk-Danska Broförbindelsen        |  |                                    |   |   |                        |
|      | SVEDAB AB                            | 598  | 27                                 | -171                                    | 0                                       | neg                    |
| 27   | ALMI Företagspartner AB              | 589  | 5                                  | 55                                      | -112                                    | 0                      |
| 28   | SOS Alarm Sverige AB (50%)           | 569  | 3                                  | 36                                      | 22                                      | 18                     |
| 29   | Svenska rymdaktiebolaget             | 511  | 19                                 | 61                                      | 102                                     | 10                     |

<sup>\*)</sup> Stock Exchange listed companies

Government ownership in partly-owned companies is given in brackets

<sup>1)</sup> Figures are not adjusted for Government ownership, that is, partly-owned companies are included at 100%.
2) The Government's holding is calculated based on the number of outstanding shares in OM Gruppen after full conversion and exercise of warrants, that is, 84,818,818 shares.

# COMPREHENSIVE TABLE OF COMPANIES WITH GOVERNMENT OWNERSHIP, 2000

|                                    | Turnover,        |               | Foreign              |                | ults   |        | rn on        |      | ırn on         |       | ends,  | N                 | Numbe  |
|------------------------------------|------------------|---------------|----------------------|----------------|--------|--------|--------------|------|----------------|-------|--------|-------------------|--------|
|                                    |                  | EK million    | component            | befor<br>SEK n |        | shareh |              |      | pital          |       |        | Number of         |        |
|                                    | million,<br>2000 | 1999–<br>2000 | of sales,<br>%, 2000 | 2000           | 1999   | 2000   | ty %<br>1999 | 2000 | yed, %<br>1999 | 20001 |        | employees<br>2000 | 99-0   |
| Companies operating under market   | condition        | s             |                      |                |        |        |              |      |                |       |        |                   | Akade  |
| miska Hus AB                       | 3,654            | 7             | 0                    | 786            | 762    | 9      | 8            | 7    | 7              | 200   | 600    | 392               | -7     |
| Civitas Holding AB                 | 2,736            | 12            | 0                    | 491            | 455    | 3      | 3            | 6    | 6              | 1731) | 164    | 394               | 8      |
| Vasakronan AB                      | 2,662            | 12            | 0                    | 460            | 437    | 4      | 4            | 6    | 6              | 165   | 157    | 351               | 3      |
| Vasallen AB                        | 74               | 21            | 0                    | 32             | 18     | 1      | 1            | 2    | 1              | 8     | 7      | 43                | 5      |
| Imego AB                           | 18               | 1,138         | 3                    | -4             | -13    | neg    | neg          | neg  | neg            | 0     | 0      | 21                | 9      |
| Kasernen Fastighets AB             | 28               | 0             | 0                    | 8              | -4     | 9      | neg          | 8    | 2              | 3     | 2      | 3                 | 0      |
| Lernia AB                          | 1,770            | -8            | 0                    | -160           | 6      | neg    | 2            | neg  | 2              | 0     | 0      | 2,497             | 38     |
| Luossavaara-Kiirunavaara AB, LKAB  | 4,882            | 23            | 64                   | 591            | -244   | 5      | neg          | 7    | neg            | 231   | 231    | 3,210             | -69    |
| Posten AB                          | 24,864           | 3             | N/A                  | -1,360 -       | 4 .065 | neg    | neg          | neg  | neg            | 0     | 0      | 41,522            | -303   |
| SJ                                 | 12,760           | -14           | N/A                  | 132            | 239    | 4      | 10           | 6    | 7              | 0     | 0      | 11,702            | -3,304 |
| Specialfastigheter Sverige AB      | 888              | 4             | 0                    | 154            | 149    | 9      | 9            | 6    | 6              | 116   | 60     |                   | 1      |
| Statens Bostadsfinansierings-      |                  |               | -                    |                |        |        |              |      | -              |       |        |                   |        |
| aktiebolag, SBAB                   | 898              | 15            | 0                    | 469            | 397    | 9      | 8            | us   | us             | 103   | 89     | 365               | -9     |
| Stattum, Förvaltningsaktiebolaget  | 0                | 0             | 0                    |                | 11,693 | 8      | 93           | 11   | 126            |       | 11,400 |                   | 0      |
| Sveaskog AB                        | 448              | -13           | 0                    | 130            | 188    | 18     | 26           | 17   | 25             | 0     | 0      |                   | -9     |
| Swedesurvey AB                     | 101              | -5            | 100                  | 5              | 4      | 14     | 14           | 14   | 14             | 0     | 0      |                   | -2     |
| Svenska Lagerhus AB                | 180              | 16            | N/A                  | 24             | 22     | 20     | 22           | 21   | 30             | 0     | 7      |                   | 34     |
| Svenska rymdaktiebolaget           | 511              | 19            | 27                   | 61             | 102    | 10     | 18           | 18   | 24             | 0     | 9      |                   | 0      |
| Svenska Skeppshypotekskassan       | 60               | 7             | N/A                  | 51             | 43     | 6      | 5            | 1    | 1              | 0     | 0      |                   | 0      |
| Svenska Skogsplantor AB            | 208              | 6             | 6                    | -7             | -5     | neg    | -3           | 1    | 1              | 1     | 3      |                   | -20    |
| SweRoad AB                         | 64               | -22           | 92                   | 9              | 14     | 19     | 37           | 26   | 51             | 0     | 0      |                   | 1      |
| Vattenfall AB                      | 31,695           | 14            | 27                   | 5,189          |        | 9      | 8            | 10   | 9              |       | 1,500  |                   |        |
| V&S, Vin & Sprit AB                | 5,816            | 43            | 76                   | 1,433          | 964    | 37     | 31           | 38   | 28             | 455   | 230    |                   | 604    |
| ,                                  |                  | 10            | ,,,                  | 1, 100         | 301    |        | - 01         |      | 20             | 100   | 200    | 1,070             | 001    |
| Companies with special societal in |                  |               |                      |                |        |        |              |      |                |       |        |                   |        |
| A-Banan Projekt AB                 | 65               | 323           | 0                    | 0              | 0      | 0      | 0            | 0    | 0              | 0     | 0      |                   | 0      |
| ALMI Företagspartner AB            | 589              | 5             | 0                    | 55             | -112   | 0      | neg          | 1    | neg            | 0     | 0      | 535               | -19    |
| Apoteket AB                        | 27,866           | 7             | 0                    | 29             | 400    | 0      | 15           | 1    | 11             | 100   | 100    | 9,802             | 406    |
| Göta Kanalbolag, AB                | 56               | 13            | 0                    | 2              | 2      | 5      | 6            | 5    | 6              | 0     | 0      | 59                | 8      |
| Kungliga Dramatiska Teatern AB     | 219              | 4             | 0                    | 18             | -1     | 112    | neg          | 119  | neg            | 0     | 0      | 312               | 9      |
| Kungliga Operan AB                 | 349              | 1             | 0                    | 10             | 1      | 108    | 24           | 44   | 5              | 0     | 0      | 595               | 15     |
| Luftfartsverket                    | 5,007            | 6             | 0                    | 633            | 18     | 17     | 0            | 10   | 3              | 0     | 0      | 4,329             | 86     |
| Samhall AB                         | 10,140           | 8             | 16                   | 251            | -386   | 18     | neg          | 18   | neg            | 0     | 0      | 28,846            | 2,663  |
| Sjöfartsverket                     | 1,358            | 2             | 0                    | 33             | -82    | 3      | neg          | 4    | neg            | 8     | 0      | 1,362             | -141   |
| Statens Väg- och Baninvest AB      | 121              | -6            | 0                    | 3              | 1      | 16     | 3            | 0    | 0              | 0     | 0      | 36                | 10     |
| Swedfund International AB          | 361              | 288           | N/A                  | 197            | -5     | 16     | neg          | 19   | 0              | 0     | 0      | 21                | 1      |
| Affärsverket svenska kraftnät      | 2,724            | 18            | 1                    | 768            | 531    | 12     | 8            | 8    | 6              | 496   | 814    | 253               | 10     |
| Svenska Spel, AB                   | 14,138           | 4             | 0                    | 3,835          | 3,739  | 101    | 97           | 102  | 97             | 3,871 | 3,739  | 531               | 20     |
| Svensk-Danska Broförbindelsen      |                  |               |                      |                |        |        |              |      |                |       |        |                   |        |
| SVEDAB AB                          | 598              | 27            | 0                    | -171           | 0      | neg    | 0            | 5    | 10             | 0     | 0      | 105               | 5      |
| Sveriges Provnings- och            |                  |               |                      |                |        |        |              |      |                |       |        |                   |        |
| Forskningsinstitut AB, SP          | 440              | 4             | 12                   | 32             | 17     | 10     | 6            | 12   | 7              | 0     | 0      | 564               | 4      |
| Systembolaget AB                   | 17,368           | 4             | 0                    | 196            | 470    | 8      | 26           | 17   | 38             | 80    | 50     |                   | 182    |
| Teracom AB                         | 1,549            | 16            | 9                    | 287            | 68     | 12     | 3            | 18   | 9              | 0     | 0      |                   | 51     |
| Venantius AB                       | 487              | 45            | 0                    | 366            | 160    | 10     | 5            | 0    | 0              | 0     | 0      |                   | 88     |
| Voksenåsen A/S                     | 45               | 45            | 100                  | 1              | 1      | 7      | 6            | 10   | 9              | 0     | 0      |                   | -8     |

Turnover includes grants or similar. For certain financial institutions, turnover is here calculated net as regards interest and commission.

Variables including company turnover are no longer adjusted for Government ownership.

The table includes 54 companies, including the subsidiary companies Vasakronan AB and Vasallen AB.

Companies being wound up and SAKAB are not included.

<sup>1)</sup> In addition to this, an issue of shares in Vasallen AB for the amount of SEK 2.3 billion has been proposed.

# MAJORITY-OWNED OR FIFTY PER CENT-OWNED COMPANIES (50-99 PER CENT)

|  | Turnover, S<br>SEK mil.,                      | Change,<br>EK mil.,<br>1999– | Foreign component of sales, | befor                         | sult<br>e tax,<br>nillion, | shar         | rn on<br>ehol-<br>equity | Retu<br>cap<br>empl |            |               |                          | Number of employees      |                  |
|--|---|------------------------------|-----------------------------|-------------------------------|----------------------------|--------------|--------------------------|---------------------|------------|---------------|--------------------------|--------------------------|------------------|
|  | 2000  | 2000                         | %, 2000                     | 2000                          | 1999                       |              | 1999                     | 2000                |            | 2000          |                          |                          | 99-00            |
| Companies operating under market o   | conditions                                    |                              |                             |                               |                            |              |                          |                     |            |               |                          |                          |                  |
| Svensk Exportkredit, AB (64,7%)  | 896   | -1                           | 0                           | 830                           | 827                        | 15           | 13                       | 1                   | 1          | 401           | 1,725                    | 85                       | 3                |
| Companies with special societal inte   | rest  |                              |                             |                               |                            |              |                          |                     |            |               |                          |                          |                  |
| Bostadsgaranti, AB (50%)   | 18  | -22                          | 0                           | 113                           | 1                          | 145          | 6                        | 192                 | 12         | 0             | 0                        | 9                        | 2                |
| IRECO AB (55 %)  | 105   | 3                            | 0                           | -4                            | 0                          | neg          | 0                        | neg                 | 2          | 0             | 0                        | 3                        | 0                |
| SOS Alarm Sverige AB (50%)   | 569   | 3                            | 0                           | 36                            | 22                         | 18           | 12                       | 22                  | 15         | 8             | 7                        | 739                      | 3                |
| Svensk Bilprovning AB (52%)  | 1,167   | 3                            | 0                           | -43                           | -113                       | neg          | neg                      | neg                 | neg        | 0             | 0                        |                          | 4                |
| Svenska Miljöstyrningsrådet AB (90%  | ,   | -8                           | 0                           | 1                             | 0                          | 80           | neg                      | 88                  | neg        | 0             | 0                        | 2                        | 0                |
| Sveriges Rese- och Turistråd AB (50%   |   | -4                           | 0                           | 4                             | 5                          | 25           | 48                       | 37                  | 62         | 0             | 0                        | 50                       | -6               |
| Companies operating under market o   | conditions                                    | 5                            |                             |                               |                            |              |                          |                     |            |               |                          |                          |                  |
|  |   |                              |                             |                               |                            |              |                          |                     |            |               |                          |                          |                  |
| Dom Shvetsii, A/O (36%)  | 21  | 37                           | 100                         | 0                             | 4                          | neg          | 280                      | 12                  | 9          | 0             | 0                        | 2                        | 0                |
| Dom Shvetsii, A/O (36%)  |   |                              | 100                         | 0                             | 4                          | neg          | 280                      | 12                  | 9          | 0             | 0                        | 2                        | 0                |
| Dom Shvetsii, A/O (36%)  |   |                              | 100                         | -1                            | 0                          | neg<br>neg   | 280                      | 12<br>neg           | 9          | 0             | 0                        | 2                        |                  |
| Dom Shvetsii, A/O (36%)  Companies with special societal inte Norrland Center AB (33.3%)  MINORITY-OWNED COMPAI Companies with special societal inte   | NIES (  | -7<br>1-19 F                 | O<br>PER CEN                | -1<br>T)                      | 0                          | neg          | 3                        | neg                 | 2          | 0             | 0                        | 4                        | 0                |
| Dom Shvetsii, A/O (36%)  Companies with special societal inte Norrland Center AB (33.3%)  MINORITY-OWNED COMPAN  | erest 4                                       | -7                           | 0                           | -1                            | •                          |              |                          |                     |            |               |                          |                          | 0                |
| Dom Shvetsii, A/O (36%)  Companies with special societal inte Norrland Center AB (33.3%)  MINORITY-OWNED COMPAI Companies with special societal inte SIS Miljömärkning AB (10%)  STOCK EXCHANGE LISTED   | NIES (  |                              | O PER CEN                   | -1<br>T)                      | 0                          | neg          | 3                        | neg                 | 2          | 0             | 0                        | 4                        | 0                |
| Dom Shvetsii, A/O (36%)  Companies with special societal inte Norrland Center AB (33.3%)  MINORITY-OWNED COMPAI Companies with special societal inte SIS Miljömärkning AB (10%)  STOCK EXCHANGE LISTED Companies operating under market of   | NIES (  |                              | OPER CEN                    | -1<br>T)                      | 6                          | neg          | 3 41                     | neg                 | 2 35       | 0             | 0                        | 32                       | 0                |
| Dom Shvetsii, A/O (36%)  Companies with special societal inte Norrland Center AB (33.3%)  MINORITY-OWNED COMPAN Companies with special societal inte SIS Miljömärkning AB (10%)  STOCK EXCHANGE LISTED Companies operating under market of AssiDomän AB (35.5%)                    | NIES (Serest 34 COMP conditions 24,643        |                              | 0 PER CEN 0                 | -1<br>T) 2                    | 6                          | neg 12       | 3 41 neg                 | neg 11              | 2<br>35    | 0 0           | 0 0                      | 32                       | 4 -2,554         |
| Dom Shvetsii, A/O (36%)  Companies with special societal inte Norrland Center AB (33.3%)  MINORITY-OWNED COMPAN Companies with special societal inte SIS Miljömärkning AB (10%)  STOCK EXCHANGE LISTED Companies operating under market of AssiDomän AB (35.5%)  Nordea AB (18.2%) | NIES (Serest 34 COMP conditions 24,643 44,736 | 37 -7 1-19 F 0 ANIES 1 68    | 0 PER CEN 0 84 N/A          | -1<br>T) 2<br>3,090<br>19,006 | 6<br>-701<br>11,511        | neg 12 15 18 | 3 41 neg 22              | neg 11 14 2         | 2 35 neg 1 | 0 0 619 5,964 | 0<br>0<br>710<br>3,659   | 32<br>14,506<br>32,218 3 | -2,554<br>12,916 |
| Dom Shvetsii, A/O (36%)  Companies with special societal inte Norrland Center AB (33.3%)  MINORITY-OWNED COMPAN Companies with special societal inte SIS Miljömärkning AB (10%)  STOCK EXCHANGE LISTED Companies operating under market of AssiDomän AB (35.5%)                    | NIES (Serest 34 COMP conditions 24,643        |                              | 0 PER CEN 0                 | -1<br>T) 2                    | -701<br>11,511<br>603      | neg 12       | 3 41 neg                 | neg 11              | 2<br>35    | 0 0           | 0<br>710<br>3,659<br>419 | 32<br>14,506<br>32,218 3 | ,                |

Turnover includes grants or similar. For certain financial institutions, turnover is here calculated net as regards interest and commission.

Variables including company turnover are no longer adjusted for Government ownership.

The table includes 54 companies, including the subsidiary companies Vasakronan AB and Vasallen AB.

Companies being wound up and SAKAB are not included.

<sup>\*)</sup> SAS Sverige AB owns three sevenths of the SAS Gruppen. The Government owns 50% of SAS Sverige AB.

<sup>1)</sup> The Government's holding is calculated based on the number of outstanding shares in OM Gruppen after full conversion and exercise of warrants, that is, 84,818,818 shares.

# DIVIDENDS FROM COMPANIES WITH GOVERNMENT OWNERSHIP, SEK MILLION

| Company                                      | Dividend 2000 | Government Proportion <sup>1)</sup> | Dividend 1999 | Government Proportion <sup>1)</sup> |
|--|---------------|-------------------------------------|---------------|-------------------------------------|
| Nordea AB* (18,2 %)                          | 5,965         | 1,084                               | 3,659         | 949                                 |
| Svenska Spel, AB 1)                          | 3,871         | 3,561                               | 3,739         | 3 563                               |
| Telia AB* (70,6 %)                           | 1,501         | 1,060                               | 1,470         | 1 470                               |
| Vattenfall AB                                | 990           | 990                                 | 1,500         | 1 500                               |
| SAS Gruppen*3) (21,4 %)                      | 770           | 158                                 | 658           | 141                                 |
| AssiDomän AB*2) (35,5 %)                     | 619           | 200                                 | 710           | 230                                 |
| Svenska kraftnät, Affärsverket               | 496           | 496                                 | 814           | 814                                 |
| Vin & Sprit AB, V&S                          | 455           | 455                                 | 230           | 230                                 |
| OM Gruppen AB (9,42 %) <sup>6)</sup>         | 504           | 48                                  | 419           | 32                                  |
| Svensk Exportkredit, AB (64,7%)              | 401           | 259                                 | 17254)        | 225                                 |
| Stattum, Förvaltningsaktiebolaget            | 300           | 300                                 | 11,400        | 11,400                              |
| Luossavaara-Kiirunavaara AB, LKAB            | 231           | 231                                 | 231           | 231                                 |
| Akademiska Hus AB                            | 200           | 200                                 | 600           | 600                                 |
| Civitas Holding AB                           | 1735)         | 173 5)                              | 164           | 164                                 |
| Specialfastigheter Sverige AB                | 116           | 116                                 | 60            | 60                                  |
| Statens Bostadsfinansieringsaktiebolag, SBAB | 103           | 103                                 | 89            | 89                                  |
| Apoteket AB                                  | 100           | 100                                 | 100           | 100                                 |
| Systembolaget AB                             | 80            | 80                                  | 50            | 50                                  |
| Sjöfartsverket                               | 8             | 8                                   | 0             | 0                                   |
| SOS Alarm Sverige AB (50 %)                  | 8             | 4                                   | 7             | 3                                   |
| Kasernen Fastighets AB                       | 3             | 3                                   | 2             | 2                                   |
| Svenska Skogsplantor AB                      | 1             | 1                                   | 3             | 3                                   |
| Svenska rymdaktiebolaget                     | 0             | 0                                   | 9             | 9                                   |
| Svenska Lagerhusaktiebolaget                 | 0             | 0                                   | 7             | 7                                   |
| Total  | 16,895        | 9,630                               | 27,646        | 21,872                              |

<sup>22</sup> companies paid out dividends in 2000 compared with 23 the year before.

<sup>7)</sup> Stock Exchange listed companies

<sup>1)</sup> Profit from Svenska Spel is distributed in full, partly to the Swedish Sports Confederation and the National Board of Youth Affairs, and the rest to the Government.

<sup>2)</sup> The Government's holding in AssiDomän is owned to 8.9 per cent through Förvaltningsaktiebolaget Stattum. SEK 24 million and SEK 22 million are therefore not included in the total dividend. The Government's holding in Assiboman is owned to 8.9 per cent through Forvalthingsaktiebolaget Stattum. SEK 24 million and SEK 22 million are therefore not incident the total dividend.

3 The SAS Group's dividend via SAS Sverige AB.

4) The dividend for 1999 was SEK 1,500 million for owners of the B shares, that is, banks. For the Government's 50 per cent, dividends amounted to SEK 225 million.

5) Dividends of SEK 2.3 billion to shareholders from Vasallen AB have been proposed for 2001.

6) The Government's holding is based on the number of outstanding shares in OM Gruppen after full conversion and exercise of warrants, that is, 84,818,818 shares...

DEGREE OF COMMERCIAL ACTIVITY, MAY 2001

| Company                                      | Profit<br>Requirement | Category 1) | Competition                | Comments   |
|--|-----------------------|-------------|----------------------------|--|
| Wholly-owned companies                       |                       |             |                            |  |
| A-Banan projekt AB                           | No                    | S           |                            | Partly financed w. grants                            |
| Akademiska Hus AB                            | Yes                   | M           | Partly exclusive situation | , -  |
| ALMI Företagspartner AB                      | No                    | S           | •                          | Partly financed w. grants                            |
| Apoteket AB                                  | Yes                   | S           | Statutory monopoly         |  |
| Civitas Holding AB                           | Yes                   | M           |                            |  |
| Göta kanalbolag, AB                          | No                    | S           |                            | Partly financed w. grants                            |
| Imego AB                                     | Yes                   | M           |                            |  |
| Kasernen Fastighets AB                       | Yes                   | M           |                            |  |
| Kungliga Dramatiska Teatern AB               | No                    | S           |                            | Partly financed w. grants                            |
| Kungliga Operan AB                           | No                    | S           |                            | Partly financed w. grants                            |
| Lernia AB                                    | Yes                   | M           |                            |  |
| Luftfartsverket                              | Yes                   | S           |                            |  |
| Luossavaara Kirunavaara AB, LKAB             | Yes                   | M           |                            |  |
| Posten AB                                    | Yes                   | M           |                            | Partly financed w. grants                            |
| Samhall AB                                   | No                    | S           |                            | Partly financed w. grants                            |
| SJ   | Yes                   | М           |                            |  |
| Sjöfartsverket                               | Yes                   | S           |                            |  |
| Sveriges Provnings- och                      |                       |             |                            |  |
| Forskningsinstitut AB, SP                    | Yes                   | S           |                            | Partly financed w. grants                            |
| Specialfastigheter Sverige AB                | Yes                   | M           | Partly exclusive situation |  |
| Statens Bostadsfinansieringsaktiebolag, SBAB | Yes                   | M           |                            |  |
| Statens Väg- och Baninvest AB                | No                    | S           |                            |  |
| Stattum, Förvaltningsaktiebolaget            | Yes                   | M           | Partly exclusive situation |  |
| Sveaskog AB                                  | Yes                   | M           |                            |  |
| SVEDAB                                       | No                    | S           |                            | Öresund bridge connection                            |
| Swedsurvey AB                                | Yes                   | M           |                            |  |
| Swedfund International AB                    | Yes                   | S           |                            |  |
| Svenska kraftnät, Affärsverket               | Yes                   | S           | Exclusive situation        |  |
| Svenska Lagerhusaktiebolaget                 | Yes                   | M           |                            |  |
| Svenska rymdaktiebolaget                     | Yes                   | M           |                            |  |
| Svenska Skeppshypotekskassan                 | Yes                   | M           |                            |  |
| Svenska Skogsplantor AB                      | Yes                   | M           |                            |  |
| Svenska Spel, AB                             | Yes                   | S           | Part monopoly              |  |
| SweRoad AB                                   |                       | M           | 0:11                       |  |
| Systembolaget AB                             | Yes                   | S           | Statutory monopoly         |  |
| Teracom AB                                   | Yes                   | S           | Part monopoly              |  |
| Vin & Sprit AB, V&S                          | Yes                   | M           |                            |  |
| Vasakronan AB                                | Yes                   | M           |                            |  |
| Vasallen AB                                  | Yes                   | M           |                            |  |
| Vanentius AB                                 | Yes                   | M           |                            | Partly financed w. grants                            |
| Venantius AB<br>Voksenåsen A/S               | No<br>No              | S<br>S      | Exclusive situation        | Partly financed w. grants  Partly financed w. grants |
| Majority-owned or fifty per cent-owned comp  |                       |             |                            | Fartiy illianced w. grants                           |
| Bostadsgaranti, AB (50%)                     | No                    | S S         | nackets                    |  |
| IRECO AB (55%)                               | No                    | S           |                            |  |
| SOS Alarm Sverige AB (50%)                   | Yes                   | S           | Partly exclusive situation |  |
| Svensk Bilprovning, AB (52%)                 | No                    | S           | Statutory monopoly         |  |
| Svensk Exportkredit, AB (64.7%)              | Yes                   | M           | otatatory monopory         |  |
| Svenska Miljöstyrningsrådet, AB (90%)        | No                    | S           | Exclusive situation        | Partly financed w. grants                            |
| Sveriges Rese- och Turistråd AB (50%)        | No                    | S           | ENGINE SITUATION           | Partly financed w. grants                            |
| Telia AB (70.6%)                             | Yes                   | M           |                            | . aray manood w. granto                              |
| Companies less than fifty per cent-owned, pe |                       |             |                            |  |
| Dom Shvetsii, A/O (36%)                      | Yes                   | M           |                            |  |
| AssiDomän AB (35.5%)                         | Yes                   | M           |                            |  |
| Nordea AB (18.2%)                            | Yes                   | N/A         |                            |  |
| Norrlands Center AB (33.3%)                  | No                    | S           |                            |  |
| OM Gruppen AB (9.42%) <sup>1)</sup>          | Yes                   | N/A         |                            |  |
| SAS Gruppen AB (21.4%)                       | Yes                   | M           |                            |  |
| SIS Miljömärkning AB (10%)                   | No                    | N/A         |                            |  |
| OIO ITIIIOITIAI NIIIII AD (1070)             | 140                   | 1 1// 1     |                            |  |

Partity-owned companies with the Government holding in brackets

1) The Government's holding is based on the number of outstanding shares in OM Gruppen after full conversion and exercise of warrants, that is, 84,818,818 shares.

M= Companies operating under market conditions

S= Companies with special societal interest.

N/A=The Government's holding is less than 20 per cent and the company is therefore not included in the consolidated accounts.

of Telia AB's turnover was made outside Sweden in the year 2000, and 16 per cent of the employees, totalling 5,000 people, were located outside Sweden's borders. Eniro AB, of which Telia AB owns 49 per cent, is expanding rapidly outside Sweden.

V&S Vin & Sprit AB is another company with large foreign sales. Over three-quarters of production is sold abroad. This is no longer only due to the export of vodka from Sweden. Subsidiary companies in Denmark, Poland, The United Kingdom and the Czech Republic accounted for half the workforce during the year 2000.

Swedsurvey AB is the largest exporter of Swedish administration expertise.

It is difficult to estimate what proportion of sales by companies with Government ownership is within Sweden. As regards companies such as Posten AB (Sweden Post), SJ (Swedish State Railways), Sjöfartsverket (Swedish Maritime Administration) and Luftfartsverket (Swedish Civil Aviation Administration), a considerable part of their operations is produced for foreign customers or becomes part of the product value of exports. This can, however, not be separated out exactly.

Data is also lacking for Nordea AB, the SAS Gruppen and OM Gruppen.

# Turnover and Results

leven companies owned by the Government have turnovers exceeding SEK 10 billion. A further 11 companies have sales of between SEK 1 and 9 billion, and seven of between SEK 500 to 999 million.

Nordea AB's turnover was SEK 45 billion. Nordea AB is therefore the third largest in the table, but shows the absolute largest increase, SEK 18 billion or 68 per cent, as a result of UniDanmark and Kreditkassen now being included.

Largest of all is Telia AB with SEK 54 billion in sales, followed by the SAS Gruppen with SEK 47 billion.

After Nordea AB, the minority-owned OM Gruppen shows the largest revenue increase, this being 62 per cent. Of the wholly-owned companies, V&S Vin & Sprit AB was foremost with a 43 per cent increase in sales. This was partly as a result of company acquisitions. LKAB showed the largest increase resulting from internal growth, its turnover increasing by 23 per cent. In 1999 this company had lost 22 per cent in sales, partly as a result of pressure on the price of iron ore, However, prices and demand both picked up in 2000.

Among the 22 companies with turnovers exceeding SEK 1 billion each, only SJ (Swedish State Railways) and Lernia AB showed reduced turnover, 14 per cent and 8 per cent respectively.

# VALUE ADDED IN COMPANIES WITH GOVERNMENT OWNERSHIP

| Company                                      | Value added,<br>SEK million , 2000 | Value added,<br>SEK million per employee, 2000 |
|--|------------------------------------|--|
| Nordea AB* (18.2 %)                          | 33,405                             | 1.04   |
| Telia AB* (70.6 %)                           | 26,702                             | 0.88   |
| SAS Gruppen* (21.4 %)                        | 18,651                             | 0.60   |
| Posten AB                                    | 14,466                             | 0.35   |
| Vattenfall AB                                | 11,141                             | 0.85   |
| AssiDomän AB * (35.5 %)                      | 7,602                              | 0.52   |
| Samhall AB                                   | 5,864                              | 0.20   |
| SJ   | 5,654                              | 0.48   |
| Svenska Spel, AB                             | 4,021                              | 7.57   |
| Apoteket AB                                  | 3,573                              | 0.36   |
| Luftfartsverket                              | 2,812                              | 0.65   |
| Vin & Sprit AB, V&S                          | 2,044                              | 1.49   |
| Luossavaara-Kiirunavaara AB, LKAB            | 1,948                              | 0.61   |
| Akademiska Hus AB                            | 1,750                              | 4.46   |
| OM Gruppen AB* (9.42 %) <sup>1)</sup>        | 1,597                              | 1.18   |
| Systembolaget AB                             | 1,354                              | 0.39   |
| Civitas Holding AB                           | 1,285                              | 3.26   |
| Svenska kraftnät, Affärsverket               | 971                                | 3.84   |
| Svensk Exportkredit, AB* (64.7%)             | 908                                | 10.68  |
| Sjöfartsverket                               | 804                                | 0.59   |
| Lernia AB                                    | 803                                | 0.32   |
| Svensk Bilprovning, AB* (52%)                | 793                                | 0.36   |
| Statens Bostadsfinansieringsaktiebolag, SBAB | 650                                | 1.78   |
| Other 31 companies                           | 3,456                              | 0.64   |
| Total  | 154,255                            | 0.64   |

Value added is defined as the total sum of wages including social security contributions and operating profit/loss before depreciation.

Value added is equivalent to the contribution of the companies to gross domestic product (GDP), also to GDP in other countries "Partly-owned companies with the Government's holding within brackets

Partly-owned companies with the Government's holding within brackets

The Government's holding is based on the number of outstanding shares in OM Group after full conversion and exercise of warrants, that is, 84,818,818 shares.

Seven companies each showed a pre-tax profit in excess of SEK 1 billion: AB Svenska Spel, Nordea AB, Telia AB, Vattenfall AB, AssiDomän AB, the SAS Gruppen and V&S Vin & Sprit AB. Nordea AB's profit amounted to SEK 19 billion, which was 65 per cent more than in 1999. Telia AB's profit amounted to almost SEK 12 billion, double that of 1999.

The largest improvement in results, apart from Nordea AB and Telia AB, was shown by AssiDomän AB, which went from a loss of SEK 700 million to a profit of SEK 3.1 billion. The loss shown by Sweden Post also showed a big reduction, from SEK 4.1 billion to 1.4 billion. A large part of the 1999 loss was caused by exceptional allocations.

Apart from Posten AB, AB Svensk Bilprovning, Lernia AB and Svensk-Danska Broförbindelsen SVEDAB AB also showed losses for the year 2000.

Of 22 companies with turnovers exceeding SEK 1 billion, only four showed worse results for the year 2000 compared with 1999. These were Apoteket AB, the Swedish State Railways and Lernia AB.

# Value Added

alue added is the equivalent of a company's contribution to gross domestic product (GDP). It is defined here as each company's wage bill including social contributions and trading results before depreciation and write-offs. The added value attributed to companies includes production in other countries, that is, values included in other countries' gross domestic products. Figures for added value are lacking for some of the companies shown in the table below. They have therefore been assessed by means of standards based on profits and the number of employees.

Total added value of the Government company sector equals 7.5 per cent of Sweden's GDP and 10 per cent of business sector output. If the companies' added value is divided on a standard basis between employees in Sweden and those abroad, the proportions are approximately 5 per cent of Sweden's GDP and 6.5 per cent of business sector output. If this is then adjusted for the proportion of Government ownership in companies in which the Government is not the sole owner, the proportions are just under 4 and 5 per cent respectively. Nordea AB, Telia AB, the SAS Gruppen, Posten AB, Vattenfall AB, AssiDomän AB and Samhall AB provide the largest contributions.

Recalculated as added value per employee, AB Svensk Exportkredit gives the largest contribution, just over SEK 10 million per employee. This is followed by AB Svenska Spel, Akademiska Hus AB and the public enterprise Svenska kraftnät. Companies within the property and finance sectors report high value added per employee, These companies have few employees and a large Balance sheet. Telia AB and Vattenfall AB also have high added value per employee of around SEK 1 million. Samhall's added value per employee is approximately SEK 200,000, and Sweden Post's is SEK 350,000. The average added value per employee for all Government-owned companies is the same as last year at around SEK 640,000.

Added value is an economic yardstick that does not reflect the benefits which accrue from the fulfilment of special societal interests

# Changes of Ownership

ome changes have occurred in the company portfolio compared with the previous year. At the turn of the year 2000/2001, the Swedish State

Railways, a Government enterprise, was given a corporate structure and three new, wholly Government-owned companies were formed: SJ AB, Green Cargo AB and Swedcarrier AB. Telia AB was listed on the stock exchange on 13 June 2000 and Government ownership of Telia AB was thereby reduced from 100 per cent to 70.6 per cent.

Government ownership of OM Gruppen AB increased from 7.7 per cent to 9.42 per cent during July and August 2000. On 29 June 2000, the Swedish Government increased its ownership of AB Svensk Exportkredit from 50 per cent to 64.7 per cent when the commercial banks sold their 50 per cent holding. The remaining 35.3 per cent is owned by ABB.

In January 2001 Grängesbergs Gruvor AB was sold to the Ludvika local authority, but this sale is not included in the accounts for 2000 as the company was still owned by the Government on 31 December 2000.

Staten's Premiefond was wound up by means of a sale. Kurortsverksamhet AB was wound up in 2000 and parts transferred to Östergötland County Council.

The Government's shareholding in Celsius, equalling 25

#### **CHANGES IN OWNERSHIP IN LISTED COMPANIES** Purchase

| Time period    | Purchaser  | Operation     | Amount          |
|----------------|------------|---------------|-----------------|
| 4 Juli-16 Aug. | Government | OM Gruppen AB |                 |
|                | iance)     |               |                 |
|                |            |               | SEK 649 millior |

| Sales        |   |                             |                    |
|--------------|---|-----------------------------|--------------------|
| Time period  | Purchaser   | Operation                   | Amount             |
| January 2000 | Government<br>(Ministry of Em<br>Industry & Con<br>Förvaltningsak<br>Stattum Holdin | nmunications)<br>tiebolaget | SEK 1,253 million  |
| June 2000    | Government<br>(Ministry of Em<br>Industry & Con                                     | , , ,                       | SEK 75,048 million |

<sup>1) 1,008,619</sup> people subscribed for shares in Telia, which was listed on the OM Stockholm Stock Exchange A-list on 13 June 2000. By the end of the year, the number of shareholders was 866,000.

per cent of the capital and 62 per cent of the votes, was sold to Saab in January 2000. Nordic transactions with regard to UniDanmark and the Norwegian Kreditkassan meant that the Government's shareholding fell to 18.2 per cent.

Purchases and sales made by the companies themselves are shown mainly under each company.

# Accounting principles

he companies which are included consist partly of the joint stock companies of which the Government's shareholdings were owned by the Government Offices on 31 December 2000, and partly the four Government enterprises; SJ, Luftfartsverket, Sjöfartsverket and the Government enterprise Svenska kraftnät. Joint stock companies owned by, for example, Riksbanken or public authorities, are thus not included in the report. On the other hand, the following are included: A-Banan projekt AB, Statens Väg- and Baninvest AB, Svensk-Danska Broförbindelsen AB and Swedish National Road Consulting AB, the shares of which are owned by the Government Offices but are administered by public authorities

In this year's report, a division has been drawn up between companies which operate under market conditions and requirements, and companies which primarily have special societal interests to fulfil. The division between the groups is not always clear-cut. The ambitions of the report are, however, to make the account of Government company involvement and the account of the individual companies as clear as possible. With the division made, the picture of both the entire company sphere and the results of the individual companies and the attainment of their objectives is made clearer and thus fairer.

Those companies within the group that operate under market conditions are characterised by one or more of the following:

They operate in a market under full competition. The owner, the Government, makes market-based demands as regards results and returns based on risk profiles. Evaluation and follow-up are based on these, and in

certain cases, on special explicit ownership requirements. The group also includes the Government's listed hol-

Those companies within the group that primarily have special societal interests to fulfil are characterised by one or more of the following:

The owner, the Government, controls operations in a marked and direct manner.

They operate in a market with special conditions, some operate completely or partly without competition, others are fully exposed to competition.

Special financial parameters are used, including, requirements concerning profits deviating from that which is normal in operations conducted solely in terms of market conditions. Evaluation and follow-up are based, among other things, on qualitative parameters derived from socio-economic or sector-political objectives, and efficiency/profit requirements.

The degree of societal interest and ownership control varies greatly between the different companies within this group.

Reporting of the underlying figures to the Government Offices from companies with Government ownership is based on the established form of presentation valid in the business sector. However, the income statement, the Balance sheet and the cash flow analysis have been abridged in order to contain only the most necessary material. In the process of consolidation, the basic figures have been adjusted somewhat, and the Government Offices stand responsible for this. As regards the basic figures presented for each company, the company's own information has been used.

As regards consolidation, the following adjustments have been made:

 The income statement is the same for all companies, including the financial companies. The consequence of this is that the final financial companies have presented their gross accounting figures in a form appropriate for non-financial companies. The reason for this is

- that a consolidated income statement can only be presented in a single format, and that the financial companies have had to adjust their reporting to the format followed by the majority of companies concerned and Government enterprises.
- 2) Associated companies have been included according to the capital proportion method, so that results of these associated companies, i.e., the holdings where the owner's share of the company lies somewhere between 20 and 50 per cent, has been included in the consolidated income statement, on a line in the operating income. This procedure follows conventional consolidated accounting methods. In an equivalent way, the owner's share in the shareholders' equity of associated companies has been included in the consolidated income statement.
- 3) Subsidiaries in which there is a minority holding have been adjusted both in the income statement and in the Balance sheet. The adjustment is made so that the minority owner or minority owners' share of the subsidiary company's results is shown as a deductible item in connection with the net result for the year and so that the minority proportion of the subsidiary company's capital reduces the shareholders' equity in the consolidated accounts, being shown as a "liability" to the minority. This procedure follows accepted consolidated accounting methods.
- 4) Certain key ratios have not been calculated on levels above industrial sector level. The reason for this is primarily that the capital which finance companies tie up in the business is of a different nature compared with the majority of other companies. This means that if the capital of finance companies, tied into the business, should be taken into consideration in certain key ratio calculations, these key ratios would be skewed and therefore not relevant.

Operations and the attainment of objectives in companies with Government ownership are described in the following pages. As from this year, summarised income statements and Balance sheets for the individual companies are shown, as opposed to the single items of information in last year's report. The Government Offices have supplied the sections on evaluation, including descriptions of companies. The companies have themselves provided the information used in tables for the companies.

# **Industry Classification**

he classification is based on the Global Industry Classification Standard (GICS), produced by Morgan Stanley Capital International and Standard & Poor's for the analysis of companies. GICS is being used by the Stockholm Stock Exchange from this year onwards. The classification is based on the sector levels in GICS, in which Energy and Power have been amalgamated, Non-durables amalgamated with Health Care, and Information Technology with Telecoms Operators. On the other hand, Transport and Industrial Goods and Industrial Services have been divided into sector group level, in addition to Finance and Property. In addition, another group has been separated out: Transport-Property.

# **Definitions**

Return on Profit/loss after tax in per cent of average shareholders' equity.

equity

Return on total Profit/loss after financial items with re-incorporation of financial costs

capital in per cent of average total assets.

Return on capital Profit/loss after financial items plus financial costs as a percentage of employed

average employed.

Return on working Operating profit/loss as a percentage of average working capital. capital

Net indebtedness Current and long-term interest-bearing liabilities and interest-bearing provisions,

minus interest-bearing current assets and fixed assets.

Equity/assets ratio Shareholders' equity including minority as a percentage of Balance sheet total.

Average number of Recalculated as annual number of employees. employees

Dividends For the year 2000 refers to proposed dividends, for the year 1999, actual divi-

dends.

Balance sheet total. Total assets

Capital employed Balance sheet total less non interest-bearing liabilities.

Working capital Balance sheet total less non interest-bearing liabilities and interest-bearing assets.

# Companies with Government Ownership

The 57 companies are reported in alphabetical order. Liquidation companies are companies with no or very limited operations, whereby the Government has expressed that the company is to be sold or liquidated.

S

tatens Järnvägar AB, SJ, is reported as the public enterprise that it was in 2000 before its corporatisation.

AB Kurortsverksamhet was sold in 2000 to the municipality of Nynäshamn. Statens Premiefond AB was wound up in December 2000. These companies have therefore not been included in the compilation of companies.

Indirect holdings, such as in Celtica AB and Eniro AB

or other subsidiaries of companies with Government ownership, have not been included. The exceptions to this are the Civitas Holding AB subsidiaries, Vasakronan AB and Vasallen AB, which are reported separately.

Neither has AB Tumba Bruk been included. AB Tumba Bruk is a subsidiary of Sveriges riksbank, owned by Sveriges Riksdag. Shareholdings or ownership stakes in international institutions have not been reported in this Annual Report.

| Company   | Page | Company                                      | Page |
|---|------|--|------|
| A-Banan projekt AB                                      | 46   | Sveaskog AB                                  | 93   |
| ALMI Företagspartner AB                                 | 47   | Svensk Avfallskonvertering AB, SAKAB         | 94   |
| Akademiska Hus AB                                       | 48   | Svensk Bilprovning, AB                       | 95   |
| Apoteket AB   | 50   | Statens Bostadsfinansieringsaktiebolag, SBAB | 96   |
| AssiDomän AB  | 52   | Stattum, Förvaltningsaktiebolaget            | 98   |
| Bostadsgaranti, AB                                      | 54   | Svensk-Danska Broförbindelsen AB, SVEDAB     | 99   |
| Civitas Holding AB                                      | 56   | Svenska kraftnät, Affärsverket               | 100  |
| Vasallen AB   | 57   | Svensk Exportkredit, AB                      | 102  |
| Vasakronan AB   | 58   | Svenska Lagerhusaktiebolaget                 | 103  |
| Dom Shvetsii, A/O                                       | 60   | Svenska Miljöstyrningsrådet, AB              | 104  |
| Göta kanalbolag, AB                                     | 61   | Svenska rymdaktiebolaget                     | 105  |
| Imego AB  | 62   | Svenska Skeppshypotekskassan                 | 106  |
| IRECO, Institute for Research and Competence Holding Al |      | Svenska Skogsplantor AB                      | 107  |
| Kasernen Fastighets AB                                  | 64   | Svenska Spel, AB                             | 108  |
| Kungliga Dramatiska Teatern AB                          | 65   | Sveriges Rese- och Turistråd AB              | 110  |
| Kungliga Operan AB                                      | 66   | Swedesurvey AB                               | 111  |
| Lernia AB   | 67   | Swedfund International AB                    | 112  |
| Luossavaara Kirunavaara AB, LKAB                        | 69   | SweRoad AB                                   | 113  |
| Luftfartsverket   | 71   | Systembolaget AB                             | 114  |
| Nordea AB   | 73   | Telia AB                                     | 116  |
| Norrland Center AB                                      | 75   | Teracom AB                                   | 118  |
| OM Gruppen AB   | 76   | Vattenfall AB                                | 119  |
| Posten AB   | 77   | Venantius AB                                 | 121  |
| Samhall AB  | 79   | Vin & Sprit AB, V&S                          | 122  |
| SAS Group   | 81   | Voksenåsen A/S                               | 124  |
| SIS Miljömärkning AB                                    | 83   |  |      |
| Sjöfartsverket  | 84   | Liquidation companies                        |      |
| SOS Alarm Sverige AB                                    | 86   | Grängesberg Gruvor AB                        | 125  |
| Sveriges Provnings- och Forskningsinstitut AB, SP       | 87   | Sveriges Geologiska AB, SGAB                 | 125  |
| Specialfastigheter Sverige AB                           | 89   | SKD företagen AB                             | 125  |
| SJ, Statens Järnvägar                                   | 90   | Zenit Shipping AB                            | 126  |
| Statens Väg- och Baninvest AB                           | 92   |  |      |

# A-Banan projekt AB

#### Mission

The company looks after the government's commitments in accordance with agreements relating to the Stockholm Arlanda railway route. The company monitors the operation of airport commuter trains and installations, and follows up repayments of the government's conditional loan.

#### Strategy

A-Banan aims to increase train traffic to Stockholm Arlanda Airport. Discussions are being held with the main traffic operator, SL, on the establishment of a commuter train service. The purpose is to fulfil the government's intention to integrate local, regional and national services with Stockholm Arlanda Airport.

#### Situational analysis

The number of passengers on the Arlanda Express has increased to approximately 60,000 a week, which is lower than the estimate. Long-distance train traffic has also increased, but has not achieved the levels forecast. Luftfartsverket (The Swedish Civil Aviation Administration) continued reconstruction of the terminal system at Stockholm Arlanda may affect A-Banan's installations and services. Discussions on this are being held with Luftfartsverket and A-Train.

# Important events in 2000 and 2001

As of January 2000, SJ (Swedish State Railways) and Tågkompaniet are operating long-distance train traffic on the Arlanda route. During 2001, the experience gained from this project will be reported in a White Paper.

# **Environmental work**

The company requires the traffic operators to have an environmental policy and an environmental management system.

| Income statement, SEK million  | 2000             | 1999                  | 1998        |
|--|------------------|-----------------------|-------------|
| Net sales Expenses Items affecting comparability Participations in associated companies                      | 65<br>-65        | 15<br>-16             | 11<br>-11   |
| Operating profit/loss  | 0                | -1                    | 0           |
| Financial income Financial expenses  |                  | 1                     | 0           |
| Profit/loss before tax<br>Minority shares<br>Tax   | 0                | 0                     | 0           |
| Net profit/loss for the year   | 0                | 0                     | 0           |
| Cash flow from operating activities Cash flow from investment activities Cash flow from financing activities | 57<br>-11<br>-46 | 62<br>-2,295<br>2,233 | 3<br>0<br>0 |
| Gross investment Depreciation and write-downs  | 0<br>56          | 2,289<br>6            | 0<br>0      |
| Dividend paid  | 0                | 0                     | 0           |
| Average number of yearly employees - of which women  | 2                | 2<br>1                | 2<br>1      |

# Diversity and equal opportunities

The company currently has two ordinary employees, therefore a diversity and equal opportunities plan is not required.

# Forecast for 2001

Train reliability is of major significance to the expansion of the service. So far, there have been few faults. The number of passengers is increasing, but the volume remains lower than expected.

#### Assessment

The Arlanda route is the first infrastructure project in Sweden to be co-financed by the government and private enterprise. Experience gained from the project has been used by the Swedish Government Offices in its work of developing alternative methods for financing infrastructure.

#### Board 2000

Sven Bårström, Chairman Jan Danielsson, Member Ulrika Francke, Member Kerstin Lindberg Göransson, Member Ingemar Skogö, Member Hans Öhman, Member

# **Managing Director**

Kjell Sundberg

| Balance sheet, SEK million        | 2000         | 1999  | 1998 |
|-----------------------------------|--------------|-------|------|
| Assets                            |              |       |      |
| Fixed assets                      | 2,243        | 2,289 | 0    |
| Current assets                    | 18           | 13    | 14   |
| Total assets                      | 2,261        | 2,303 | 14   |
| Shareholders' equity, provisions  | and liabilit | ies   |      |
| Shareholders' equity              | 10           | 10    | 10   |
| Minority share of shareholders' e | quity        |       |      |
| Provisions                        |              |       |      |
| Long-term liabilities             |              |       |      |
| - interest-bearing                | 2,187        | 2,233 | 0    |
| - non interest-bearing            |              |       | 0    |
| Current liabilities               |              |       |      |
| - interest-bearing                |              |       | 0    |
| - non interest-bearing            | 65           | 60    | 4    |
| Total liabilities and             |              |       |      |
| shareholders' equity              | 2,261        | 2,303 | 14   |
| Capital employed                  | 2,197        | 2,242 | 10   |
| Return on equity, %               |              |       |      |
| Return on capital employed, %     |              |       |      |
| Net indebtedness                  | 2,174        | 2,220 | -11  |
| Equity/assets ratio, %            | 0.4          | 0.4   | 72.3 |
|                                   |              |       |      |

www.almi.se



#### Mission

ALMI shall promote growth and regeneration within Swedish business by means of advice, improvement of competence, financing and contributions to creating contacts.

# Strategy

The contribution of ALMI shall be to assist the market in relation to existing commercial sources of business development services and financing within the region. By means of active partnership with a large number of company development players and bankers, ALMI acts as an intermediary and mediates contacts for development contributions and capital.

# Situational analysis

It is not expected that there will be any marked changes of operations as regards ALMI's regional organisation during the year. Work involving regional growth agreements will continue to be key to many ALMI companies. During the year, ALMI will participate in a large number of projects financed by the EU's structural funds.

# Important events in 2000 and 2001

A new authority for company development was inaugurated as from the 1st January 2001. It can be concluded from the memorandum that was delivered to ALMI in connection with an extraordinary general meeting that the new authority, together with ALMI, shall constitute a new centre of competence for company development.

# **Environmental work**

All ALMI companies have ongoing quality work in which a formulated environment policy is included and which stipulates how consideration shall be given to the

environment. Certain companies work with environmental management systems.

# Diversity and equal opportunities

A group-wide equal opportunities policy was introduced in 1998. The Board of the parent company has as its goal that an average of 40 per cent of the Boards of the subsidiary companies shall consist of women by mid-2001.

# Forecast for 2001

New lending is expected to amount to some SEK 900 million during 2001. Companies with the will and ability to grow will continue to be given priority.

#### Assessment

ALMI has in essence fulfilled its stipulated objectives.

#### Board 2000

Arne Johansson, Chairman
Katja Elväng, Member
Gunvor Engström, Member
Ingrid Jansson, Member
Karin Kronstam, Member
Leif Lindberg, Member
Mona-Lisa Sandberg, Member
Annelie Stark, Member
Björn Hellberg, Employee representative
Leif Karlsson, Employee representative

# **Managing Director**

Claes Ihre

| Income statement, SEK million          | 2000 | 1999 | 1998 |
|--|------|------|------|
| Net turnover                           | 589  | 560  | 442  |
| Expenses                               | -652 | -679 | -615 |
| Items affecting comparability          | 118  |      | 0    |
| Participations in associated companies | ;    |      | 0    |
| Operating profit/loss                  | 55   | -119 | -173 |
| Financial income                       |      | 10   | 428  |
| Financial expenses                     |      | -3   | 0    |
| Profit/loss before tax                 | 55   | -112 | 255  |
| Minority shares                        | -55  |      | 9    |
| Tax                                    |      |      | 0    |
| Net profit/loss for the year           | 0    | -112 | 264  |
| Cash flow from operating activities    | 301  | 128  | 31   |
| Cash flow from investment activities   | 3    | 187  | 210  |
| Cash flow from financing activities    |      |      | 0    |
| Gross investment                       | 17   | 23   | 19   |
| Depreciation and write-downs           | 5    | 2    | 15   |
| Dividend paid                          | 0    | 0    | 0    |
| Average number of yearly employees     | 535  | 554  | 566  |
| - of which women                       | 224  | 234  | 235  |

| Balance sheet, SEK million          | 2000        | 1999   | 1998   |
|-------------------------------------|-------------|--------|--------|
| Assets                              |             |        |        |
| Fixed assets                        | 2,377       | 2,510  | 2,775  |
| Current assets                      | 2,603       | 2,413  | 2,258  |
| Total assets                        | 4,980       | 4,923  | 5,033  |
| Shareholders' equity, provisions    | and liabili | ties   |        |
| Shareholders' equity                | 4,365       | 4,366  | 4,478  |
| Minority share of shareholders' equ | uity 142    | 94     | 92     |
| Provisions                          | 95          | 78     | 102    |
| Long-term liabilities               |             |        |        |
| - interest-bearing                  |             |        | 0      |
| - non interest-bearing              | 47          | 51     | 43     |
| Current liabilities                 |             |        |        |
| - interest-bearing                  |             |        | 0      |
| - non interest-bearing              | 331         | 334    | 318    |
| Total liabilities and               |             |        |        |
| shareholders' equity                | 4,980       | 4,923  | 5,033  |
| Capital employed                    | 4,507       | 4,460  | 4,570  |
| Return on equity, %                 | 0.0         | neg.   | 6.0    |
| Return on capital employed, %       | 1.2         | neg.   | 5.6    |
| Net indebtedness                    | -4,701      | -4,612 | -4,569 |
| Equity/assets ratio, %              | 90.5        | 90.6   | 90.8   |

www.akademiskahus.se



# AKADEMISKA HUS

### Terms of reference

The main task of Akademiska Hus AB is to offer Swedish institutes of higher education purpose-built and sound premises for education and research. The company shall also have a responsibility as trustee to safeguard the great economic and cultural values of these premises.

The Group shall maintain on a long-term basis the Government's stock of buildings for higher education and guarantee that the administration of the property and capital is performed in a competent and effective manner. The Government is of the view that ownership of Akademiska Hus AB shall be long-term.

The explicit requirements and terms of the owner are that the Group should have an equity/assets ratio of 25 per cent, that return on equity after deduction of standard tax should correspond to the 5-year Government bond rate plus 2.5 percentage points, and that the Group should strive to pay a dividend of 50 per cent of the year's net profit. Dividends are dependent upon the financial status of the company.

#### Strategy

Akademiska Hus AB owns and manages premises for higher education and research. The company undertakes extensive construction work in its buildings. Construction is carried out entirely using building contractors, contracted on competitive terms. The day-to-day property management is primarily handled by Akademiska Hus' own personnel.

# The Market

The number of students undergoing undergraduate studies has increased markedly during the 1990's. The Government has also decided on an expansion involving some 41,000 educational places during the period 2000 to 2002.

| Income statement, SEK million   | 2000                             | 1999                              | 1998                              |
|---|----------------------------------|-----------------------------------|-----------------------------------|
| Net turnover Expenses Items affecting comparability Participations in associated companie                                     | 3,654<br>-2,095                  | 3,407<br>-1,992                   | 3,198<br>-1,839                   |
| Operating profit/loss   | 1,559                            | 1,415                             | 1,359                             |
| Financial income Financial expenses Profit/loss before tax Minority shares  | 25<br>-798<br>786                | 25<br>-678<br>762                 | 12<br>-673<br>698                 |
| Tax   | -203                             | -219                              | -171                              |
| Net profit/loss for the year  | 583                              | 543                               | 527                               |
| Cash flow from operating activities Cash flow from investment activities Cash flow from financing activities Gross investment | 1,487<br>-1,890<br>-171<br>1,900 | 1,230<br>-3,197<br>2,777<br>3,232 | 1,254<br>-1,885<br>1,477<br>1,908 |
| Depreciation and write-downs  | 686                              | 608                               | 599                               |
| Dividend paid   | 200                              | 600                               | 400                               |
| Average number of yearly employees - of which women   | 392<br>78                        | 399<br>78                         | 389<br>78                         |

The aim of the Riksdag is that half of the population should have begun higher education before reaching the age of 25. Research, expressed as revenue for institutes of higher education, has also increased.

Akademiska Hus has a market share of around 80 per cent of education and research premises in Swedish university locations, and around 40 per cent of premises at other higher education establishments.

# Important events in 2000 and 2001

The Group has invested a total of approximately SEK 1.9 billion in new buildings and rebuilding during 2000. A number of larger building projects have been completed, for example parts of the bio-medical centre for Lund's university, microtechnology within Chalmers University of Technology, and also parts of the Ångström laboratory for Uppsala University.

After the end of the financial year, Akademiska Hus AB concluded an agreement for purchasing the Electrum building in Kista. The deal was a natural continuation of the long-term involvement of Akademiska Hus in Kista and the construction of the "IT university."

#### **Environmental work**

The company works on the basis of an adopted environmental policy with action plans in order to contribute actively to a development which promotes a sustainable utilisation of our common resources. During 2000, several objectives were formulated and work in developing working methods continued. In Sweden, the Group runs two notifiable operations and two licensed operations, according to the Environment Code.

# Diversity and equal opportunities

The company shall be distinguished by utilising the resources of the employees, both women and men, and shall

| Balance sheet, SEK million         | 2000        | 1999   | 1998   |
|------------------------------------|-------------|--------|--------|
| Assets                             |             |        |        |
| Fixed assets                       | 22,263      | 21,071 | 18,487 |
| Current assets                     | 1,921       | 2,459  | 1,521  |
| Total assets                       | 24,184      | 23,530 | 20,008 |
| Shareholders' equity, provisions   | and liabili | ties   |        |
| Shareholders' equity               | 6,529       | 6,546  | 6,403  |
| Minority share of shareholders' eq | uity        |        |        |
| Provisions                         | 601         | 507    | 431    |
| Long-term liabilities              |             |        |        |
| - interest-bearing                 | 8,096       | 6,524  | 5,167  |
| - non interest-bearing             | 96          | 69     | 25     |
| Current liabilities                |             |        |        |
| - interest-bearing                 | 6,927       | 8,071  | 6,250  |
| - non interest-bearing             | 1,935       | 1,813  | 1,732  |
| Total liabilities and              |             |        |        |
| shareholders' equity               | 24,184      | 23,530 | 20,008 |
| Capital employed                   | 21,696      | 21,280 | 18,381 |
| Return on equity, %                | 8.9         | 8.4    | 8.2    |
| Return on capital employed, %      | 7.4         | 7.3    | 7.5    |
| Net indebtedness                   | 14,001      | 12,994 | 10,625 |
| Equity/assets ratio, %             | 27.0        | 27.8   | 32.0   |

www.akademiskahus.se

work for a more even distribution of men and women within all levels of the operational area. The management group consists of two women and nine men.

# Forecast for 2001

Demand for premises (existing, new and rebuilt) by the higher education sector continues to be strong. The vacancy ratio for the Group will continue to be low, approximately 1 per cent. The level of investment is forecast to be SEK 3 billion during 2001.

### Assessment

The objectives of the ownership for the year 2000 were achieved and the company has continued to make large investments during the year to satisfy the increased need for further premises for higher education.

# Board 2000

Lennart Nilsson, Chairman
Charlotte Axelsson, Member
Dan Brändström, Member
Birgitta Kantola, Member
Annika Lundius, Member
Jan S. Nilsson, Member
Christina Rogestam, Member
Fritz Staffas, Member
Hans Jensen, Employee representative
Magnus Johansson, Employee representative

# **Managing Director**

Christina Rogestam

www.apoteket.se

# Apoteket

#### Mission

Apoteket AB (The Swedish National Pharmacy Corporation) has the sole right to sell pharmaceutical products to the general public in Sweden. It shall meet the general public's need for pharmaceutical product availability throughout the country, and shall supply all approved pharmaceutical products.

#### Strategy

In accordance with an agreement with the government, Apoteket is responsible for ensuring a reliable supply of pharmaceutical products throughout Sweden, and shall encourage the rational use of pharmaceutical products.

The company is also responsible for providing producer-independent information to private consumers, as well as to the health and medical services. Pharmaceutical products shall be supplied at the lowest possible price, both at distribution level and in general.

### Situational analysis

The external factor that will affect Apoteket most in the next few years is the increased responsibility of the county administrative boards with respect to the cost of pharmaceutical products.

The operation is also affected by a number of trends, including private persons using new channels to obtain information, greater expectations on availability irrespective of time or location, and increased consumption due to people living longer, as well as a shift towards the use of pharmaceutical products to replace traditional health care.

# Important events in 2000 and 2001

During 2000, a new business plan was adopted which involves, among other things, the setting up of a virtual pharmacy with delivery of pharmaceutical and other

Income statement, SEK million 2000 1999 1998 Net turnover 27.866 26.130 23,449 Expenses -27,791 -25,812 -23,205 Items affecting comparability Participations in associated companies 43 156 -32 Operating profit/loss 361 400 10 -35 Financial income 58 Financial expenses -24 -19 -24 Profit/loss before tax 29 400 341 Minority shares 0 -32 -114 -86 Net profit/loss for the year 286 255 -3 1,026 555 Cash flow from operating activities 434 Cash flow from investment activities -302 -209 Cash flow from financing activities -101 -172-796 Gross investment 284 367 239 247 234 244 Depreciation and write-downs Dividend paid 100 100 100 Average number of yearly employees 9,802 9,396 9.147 - of which women 8.959 8,596 8,387

pharmacy products to peoples' homes. This includes a change in the logistics operations and dispensing methods of pharmacies, which is made possible by the opening of long-distance pharmacies.

Strategies for financial management and organisational development have been adopted, and Apoteket's control card has been introduced. It has been decided that Apoteket will intensify its co-operation with InfoMedica.

#### **Environmental work**

The Board of Directors has adopted a new environmental programme for 2001-2003.

# Diversity and equal opportunities

Activities to encourage diversity and equal opportunities are being implemented within the company, and the Board of Directors is monitoring this work closely.

#### Forecast for 2001

The company expects volume to increase by 3-4 per cent for pharmaceutical products and 2.3 per cent for self-care customers. Apoteket has forecast a profit before appropriations and tax of SEK 0.

#### Assessment

The Swedish pharmacy system has low distribution costs in comparison with other European pharmacy systems. Apoteket's costs represent around 18 per cent of the total cost of pharmaceutical products.

# Board 2000

Jan Bergqvist, Chairman Susanne Eberstein, Member Anna Engström Laurent, Member Margareta Persson, Member Bertil Tiusanen, Member

| Balance sheet, SEK million        | 2000         | 1999  | 1998  |
|-----------------------------------|--------------|-------|-------|
| Assets                            |              |       |       |
| Fixed assets                      | 1,762        | 1,781 | 1,789 |
| Current assets                    | 5,525        | 5,592 | 5,547 |
| Total assets                      | 7,287        | 7,373 | 7,336 |
| Shareholders' equity, provisions  | and liabilit | ies   |       |
| Shareholders' equity              | 1,955        | 2,032 | 1,873 |
| Minority share of shareholders' e | quity        |       |       |
| Provisions                        | 325          | 355   | 345   |
| Long-term liabilities             |              |       |       |
| - interest-bearing                |              |       | 0     |
| - non interest-bearing            |              |       | 0     |
| Current liabilities               |              |       |       |
| - interest-bearing                | 1,849        | 1,850 | 1,915 |
| - non interest-bearing            | 3,158        | 3,136 | 3,203 |
| Total liabilities and             |              |       |       |
| shareholders' equity              | 7,287        | 7,373 | 7,336 |
| Capital employed                  | 3,482        | 3,882 | 3,788 |
| Return on equity, %               | 0.2          | 14.6  | 13.6  |
| Return on capital employed, %     | 1.4          | 10.9  | 9.6   |
| Net indebtedness                  | 1,446        | 1,644 | 1,669 |
| Equity/assets ratio, %            | 26.8         | 27.6  | 25.5  |

# APOTEKET AB (THE SWEDISH NATIONAL PHARMACY CORPORATION)

www.apoteket.se

Claes Örtendahl, Member Inga-Lill Furberg, Employee representative Britt-Marie Skoglösa, Employee representative Margaretha Söderhjelm, Deputy employee representative Anna Karin Utterström, Deputy employee representative

# Managing Director Stefan Carlsson

www.asdo.se



#### **Business concept**

The new main long-term direction of AssiDomän's operations will be forest ownership. The group is Europe's largest listed forest owner and uses 2.4 million hectares of productive forest area. The company's intention is to continue working to find stronger structures for the remaining industrial operations.

#### Strategy

The strategy of AssiDomän is to attain a leading position in Europe for the different product areas. For the product areas corrugated board and raw materials for corrugated board, the sale of the business area Corrugated & Containerboard to Kappa Holding means that operations have been created with increased integration, better geographic cover and larger market share in the most important geographic markets in Europe in terms of volume. The operations of AssiDomän and Kappa together form a leading European paper and packaging company.

# Important events in 2000 and 2001

The paper mills Sepap and Dynäs, the sack business and Barrier Coating were sold during August to the Austrian company Frantschach AG. The proceeds from the Frantschach sale, which totalled some SEK 4,500 million, were returned to the shareholders via a redemption programme which was adopted at an extraordinary general meeting in October. Fully 23 million shares have been redeemed. The redemption sum of SEK 4,411 million was paid out during the spring of 2001.

A new company, Billerud AB, was presented in November together with Stora Enso. Billerud consists of the kraft paper mills Skärblacka and Karlsborg (AssiDomän) and also Gruvön (Stora Enso). The new company has been operational as from the 1st January 2001 and will be stock exchange listed by 2002, at the latest.

| Income statement, SEK million        | n 2000   | 1999    | 1998    |
|--------------------------------------|----------|---------|---------|
| Net turnover                         | 24,643   | 24,497  | 23,993  |
| Expenses                             | -21,498  | -23,156 | -22,415 |
| Items affecting comparability        | 332      | -1,540  |         |
| Participations in associated compan  | ies -4   | -2      |         |
| Operating profit/loss                | 3,473    | -201    | 1,578   |
| Financial income                     | 136      | 66      | 123     |
| Financial expenses                   | -519     | -566    | -697    |
| Profit/loss before tax               | 3,090    | -701    | 1,004   |
| Minority shares                      | -6       | -1      | -3      |
| Tax                                  | -266     | -161    | -291    |
| Net profit/loss for the year         | 2,818    | -863    | 710     |
| Cash flow from operating activities  | 3,219    | 2,432   | 1,559   |
| Cash flow from investment activities | 3,762    | -937    | -3,319  |
| Cash flow from financing activities  | -5,326   | -1,158  | 1,498   |
| Gross investment                     | 1,536    | 1,573   | 3,854   |
| Depreciation and write-downs         | 1,619    | 3,503   | 1,850   |
| Dividend paid                        | 619      | 710     | 651     |
| Average number of yearly employees   | s 14,506 | 17,060  | 17,543  |
| - of which women                     | 2,703    | 3,133   | 3,447   |

In order to create conditions for an appropriate capital structure for a separate forestry-owning company, the book value of forest assets in AssiDomän were appreciated in December to a total value of SEK 17,500 million (earlier worth SEK 4,160 million). As a link in the work of finding a stronger structural form within the industry, an agreement was reached in March 2001 concerning the sale of the business area Corrugated & Containerboard to Kappa Holdings.

#### **Environmental work**

The group shall actively work towards long-term sustainable development. Since environmental work has been integrated into ordinary business operations, businesslike and cost-effective operation of environmental work is also ensured. The use of fossil fuels and the emission of acidifying substances were reduced considerably in all the Group's pulp and paper mills. For the second year running, AssiDomän is one of four forest industry companies in the world included in the Dow Jones Sustainability Group Index. This is confirmation that the group has succeeded in integrating economic, social and environmental objectives in its business operations.

#### Diversity and equal opportunities

AssiDomän has an all-embracing policy of equal opportunities. The intention is to work actively to implement necessary measures in places of work so that they are suitable for both men and women. The company also strives to increase the number of women in managerial posts. Starting from the policy of equality and legislation, a plan for equality work was drawn up in each unit. The company's ambition is to adapt and develop the equal opportunities plans with the intention of attracting more women to our company and who will see possibilities of developing further within the company.

| Balance sheet, SEK million         | 2000        | 1999   | 1998   |
|------------------------------------|-------------|--------|--------|
| Assets                             |             |        |        |
| Fixed assets                       | 30,069      | 20,620 | 24,775 |
| Current assets                     | 10,140      | 9,684  | 9,067  |
| Total assets                       | 40,209      | 30,304 | 33,842 |
| Shareholders' equity, provisions   | and liabili | ties   |        |
| Shareholders' equity               | 24,843      | 13,194 | 15,777 |
| Minority share of shareholders' eq | uity 29     | 33     | 62     |
| Provisions                         | 7,495       | 3,954  | 4,303  |
| Long-term liabilities              |             |        |        |
| - interest-bearing                 | 936         | 4,017  | 1,032  |
| - non interest-bearing             | 33          | 45     | 340    |
| Current liabilities                |             |        |        |
| - interest-bearing                 | 3,052       | 4,335  | 7,841  |
| - non interest-bearing             | 3,821       | 4,726  | 4,487  |
| Total liabilities and              |             |        |        |
| shareholders' equity               | 40,209      | 30,304 | 33,842 |
| Capital employed                   | 29,974      | 22,918 | 26,384 |
| Return on equity, %                | 14.8        | neg.   | 4.5    |
| Return on capital employed, $\%$   | 13.6        | neg.   | 6.8    |
| Net indebtedness                   | 2,177       | 8,419  | 9,600  |
| Equity/assets ratio, %             | 61.9        | 43.6   | 46.8   |

www.asdo.se

#### Forecast for 2001

The level of business activity in Europe is still good. It gives expectations for continued, relatively stable development for the majority of the group's products, even if demand grows more slowly during 2001 than was the case during 2000.

#### **Evaluation**

During 2000 an internal evaluation of AssiDomän's future direction and operational portfolio was completed. The objective was to find competitive structures and to create value for the shareholders. All components of AssiDomän were evaluated with the intention of establishing the best alternatives, involving both continued development and expansion and amalgamation or disposal of operations. A number of structural measures have been carried out during the year in connection with this.

# Board 2000

Bernt E. Magnusson, Chairman
Björn Björnsson, Member
Jan Blomberg, Member
Hans Carlsson, Member
Gunnel Duveblad, Member
Gunnar Palme, Member
Carl Wilhelm Ros, Member
Per Tegnér, Member
Roland A. Johansson, Employee representative
Roland N. Johanson, Employee representative
Lars-Olof Pettersson, Employee representative
Gösta Utterström, Deputy employee representative
Kenth Strandberg, Deputy employee representative

# **Managing Director**

Gunnar Palme

www.bostadsgaranti.se

# Bostadsgaranti 🥎

#### Mission

AB Bostadsgaranti shall arrange guarantees for newly built houses and tenant-owned apartments through its wholly-owned subsidiary company Försäkringsaktiebolaget Bostadsgaranti. By means of guidelines and information to producers of housing, the company shall work for serious and competent realisation of tenant-owned housing projects in connection with the provision of security, in conformity with tenant-owner housing legislation.

#### Strategy

With a small organisation, the company shall maintain high standards concerning inspection of building companies, projects and documents in order to sign guarantees which give satisfactory consumer protection for the purchasers of new tenant-owned apartments and singlefamily dwellings.

### Situational Analysis

The company's operations involving provision of new guarantees for newly built houses and tenant-owned apartments have ceased because operations for the provision of equivalent insurance solutions during the year 2000 were begun in the wholly-owned subsidiary company.

The subsidiary company operates in competition with several domestic and foreign insurance companies.

# The Market

During the last few years, housing construction has increased, but is still at a historically low level. In addition, the housing market situation varies considerably between different regions of the country.

In 2000, demand for housing increased both within metropolitan areas and outside them.

| Income statement, SEK million         | 2000 | 1999 | 1998 |
|---------------------------------------|------|------|------|
| Net turnover                          | 18   | 23   | 11   |
| Expenses                              | -11  | -24  | -13  |
| Items affecting comparability         | 99   | -17  |      |
| Participations in associated companie | es   |      |      |
| Operating profit/loss                 | 106  | -18  | -2   |
| Financial income                      | 16   | 21   | 12   |
| Financial expenses                    | -9   | -2   | -4   |
| Profit/loss before tax                | 113  | 1    | 6    |
| Minority shares                       |      |      |      |
| Tax                                   | -32  |      |      |
| Net profit/loss for the year          | 81   | 1    | 6    |
| Cash flow from operating activities   |      | 14   | 18   |
| Cash flow from investment activities  | 5    | 60   | -18  |
| Cash flow from financing activities   |      | 0    | 0    |
| Gross investment                      | 76   | 77   | 2    |
| Depreciation and write-downs          | 0    | 0    | 0    |
| Dividend paid                         | 0    | 0    | 0    |
| Average number of yearly employees    | 9    | 7    | 8    |
| - of which women                      | 5    | 4    | 3    |

# Important events in 2000 and 2001

AB Bostadsgaranti's operations involving security in conformity with tenant-owner housing legislation have increased in step with building activity in Sweden, which focuses on the production of tenant-owned housing on the initiative of individual building companies.

The operations of the subsidiary company may change on account of consumer protection changes regarding the building of single-family dwellings as proposed in Småhusutredningen (SOU 2000:110), a Government report on single-family dwellings.

#### **Environmental policy**

AB Bostadsgaranti has not formulated any environmental policy.

# Diversity and equal opportunities

AB Bostadsgaranti has only one employee. Försäkringsaktiebolaget Bostadsgaranti works for an even distribution of men and women among personnel.

### Forecast for 2001

The housing market survey of the Swedish National Board of Housing, Building and Planning shows an increase in housing construction during the year 2001 compared with the previous year.

It is therefore reasonable to assume that the granting of guarantees should increase this year in comparison with the previous year.

### Assessment

In view of the increase in housing construction which can be anticipated, the type of consumer protection provided by AB Bostadsgaranti and its subsidiary company will continue to fulfil an important function.

| Balance sheet, SEK million       | 2000            | 1999 | 1998 |
|----------------------------------|-----------------|------|------|
| Assets                           |                 |      |      |
| Fixed assets                     | 76              | 75   | 1    |
| Current assets                   | 167             | 157  | 213  |
| Total assets                     | 243             | 232  | 214  |
| Shareholders' equity, provisions | s and liabiliti | es   |      |
| Shareholders' equity             | 96              | 16   | 15   |
| Minority share of shareholders'  | equity          |      |      |
| Provisions                       | 85              | 200  | 174  |
| Long-term liabilities            |                 |      |      |
| - interest-bearing               | 1               | 6    | 1    |
| - non interest-bearing           | 5               | 2    | 8    |
| Current liabilities              |                 |      |      |
| - interest-bearing               |                 | 8    |      |
| - non interest-bearing           | 56              |      | 16   |
| Total liabilities and            |                 |      |      |
| shareholders' equity             | 243             | 232  | 214  |
| Capital employed                 | 97              | 30   | 22   |
| Return on equity, %              | 144.6           | 6.5  | 67.8 |
| Return on capital employed, %    | 192.1           | 11.5 | 45.5 |
| Net indebtedness                 | -161            | -139 | -206 |
| Equity/assets ratio, %           | 39.5            | 6.9  | 7.0  |

www.bostadsgaranti.se

# Board 2000

Stig Brink, Chairman
Lennart Eriksson, Member
Michael Hagberg, Member
Mårten Hansén, Member
Sven Larsson, Member
Anders Lönnberg, Member
Marianne Åbyhammar, Member
Gun Drugge, Deputy member
Thomas Kruuse, Deputy member
Ewa Queckfeldt, Deputy member
Thomas Ringdahl, Deputy member
Eje Schönning, Deputy member
Anders J. Thor, Deputy member

# **Managing Director**

Kåre Eriksson

# Civitas Holding AB

#### Terms of reference

Civitas Holding AB is responsible for improving, developing and managing properties. The Group is also responsible for disposing of properties and property-related assets which lack long-term ownership potential for the Government. The Group's objective is to generate maximum returns for the Government on a long-term basis. Civitas Holding AB has two subsidiary companies, Vasakronan AB and Vasallen AB, and also a 38.5 per cent participating interest in the listed property company Celtica AB. Civitas Holding AB is managed by the senior management of Vasakronan. The Government does not intend to initiate any sale of commercial property companies.

The explicit requirements and terms of the owner are that the Group should have an equity/assets ratio of 50 per cent. Return on adjusted equity must correspond to the 5-year government bond rate plus 2.5 percentage points.

# Significant events in 2000 and 2001

In 2000, Agilia AB was merged with Vasallen AB.

#### **Assessment**

Financial results are reported separately for each company in the Group.

# Board 2000

Egon Jacobsson, Chairman
Lars V. Kylberg, Deputy chairman
Håkan Bryngelson, Member
Gerd Engman, Member
Mats Israelsson, Member
Claes Ljungh, Member
Marianne Gustafsson, Employee representative
Rolf Källbring, Employee representative

# **Managing Director**

Håkan Bryngelson



| Income statement, SEK million          | 2000   | 1999   | 1998   |
|--|--------|--------|--------|
| Net turnover                           | 2,736  | 2,441  | 3,531  |
| Expenses                               | -1,653 | -1,511 | -1,490 |
| Items affecting comparability          | 66     | 61     | 0      |
| Participations in associated companies | S      |        | 0      |
| Operating profit/loss                  | 1,149  | 991    | 2,041  |
| Financial income                       | 36     | 20     | 276    |
| Financial expenses                     | -694   | -556   | -535   |
| Profit/loss before tax                 | 491    | 455    | 1,782  |
| Minority shares                        | -1     | 0      | 0      |
| Tax                                    | -159   | -122   | -32    |
| Net profit/loss for the year           | 331    | 333    | 1,750  |
| Cash flow from operating activities    | 484    | 848    | 1,555  |
| Cash flow from investment activities   | -2,216 | -1,868 | -2,551 |
| Cash flow from financing activities    | 1,769  | 1,013  | -1,197 |
| Gross investment                       | 2,949  | 2,872  | 5,688  |
| Depreciation and write-downs           | 401    | 366    | 337    |
| Dividend paid                          | 1731)  | 164    | 411    |
| Average number of yearly employees     | 394    | 386    | 411    |
| - of which women                       | 118    | 120    | 123    |

| Dividens of SEK 2.3 billion to shareholders from Vasallen AB have been proposed. |  |
|--|--|
|--|--|

| Balance sheet, SEK million         | 2000          | 1999   | 1998   |
|------------------------------------|---------------|--------|--------|
| Assets                             |               |        |        |
| Fixed assets                       | 21,996        | 19,797 | 17,757 |
| Current assets                     | 1,313         | 972    | 939    |
| Total assets                       | 23,309        | 20,769 | 18,696 |
| Shareholders' equity, provisions   | and liabiliti | es     |        |
| Shareholders' equity               | 9,941         | 9,770  | 9,861  |
| Minority share of shareholders' ed | quity 1       | 0      |        |
| Provisions                         | 520           | 480    | 727    |
| Long-term liabilities              |               |        |        |
| - interest-bearing                 | 6,728         | 5,904  | 4,856  |
| - non interest-bearing             | 0             | 0      | 0      |
| Current liabilities                |               |        |        |
| - interest-bearing                 | 4,362         | 2,981  | 1,900  |
| - non interest-bearing             | 1,757         | 1,634  | 1,352  |
| Total liabilities and              |               |        |        |
| shareholders' equity               | 23,309        | 20,769 | 18,696 |
| Capital employed                   | 21,044        | 18,664 | 16,897 |
| Return on equity, %                | 3.4           | 3.4    | 17.7   |
| Return on capital employed, %      | 6.0           | 5.7    | 13.7   |
| Net indebtedness                   | 10,589        | 8,351  | 6,185  |
| Equity/assets ratio, %             | 42.7          | 47.0   | 52.7   |

www.vasallen.se



#### Terms of reference

Vasallen AB shall, in co-operation with local authorities and local business, develop and improve defence properties in order to sell them ultimately in the commercial market.

For financial requirements, see Civitas Holding AB.

#### Strategy

Vasallen AB operates in 14 locations in Sweden, from Kiruna in the north to Ystad in the south. The strategic direction is that development work shall be carried out in close co-operation with local authorities and local business in the respective areas.

#### The Market

Positive developments in the Swedish economy have contributed to increased investment activity in the Swedish property market and a lower proportion of vacancies in real-estate companies' property stock. Increased demand for premises has resulted in higher rents and increased rental revenues for real-estate companies.

# Important events in 2000 and 2001

During the year 2000, Vasallen has acquired nine new properties in the following locations: Kiruna, Sollefteå, Härnösand, Falun, Södertälje, Fårösund, Karlskrona and Kristianstad. The organisation has been adapted and expanded in order to cope with the increased assignment.

# **Environmental work**

Vasallen's active environmental work involves the company, in co-operation with its customers, pursuing an activity which fits into the ongoing life of the community, The Natural Step.

# Diversity and equal opportunities

Vasallen has an action plan as regards creating a more

| Income statement, SEK million          | 2000 | 1999 | 1998  |
|--|------|------|-------|
| Net turnover                           | 74   | 61   | 93    |
| Expenses                               | -112 | -85  | -90   |
| Items affecting comparability          | 0    | 0    | 0     |
| Participations in associated companies | 0    | 0    | 0     |
| Operating profit/loss                  | -38  | -24  | 3     |
| Financial income                       | 90   | 49   | 326   |
| Financial expenses                     | -20  | -7   | -30   |
| Profit/loss before tax                 | 32   | 18   | 299   |
| Minority shares                        |      |      |       |
| Tax                                    | -16  | -5   | 251   |
| Net profit/loss for the year           | 16   | 13   | 550   |
| Cash flow from operating activities    | 415  | -281 | 569   |
| Cash flow from investment activities   | -310 | 74   | 224   |
| Cash flow from financing activities    | -76  | 192  | -684  |
| Gross investment                       | 475  | 202  | 1,491 |
| Depreciation and write-downs           | 10   | 8    | -11   |
| Dividend paid                          | 8    | 7    | 423   |
| Average number of yearly employees     | 43   | 38   | 34    |
| - of which women                       | 16   | 12   | 9     |

even division between women and men in the entire company. A more even distribution of men and women is always taken into account during recruitment. The management team consists of two women and five men.

# Forecast for 2001

Development work is continuing with undiminished vigour. During 2001, decisions on further investment of some SEK 800 million are planned. Turnover is expected to increase by around SEK 125 million to a total of approximately SEK 200 million.

#### Assessment

Vasallen AB can be considered as an investment project within the area of real-estate development. Development of the six buildings acquired during 1997 is progressing. About 60 per cent of the premises are now contracted and certain parts of the property stock are now fully developed and can be sold. The eight properties recently acquired are in a very early stage of the development process. An assessment of the company's capital requirements will be made during the spring of 2001.

#### Board 2000

Pär Nuder, Chairman
Håkan Bryngelson, Member
Jan-Peter Jonsson, Member
Björn Lindström, Member
Bo Netz, Member
Holger Wästlund, Member
Jan-Inge Kull, Employee representative
Richard Westling, Employee representative

# **Managing Director**

Jan-Peter Jonsson

| Balance sheet, SEK million        | 2000         | 1999   | 1998  |
|-----------------------------------|--------------|--------|-------|
| Assets                            |              |        |       |
| Fixed assets                      | 857          | 544    | 719   |
| Current assets                    | 1,459        | 1,757  | 1,465 |
| Total assets                      | 2,316        | 2,301  | 2,184 |
| Shareholders' equity, provisions  | and liabilit | ies    |       |
| Shareholders' equity              | 2,192        | 2,179  | 1,986 |
| Minority share of shareholders' e | quity 0      | 0      | 0     |
| Provisions                        | 6            | 2      | 1     |
| Long-term liabilities             |              |        |       |
| - interest-bearing                | 0            | 69     | 77    |
| - non interest-bearing            | 0            | 0      | 0     |
| Current liabilities               |              |        |       |
| - interest-bearing                | 0            | 0      | 74    |
| - non interest-bearing            | 118          | 51     | 46    |
| Total liabilities and             |              |        |       |
| shareholders' equity              | 2,316        | 2,301  | 2,184 |
| Capital employed                  | 2,192        | 2,248  | 2,137 |
| Return on equity, %               | 0.7          | 0.6    | 27.7  |
| Return on capital employed, %     | 2.3          | 1.1    | 15.4  |
| Net indebtedness                  | -1,345       | -1,680 | -974  |
| Equity/assets ratio, %            | 94.6         | 94.7   | 90.9  |

www.vasakronan.se



### Terms of reference

Vasakronan AB is involved in the continual improvement and efficient management of commercial premises.

For financial requirements, see Civitas Holding AB.

# Strategy

Vasakronan's strategy is directed both functionally and geographically. Functionally, the property stock is concentrated within commercial premises and geographically to selected areas in Sweden with good development potential.

Vasakronan works towards having a strong local position with property primarily near cities. This means that the property stock contains a good many shops and shopping centres. A strong local position gives the possibility of offering customers alternative premises within the property stock.

Vasakronan AB operates in Stockholm, Malmö and Gothenburg as well is in a further 12 cities: Lund, Kristianstad, Växjö, Linköping, Jönköping, Karlstad, Örebro, Uppsala, Gävle, Sundsvall, Umeå and Luleå.

## The Market

The Swedish economy was strong during 2000 even though tendencies towards a slowing down became evident towards the end of the year. The present assessment is that growth will finish up at a lower level. Demand for premises has been good during the year. This is an effect of economic development in combination with an inadequate supply of premises after several years of a low level of new production during the 1990s.

At the beginning of 2001, Vasakronan continues to note good demand for premises in most of its markets.

# Important events in 2000 and 2001

During the year, the strategic direction has been updated and objectives have been refined. The strategic starting

| Income statement, SEK million        | 2000   | 1999   | 1998   |
|--------------------------------------|--------|--------|--------|
| Net turnover                         | 2,662  | 2,380  | 2,110  |
| Expenses                             | -1,540 | -1,425 | -1,371 |
| Items affecting comparability        | 84     | 63     | 834    |
| Participations in associated compar  | nies 0 | 0      | 0      |
| Operating profit/loss                | 1,206  | 1,018  | 1,573  |
| Financial income                     | 5      | 6      | 47     |
| Financial expenses                   | -751   | -587   | -506   |
| Profit/loss before tax               | 460    | 437    | 1,114  |
| Minority shares                      | -1     | 0      | 0      |
| Tax                                  | -144   | -116   | -284   |
| Net profit/loss for the year         | 315    | 321    | 830    |
| Cash flow from operating activities  | 454    | 826    | 419    |
| Cash flow from investment activities | -1,923 | -1,983 | -3,696 |
| Cash flow from financing activities  | 1,478  | 1,164  | 987    |
| Gross investment                     | 2,474  | 2,744  | 5,655  |
| Depreciation and write-downs         | 391    | 358    | 326    |
| Dividend paid                        | 165    | 157    | 982    |
| Average number of yearly employees   | 351    | 348    | 321    |
| - of which women                     | 102    | 108    | 103    |

point continues to be to create value for the owner, customers and the company. The paramount aim is a growth strategy with continued focus on commercial property, geographically concentrated primarily within the Stockholm and Öresund regions and also Gothenburg where 80 per cent of Vasakronan's market value is to be found. By means of continued geographic concentration, considerable resources can also be freed up to increase the rate of investment in selected markets.

#### **Environmental work**

Vasakronan's environment policy is to carry out property ownership in co-operation with customers in a way that fulfils the requirements for a long-term, sustainable society. Vasakronan became certified to ISO 14001 in 2001.

# Diversity and equal opportunities

Within Vasakronan, an annual equal opportunities plan is set up each year in order to promote equality. Of Vasakronan's personnel, 29 per cent are women and 71 per cent men. The management team consists of 12 people, all of whom are men.

# Forecast for 2001

Despite tendencies towards a slowdown in the economy, Vasakronan's rental revenues will increase because of higher rents in renegotiated contracts and less vacancies. Vasakronan's forecast is that profits after net financial results, with the existing stock and before proceeds of property sales, will increase to some SEK 500 million.

# Assessment

During 2000 the required rate of return amounted to 10.2 per cent and the actual rate of return was 24.2 per cent. Vasakronan AB won the 1999 competition for the

| Balance sheet, SEK million         | 2000        | 1999   | 1998   |
|------------------------------------|-------------|--------|--------|
| Assets                             |             |        |        |
| Fixed assets                       | 21,107      | 19,221 | 17,045 |
| Current assets                     | 1,104       | 828    | 773    |
| Total assets                       | 22,211      | 20,049 | 17,818 |
| Shareholders' equity, provisions   | and liabili | ties   |        |
| Shareholders' equity               | 7,751       | 7,593  | 8,254  |
| Minority share of shareholders' eq | uity 1      | 0      | 0      |
| Provisions                         | 505         | 470    | 718    |
| Long-term liabilities              |             |        |        |
| - interest-bearing                 | 6,727       | 5,836  | 4,779  |
| - non interest-bearing             | 0           | 0      | 0      |
| Current liabilities                |             |        |        |
| - interest-bearing                 | 5,573       | 4,557  | 2,756  |
| - non interest-bearing             | 1,654       | 1,593  | 1,311  |
| Total liabilities and              |             |        |        |
| shareholders' equity               | 22,211      | 20,049 | 17,818 |
| Capital employed                   | 20,064      | 17,995 | 16,069 |
| Return on equity, %                | 4.1         | 4.1    | 10.5   |
| Return on capital employed, %      | 6.4         | 6.0    | 10.8   |
| Net indebtedness                   | 11,944      | 10,043 | 7,463  |
| Equity/assets ratio, %             | 34.9        | 37.9   | 46.3   |

# www.vasakronan.se

best annual report for larger companies, having won an honorary mention during the two previous years.

Board 2000
Egon Jacobsson, Chairman
Lars V. Kylberg, Deputy chairman
Håkan Bryngelson, Member
Georg Danell, Member
Gerd Engman, Member
Birgitta Kantola, Member
Maria Lilja, Member
Claes Ljungh, Member
Marianne Gustafsson, Employee representative
Rolf Kjällbring, Employee representative

# **Managing Director**

Håkan Bryngelson

# A/O Dom Shvetsii

#### Mission

 $\ensuremath{\mathrm{A/O}}$  Dom Shvetsii administers one property - Sverige Huset in St. Petersburg.

# Strategy

A/O Dom Shvetsii is a Russian limited company, 49 per cent of which is owned by Skanska, 36 per cent by the Swedish Government and 15 per cent by the city of St. Petersburg. A/O Dom Shvetsii owns Sverige Huset and has the right of disposal of the land for 49 years and an area of some 5,000 m<sub>\_</sub> for renting out. The largest tenant is the Swedish Consulate General.

#### The Market

Demand by new and old companies for premises will depend on how the Russian market develops.

# **Environmental work**

The company has no environmental work.

# Diversity and equal opportunities

The company has two employees.

# Forecast for 2001

The operations of A/O Dom Shvetsii are completely dependent on the extent of demand for premises in St. Petersburg. At present, occupancy of Sverige Huset is about 83 per cent.

#### Board 2000

Gunnar Lundberg, Chairman Christer Alvemur, Member Kirill V. Avdeev, Member Johan Bergman, Member Carl-Johan Gunnarsson, Member

# **Managing Director**

Risto Koppeli

| Income statement, SEK million          | 2000 | 1999 | 1998 |
|--|------|------|------|
| Net turnover                           | N/A  | N/A  |      |
| Expenses                               | N/A  | N/A  |      |
| Items affecting comparability          |      |      |      |
| Participations in associated companies |      |      |      |
| Operating profit/loss                  | N/A  | N/A  |      |
| Financial income                       | N/A  | N/A  |      |
| Financial expenses                     | N/A  | N/A  |      |
| Profit/loss before tax                 | N/A  | N/A  |      |
| Minority shares                        |      |      |      |
| Tax                                    | N/A  |      |      |
| Net profit/loss for the year           | N/A  | N/A  |      |
| Cash flow from operating activities    | N/A  | N/A  |      |
| Cash flow from investment activities   |      |      |      |
| Cash flow from financing activities    |      |      |      |
| Gross investment                       |      |      |      |
| Depreciation and write-downs           | N/A  | N/A  |      |
| Dividend paid                          | N/A  | N/A  |      |
| Average number of yearly employees     | N/A  | N/A  |      |
| - of which women                       | N/A  | N/A  |      |
| N/A = Not Available                    |      |      |      |

| Balance sheet, SEK million        | 2000          | 1999 | 1998 |
|-----------------------------------|---------------|------|------|
| Assets                            |               |      |      |
| Fixed assets                      | N/A           | N/A  |      |
| Current assets                    | N/A           | N/A  |      |
| Total assets                      | N/A           | N/A  |      |
| Shareholders' equity, provisions  | and liabiliti | ies  |      |
| Shareholders' equity              | N/A           | N/A  |      |
| Minority share of shareholders' e | quity         |      |      |
| Provisions                        |               |      |      |
| Long-term liabilities             |               |      |      |
| - interest-bearing                | N/A           | N/A  |      |
| - non interest-bearing            |               |      |      |
| Current liabilities               |               |      |      |
| - interest-bearing                |               |      |      |
| - non interest-bearing            | N/A           | N/A  |      |
| Total liabilities and             |               |      |      |
| shareholders' equity              | N/A           | N/A  |      |
| Capital employed                  | N/A           | N/A  |      |
| Return on equity, %               | N/A           | N/A  |      |
| Return on capital employed, %     | N/A           | N/A  |      |
| Net indebtedness                  | N/A           | N/A  |      |
| Equity/assets ratio, %            | N/A           | N/A  |      |

www.gotakanal.se



#### Mission

AB Göta kanalbolag shall safeguard and develop the Göta Canal, Sweden's largest historical man-made structure. The Göta Canal shall be Sweden's leading tourist waterway and visitor attraction.

#### Strategy

AB Göta kanalbolag shall encourage an increase in leisure and passenger ferry traffic. The company shall work in partnership with the municipalities through which the canal passes, county councils and county administrative boards to arrange events and activities. The company shall widen the range of services and attractions.

### Situational analysis

Work continues to increase the volume of passenger and pleasure craft traffic. Logging operations shall generate the greatest possible yield while taking care not to damage the environment. Operations linked to the canal shall, in the future, make a positive contribution.

# Important events in 2000 and 2001

The "Along the Göta Canal" project continues with the aim of increasing boat traffic. Restoration work continues in collaboration with the County Labour Boards. The 2001 EU project 05 Goal 2 in Western Götaland continues. The SEK 38 million project is supported to 40 per cent by the EU. Logging operations are continuing according to plan. Canal restoration work is underway.

# **Environmental work**

The AB Göta kanalbolag operation will be based on a holistic view of the natural cycle. The company strives constantly to carry out improvements in the environmental area, and works closely with municipalities.

| Income statement, SEK million          | 2000 | 1999 | 1998 |
|--|------|------|------|
| Net turnover                           | 41   | 34   | 43   |
| Expenses                               | -42  | -35  | -45  |
| Items affecting comparability          | 2    | 2    | 0    |
| Participations in associated companies |      |      |      |
| Operating profit/loss                  | 1    | 1    | -2   |
| Financial income                       | 1    | 1    | 2    |
| Financial expenses                     | 0    | 0    | 0    |
| Profit/loss before tax                 | 2    | 2    | 0    |
| Minority shares                        |      |      |      |
| Tax                                    |      |      |      |
| Net profit/loss for the year           | 2    | 2    | 0    |
| Cash flow from operating activities    | 3    | 9    | 3    |
| Cash flow from investment activities   | -8   | -4   | -2   |
| Cash flow from financing activities    | 0    | 0    | -1   |
| Gross investment                       | 8    | 5    | 4    |
| Depreciation and write-downs           | 2    | 2    | 2    |
| Dividend paid                          | 0    | 0    | 0    |
| Average number of yearly employees     | 59   | 51   | 94   |
| - of which women                       | 15   | 18   | 16   |

# Diversity and equal opportunities

Since 1996, the company has been actively involved in promoting equality. As a result, 56 per cent of lock keepers are now female.

# Forecast for 2001

The company is working constantly on a number of different activities with the aim of increasing the amount of boat traffic through the canal. This, in combination with other activities such as forestry, will improve the company's finances.

#### **Assessment**

Through central government grants and other measures, the company has continued the work of improving the canal's value as a historical structure. Collaboration with, among others, the municipalities through which the canal runs and County Labour Boards, as well as participation in various EU projects has increased the company's financial ability to carry out the cultural restoration of the canal.

#### Board 2000

Kaj Janérus, Chairman
Christer Berggren, Deputy chairman
Elving Andersson, Member
Anita Modin, Member
Lars-Olof Svenheim, Member
Thord Söderlund, Member
Ragnhild Wärn, Member
Britt-Marie Löfström, Employee representative
Per-Olof Åhfeldt, Employee representative
Billy Johansson, Deputy employee representative
Leif Pettersson, Deputy employee representative

# **Managing Director**

Claes-Göran Österlund

| Balance sheet, SEK million       | 2000            | 1999 | 1998 |
|----------------------------------|-----------------|------|------|
| Assets                           |                 |      |      |
| Fixed assets                     | 44              | 38   | 36   |
| Current assets                   | 7               | 12   | 5    |
| Total assets                     | 51              | 50   | 41   |
| Shareholders' equity, provision: | s and liabiliti | es   |      |
| Shareholders' equity             | 40              | 38   | 36   |
| Minority share of shareholders'  | equity          |      |      |
| Provisions                       |                 |      |      |
| Long-term liabilities            |                 |      |      |
| - interest-bearing               |                 |      |      |
| - non interest-bearing           |                 |      |      |
| Current liabilities              |                 |      |      |
| - interest-bearing               |                 |      |      |
| - non interest-bearing           | 11              | 12   | 5    |
| Total liabilities and            |                 |      |      |
| shareholders' equity             | 51              | 50   | 41   |
| Capital employed                 | 40              | 38   | 36   |
| Return on equity, %              | 5.3             | 6.1  | neg. |
| Return on capital employed, %    | 5.3             | 6.2  | neg. |
| Net indebtedness                 | -29             | -33  | -24  |
| Equity/assets ratio, %           | 78.9            | 75.5 | 87.3 |
|                                  |                 |      |      |

www.imego.com



# **Business concept**

Imego AB is set up to carry out contract research in the area of microelectronics-based systems, with the ultimate aim of developing new products and processes, from concept to complete prototypes.

#### Strategy

The company has established close working relations with companies, university colleges and institutes for microelectronics, micro-engineering and sensor systems. One of the company's fundamental strategies is not to invest in production equipment, but to create strong links with wafer fabs, i.e. suppliers with enclosures and production capacity. Imego will continue to invest heavily in software, equipment for electronic verification and chemical and optical laboratories.

#### The Market

Demand for sensor systems is increasing. The potential in micro-engineering is believed to be greater than that of microelectronics. Microelectronics are used in products such as nozzles for printers, read and write heads for hard disk drives, pressure sensors, accelerometers for airbags, micro-mirrors for projectors and in simpler medical diagnostic equipment.

# Important events in 2000 and 2001

The company obtained certification under ISO 9001 in April 2000. A co-operative venture which will last for several years has been entered into with Saab Dynamics. In partnership with Acreo and IVF, the company has developed mobile, wireless sensor testing equipment called Trysense. A patent group and a special programme for SMF investment have been set up. Marketing efforts have been intensified.

| Income statement, SEK million          | 2000 | 1999 | 1998 |
|--|------|------|------|
| Net turnover                           | 18   | 1    |      |
| Expenses                               | -24  | -15  |      |
| Items affecting comparability          |      |      |      |
| Participations in associated companies | 5    |      |      |
| Operating profit/loss                  | -6   | -14  |      |
| Financial income                       | 2    | 1    |      |
| Financial expenses                     | 0    | 0    |      |
| Profit/loss before tax                 | -4   | -13  |      |
| Minority shares                        |      |      |      |
| Tax                                    |      |      |      |
| Net profit/loss for the year           | -4   | -13  |      |
| Cash flow from operating activities    | -4   | -8   |      |
| Cash flow from investment activities   | -7   | -7   |      |
| Cash flow from financing activities    | 47   | 49   |      |
| Gross investment                       | 7    | 7    |      |
| Depreciation and write-downs           | 4    | 2    |      |
| Dividend paid                          | 0    | 0    |      |
| Average number of yearly employees     | 21   | 12   |      |
| - of which women                       | 5    | 2    |      |

#### **Environmental work**

Now that the quality certification work (ISO 9001) has been completed, the company intends to start an EFQM certification process.

# Diversity and equal opportunities

Of the company's 21 employees, 24 per cent were women, compared with 18 per cent in 1999. Imago is looking for staff with international experience, and 24 per cent of the company's staff are of foreign origin. The corresponding figure among the institute's university college graduates is 60 per cent.

# Forecast for 2001

During 2001, Imego is aiming for sales of around SEK 30 million, SEK 10 million of which will be generated by invoicing to clients. The company expects to have a staff of around 30 by the end of 2001. Imego is planning investments of SEK 13 million in 2001.

#### Assessment

The company is currently in a development phase. Income from assignments has exceeded the figures assumed prior to the formation of the company.

## Board 2000

Mauritz Sahlin, Chairman Thomas Lewin, Member Göran Netzler, Member Aina Nilsson, Member Eva Olsson, Member Pär Omling, Member Lena Torell, Member

# **Managing Director**

Bill Brox

| Balance sheet, SEK million        | 2000          | 1999 | 1998 |
|-----------------------------------|---------------|------|------|
| Assets                            |               |      |      |
| Fixed assets                      | 8             | 5    |      |
| Current assets                    | 74            | 36   |      |
| Total assets                      | 82            | 41   |      |
| Shareholders' equity, provisions  | and liabiliti | es   |      |
| Shareholders' equity              | 79            | 38   |      |
| Minority share of shareholders' e | quity         |      |      |
| Provisions                        |               |      |      |
| Long-term liabilities             |               |      |      |
| - interest-bearing                |               |      |      |
| - non interest-bearing            |               |      |      |
| Current liabilities               |               |      |      |
| - interest-bearing                |               |      |      |
| - non interest-bearing            | 3             | 3    |      |
| Total liabilities and             |               |      |      |
| shareholders' equity              | 82            | 41   |      |
| Capital employed                  | 79            | 38   |      |
| Return on equity, %               | neg.          | neg. |      |
| Return on capital employed, %     | neg.          | neg. |      |
| Net indebtedness                  | -71           | -35  |      |
| Equity/assets ratio, %            | 96.2          | 92.3 |      |

www.ireco.se



# **Business concept**

To manage shares in industrial research institutes and encourage skills development and co-operation with the business sector and with universities and other institutes of higher education. The company shall also promote an appropriate institutional structure.

#### Strategy

Industrial research institutes are reorganised from foundations to limited companies, owned jointly by the Government and representatives of the business sector. IRECO assists the institutes with the negotiation process regarding the Government's ownership and nominates its own board members in the institutes. IRECO distributes funds for the institutes' skills development and contributes to the financing of joint projects between institutes, universities and other higher education establishments. The company promotes conditions for favourable structural changes within industrial research institutes.

## Situational analysis

The institute forms part of the national innovation system, and plays an important role in research governed by requirements. In relation to its GDP, Sweden invests more in R&D than any other country. Of a total budget of approximately SEK 15 billion, approximately 2 per cent is allocated to institutes. Public financing of institutes has fallen, which may affect the activities of such institutes.

# Important events in 2000 and 2001

A further five institutes have been converted into companies during the period, and IRECO is a shareholder in three of these. In addition, the company has decided to allocate SEK 50 million for long-term partnerships between institutes and new universities and higher education establishments.

| Income statement, SEK million  | 2000        | 1999        | 1998        |
|--|-------------|-------------|-------------|
| Net turnover<br>Expenses   | 105<br>-105 | 102<br>-102 | 101<br>-101 |
| Items affecting comparability Participations in associated companies   | -4          |             |             |
| Operating profit/loss  | -4          | 0           | 0           |
| Financial income Financial expenses  |             | 0           | 0           |
| Profit/loss before tax Minority shares   | -4          | 0           | 0           |
| Tax  |             | 0           | 0           |
| Net profit/loss for the year   | -4          | 0           | 0           |
| Cash flow from operating activities<br>Cash flow from investment activities<br>Cash flow from financing activities |             |             |             |
| Gross investment<br>Depreciation and write-downs   |             |             |             |
| Dividend paid  | 0           | 0           | 0           |
| Average number of yearly employees   | 3           | 3           | 2           |
| - of which women   | 2           | 3           | 1           |

#### **Environmental work**

IRECO intends to continue to work towards the institutes having environmentally-adapted growth and renewal in industry and commerce, and to ensure that activities by the institutes contribute to sustainable social development.

# Diversity and equal opportunities

When nominating and appointing board members for the institutes, IRECO ensures that the boards will have competent members of both sexes.

### Forecast for 2001

The company will receive SEK 75 million from the state to enable it to honour long-term skills development agreements with the institutes, and SEK 25 million aimed at funding the institutes' co-operation with new universities and institutes of higher education.

#### Assessment

During the year, the company continued its successful work of converting the industrial research institutes to companies, and of signing shareholders' agreements with industrial companies, ensuring participation in ownership for IRECO. The company has also helped improve the efficiency of the institutes' operations and developed their structure further.

# Board 2000

Gunnar Svedberg, Chairman Christer Berggren, Member Madeleine Caesar, Member Lennart Lübeck, Member Tomas Salzman, Member Christina Ullenius, Member

# **Managing Director**

Håkan Widmark

| Balance sheet, SEK million        | 2000          | 1999 | 1998 |
|-----------------------------------|---------------|------|------|
| Assets                            |               |      |      |
| Fixed assets                      |               |      |      |
| Current assets                    | 17            | 6    | 16   |
| Total assets                      | 17            | 6    | 16   |
| Shareholders' equity, provisions  | and liabiliti | es   |      |
| Shareholders' equity              | 1             | 1    | 1    |
| Minority share of shareholders' e | quity         |      |      |
| Provisions                        |               |      |      |
| Long-term liabilities             |               |      |      |
| - interest-bearing                |               |      |      |
| - non interest-bearing            |               |      |      |
| Current liabilities               |               |      |      |
| - interest-bearing                |               |      |      |
| - non interest-bearing            | 16            | 5    | 15   |
| Total liabilities and             |               |      |      |
| shareholders' equity              | 17            | 6    | 16   |
| Capital employed                  | 1             | 1    | 1    |
| Return on equity, %               | neg.          | 0.0  | 2.8  |
| Return on capital employed, %     | neg.          | 2.3  | 5.9  |
| Net indebtedness                  | -17           | -6   | -15  |
| Equity/assets ratio, %            | 5.9           | 16.7 | 4.9  |



### Terms of reference

Kasernen Fastighets AB shall own, let and administer property with the intention of providing student housing, hotel rooms and permanent dwellings, primarily for employees within the defence establishment. The explicit requirements and terms of the owner are that the company's equity/assets ratio should amount to 25 per cent, based on adjusted shareholders' equity. The return on adjusted equity should be the equivalent of the interest on five-year government bonds plus 2.5 per cent.

The Group's dividend policy is to distribute 50 per cent of the year's profits after tax. When deciding on a dividend, the financial situation of the company shall be taken into account.

#### Strategy

Kasernen Fastighets AB shall offer quality and practical premises primarily intended for employees of the Swedish armed forces.

#### The Market

During the spring of 2000, the Riksdag resolved to reduce the basic organisation of the Swedish Armed Forces to one half its size, which in the long term can reduce rental income as a result of the changes which will be carried out within the Swedish Armed Forces.

# Important events in 2000 and 2001

At the end of the year 2000, construction work was begun in Halmstad on three buildings containing 129 flats. The construction work is estimated to be complete during October 2001. The investment was assessed at approximately SEK 50 million.

# **Environmental work**

Kasernen Fastighets AB has been considered to have too

small an operation for the establishment of environmental plans and environmental management systems.

# Diversity and equal opportunities

Kasernen Fastighets ÅB has three employees, including one woman.

# Forecast for 2001

Rental revenues can increase as a result of completed construction work in 2001. Kasernen Fastighets AB's forecast for the year 2001 is an increase in profits after net financial profit/loss and before any earnings from property sales.

#### Assessment

During the year 2000, Kasernen Fastighets AB has fulfilled the financial objectives and other established targets imposed on the company by the owner.

#### Board 2000

Christer Alvemur, Chairman Björn Andersson, Member Lena Jönsson, Member Arne Lorentzon, Member Monica Lundberg, Member

# **Managing Director**

Arne Lorentzon

| Income statement, SEK million          | 2000 | 1999 | 1998 |
|--|------|------|------|
| Net turnover                           | 28   | 28   | 30   |
| Expenses                               | -13  | -14  | -11  |
| tems affecting comparability           | 1    | -13  |      |
| Participations in associated companies | 3    |      |      |
| Operating profit/loss                  | 16   | 1    | 19   |
| Financial income                       | 2    | 5    | 7    |
| Financial expenses                     | -10  | -10  | -17  |
| Profit/loss before tax                 | 8    | -4   | 9    |
| Minority shares                        |      |      |      |
| Tax                                    | -2   | -3   | -4   |
| Net profit/loss for the year           | 6    | -7   | 5    |
| Cash flow from operating activities    | 9    | 14   | 5    |
| Cash flow from investment activities   | 3    | 2    | 9    |
| Cash flow from financing activities    | -10  | -10  | -35  |
| Gross investment                       | 0    | 0    | 0    |
| Depreciation and write-downs           | 6    | 21   | 6    |
| Dividend paid                          | 3    | 2    | 2    |
| Average number of yearly employees     | 3    | 3    | 3    |
| - of which women                       | 1    | 1    | 1    |

| Balance sheet, SEK million        | 2000         | 1999 | 1998 |
|-----------------------------------|--------------|------|------|
| Assets                            |              |      |      |
| Fixed assets                      | 222          | 230  | 252  |
| Current assets                    | 19           | 17   | 12   |
| Total assets                      | 241          | 247  | 264  |
| Shareholders' equity, provisions  | and liabilit | ies  |      |
| Shareholders' equity              | 70           | 66   | 76   |
| Minority share of shareholders' e | quity        |      |      |
| Provisions                        | 4            | 4    | 4    |
| Long-term liabilities             |              |      |      |
| - interest-bearing                | 151          | 163  | 176  |
| - non interest-bearing            |              |      |      |
| Current liabilities               |              |      |      |
| - interest-bearing                | 10           | 6    | 1    |
| - non interest-bearing            | 6            | 8    | 7    |
| Total liabilities and             |              |      |      |
| shareholders' equity              | 241          | 247  | 264  |
| Capital employed                  | 236          | 235  | 254  |
| Return on equity, %               | 8.8          | neg. | 6.2  |
| Return on capital employed, %     | 7.6          | 2.5  | 10.2 |
| Net indebtedness                  | 149          | 152  | 168  |
| Equity/assets ratio, %            | 29.0         | 26.7 | 28.8 |
|                                   |              |      |      |

www.dramaten.se

# DRAMATEN

#### Mission

Kungliga Dramatiska Teatern AB (Dramaten) The Royal Dramatic Theatre is Sweden's national stage for spoken theatre. It is a non-profit operation.

# Strategy

As the national stage, Dramaten shall have a varied repertoire, with a good balance between classical and modern drama. Every year, it shall perform at least one new work by a Swedish playwright. Dramaten shall further aim to attract the maximum number of visitors to its home stages, and to make itself available to a nationwide audience through, for example, guest performances and by working in partnership with radio and television. The level of craftsmanship in workshops and studios shall be high. Marketing activities shall be developed continuously using, among other things, IT technology.

# Important events in 2000 and 2001

Dramaten's Lilla scen stage reopened on 14 October 2000, after undergoing alterations. The alterations included the creation of larger and more suitable audience areas, improvements to stage technology and the working environment, and improved safety.

# **Environmental work**

Dramaten's environmental work mainly focuses on the development of a sound working environment, particularly with reference to safety.

# Diversity and equal opportunities

Of the total number of people employed by Dramaten in 2000, 41 per cent were female. Gender distribution varies with the requirements of the repertoire. An equality policy has been drawn up. The operation, both exter-

nally and internally, is characterised by an open attitude to a multicultural society.

#### Forecast for 2001

Dramaten expects to achieve a balanced result in 2001.

#### Assessment

During the year, the operation has focused on achieving in the best way possible the targets for quality, accessibility and renewal laid down as a condition for the Government's subsidy of Dramaten. The degree to which these targets have been met is satisfactory. During 2000, Dramaten had a record audience coverage of 91 per cent, resulting in a considerable increase in box-office receipts. This, together with other favourable circumstances, has considerably improved the financial position of Dramaten.

#### Board 2000

Jan-Erik Wikström, Chairman
Eva Bonnier, Member
Ingrid Dahlberg, Member
Inger Efraimsson, Member
Lennart Låftman, Member
Per Wästberg, Member
Marie Göranzon, Employee representative
Kjäll Åkerblom, Employee representative
Jan Damberg, Deputy employee representative
Lars Lindberg, Deputy employee representative

# **Managing Director**

Ingrid Dahlberg

| Income statement, SEK million          | 2000 | 1999 | 1998 |
|--|------|------|------|
| Net turnover                           | 219  | 210  | 228  |
| Expenses                               | -211 | -211 | -223 |
| Items affecting comparability          | 10   |      |      |
| Participations in associated companies | 3    |      |      |
| Operating profit/loss                  | 18   | -1   | 5    |
| Financial income                       | 0    |      |      |
| Financial expenses                     |      |      |      |
| Profit/loss before tax                 | 18   | -1   | 5    |
| Minority shares                        |      |      |      |
| Tax                                    | 0    | 0    | 0    |
| Net profit/loss for the year           | 18   | -1   | 5    |
| Cash flow from operating activities    | 39   | 2    | 13   |
| Cash flow from investment activities   | -9   | -5   | -6   |
| Cash flow from financing activities    | 30   | -3   | 7    |
| Gross investment                       | 9    | 5    | 6    |
| Depreciation and write-downs           | 5    | 5    | 4    |
| Dividend paid                          | 0    | 0    | 0    |
| Average number of yearly employees     | 312  | 303  | 306  |
| - of which women                       | 128  | 124  | 134  |

| Balance sheet, SEK million      | 2000            | 1999 | 1998 |
|---------------------------------|-----------------|------|------|
| Assets                          |                 |      |      |
| Fixed assets                    | 20              | 16   | 16   |
| Current assets                  | 61              | 30   | 30   |
| Total assets                    | 81              | 46   | 46   |
| Shareholders' equity, provision | s and liabiliti | es   |      |
| Shareholders' equity            | 26              | 7    | 8    |
| Minority share of shareholders' | equity          |      |      |
| Provisions                      | 15              | 0    | 0    |
| Long-term liabilities           |                 |      |      |
| - interest-bearing              |                 |      |      |
| - non interest-bearing          |                 |      |      |
| Current liabilities             |                 |      |      |
| - interest-bearing              |                 |      |      |
| - non interest-bearing          | 40              | 39   | 38   |
| Total liabilities and           |                 |      |      |
| shareholders' equity            | 81              | 46   | 46   |
| Capital employed                | 25              | 7    | 8    |
| Return on equity, %             | 112.5           | neg. | 62.2 |
| Return on capital employed, %   | 118.7           | neg. | 70.9 |
| Net indebtedness                | -48             | -17  | -21  |
| Equity/assets ratio, %          | 31.3            | 15.8 | 18.1 |
|                                 |                 |      |      |

www.operan.se



#### Mission

Kungliga Operan AB (Operan) (The Royal Opera) is Sweden's national stage for opera and ballet. It is a nonprofit organisation.

# Strategy

As the national stage, Operan shall have a varied repertoire of opera and ballet, with a good balance between classical and modern works. Every year, it shall perform at least one new work of musical drama or choreography by a Swede. Operan shall aim to attract the maximum number of visitors and shall constantly develop its audience work in this respect. Its repertoire shall, as far as possible, be made available to a nationwide audience through, for example, guest performances, recordings and co-operation with radio and television. A high level of craftsmanship shall be maintained in the workshops and the studio.

## Important events in 2000 and 2001

Operan has expanded its partnership with Göteborgsoperan, involving, among other things, the exchange of newly-written Swedish operas, performances for children and teenagers, and a bi-annual opera fair. Opera Akademien, an alliance of Operan's sponsors, now includes the accounting company KPMG.

# **Environmental work**

Environmental work focuses mainly on the development of a sound working environment, particularly with reference to safety.

# Diversity and equal opportunities

Of the total number of people employed by Operan in 2000, 47 per cent were female. An equality policy has been drawn up. Operan employs a fairly large number of people of foreign background.

| Income statement, SEK million          | 2000 | 1999 | 1998 |
|--|------|------|------|
| Net turnover                           | 349  | 347  | 353  |
| Expenses                               | -340 | -347 | -370 |
| Items affecting comparability          |      |      |      |
| Participations in associated companies | 5    |      |      |
| Operating profit/loss                  | 9    | 0    | -17  |
| Financial income                       | 1    | 1    | 1    |
| Financial expenses                     |      |      |      |
| Profit/loss before tax                 | 10   | 1    | -16  |
| Minority shares                        |      |      |      |
| Tax                                    |      |      |      |
| Net profit/loss for the year           | 10   | 1    | -16  |
| Cash flow from operating activities    | -19  | 15   | 6    |
| Cash flow from investment activities   | -5   | -5   | -8   |
| Cash flow from financing activities    | -24  | 10   | 3    |
| Gross investment                       | 5    | 5    | 8    |
| Depreciation and write-downs           | 7    | 9    | 9    |
| Dividend paid                          | 0    | 0    | 0    |
| Average number of yearly employees     | 595  | 580  | 590  |
| - of which women                       | 280  | 255  | 259  |

#### Forecast for 2001

Operan anticipates a fall in profit as a result of increased costs.

#### **Assessment**

The operation has focused on achieving the targets for quality, accessibility and renewal laid down as a condition for the Government's subsidy of Operan. The degree to which these targets have been meet is satisfactory in terms of the breadth and diversity of the repertoire. The number of performances and other events organised by Operan increased by 13 per cent.

Average audience coverage during performances on the main stage was 76 per cent for opera and 77 per cent for ballet. The financial situation is, however, vulnerable due to high fixed costs and relatively low equity in relation to sales.

#### Board 2000

Hans Dalborg, Chairman
Benny Andersson, Member
Horace Engdahl, Member
Ulla Reinius, Member
Karin Starrin, Member
Jan Stenberg, Member
Carl Tham, Member
Meg Tivéus, Member
Eric Alm, Employee representative
Per-Åke Gleisner, Employee representative
Gun-Maj Lundén, Deputy employee representative
Madeleine Onne, Deputy employee representative

# **Managing Director**

Bengt Hall

| Balance sheet, SEK million          | 2000           | 1999 | 1998 |
|-------------------------------------|----------------|------|------|
| Assets                              |                |      |      |
| Fixed assets                        | 26             | 30   | 34   |
| Current assets                      | 38             | 60   | 50   |
| Total assets                        | 64             | 90   | 84   |
| Shareholders' equity, provisions ar | nd liabilities |      |      |
| Shareholders' equity                | 14             | 4    | 3    |
| Minority share of shareholders' e   | quity          |      |      |
| Provisions                          |                |      |      |
| Long-term liabilities               |                |      |      |
| - interest-bearing                  | 13             | 14   | 16   |
| - non interest-bearing              |                |      |      |
| Current liabilities                 |                |      |      |
| - interest-bearing                  |                |      |      |
| - non interest-bearing              | 37             | 72   | 65   |
| Total liabilities and               |                |      |      |
| shareholders' equity                | 64             | 90   | 84   |
| Capital employed                    | 27             | 18   | 19   |
| Return on equity, %                 | 108.4          | 24.5 | neg. |
| Return on capital employed, %       | 43.5           | 4.8  | neg. |
| Net indebtedness                    | -3             | -26  | -14  |
| Equity/assets ratio, %              | 21.8           | 4.6  | 3.9  |

www.lernia.se



# **Business concept**

Lernia shall develop anyone and everyone for a changing working life.

The company strives to become a broad and multifaceted competence company, working with both training and development, as well as contracting out personnel.

## Strategy

The company continues to develop the growth markets, which are companies, schools and individuals. These areas will soon account for about half of Lernia's turnover in the short-term.

Continued adaptation of operations to the market is of crucial importance to the company's continued development. For this reason the company is investing in a special leadership development programme. Lernia has developed a new concept for the provision of competence. By combining different parts of its operations, Lernia shall be a total supplier of education and development, and of contracting out personnel.

## The Market

Lernia is the biggest player in the Swedish training market, with a market share of approximately 36 per cent within the area of labour market training. Strong economic growth resulted in a 40 per cent drop in volume to a record low level from 1999 onwards. However, the market for contracting out personnel grew by almost 70 per cent. The driving force is partly the strength of the economy and partly because companies and organisations are using contracted personnel to a larger extent.

The Internet and e-learning are anticipated to become of much greater importance in the future. People will have greater possibilities of influencing their competence development, and the school market will be more accessible because increasingly large parts of it are

being contracted out.

# Important events in 2000 and 2001

In March 2000 the company changed its trademark to Lernia. At the beginning of 2000, Lernia was reorganised into new business areas: Training, Companies, Schools, Individuals, Personnel subcontracting and Hadar, in which the business areas Individuals and Schools are completely new.

Lernia has also restructured the Training business area for increased flexibility and in order to reduce fixed costs. SEK 97 million was allocated to a restructuring reserve in connection with the half-year closing of accounts. The company has established close co-operation with Cisco, an IT company.

#### **Environmental work**

Lernia AB has implemented an environmental management system and has obtained environmental certification in accordance with ISO 14001. Lernia runs a training operation which, in certain areas, must be reported in accordance with section 9, paragraph 6 of the Environment Act. Any effect on the environment is limited because Lernia's work involves training, not production.

#### Diversity and equal opportunities

Equal opportunities work is done systematically in accordance with a fixed equal opportunities plan that is revised annually. The proportion of women has increased and now amounts to 36 per cent of the workforce. The proportion of women managers has increased from 21 per cent to 28 per cent.

# Forecast for 2001

The volume of purchased labour market training is forecast to fall further in 2001. Within the school market, a number of procurements are expected to take place.

| Income statement, SEK million                       | 2000            | 1999            | 1998            |
|---|-----------------|-----------------|-----------------|
| Net turnover Expenses Items affecting comparability | 1,770<br>-1,935 | 1,931<br>-1,929 | 1,870<br>-1,853 |
| Participations in associated companie               | S               |                 |                 |
| Operating profit/loss                               | -165            | 2               | 17              |
| Financial income                                    | 6               | 6               | 22              |
| Financial expenses                                  | -1              | -2              | -9              |
| Profit/loss before tax                              | -160            | 6               | 30              |
| Minority shares                                     |                 |                 |                 |
| Tax   |                 |                 |                 |
| Net profit/loss for the year                        | -160            | 6               | 30              |
| Cash flow from operating activities                 | 43              | 14              | -593            |
| Cash flow from investment activities                | -38             | -41             | -67             |
| Cash flow from financing activities                 | 0               | -22             | -22             |
| Gross investment                                    | 47              | 47              | 85              |
| Depreciation and write-downs                        | 69              | 86              | 82              |
| Dividend paid                                       | 0               | 0               | 22              |
| Average number of yearly employees                  | 2,497           | 2,459           | 2,312           |
| - of which women                                    | 849             | 836             | 763             |

| Balance sheet, SEK million       | 2000          | 1999 | 1998 |
|----------------------------------|---------------|------|------|
| Balance sheet, SER million       | 2000          | 1333 | 1330 |
| Assets                           |               |      |      |
| Fixed assets                     | 122           | 151  | 196  |
| Current assets                   | 476           | 482  | 565  |
| Total assets                     | 598           | 633  | 761  |
| Shareholders' equity, provisions | and liabiliti | ies  |      |
| Shareholders' equity             | 228           | 388  | 404  |
| Minority share of shareholders'  | equity        |      |      |
| Provisions                       | 104           | 40   | 84   |
| Long-term liabilities            |               |      |      |
| - interest-bearing               |               |      |      |
| - non interest-bearing           |               |      |      |
| Current liabilities              |               |      |      |
| - interest-bearing               |               |      |      |
| - non interest-bearing           | 266           | 205  | 273  |
| Total liabilities and            |               |      |      |
| shareholders' equity             | 598           | 633  | 761  |
| Capital employed                 | 228           | 388  | 404  |
| Return on equity, %              | neg.          | 1.5  | 7.8  |
| Return on capital employed, %    | neg.          | 2.0  | 9.7  |
| Net indebtedness                 | -133          | -128 | -177 |
| Equity/assets ratio, %           | 38.1          | 61.3 | 53.1 |
|                                  |               |      |      |

www.lernia.se

Within the market for contracting out personnel, continued strong growth is expected. The company's turnover and result for 2001 are expected to be affected significantly by the procurement of labour market training.

# **Assessment**

In 2000, the Group's return on total equity, return on capital employed and return on equity were all negative. The equity/assets ratio fell to 38 per cent (61). A strong contributory factor was the significant fall in the procurement of labour market training in the first quarter of 2000. During the year, the company has taken measures to improve the flexibility and efficiency of its operations. Additional measures of a similar nature are deemed to be necessary. The company has managed to reduce the proportion of its total revenues comprised by labour market training relative to previous years. This is entirely in line with the company's strategy to reduce its dependence on any single market. Operations linked to contracting out personnel continued to develop strongly in 2000.

# Board 2000

Bo Dockered, Chairman
Lennart Hjalmarsson, Member
Jonas Iversen, Member
Karin Kronstam, Member
Margareta Lewin, Member
Anna-Stina Nordmark-Nilsson, Member
Tove Tingsgård, Member
Jan Flodén, Employee representative
Bengt Larsson, Employee representative
Bo-Gunnar Blomqvist, Deputy employee representative
Olle Eriksson, Deputy employee representative

# **Managing Director**

Peter Carrick

www.lkab.se



### **Business concept**

LKAB shall, on a commercial basis, maintain and costeffectively market, produce and supply refined, qualityassured iron ore products from Malmfälten.

# Strategy

LKAB shall be the obvious first choice of suppliers of technical and first-class quality pellet products and value-generating services for steel production. This vision is based on the position the company aims to achieve in the pellet market.

LKAB's strong market position is based on further processing. To ensure that it retains and develops this position further, LKAB is focusing on product development. Further refinement is of strategic importance for the future. Continuously improved products that give the customer added value are essential in achieving this goal.

Quality assurance is a fundamental condition for maintaining world class standards. Certification is an important step in quality assurance. LKAB currently holds the highest possible quality certification as a supplier to steelworks in Sweden, Finland and Germany.

#### The Market

The consolidation of the steel industry is continuing. Steel companies are merging into increasingly larger and stronger constellations. The same applies to iron ore suppliers, who are strengthening their positions through acquisitions, mergers and integration with steel producers. Faced with increasingly fierce competition, LKAB has also looked at a number of different alternatives aimed at strengthening its market position. LKAB will, primarily, improve its already strong position in the local European market, and in the global direct reduction pellet market.

| Income statement, SEK million         | 2000   | 1999   | 1998   |
|---------------------------------------|--------|--------|--------|
| Net turnover                          | 4,882  | 3,985  | 5,129  |
| Expenses                              | -4,409 | -4,310 | -4,482 |
| Items affecting comparability         |        | -123   |        |
| Participations in associated companie | s:S    |        |        |
| Operating profit/loss                 | 473    | -448   | 647    |
| Financial income                      | 198    | 243    | 369    |
| Financial expenses                    | -80    | -39    | -56    |
| Profit/loss before tax                | 591    | -244   | 960    |
| Minority shares                       | -9     | -6     | -7     |
| Tax                                   | -169   | 11     | -281   |
| Net profit/loss for the year          | 413    | -239   | 672    |
| Cash flow from operating activities   | 1,289  | 738    | 1,627  |
| Cash flow from investment activities  | -952   | -1,128 | -1,212 |
| Cash flow from financing activities   | -378   | -111   | -311   |
| Gross investment                      | 943    | 986    | 1,358  |
| Depreciation and write-downs          | 920    | 838    | 776    |
| Dividend paid                         | 231    | 231    | 231    |
| Average number of yearly employees    | 3,210  | 3,279  | 3,568  |
| - of which women                      | 230    | 262    | 285    |

### Important events in 2000 and 2001

The world's raw steel production achieved a new record level in 2000. Production is estimated at 846 Mt. This led to a new record for world trade in iron ore as well in 2000. Iron ore trade by sea amounted to 455 million tonnes in the same year.

Given the excellent market conditions, LKAB has striven to maintain maximum production levels throughout the year. Some interruptions to production did occur, including the fire at the Svappavaara pellet processing plant. The transfer to a new level at Malmberget also led to some interruption.

A week-long strike involving more than 80,000 members of the Norwegian Federation of Trade Unions halted operations at LKAB's harbour in Narvik at the beginning of May.

In June/July 2000, a bonus system for all employees of the LKAB Group was introduced.

#### **Environmental work**

The environmental policy is based on the company's operation and products, and places great emphasis on concern for people and the environment. LKAB operates a working environment assurance scheme. Checks are carried out in accordance with the programme adopted by the supervisory authorities.

# Diversity and equal opportunities

Mining is traditionally a male-dominated industry. Women were permitted to work underground as late as 1978. Today, women make up 8 per cent of the workforce. LKAB's equality policy is aimed at strengthening the status of women.

# Forecast for 2001

The market outlook for 2001 is difficult to assess. World

| Balance sheet, SEK million         | 2000           | 1999   | 1998   |
|------------------------------------|----------------|--------|--------|
| ·                                  |                | 1000   | 1330   |
| Assets                             |                |        |        |
| Fixed assets                       | 7,300          | 7,169  | 7,008  |
| Current assets                     | 4,719          | 4,481  | 5,197  |
| Total assets                       | 12,019         | 11,650 | 12,205 |
| Shareholders' equity, provisions a | nd liabilities | i      |        |
| Shareholders' equity               | 8,593          | 8,412  | 8,882  |
| Minority share of shareholders' eq | uity 41        | 34     | 154    |
| Provisions                         | 2,286          | 2,278  | 2,210  |
| Long-term liabilities              |                |        |        |
| - interest-bearing                 | 2              | 2      |        |
| - non interest-bearing             | 64             | 94     | 5      |
| Current liabilities                |                |        |        |
| - interest-bearing                 | 5              | 0      |        |
| - non interest-bearing             | 1,028          | 830    | 954    |
| Total liabilities and              |                |        |        |
| shareholders' equity               | 12,019         | 11,650 | 12,205 |
| Capital employed                   | 9,402          | 9,253  | 9,820  |
| Return on equity, %                | 4.9            | neg.   | 7.7    |
| Return on capital employed, %      | 7.2            | neg.   | 10.3   |
| Net indebtedness                   | -2,196         | -1,574 | -2,517 |
| Equity/assets ratio, %             | 71.8           | 72.5   | 74.0   |

www.lkab.se

raw steel production is expected to fall by 1 per cent. Demand for LKAB's products continues to be strong. Production capacity may be a limiting factor for deliveries.

## **Assessment**

1999 was characterised by a decline in prices and volume, resulting in a significant loss in earnings for LKAB. The year was the first year since 1982 that the company made a loss

The opposite happened in 2000, a year characterised by the highest level of raw steel production ever and new iron ore trading records. LKAB's earnings improved by SEK 835 million. Although this was partly due to the economic situation, it was also underpinned by a new organisation and action programme.

In response to the consolidation of the steel and iron ore markets, LKAB focused on strengthening its European and global positions during the year. This work is of great strategic importance, since competition is growing all the time.

Despite rising volumes and prices during the past year, LKAB has been unable to meet the financial targets set.

# Board 2000

Björn Sprängare, Chairman
Carl Ameln, Member
Ole Enger, Member
Lars-Åke Helgesson, Member
Hans Christer Olson, Member
Carl Wilhem Ros, Member
Ursula Tengelin, Member
Lars Östholm, Member
Håkan Bäckström, Employee representative
Hans Larsson, Employee representative
Karl Wikström, Employee representative

Torsten Thornéus, Deputy employee representative Henrik Åhult, Deputy employee representative

# Managing Director

Carl Ameln

www.lfv.se



#### Mission

Luftfartsverket (The Swedish Civil Aviation Administration), which is a Government enterprise, shall promote development of civil aviation, be responsible for the operation and development of the Government's airports for civilian air traffic and carry out supervision of air safety of civilian air traffic.

Luftfartsverket shall be responsible for protecting the environment against pollution from civil aviation and shall be responsible for contingency planning for civilian air transport.

#### Strategy

Luftfartsverket shall contribute to the provision of transport for citizens and business in the whole country. It shall be effective as regards the national economy, and these objectives shall be maintained on a long-term basis. Luftfartsverket shall be responsible for running the Government's air traffic service and airports and associated operations in a commercially effective way.

The long-term objective for profitability is that profits after the equivalent of taxation should amount to 8 per cent of shareholders' equity. The debt/equity ratio should amount to at least 25 per cent. Traffic revenues excluding charges for transit, security and noise may increase annually by, on average, not more than the net price index as calculated from 1993.

# Situational analysis

During the next five years, the market for air travel is expected to increase by an average of 5 per cent per year. Alliances and co-operation between airlines are a way of creating customer value and restraining costs. The arrival of low price air travel is also a result of deregulation. Air space capacity will increase and be harmonised by a new supra-national air space organisation and by more effective air traffic control technology.

| Income statement, SEK million         | 2000   | 1999   | 1998   |
|---------------------------------------|--------|--------|--------|
| Net turnover                          | 5,007  | 4,719  | 4,469  |
| Expenses                              | -4,151 | -3,878 | -3,539 |
| Items affecting comparability         |        | -671   | -155   |
| Participations in associated companie | es -31 | -8     | 13     |
| Operating profit/loss                 | 825    | 162    | 788    |
| Financial income                      | 15     | 34     | 32     |
| Financial expenses                    | -207   | -178   | -214   |
| Profit/loss before tax                | 633    | 18     | 606    |
| Minority shares                       |        |        |        |
| Tax                                   | -186   | -10    | -171   |
| Net profit/loss for the year          | 447    | 8      | 435    |
| Cash flow from operating activities   | 1,270  | 1,104  | 1,202  |
| Cash flow from investment activities  | -2,574 | -2,935 | -731   |
| Cash flow from financing activities   | 1,060  | 1,598  | -209   |
| Gross investment                      | 2,660  | 2,898  | 823    |
| Depreciation and write-downs          | 775    | 659    | 574    |
| Dividend paid                         | 0      | 0      | 78     |
| Average number of yearly employees    | 4,329  | 4,243  | n.a.   |
| - of which women                      | 1,558  | 1,527  | n.a.   |

#### Important events in 2000 and 2001

For the first time, Luftfartsverket airports had more international than domestic passengers during the year. Arlanda strengthened its position as the largest airport in the Nordic area during the year, despite the opening of the Öresund bridge. At the same time, the Malmö-Sturup airport increased fastest of any Luftfartsverket airport.

At the turn of the year, the third runway at Arlanda will come into service, giving additional capacity. Terminal capacity at Arlanda is being extended and a new pier will be ready in the autumn of 2001.

Conversion of existing terminals is being carried out in order that Sweden's operative connection to the Schengen Agreement can be put into effect on 25 March 2001.

Luftfartsverket is in its biggest period of investment ever, calculated in real terms. During the year, SEK 2.7 billion was invested, and the planned level of investment for 2001 exceeds this figure.

#### **Environmental work**

A good environment is a good transport-political objective. The price change carried out by Luftfartsverket on 1 October 2000 had a strong environmental profile.

The railway to Arlanda is an example of a traffic solution that effectively links the airline and railway networks. Increased travel by public transport improves the environmental situation at the airport.

The EU is investing money in the project involving a rail connection to Sturup.

# Diversity and equal opportunities

LFV has 64 per cent men and 36 per cent women, which is the same ratio as during the three previous years. The proportion of managers in the workforce amounts to 7 per cent. The proportion of women managers is 1 per cent, a figure that has remained constant

| Balance sheet, SEK million         | 2000          | 1999   | 1998  |
|------------------------------------|---------------|--------|-------|
| Assets                             |               |        |       |
| Fixed assets                       | 11,375        | 9,603  | 7,349 |
| Current assets                     | 1,192         | 1,360  | 1,613 |
| Total assets                       | 12,567        | 10,963 | 8,962 |
| Shareholders' equity, provisions a | nd liabilitie | S      |       |
| Shareholders' equity               | 2,805         | 2,354  | 2,403 |
| Minority share of shareholders' e  | equity        |        |       |
| Provisions                         | 2,530         | 2,316  | 1,569 |
| Long-term liabilities              |               |        |       |
| - interest-bearing                 | 3,867         | 3,117  | 3,309 |
| - non interest-bearing             | 1,805         | 1,709  | 621   |
| Current liabilities                |               |        |       |
| - interest-bearing                 | 60            | 58     | 47    |
| - non interest-bearing             | 1,500         | 1,409  | 1,013 |
| Total liabilities and              |               |        |       |
| shareholders' equity               | 12,567        | 10,963 | 8,962 |
| Capital employed                   | 9,244         | 7,845  | 7,527 |
| Return on equity, %                | 17.3          | 0.3    | 20.0  |
| Return on capital employed, %      | 9.8           | 2.6    | 10.5  |
| Net indebtedness                   | 6,315         | 5,123  | 4,324 |
| Equity/assets ratio, %             | 22.3          | 21.5   | 26.8  |

www.lfv.se

during the last few years.

Luftfartsverket has centrally formulated policies and objectives regarding equality, with an express managerial responsibility regarding such matters.

# Forecast for 2001

The profit for the year 2001, after net financial result, is forecast to be SEK 610 million. As a result of the heavy period of investment which Luftfartsverket is in at present, the debt/equity ratio objective will not be attained during the year 2001. It is anticipated that the profitability objective will be fulfilled for the year 2001.

#### Assessment

Both financial and operational objectives have been attained in a manner satisfactory to the owner.

# Board 2000

Ulf Adelsohn, Chairman
Elisabeth Annell, Member
Jan Jonsson, Member
Jan Orrenius, Member
Eva Plogéus, Member
Inger Thapper, Member
Krister Örnfjäder, Member
Lars Andersson, Employee representative
Krister Falk, Employee representative
Ulf Dittmer, Deputy employee representative
Roal Nilssen, Deputy employee representative

# **Director General**

Ingemar Skogö

www.nordea.com



#### Mission

Nordea AB's paramount objective is to create shareholder value. Value is increased through concentrating on core business areas, operational efficiency, an optimal financial structure and stable profits growth.

The Swedish Government owns 18.17 per cent of the shares in Nordea AB. The Riksdag has issued the Government with authorisation (Government Bill 1991/92:21, bet NU4, rskr. 8) to sell the Government's shares in Nordea.

#### Operations

Nordea AB was formed by means of an amalgamation between Nordic banks and insurance companies, and the Group conducts operations within six business areas: Retail Banking, Corporate and Institutional Banking, Asset Management, Investment Banking, Life Insurance and Pensions, and General Insurance.

The Group has almost 10 million customers, 1,260 bank branches and 125 centres for insurance services in 22 countries.

#### The Market

Nordea AB has a considerable proportion of the Nordic bank market: 40 per cent in Finland, 25 per cent in Denmark, 20 per cent in Sweden and 15 per cent in Norway. Within the Nordic life insurance market, the market shares amount to 35 per cent in Finland, 10 per cent in Denmark, 9 per cent in Norway and 6 per cent in Sweden. Within non-life insurance the relationship is 22 per cent in Denmark and 19 per cent in Norway.

# Important events in 2000 and 2001

The Nordea Group was formed in 2000, partly through a merger between MeritaNordbanken and Unidanmark, partly through the acquisition of Christiania Bank og Kreditkasse. During 2001, Thorleif Krarup became the new Group CEO, succeeding Hans Dalborg who became Deputy Chairman.

#### Forecast for 2001

The company has not made any forecast for 2001.

#### Assessment

Net interest and commission growth was strong and the operating profit of the Nordea Group increased by 17 per cent and amounted to EUR 2,435 million. Return on equity was 16.1 per cent. Earnings per share increased by 5 per cent to EUR 0.58. In connection with the acquisition of Unidanmark, the Swedish Government's ownership stake fell from 25.19 per cent to 18.17 per cent.

| Income statement, SEK million  | 2000  | 1999   | 1998                             |
|--|---|--|----------------------------------|
| Net interest income/expense Net commission income/expense Net brokerage commission Net income from   | 26,216<br>1,086<br>12,392                         | 15,848<br>240<br>7,243                         | 16,035<br>732<br>6,368           |
| financial transactions Other operating income  | 3,243<br>1,799                                    | 926<br>2,407                                   | 3,925<br>2,496                   |
| Total operating income   | 44,736  | 26,664   | 29,556                           |
| Total operating expenses Profit/loss before loan losses Loan losses, net Change in value of assets taken over Shares in associated companies' profit/l     | -25,004<br>19,732<br>-575<br>-96<br>loss 507      | -15,111<br>11,553<br>-229<br>34<br>863         | -16,344<br>13,213<br>-1,226      |
| Operating profit/loss, banking operation:<br>Operating profit/loss, insurance operation  |   | 12,221   | 12,084                           |
| Loss disposal sale/write-downs<br>of property<br>Pension settlement<br>Tax<br>Minority share<br>Profit/loss Unidanmark-group<br>Q1 2000                    | -338<br>492<br>-5,856<br>-26                      | -1,283<br>573<br>-1,804<br>-31                 | -5,442<br>1,341<br>-1,746<br>-26 |
| Net profit/loss for the year   | 13,124  | 9,676  | 6,209                            |
| Cash flow from operating activities Cash flow from investment activities Cash flow from financing activities Gross investment Depreciation and write-downs | -258,943<br>-16,012<br>296,043<br>10,888<br>1,806 | -23,850<br>-19,798<br>55,992<br>4,589<br>1,374 | 7,100<br>1,491                   |
| Dividend paid  | 5,964   | 3,659  |                                  |
| Average number of yearly employees - of which women  | 32,218<br>20,509                                  | 19,302<br>13,879                               | 20,476                           |

| Balance sheet, SEK million           | 2000      | 1999    | 1998    |
|--------------------------------------|-----------|---------|---------|
| Lending to credit institutions       | 209,170   | 100,935 | 115,348 |
| Lending                              | 1,135,851 | 584,050 | 567,612 |
| Interest-bearing securities          | 246,765   | 122,097 | 129,930 |
| Shares and participations            | 8,227     | 5,631   | 4,905   |
| Investment assets for which the cust | tomer     |         |         |
| bears the investment risk            | 33,004    |         |         |
| Shares and participations in         |           |         |         |
| Group companies                      | 4,018     | 5,699   | 5,882   |
| Intangible assets                    | 24,741    | 1,212   | 987     |
| Real estate holdings                 | 19,014    | 25,968  | 30,995  |
| Other assets within                  |           |         |         |
| banking operations                   | 109,863   | 44,712  | 55,454  |
| Insurance assets                     | 194,128   |         |         |
| Total assets                         | 1,984,781 | 890,304 | 911,113 |
| Liabilities to credit institutions   | 254,418   | 114,345 | 165,394 |
| Deposits from the general public     | 696,607   | 360,263 | 364,999 |
| Borrowing from the general public    | 17,063    | 16,473  | 19,468  |
| Securities issued                    | 498,167   | 240,557 | 215,241 |
| Other liabilities within             |           |         |         |
| banking operations                   | 176,041   | 75,808  | 75,975  |
| Insurance commitments                | 183,639   |         |         |
| Subordinated liabilities             | 57,805    | 35,103  | 24,155  |
| Minority share                       | 497       | 440     | 617     |
| Shareholders' equity                 | 100,544   | 47,315  | 45,264  |
| Total liabilities and                |           |         |         |
| shareholders' equity                 | 1,984,781 | 890,304 | 911,113 |
| Tier 1 capital                       | 81,204    | 48,558  | n.a.    |
| Capital base                         | 112,467   | 70,281  | n.a.    |
| Risk-adjusted assets                 |           |         |         |
| (banking operations)                 | 1,130,203 | 582,250 | n.a.    |
| Tier 1 capital ratio, %              | 6.8       | 8.3     | 7.3     |
| Capital adequacy ratio, %            | 9.4       | 12.0    | 9.9     |
|                                      |           |         |         |

# www.nordea.com

# Board 2000

Vesa Vainio, Chairman
Hans Dalborg, Deputy chairman
Dan Andersson, Member
Edward Andersson, Member
Rune Brandinger, Member
Claes Høeg Madsen, Member
Bernt Magnusson, Member
Jorgen Pedersen Høeg, Member
Timo Peltola, Member
Thorleif Krarup, Deputy member
Lena Haulrik, Employee representative
Bertel Finskas, Employee representative
Kaija Roukala-Hyvärinen, Employee representative

# **Managing Director**

Thorleif Krarup

www.norrlandcenter.se



#### Mission

Norrland Center AB shall stimulate the development of industry and commerce in Norrland, particularly in the inland areas of Norrland, with the aim of creating employment. The company is owned in equal parts by the state through the Swedish Ministry of Industry, Employment and Communications, the Norrlandsfonden foundation and Norhold AB.

#### Strategy

By using a well-developed network of contacts in different parts of society, Norrland Center shall provide advice and support, and shall act as a link for business start-ups.

The company shall be at the forefront of establishing and developing business operations in Norrland, and shall carry on its activities in close co-operation with the municipalities in Norrland.

#### Situational analysis

The interest in establishing businesses in Norrland has increased during the year as companies in the south of Sweden are experiencing ever increasing cost and quality problems in their operations.

The regional development policy's support system has been called into question during the year, and has undergone changes due to Sweden's adaptation to the EU. National and international competition for business establishment is intensifying.

# Important events in 2000 and 2001

The establishment figures for the year are the best ever, and the company has, in a variety of ways, been involved in 12 organisations taking the decision to start operations in Norrland. These decisions will generate around 1,000 new jobs and will affect all five counties in Norrland.

#### 1999 1998 Income statement, SEK million2000 4 5 Net turnover Expenses -6 -5 -6 Items affecting comparability 1 Participations in associated companies Operating profit/loss -1 -1 -1 Financial income 0 1 1 Financial expenses 0 0 0 Profit/loss before tax -1 0 0 Minority shares 0 Net profit/loss for the year -1 0 Cash flow from operating activities Cash flow from investment activities Cash flow from financing activities Gross investment 1 Depreciation and write-downs 0 0 0 Dividend paid 0 0 0 3 4 4 Average number of yearly employees - of which women

#### Diversity and equal opportunities

The organisation has only four employees.

#### Forecast for 2001

2001 has got off to a very promising start. Bearing in mind the large number of interesting projects the company is involved in, 2001 is expected to show a highly successful result.

#### **Assessment**

Since 1991, the company has, in a variety of ways, been involved in establishing and developing around 80 businesses in Norrland. The number of permanent jobs currently amounts to over 2,000.

Norrland Center has, for example, helped to create new jobs for more than 40 per cent of those currently working in established call centres in Norrland.

#### Board 2000

Janaxel Näsman, Chairman Peter Andersson, Member Lars-Olov Söderström, Member

#### **Managing Director**

Sture Bengtson

| Balance sheet, SEK million         | 2000           | 1999 | 1998 |
|------------------------------------|----------------|------|------|
| Assets                             |                |      |      |
| Fixed assets                       | 1              | 0    | 0    |
| Current assets                     | 17             | 18   | 17   |
| Total assets                       | 18             | 18   | 17   |
| Shareholders' equity, provisions a | nd liabilities |      |      |
| Shareholders' equity               | 15             | 15   | 15   |
| Minority share of shareholders' e  | quity          |      |      |
| Provisions                         |                |      |      |
| Long-term liabilities              |                |      |      |
| - interest-bearing                 |                |      |      |
| - non interest-bearing             |                |      |      |
| Current liabilities                |                |      |      |
| - interest-bearing                 | 3              | 3    | 2    |
| - non interest-bearing             |                |      |      |
| Total liabilities and              |                |      |      |
| shareholders' equity               | 18             | 18   | 17   |
| Capital employed                   | 15             | 15   | 15   |
| Return on equity, %                | neg.           | 2.1  | neg. |
| Return on capital employed, %      | neg.           | 2.0  | neg. |
| Net indebtedness                   | 0              | 0    | -16  |
| Equity/assets ratio, %             | 80.4           | 85.4 | 85.6 |

www.omgroup.com



#### **Business concept**

OM creates innovative solutions for effective risk and transaction management, based on high-quality, cutting-edge technology and value-generating business relationships.

#### Strategy

OM's overall strategy is to create effective marketing solutions with cutting-edge transaction technology. The aim is to generate added value for customers by offering solutions that integrate and increase the efficiency of transaction processes.

#### The Market

The level of consolidation of the world's financial trading places has increased over the past few years, and this trend is expected to continue. Such partnerships include, for example, Norex and Euronext. The volume of trading in financial instruments is growing. In Europe, trading at the three largest stock exchanges has risen by, on average, 25 per cent per year during the last decade, compared with the 40 per cent of the Stockholm Stock Exchange. The boom of the past few years, pension reforms and deregulation have contributed to an increased interest in investment in stocks and shares.

# Important events in 2000 and 2001

OM made a bid for the London Stock Exchange (LSE) which was rejected by LSE's shareholders. The London-based stock exchange, Jiway, a joint venture between OM and the investment bank Morgan Stanley, started operations in November. The company offers share trading services which will provide access to trading in the shares of around 6,000 American and European companies.

# **Environmental work**

As far as resources used by OM in its operations are con-

| Income statement, SEK million          | 2000   | 1999   | 1998   |
|--|--------|--------|--------|
| Net turnover                           | 3,152  | 1,954  | 1,567  |
| Expenses                               | -2,464 | -1,434 | -1,192 |
| Items affecting comparability          | 5      |        |        |
| Participations in associated companies | 10     | 3      |        |
| Operating profit/loss                  | 703    | 523    | 375    |
| Financial income                       | 178    | 104    | 107    |
| Financial expenses                     | -138   | -24    | -2     |
| Profit/loss before tax                 | 743    | 603    | 480    |
| Minority shares                        | 114    | -8     | -5     |
| Tax                                    | -127   | -151   | -94    |
| Net profit/loss for the year           | 730    | 444    | 381    |
| Cash flow from operating activities    | 1,386  | 402    | 375    |
| Cash flow from investment activities   | -582   | -504   | 160    |
| Cash flow from financing activities    | -419   | 57     | -358   |
| Gross investment                       | 723    | 236    | 135    |
| Depreciation and write-downs           | 229    | 169    | 105    |
| Dividend paid                          | 504    | 419    | 335    |
| Average number of yearly employees     | 1,354  | 994    | 623    |
| - of which women                       | 469    | 315    | 207    |

cerned, this involves the recycling of office paper, computers and other technical equipment, and that the company, as far as it is financially defensible, purchases environmentally-sustainable alternatives.

# Diversity and equal opportunities

OM's revised equality policy means that the company, through a number of measures, will try to increase the number of women it employs and that it will review its salary policy on the basis of equality.

#### **Assessment**

OM's financial target is that, over time, its income will increase by at least 20 per cent per year, and that the return on equity should amount to a minimum of 20 per cent per year. During 2000, OM's income rose by 61 per cent and return on equity was 25 per cent. Over the past five years, income has increased, on average, by 43 per cent, while return on equity has averaged 20 per cent.

#### Board 2000

Olof Stenhammar, Chairman Sven Nyman, Deputy chairman Jan R. Carendi, Member Thomas Franzén, Member Lars Irstad, Member Nils-Fredrik Nyblaeus, Member Bengt Rydén, Member

# **Managing Director**

Per E. Larsson

| Income statement, SEK million20          | 000      | 1999   | 1998   |
|--|----------|--------|--------|
| Assets                                   |          |        |        |
| Fixed assets                             | 2,424    | 1,647  | 1,335  |
| Current assets                           | 3,035    | 2,476  | 2,151  |
| Total assets                             | 5,459    | 4,123  | 3,486  |
| Shareholders' equity, provisions and lia | bilities |        |        |
| Shareholders' equity                     | 2,986    | 2,808  | 2,740  |
| Minority share of shareholders' equity   | 182      | 17     | 20     |
| Provisions                               |          |        |        |
| Long-term liabilities                    |          |        |        |
| - interest-bearing                       | 249      | 77     | 97     |
| - non interest-bearing                   | 69       | 122    | 117    |
| Current liabilities                      |          |        |        |
| - interest-bearing                       | 588      | 435    | 0      |
| - non interest-bearing                   | 1,385    | 664    | 512    |
| Total liabilities and                    |          |        |        |
| shareholders' equity                     | 5,459    | 4,123  | 3,486  |
| Capital employed                         | 4,005    | 3,337  | 2,948  |
| Return on equity, %                      | 25.2     | 16.0   | 13.9   |
| Return on capital employed, %            | 24.0     | 20.0   | 16.3   |
| Net indebtedness                         | -1,325   | -1,213 | -1,719 |
| Equity/assets ratio, %                   | 58.0     | 68.5   | 79.2   |
|  |          |        |        |

www.posten.se



#### **Business concept**

Through Posten (Sweden Post AB) it shall be possible to reach those one wishes to reach with messages and goods – physically or electronically – quickly, safely and cost-effectively.

Posten shall create added value by combining physical and electronic flows via the integration of its services within customers' operations.

#### Strategy

Posten focuses its operations on messages and logistics. In order to develop the competitiveness of Posten in these business operations, the company must develop new services and actively participate in the development and structural change of the logistics sector. Posten strives to secure an infrastructure within the Nordic area and the Baltic area both geographically and with the various types of goods.

#### The Market

The Swedish market for messages and logistics is deregulated. Developments are characterised by internationalisation, increased competition and major technical developments.

Growth of messages is considered to be weak while the market for logistics is expected to increase by 7 per cent. Posten has a market share of some 97 per cent of the Swedish market for messages and a market share of some 68 per cent of the Swedish parcels and packages market.

The customers of Posten are private persons and companies. The latter are primarily financial companies, service companies, public administrations, mail order companies and organisations within Sweden. Foreign companies that have business relations with Sweden are also customers of Posten.

| Income statement, SEK millio         | n 2000  | 1999    | 1998    |
|--------------------------------------|---------|---------|---------|
| Net turnover                         | 24,864  | 24,217  | 24,359  |
| Expenses                             | -24,025 | -23,875 | -23,299 |
| Items affecting comparability        | -2,148  | -4,301  |         |
| Participations in associated compar  | nies -4 | -25     |         |
| Operating profit/loss                | -1,313  | -3,984  | 1,060   |
| Financial income                     | 148     | 39      | 180     |
| Financial expenses                   | -195    | -120    | -165    |
| Profit/loss before tax               | -1,360  | -4,065  | 1,075   |
| Minority shares                      | 3       | 0       | 2       |
| Tax                                  | 310     | 1,075   | -325    |
| Net profit/loss for the year         | -1,047  | -2,990  | 752     |
| Cash flow from operating activities  | 3,613   | 1,273   | -281    |
| Cash flow from investment activities | es 78   | -1,142  | -5,523  |
| Cash flow from financing activities  | -1,778  | 1,578   | -2,931  |
| Gross investment                     | 3,128   | 1,520   | 5,569   |
| Depreciation and write-downs         | 1,212   | 1,162   | 1,020   |
| Dividend paid                        | 0       | 0       | 0       |
| Average number of yearly employees   | 41,522  | 41,825  | 42,108  |
| - of which women                     | 19,341  | 19,898  | 20,082  |

#### Important events in 2000 and 2001

The Government has given Posten the task of maintaining a basic over-the-counter service. This operation does not pay for itself. The final compensation for Posten is as yet not fixed. It has therefore been necessary to make a provision for a future expected deficit of SEK 2,353 million for the period 2001–2005.

Agreements on utilisation of Posten's over-the-counter network have so far been concluded with Postgirot, Nordbanken and FöreningsSparbanken. The Swedish Competition Authority opposed an application from Svenska Girot to acquire Postgirot Bank AB. Because of this, Posten has chosen to withdraw from the agreement with Svenska Girot and has begun a new procedure for selling Postgirot Bank AB. In 2001, Posten will commence work on setting up a new service network. More than 3,000 service points will be opened, which can be compared with the 1,800 that exist today.

#### **Environmental work**

An assessment project is being carried out in order to increase the quality of Group-wide environmental data from the year 2001. The following units/companies within the Posten Group have achieved environmental certification according to ISO 14001: Posten Logistik AB, Säve Cargo AB, Falcon Air AB, Postens Brevhantering and Posten Frimärken.

This means that most of the Group's employees are covered by certified environmental management systems.

# Diversity and equal opportunities

Work on equal opportunities is carried out as an integrated part of business planning in order to take advantage of the diversity within the company. Posten has long had a target of having women in at least 40 per cent of managerial posts. The proportion of women is about 30

| Balance sheet, SEK million         | 2000           | 1999   | 1998   |
|------------------------------------|----------------|--------|--------|
| Assets                             |                |        |        |
| Fixed assets                       | 20,483         | 23,308 | 23,087 |
| Current assets                     | 61,076         | 45,292 | 41,124 |
| Total assets                       | 81,559         | 68,600 | 64,211 |
| Shareholders' equity, provisions a | nd liabilities |        |        |
| Shareholders' equity               | 726            | 1,777  | 4,772  |
| Minority share of shareholders' e  | equity 5       | 2      |        |
| Provisions                         | 7,123          | 4,528  | 1,935  |
| Long-term liabilities              |                |        |        |
| - interest-bearing                 | 1,149          | 734    | 913    |
| - non interest-bearing             | 64             | 40     | 33     |
| Current liabilities                |                |        |        |
| - interest-bearing                 | 67,014         | 55,685 | 50,927 |
| - non interest-bearing             | 5,478          | 5,834  | 5,631  |
| Total liabilities and              |                |        |        |
| shareholders' equity               | 81,559         | 68,600 | 64,211 |
| Capital employed                   | 71,470         | 60,269 | 57,701 |
| Return on equity, %                | neg.           | neg.   | 16.9   |
| Return on capital employed, %      | neg.           | neg.   | 2.1    |
| Net indebtedness                   | -630           | -133   | -1,686 |
| Equity/assets ratio, %             | 0.9            | 2.6    | 7.4    |

www.posten.se

per cent among Posten's higher management, and in top management, the equality target has been achieved. During the year, Posten has been noted for its work on equality and was awarded the Ruter Dam honorary distinction for the year 2000.

#### Forecast

Posten estimates that its operating profit for messages and logistical operations during 2001 will weaken somewhat by comparison with operating profit for the year 2000. The development of results for the Group are strongly dependent on, among other things, the final compensation for over-the-counter service, the sale of Postgirot Bank AB and the level of investment in the new service network.

#### Assessment

Return on adjusted equity shall amount to 10 per cent for the entire Posten Group. The current group structure, which includes Postgirot, shall have an equity/assets ratio of 10 per cent.

Return on equity, excluding items affecting comparability, was 26.9 per cent, and the equity/assets ratio was 0.9 per cent. The company's financial position is unacceptably low. This is partly due to the fact that the company has been forced to make balance sheet provisions for estimated future deficits from over-the-counter service. However, Posten needs to continue to take significant measures to improve its profitability and strengthen its financial position.

# Board 2000

Göte Bernhardsson, Chairman Annette Brodin Rampe, Member Dag Detter, Member Lennart Grabe, Member Sören Lekberg, Member Lars-Bertil Ohlson, Member
Peter Sandberg, Member
Ulf Spång, Member
Karin Strömberg, Member
Ingela Tuvegran, Member
Åke Kihlberg, Employee representative
Björn Nyström, Employee representative
Kjell Strömbäck, Employee representative
Carina Holm, Deputy employee representative
Monica Karlsson, Deputy employee representative
Alf Mellström, Deputy employee representative

# **Managing Director**

Lennart Grabe

www.samhall.se

# SAMHALL SAMHALL

#### **Business concept**

Samhall's task is to produce goods and services for which there is a demand, and in this way, where there is a need, create meaningful and useful work for persons with work disabilities.

The operations are financed by sales revenues and by Government compensation for additional costs, to cover Samhall's additional costs compared with other companies.

#### Strategy

With its broad competence within several sectors and its geographic spread, Samhall can be a player offering total solutions to customers. Samhall often establishes a customer relationship by means of a narrow area of competence, after which it works to broaden the assignment and attain a position as a system provider within one of the service or industrial sectors.

By means of geographic cover over the whole country, Samhall can offer customers close proximity and diversity. Special staffing concepts are being worked out at present, which, among other things, are directed towards identified future areas of labour shortage.

#### The Market

Through its operational concept, Samhall has a businesslike structure that involves operations in a number of different sectors. The requirements of the different sectors vary greatly.

Samhall considers that it can continue to increase market growth within the service sector during the next few years as well. Within the industrial sector, international competition is intensifying, as many of the more simple tasks that are carried out in Samhall today are being moved to low-cost countries. Samhall's inclusive tenders for system deliveries are meeting competition

Income statement, SEK million 2000 1999 1998 9,532 Net turnover 10.140 9.380 Expenses -10,225 -9,517 -9,398 Items affecting comparability 297 -292 -130 Participations in associated companies 0 -1 -1 Operating profit/loss 211 -429 3 Financial income 42 45 56 -2 Financial expenses -2 -4 Profit/loss before tax 251 -386 55 Minority shares -7 1 -16 Net profit/loss for the year 244 -385 39 245 Cash flow from operating activities -78 Cash flow from investment activities -186 -159-112Cash flow from financing activities -128 -238 683 273 275 213 Gross investment Depreciation and write-downs 242 181 246 Dividend paid 0 0 0 Average number of yearly employees 28,846 26.183 25 693 - of which women 12,238 10,790 11,125

from international players to an ever-greater extent.

Within most segments of the various sectors, Samhall's market share is small.

# Important events in 2000 and 2001

Samhall has restructured some 60 units in order to attain better personnel development and profitability. Greatly reduced demand from the largest customer within the business area IndustriPartner during the two final months of the year has resulted in Samhall being forced to make big cuts in production capacity within this business area.

The company has commenced work on developing a business concept in conjunction with the Swedish National Labour Market Administration (AMV). The company has also developed a model for evaluating work on personnel development.

#### **Environmental work**

Environmental work accords with the international standard for environmental management systems, ISO 14001. At the turn of the year, 3,460 people, equalling 12 per cent, were working in activities with certified environmental management systems.

#### Diversity and equal opportunities

The Group works for equal terms between women and men in development and pay. The Group also works for a more equal proportion of men and women in those areas of work where choice of occupation and recruitment have been shown to be skewed.

The proportion of women in managerial positions is 42 per cent.

# Forecast for 2001

Samhall considers that during 2001 it will be very difficult

| Balance sheet, SEK million          | 2000           | 1999   | 1998   |
|-------------------------------------|----------------|--------|--------|
| Assets                              |                |        |        |
| Fixed assets                        | 1,229          | 1,046  | 998    |
| Current assets                      | 3,040          | 2,720  | 2,830  |
| Total assets                        | 4,269          | 3,766  | 3,828  |
| Shareholders' equity, provisions ar | nd liabilities |        |        |
| Shareholders' equity                | 1,491          | 1,246  | 1,631  |
| Minority share of shareholders' e   | quity          |        |        |
| Provisions                          | 168            | 102    | 131    |
| Long-term liabilities               |                |        |        |
| - interest-bearing                  | 3              | 4      | 11     |
| - non interest-bearing              |                |        |        |
| Current liabilities                 |                |        |        |
| - interest-bearing                  | 1              | 6      | 1      |
| - non interest-bearing              | 2,606          | 2,408  | 2,054  |
| Total liabilities and               |                |        |        |
| shareholders' equity                | 4,269          | 3,766  | 3,828  |
| Capital employed                    | 1,495          | 1,256  | 1,643  |
| Return on equity, %                 | 17.8           | neg.   | 2.4    |
| Return on capital employed, %       | 18.4           | neg.   | 3.6    |
| Net indebtedness                    | -777           | -1,067 | -1,337 |
| Equity/assets ratio, %              | 34.9           | 33.1   | 42.6   |

www.samhall.se

to attain the increase in business volume and value added required to maintain the volume of hours for employees with working disabilities which has been aimed at within the framework of unchanged compensation for additional costs. As regards transitions and recruitment from prioritised groups, it is thought that the Government's stated objectives will be attained during 2001.

#### **Assessment**

Results are measured against four different objectives: number of employees measured according to volume of hours worked, proportion of recruitment from prioritised groups, proportion of employees who move on to find jobs with other employers, and financial results. With reduced real compensation for additional costs, the company has satisfactorily achieved all four of these objectives. However, there is a continued need for changes within the Group in order to strengthen the company's net sales, value added and financial result in the long term. This is of great significance in order for the company to succeed in its task of developing its employees.

#### Board 2000

Håkan Tidlund, Chairman
Barbro Carlsson, Member
Boel Carlsson, Member
Göran Ennefelt, Member
Jonas Iversen, Member
Margareta Johansson-Wester, Member
Ewa Persson-Göransson, Member
Victor Wahlström, Member
Björn Wolrath, Member
Bengt Frideborger, Employee representative
Sören Josefsson, Employee representative
Per-Olof Litzell, Employee representative
Berth Forsberg, Deputy employee representative

Olle Gardelin, Deputy employee representative Sven Olof Leppäniemi, Deputy employee representative

# **Managing Director**

Göran Gunnarsson

www.scandinavian.net



#### **Business concept**

The main task of the SAS Gruppen (SAS Group) is to offer competitive air transport within, between and to and from each of the three Scandinavian countries, in co-operation with selected airlines.

#### Strategy

SAS shall be run with sufficient profitability as to fulfil the yield requirements of the owners and to enable it to be considered an attractive investment by investors. This shall be attained by SAS being the leading airline company in Scandinavia.

SAS shall expand its intercontinental network, which will strengthen the entire Scandinavian and European airline traffic system.

The partnership strategy of SAS shall create airline traffic systems and travel advantages which SAS would not otherwise be able to offer to its customers.

#### The Market

International airline traffic between Scandinavia and the outside world increased by about 4 per cent. The increase was greatest in traffic to and from Sweden. SAS passenger traffic increased in total by 7 per cent (1.6 per cent).

During the year, Business Class traffic increased by 9 per cent and Economy Class by 6 per cent. The proportion of Business Class amounts to 29 per cent (29 per cent).

During 2000, airline traffic within the Association of European Airlines, AEA, increased in Europe by 7.9 per cent. SAS traffic in Europe increased by 6.8 per cent. Market shares on domestic routes increased.

# Important events in 2000 and 2001

SAS passenger revenues and freight revenues increased. The increase in Business Class travel and a better price structure gave positive volume and yield developments.

Income statement, SEK million 2000 1999 1998 Net turnover 47.540 43.746 40.946 Expenses -44,486 -42,077 -37,941 Items affecting comparability Participations in associated companies -1 77 -20 Operating profit/loss 3,053 1,746 2.985 Financial income 518 868 634 Financial expenses -798 -768 -762 Profit/loss before tax 2,773 1,846 2,857 Minority shares 5 -1 -306 -159 -141 2,716 Net profit/loss for the year 1.686 1,862 4,137 Cash flow from operating activities 3.937 -3.752Cash flow from investment activities -4,327619 Cash flow from financing activities -2,191 866 -2.1419,886 5,982 6,112 Gross investment Depreciation and write-downs 2.192 2,087 2,125 Dividend paid 770 658 658 Average number of yearly employees 30,939 30.310 27 071 - of which women 13124 12930 11,310

Capacity utilisation was the best in SAS' history and market shares increased.

Decisions on investment totalling some SEK 30 billion regarding renewal and increase in capacity of the SAS airline fleet were made in 1999/2000, and deliveries of the new aeroplanes began during 2001.

Jørgen Lindegaard was appointed new Managing Director and CEO at the end of the year 2000. He will take up his appointment during the spring of 2001.

#### **Environmental work**

The environmental efficiency of SAS is measured by means of an environment index which was improved during 2000, mainly because new Boeings were taken into service. Since the base year of 1996, the index has improved by 18 per cent.

### Diversity and equal opportunities

The policy of SAS stipulates that men and women shall have equal opportunity in employment, development and promotion as well as equal pay and equal conditions in all other respects. A more even balance between men and women is sought.

#### Forecast for 2001

The growth of SAS during the next five-year period is expected to amount to 10 per cent per annum, with an increase in the number of passengers from 23,to 35 million. A considerable improvement in operational results is expected.

### Assessment

The overriding objective of the SAS Group is to generate competitive returns for its shareholders. The target is a total return (TSR) of 14 per cent over a business cycle. This required return refers to the sum of the change in

| Balance sheet, SEK million           | 2000          | 1999   | 1998   |
|--------------------------------------|---------------|--------|--------|
| Assets                               |               |        |        |
| Fixed assets                         | 33,420        | 28,585 | 26,489 |
| Current assets                       | 15,907        | 15,512 | 13,960 |
| Total assets                         | 49,327        | 44,097 | 40,449 |
| Shareholders' equity, provisions and | l liabilities |        |        |
| Shareholders' equity                 | 19,537        | 17,061 | 16,110 |
| Minority share of shareholders' eq   | uity 131      | 134    | 19     |
| Provisions                           | 492           | 422    | 354    |
| Long-term liabilities                |               |        |        |
| - interest-bearing                   | 11,693        | 10,194 | 9,446  |
| - non interest-bearing               |               |        |        |
| Current liabilities                  |               |        |        |
| - interest-bearing                   | 4,885         | 3,906  | 2,973  |
| - non interest-bearing               | 12,589        | 12,380 | 11,547 |
| Total liabilities and                |               |        |        |
| shareholders' equity                 | 49,327        | 44,097 | 40,449 |
| Capital employed                     | 36,329        | 31,428 | 28,709 |
| Return on equity, %                  | 11            | 8      | 16.9   |
| Return on capital employed, %        | 10.5          | 8.7    | 12.6   |
| Net indebtedness                     | 2,762         | 2,088  | 2,537  |
| Equity/assets ratio, %               | 39.9          | 39.0   | 39.9   |

www.scandinavian.net

share price and the share dividend.

Following a weak year for airline operations in 1999, the SAS Group generated a profit before net financial items, taxes, depreciation, capital gains and expenses for operational leasing of aircraft (EBITDAR) of SEK 5,652 million (4,199). In relation to market-based capital employed, the return (CFROI) was 19 per cent (15). The lowest required return is 17 per cent. CFROI is the most important parameter for creating value in operations and is thereby the main focus of the SAS Group.

The SAS share performed strongly in 2000. The market value rose by 12.6 per cent during the year, which is 4.3 percentage points more than the average for the eight largest stock-exchange listed European airlines. In the second half of the year, the market value increased by 34.9 per cent, compared with an average of 12.6 per cent for European airline shares.

In setting the annual dividend, the SAS Group's results, financial position, capital requirements and relevant external economic conditions were taken into account. As a rule of thumb, the dividend is to be between 30-40 per cent of the SAS Group's profits after deduction of standard tax over a business cycle. During the past three years, the dividend has been around 40 per cent.

An estimate of the SAS share's performance over the ten-year period 1991-2000 shows an average annual total return of 16.3 per cent. This exceeds SAS' target of a total return of 14 per cent over a business cycle by 2.3 percentage points.

# Board 2000

Bo Berggren, Chairman Harald Norvik, First deputy chairman Erik Sörensson, Second deputy chairman Björn Eidem, Member Anders Eldrup, Member Urban Jansson, Deputy chairman Helmuth Jacobsen, Employee representative Leif Kindert, Employee representative Ingvar Lilletun, Employee representative

# **Managing Director** Jan Stenberg

www.svanen.nu www.blomman.nu

# SIS Miljömärkning AB

#### Mission

The company's operation is not aimed at generating a profit for the shareholders, but at generating environmental gains and contributing to a sustainable society.

#### Strategy

To encourage the use of a voluntary environmental labelling scheme aimed at stimulating the development and use of products that from an environmental point of view are superior to other comparable products, thus contributing to long-term sustainability.

#### Situational analysis

The regulations for the EU environmental label, the Flower, provide guidelines for harmonisation and collaboration between the EU labelling scheme and already established national labelling schemes. In Sweden, as well as in the rest of Europe, voluntary, positive environmental labelling is regarded as an important instrument in environmental and consumer policies.

#### Important events in 2000 and 2001

The Scandinavian environmental labelling scheme, Svanen [the Swan], celebrated its tenth anniversary in 2000, and the umbrella slogan for the project was "The future is created today". During the year, the Swan labelling scheme was thoroughly assessed, with the aim of highlighting the effects of environmental labelling. The revised regulations for environmental labelling in the EU were adopted.

### **Environmental work**

During the year, the company has developed environmental and quality management systems, and these have been certified in accordance with ISO 14001 and 9001.

# Diversity and equal opportunities

At the end of the year, the company had 32 employees. The company does not have a special diversity and equality policy document.

# Forecast for 2001

The finances of the company are excellent, and there is nothing currently to suggest that this will change during 2001.

#### **Assessment**

The company's assignment to manage the Scandinavian Svanen environmental labelling scheme, as well as the EU Flower environmental labelling scheme has been handled well. The work has mainly involved the development of environmental labelling criteria, inspection and licensing of products, and the dissemination of information on both systems.

#### Board 2000

Sven Thiberg, Chairman Ingolf Berg, Member Kerstin Blix, Member Pernilla Knutsson, Member Svante Lundin, Member Anna Mattsson, Member Walter Sköldefors, Member

# **Managing Director**

Ragnar Unge

| Income statement, SEK million  | 2000      | 1999      | 1998      |
|--|-----------|-----------|-----------|
| Net turnover Expenses Items affecting comparability Participations in associated companies                         | 34<br>-34 | 34<br>-29 | 32<br>-28 |
| Operating profit/loss  | 0         | 5         | 4         |
| Financial income Financial expenses  | 2         | 1         | 0         |
| Profit/loss before tax Minority shares   | 2         | 6         | 4         |
| Tax  | 0         | 0         | -1        |
| Net profit/loss for the year   | 2         | 6         | 3         |
| Cash flow from operating activities<br>Cash flow from investment activities<br>Cash flow from financing activities |           |           |           |
| Gross investment   | 2         | 1         |           |
| Depreciation and write-downs   | 1         | 0         | 0         |
| Dividend paid  | 0         | 0         | 0         |
| Average number of yearly employees - of which women  | 32<br>20  | 28<br>17  | 25<br>16  |

| Balance sheet, SEK million         | 2000           | 1999 | 1998 |
|------------------------------------|----------------|------|------|
| Assets                             |                |      |      |
| Fixed assets                       | 16             | 8    | 8    |
| Current assets                     | 8              | 15   | 8    |
| Total assets                       | 24             | 23   | 16   |
| Shareholders' equity, provisions a | nd liabilities |      |      |
| Shareholders' equity               | 20             | 18   | 12   |
| Minority share of shareholders' e  | quity          |      |      |
| Provisions                         |                |      |      |
| Long-term liabilities              |                |      |      |
| - interest-bearing                 |                |      |      |
| - non interest-bearing             |                |      |      |
| Current liabilities                |                |      |      |
| - interest-bearing                 | 1              | 2    | 1    |
| - non interest-bearing             | 3              | 3    | 3    |
| Total liabilities and              |                |      |      |
| shareholders' equity               | 24             | 23   | 16   |
| Capital employed                   | 21             | 19   | 13   |
| Return on equity, %                | 11.9           | 41.0 | 27.9 |
| Return on capital employed, %      | 10.5           | 35.0 | 37.1 |
| Net indebtedness                   | -19            | -17  | -12  |
| Equity/assets ratio, %             | 83.1           | 77.3 | 74.2 |
|                                    |                |      |      |

www.sjofartsverket.se



#### Mission

Sjöfartsverket (The Swedish Maritime Administration) shall promote the development of efficient, safe and environmentally adapted shipping and thus be responsible for sea rescue, among other things, and shall monitor the development and competitiveness of the Swedish shipping industry.

#### Strategy

Sjöfartsverket shall, in a businesslike way, contribute to a socio-economically effective, long-term, sustainable provision of transport. The required rate of return is that profits after the equivalent of tax shall amount to 7 per cent of shareholders' equity. The equity/assets ratio shall amount to at least 30 per cent. Dues for using navigable channels may increase by a maximum of the equivalent of the net price index calculated from 1995.

# Situational analysis

The turnover of foreign goods in Swedish ports increased by 2.9 per cent during the year 2000 to the highest level ever. At the end of the year 2000, there were 402 ships under the Swedish flag, totalling 2.8 million gross tonnage.

The ports' investment plans for 2000-2004 total over SEK 5 billion, of which Göteborgs Hamn accounts for some SEK 1.4 billion.

# Important events in 2000 and 2001

Decisions on EU work and a more rapid phasing out of single-screw tankers, enhanced checking of port of registry countries and improved checks on the classification societies are expected during 2001.

Work continues ensuring that shipping waste is delivered to reception facilities in harbours around the Baltic without extra charge.

| Income statement, SEK million  | 2000            | 1999            | 1998            |
|--|-----------------|-----------------|-----------------|
| Net turnover<br>Expenses   | 1,358<br>-1,254 | 1,332<br>-1,298 | 1,296<br>-1,090 |
| Items affecting comparability  Participations in associated companie | -55             | -1,298          | -1,090          |
| Operating profit/loss  | 49              | -70             | 206             |
| Financial income   | 25              | 20              | 38              |
| Financial expenses   | -41             | -32             | -13             |
| Profit/loss before tax   | 33              | -82             | 231             |
| Minority shares  |                 |                 |                 |
| Tax  | -9              |                 | -65             |
| Net profit/loss for the year   | 24              | -82             | 166             |
| Cash flow from operating activities                                  | 137             | -45             | 341             |
| Cash flow from investment activities                                 | -90             | -97             | -42             |
| Cash flow from financing activities                                  | 132             | 36              | -434            |
| Gross investment   | 114             | 105             | 96              |
| Depreciation and write-downs   | 80              | 80              | 80              |
| Dividend paid  | 8               | 0               | 55              |
| Average number of yearly employees                                   | 1,362           | 1,503           | 1,516           |
| - of which women   | 231             | 246             | 222             |

#### **Environmental work**

Sjöfartsverket works with revising environmental policy and producing environmental targets, action plans, routines and working methods, as well as programmes for audits and evaluations of the system in order to improve environmental performance.

# Diversity and equal opportunities

Sjöfartsverket is actively working to promote equal opportunities and ethnic diversity in ways which include the provision of training to improve knowledge and awareness among the employees.

#### Forecast for 2001

Profits after financial income and outlays are estimated at SEK 62.6 million for 2001. Investments in Göteborgs Hamn will, among other things, mean that Sjöfartsverket will not achieve its required rate of return.

#### **Assessment**

Both financial targets and operational targets have been achieved in a manner satisfactory to the owner.

# Board 2000

Gunnel Färm, Chairman
Claes-Göran Brandin, Member
Rolf Johannesson, Member
Elisabeth Nilsson, Member
Elizabeth Nyström, Member
Karin Olsson, Member
Kent Olsson, Member
Lars Starkerud, Member
Göte Karlsson, Employee representative
Birgitta Pettersson, Employee representative
Uno Pålsson, Employee representative
Tapani Hoffrén, Deputy employee representative

| Balance sheet, SEK million         | 2000           | 1999  | 1998  |
|------------------------------------|----------------|-------|-------|
| Assets                             |                |       |       |
| Fixed assets                       | 1241           | 1225  | 1,115 |
| Current assets                     | 938            | 784   | 949   |
| Total assets                       | 2,179          | 2,009 | 2,064 |
| Shareholders' equity, provisions a | nd liabilities |       |       |
| Shareholders' equity               | 829            | 805   | 942   |
| Minority share of shareholders' e  | quity          |       |       |
| Provisions                         | 928            | 773   | 578   |
| Long-term liabilities              |                |       |       |
| - interest-bearing                 | 116            | 135   | 153   |
| - non interest-bearing             |                |       |       |
| Current liabilities                |                |       |       |
| - interest-bearing                 |                |       |       |
| - non interest-bearing             | 306            | 296   | 391   |
| Total liabilities and              |                |       |       |
| shareholders' equity               | 2,179          | 2,009 | 2,064 |
| Capital employed                   | 1,873          | 1,713 | 1,673 |
| Return on equity, %                | 2.9            | neg.  | 16.4  |
| Return on capital employed, %      | 4.1            | neg.  | 13.8  |
| Net indebtedness                   | 352            | 395   | 37    |
| Equity/assets ratio, %             | 38.0           | 40.1  | 45.6  |
|                                    |                |       |       |

# SJÖFARTSVERKET (THE SWEDISH MARITIME ADMINISTRATION)

www.sjofartsverket.se

Magnus Hovberg, Deputy employee representative Lennart Johansson, Deputy employee representative

**Acting Director General** Jan-Olof Selén

www.sosalarm.se



#### **Business concept**

With its specialist expertise in the emergency operations area and advanced technology, SOS Alarm can, as an independent supplier, meet the emergency services needs of various customers with optimum security and service at competitive prices. SOS Alarm Sverige AB is owned by the Swedish Government (50 per cent), the Federation of Swedish County Councils (25 per cent) and Förenade Kommunföretag (25 per cent).

#### Strategy

The company aims to offer new and more refined services, and focus more on marketing, sales and quality development. This will require greater investment while taking advantage of any savings generated by more efficient IT solutions, for example.

#### The Market

Demand for the 112 service is expected to rise. At the same time, the preconditions for the operation of the services are strongly influenced by rapid technological developments. The need for emergency services is also growing in the health care industry. The security and emergency sector is expected to grow and competition is expected to increase.

# Important events in 2000 and 2001

The total number of 112 calls during 2000 was 3.76 million, slightly fewer than in 1999. The company is working in partnership with PTS and the Swedish Rescue Services Agency to remedy the difficult situation with calls to the wrong number. Around 75 per cent of all calls to the 112 emergency number are wrong number and non-emergency calls.

# **Environmental work**

The operation has an extremely limited effect on the environment.

| Income statement, SEK million         | 2000 | 1999 | 1998 |
|---------------------------------------|------|------|------|
| Net turnover                          | 569  | 553  | 544  |
| Expenses                              | -581 | -530 | -511 |
| Items affecting comparability         | 48   |      |      |
| Participations in associated companie | S    |      |      |
| Operating profit/loss                 | 36   | 23   | 33   |
| Financial income                      | 9    | 7    | 9    |
| Financial expenses                    | -9   | -8   | -11  |
| Profit/loss before tax                | 36   | 22   | 31   |
| Minority shares                       |      | 0    | 0    |
| Tax                                   | -10  | -6   | -10  |
| Net profit/loss for the year          | 26   | 16   | 21   |
| Cash flow from operating activities   | 46   | 52   | 59   |
| Cash flow from investment activities  | -22  | -34  | -36  |
| Cash flow from financing activities   | -28  | -19  | -16  |
| Gross investment                      | 22   | 34   | 36   |
| Depreciation and write-downs          | 61   | 63   | 63   |
| Dividend paid                         | 8    | 7    | 0    |
| Average number of yearly employees    | 739  | 736  | 723  |
| - of which women                      | 437  | 433  | 427  |

# Diversity and equal opportunities

The company has adopted an equal opportunities policy, and has, for example, drawn up an action plan to deal with sexual harassment and discrimination.

# Forecast for 2001

Operational and financial development over the next few years is expected to be positive as a result of an estimated rise in demand and the fact that the company is in a strong position to make aggressive investments.

#### Assessment

The results mean that the shareholders' yield requirement, 8 per cent on equity, has been exceeded. The equity/assets ratio amounts to 44 per cent. Once major planned investments have been completed, a review of the capital structure may be necessary. SOS Alarm's aim is to provide its shareholders with a dividend payment equivalent to 5 per cent of total equity. The company paid a dividend to shareholders for the first time in 2000.

#### Board 2000

Curt Persson, Chairman
Benny Jönsson, Deputy chairman
Lars-Olof Lindell, Deputy chairman
Hjördis Berg, Member
Michael Fredlund, Member
Lise Brögger Golteus, Member
Ingrid Lennerwald, Member
Christina Salomonson, Member
Åke Nordin, Employee representative
Berit Rålin, Employee representative

# **Managing Director**

Sven-Runo Bergqvist

| Balance sheet, SEK million          | 2000           | 1999 | 1998 |
|-------------------------------------|----------------|------|------|
| Assets                              |                |      |      |
| Fixed assets                        | 166            | 188  | 216  |
| Current assets                      | 190            | 160  | 157  |
| Total assets                        | 356            | 348  | 373  |
| Shareholders' equity, provisions ar | nd liabilities |      |      |
| Shareholders' equity                | 157            | 137  | 122  |
| Minority share of shareholders' e   | quity 1        | 1    | 1    |
| Provisions                          | 24             | 25   | 24   |
| Long-term liabilities               |                |      |      |
| - interest-bearing                  | 29             | 50   | 69   |
| - non interest-bearing              |                |      |      |
| Current liabilities                 |                |      |      |
| - interest-bearing                  | 21             | 19   | 16   |
| - non interest-bearing              | 124            | 116  | 141  |
| Total liabilities and               |                |      |      |
| shareholders' equity                | 356            | 348  | 373  |
| Capital employed                    | 208            | 207  | 208  |
| Return on equity, %                 | 17.9           | 11.9 | 17.2 |
| Return on capital employed, %       | 22.0           | 14.6 | 20.2 |
| Net indebtedness                    | -66            | -51  | -36  |
| Equity/assets ratio, %              | 44.3           | 39.7 | 32.8 |

www.sp.se

# SP Sveriges Provnings— och Forskningsinstitut AB

#### Mission

By offering demand-led, action-focussed research and a broad range of services in technical evaluation and measuring technology, SP (Swedish Testing and Reserch Institute AB) shall contribute to the growth and competitiveness of businesses, as well as to safety, efficient utilisation of resources and a clean environment.

#### Strategy

To be a research player with extensive cross-technological capacity and to offer clients expert advice in all stages, from development and manufacture to use and recycling. Close collaboration with university colleges, universities and other institutes forms the basis for a credible and attractive operation.

#### Situational analysis

The national structure for research and innovation is undergoing major changes. Interaction between higher education establishments, institutes and companies is becoming increasingly important, both at the national and international level. SP plays an important role in research carried out by the EU.

# Important events in 2000 and 2001

During the year, the extension of SP's fire-technology laboratory was completed. A new hall has been added to the EMC laboratory, and this will be used for assessing the reliability and function of the electronic components integrated into radio-controlled or microprocessor-controlled products.

# **Environmental work**

SP has an environmental policy and management system in compliance with ISO 14001. New filtration equipment for flue gases from the fire-technology laboratory has been

commissioned and new routines for handling chemicals have been adopted. Certification is planned for 2001.

#### Diversity and equal opportunities

SP has adopted a coherent diversification scheme that covers ethnic identity, disabilities and sexual orientation. 23 per cent of those employed by SP are women.

#### Forecast for 2001

Future demand for SP's services is expected to be good, with increased financing from EU programmes, foundations, research councils, etc. Turnover is estimated at approximately SEK 480 million.

#### Assessment

The operational targets for research and knowledge transfer have been met, with respect to both effectiveness and quality. Co-operation with businesses, higher education establishments and other players is excellent, and there is an extensive international exchange of expertise. Initiatives for co-operation with other institutes have been met positively. The results are disseminated systematically and will, according to effect studies, be of use to business and society. SP should continue to focus on overall financial goals.

# Board 2000

Jan-Crister Persson, Chairman Claes Bankvall, Member Hasse Johansson, Member Solveig Kjörnsberg, Member Gun Lundkvist, Member Hans Christer Olson, Member Jan-Eric Sundgren, Member Björn Weichbrodt, Member Klas Johansson, Employee representative

| Income statement, SEK million                                      | 2000     | 1999 | 1998 |
|--|----------|------|------|
| Net turnover   | 440      | 422  | 399  |
| Expenses   | -425     | -406 | -381 |
| Items affecting comparability Participations in associated compani | 16<br>es |      |      |
| Operating profit/loss  | 31       | 16   | 18   |
| Financial income   | 4        | 3    | 6    |
| Financial expenses   | -3       | -2   | -3   |
| Profit/loss before tax   | 32       | 17   | 21   |
| Minority shares  |          |      |      |
| Tax  | -9       | -5   | -6   |
| Net profit/loss for the year                                       | 23       | 12   | 15   |
| Cash flow from operating activities                                | 53       | 46   | 38   |
| Cash flow from investment activitie                                | s -53    | -60  | -37  |
| Cash flow from financing activities                                | 0        | 0    | 0    |
| Gross investment   | 53       | 60   | 37   |
| Depreciation and write-downs                                       | 38       | 41   | 35   |
| Dividend paid  | 0        | 0    | 0    |
| Average number of yearly employees                                 | 564      | 560  | 561  |
| - of which women   | 130      | 127  | 125  |

| Balance sheet, SEK million        | 2000          | 1999 | 1998 |
|-----------------------------------|---------------|------|------|
| Balance sheet, SER million        | 2000          | 1333 | 1330 |
| Assets                            |               |      |      |
| Fixed assets                      | 199           | 184  | 165  |
| Current assets                    | 198           | 173  | 184  |
| Total assets                      | 397           | 357  | 349  |
| Shareholders' equity, provisions  | and liabiliti | ies  |      |
| Shareholders' equity              | 241           | 218  | 206  |
| Minority share of shareholders' e | quity         |      |      |
| Provisions                        | 57            | 57   | 57   |
| Long-term liabilities             |               |      |      |
| - interest-bearing                |               |      |      |
| - non interest-bearing            | 15            | 15   | 16   |
| Current liabilities               |               |      |      |
| - interest-bearing                |               |      |      |
| - non interest-bearing            | 84            | 67   | 70   |
| Total liabilities and             |               |      |      |
| shareholders' equity              | 397           | 357  | 349  |
| Capital employed                  | 298           | 275  | 264  |
| Return on equity, %               | 9.9           | 5.7  | 7.2  |
| Return on capital employed, %     | 12.2          | 7.1  | 9.0  |
| Net indebtedness                  | -37           | -36  | -50  |
| Equity/assets ratio, %            | 60.8          | 61.1 | 59.1 |

# SP SVERIGES PROVNINGS- OCH FORSKNINGSINSTITUT AB (SWEDISH TESTING AND RESERCH INSTITUTE AB)

www.sp.se

Karin Nilsson, Employee representative Bengt Bogren, Deputy employee representative Ulrika Johansson, Deputy employee representative

Managing Director Claes Bankvall www.specialfastigheter.se



#### Terms of reference

Operations shall be conducted so that the authorities which rent and use the premises for specific purposes in their operations have their requirements satisfied. The company shall endeavour to maintain an open and active dialogue with authorities and other tenants as regards matters concerning the premises. An important objective for the company is to optimise utilisation by customers by offering maximum usage for a given level of rent.

The explicit requirements and prerequisites of the owner are that the company's equity/assets ratio should amount to 20 per cent. Return on adjusted equity should correspond to the 5-year government bond rate plus 2.5 per cent. The Group shall target a dividend of 50 per cent of the year's profits after tax. When deciding on a dividend, the financial situation of the company shall be taken into account.

# Strategy

The company shall develop long-term relations with tenants, develop premises for the special requirements of tenants primarily regarding security and the environment, as well as develop the quality of the company's services. The strategy is characterised by co-operation, proximity and a long-term approach.

#### The Market

The largest tenants are public authorities with long-term tenancy agreements, which means that the company can employ stable, long-term planning for its operations.

# Important events in 2000 and 2001

The company will continue to emphasise its maintenance activities according to an established plan. During the year, the company will supplement its present financing with loan facilities directed at the international market.

| Income statement, SEK million          | 2000 | 1999 | 1998   |
|--|------|------|--------|
| Net turnover                           | 888  | 853  | 681    |
| Expenses                               | -580 | -557 | -433   |
| Items affecting comparability          |      |      |        |
| Participations in associated companies | 3    |      |        |
| Operating profit/loss                  | 308  | 296  | 248    |
| Financial income                       | 2    | 3    | 8      |
| Financial expenses                     | -156 | -150 | -142   |
| Profit/loss before tax                 | 154  | 149  | 114    |
| Minority shares                        |      |      |        |
| Tax                                    | -38  | -34  | -34    |
| Net profit/loss for the year           | 116  | 115  | 80     |
| Cash flow from operating activities    | 427  | 329  | 289    |
| Cash flow from investment activities   | -135 | -584 | -1,862 |
| Cash flow from financing activities    | -294 | 157  | 1,662  |
| Gross investment                       | 157  | 600  | 1,880  |
| Depreciation and write-downs           | 168  | 165  | 129    |
| Dividend paid                          | 116  | 60   | 115    |
| Average number of yearly employees     | 92   | 91   | 70     |
| - of which women                       | 16   | 16   | 15     |

#### **Environmental work**

The company has adopted an environmental policy with a commitment to strive towards sustainable development.

# Diversity and equal opportunities

Equality shall be a compulsory component of personnel development at all levels. The management team consists of two women and six men.

#### Forecast for 2001

It is estimated that during 2001, turnover for the Group will amount to some SEK 940 million. The company's results are expected to improve compared with the year 2000 despite increased running and maintenance costs.

#### Assessment

The company has fulfilled its financial and other objectives. On 31 December 2000, the equity/assets ratio amounted to 25.9 per cent. Return on adjusted equity for the equivalent period amounted to 8.9 per cent.

#### Board 2000

Eva-Britt Gustafsson, Chairman
Per Balazsi, Member
Curt Bylund, Member
Eva Falkman, Member
Claes Kjellander, Member
Håkan Lennersand, Member
Ingemar Ziegler, Member
Thord Cling, Employee representative
Hans Hansson, Employee representative

# **Managing Director**

Curt Bylund

| Balance sheet, SEK million          | 2000           | 1999  | 1998  |
|-------------------------------------|----------------|-------|-------|
| Assets                              |                |       |       |
| Fixed assets                        | 5298           | 5334  | 4,915 |
| Current assets                      | 60             | 203   | 179   |
| Total assets                        | 5,358          | 5,537 | 5,094 |
| Shareholders' equity, provisions as | nd liabilities |       |       |
| Shareholders' equity                | 1,390          | 1,334 | 1,334 |
| Minority share of shareholders' e   | quity          |       |       |
| Provisions                          | 69             | 62    | 50    |
| Long-term liabilities               |                |       |       |
| - interest-bearing                  | 2,159          | 1,900 |       |
| - non interest-bearing              |                |       |       |
| Current liabilities                 |                |       |       |
| - interest-bearing                  | 1,259          | 1,752 | 3,380 |
| - non interest-bearing              | 481            | 489   | 330   |
| Total liabilities and               |                |       |       |
| shareholders' equity                | 5,358          | 5,537 | 5,094 |
| Capital employed                    | 4,808          | 4,986 | 4,714 |
| Return on equity, %                 | 8.9            | 8.6   | 6.0   |
| Return on capital employed, %       | 6.3            | 6.2   | 5.4   |
| Net indebtedness                    | 3,652          | 3,418 | 3,282 |
| Equity/assets ratio, %              | 25.9           | 24.1  | 26.2  |

www.sj.se



#### **Business concept**

To develop, produce and sell travel for people who travel to and from work in the course of their work and in their leisure time. Also, to provide efficient logistics and transport solutions for companies to help them increase their competitiveness.

#### Strategy

SJ Statens Järnvägar (Swedish State Railways) was corporatised at the turn of the year. Two of the three new companies are reported below. SJ AB shall be the travel company that offers the best service and travel in the industry. SJ shall be synonymous with certain core values, such as safety, environmental awareness, reliability, convenience, straight-forwardness and personal service. SJ's clients shall be able to purchase travel easily and conveniently, e.g. via the Internet, IT stations, ticketless travel, etc. SJ Green Cargo AB shall focus on its core business. The company shall spend the next few years structuring its existing range of products and services. It will be crucial to improve product quality if the company is to stop the fall in the prices it can charge and increase its operating margin. As a step in achieving this, the operation will be structured, interfaces will be clarified and co-ordination between different functions will be improved.

# The Market

SJ Statens Järnvägar's share of the total number of rail journeys by individuals in Sweden fell from 88 per cent in 1999, to 40 per cent in 2000. SJ Green Cargo's share of the railway transport market was 80 per cent. More than two-thirds of Green Cargo's sales were generated by long-distance transports of low-processed goods on behalf of a small number of key customers. Demand in the transport market has risen sharply over the past few

| Income statement, SEK million        | 2000    | 1999    | 1998    |
|--------------------------------------|---------|---------|---------|
| Net turnover                         | 12,760  | 14,920  | 14,651  |
| Expenses                             | -12,489 | -14,355 | -14,647 |
| Items affecting comparability        | -10     |         |         |
| Participations in associated compani | es 5    | 6       | 6       |
| Operating profit/loss                | 266     | 571     | 10      |
| Financial income                     | 623     | 428     | 661     |
| Financial expenses                   | -757    | -760    | -806    |
| Profit/loss before tax               | 132     | 239     | -135    |
| Minority shares                      | 2       | 1       | -8      |
| Tax                                  | -5      | 6       | -55     |
| Net profit/loss for the year         | 129     | 246     | -198    |
| Cash flow from operating activities  | -529    | 1,056   | -13     |
| Cash flow from investment activitie  | s 514   | -235    | -581    |
| Cash flow from financing activities  | -182    | -975    | 297     |
| Gross investment                     | 675     | 737     | 1,128   |
| Depreciation and write-downs         | 839     | 1,122   | 955     |
| Dividend paid                        | 0       | 0       | 0       |
| Average number of yearly employees   | 11,702  | 15,006  | 15,694  |
| - of which women                     | 2730    | 4211    | 4,238   |

years. Competition has, however, resulted in transport prices failing to increase in line with volumes. The greatest volume increase has been in highly processed goods.

# Important events in 2000 and 2001

A number of operations that did not directly contribute to the businesslike development of the core operation have been disposed of.

The Riksdag voted to corporatise the public enterprise Statens Järnvägar and to divide the operation into six new, independent companies as of 1 January 2001. Three of these new companies are 100 per cent Government-owned. These are SJ AB, SJ Green Cargo AB and AB Swedcarrier.

The Öresund Bridge and the new railway link to Stockholm Arlanda Airport have offered new opportunities in the passenger traffic and cargo transport areas.

#### **Environmental work**

SJ AB and SJ Green Cargo AB have separate environmental policies, and both companies aim to introduce an environmental management system in accordance with ISO 14001 no later than the end of 2001.

#### Diversity and equal opportunities

SJ AB and SJ Green Cargo AB are in the process of developing a diversity policy. Overall, 24 per cent of the companies' senior staff are women. During recruitment, the aim is to achieve a more even gender spread.

# Forecast for 2001

The deregulation of the railway markets in Europe is expected to continue, and this will create a new market for contract traffic. The analysis and structuring of the new SJ companies is expected to continue to generate positive results.

| Balance sheet, SEK million        | 2000        | 1999   | 1998   |
|-----------------------------------|-------------|--------|--------|
| Assets                            |             |        |        |
| Fixed assets                      | 18,914      | 16,709 | 17,336 |
| Current assets                    | 2,374       | 2,046  | 2,217  |
| Total assets                      | 21,288      | 18,755 | 19,553 |
| Shareholders' equity, provisions  | and liabili | ties   |        |
| Shareholders' equity              | 3,755       | 1,627  | 1,688  |
| Minority share of shareholders' e | equity 11   | 11     | 17     |
| Provisions                        | 2,334       | 2,340  | 3,817  |
| Long-term liabilities             |             |        |        |
| - interest-bearing                | 11,482      | 10,501 | 10,155 |
| - non interest-bearing            |             | 1      | 23     |
| Current liabilities               |             |        |        |
| - interest-bearing                | 857         | 931    | 693    |
| - non interest-bearing            | 2,849       | 3,344  | 3,160  |
| Total liabilities and             |             |        |        |
| shareholders' equity              | 21,288      | 18,755 | 19,553 |
| Capital employed                  | 17,111      | 13,980 | 14,743 |
| Return on equity, %               | 3.5         | 10.1   | neg.   |
| Return on capital employed, %     | 5.8         | 7.0    | 4.9    |
| Net indebtedness                  | 7,411       | 8,519  | 8,683  |
| Equity/assets ratio, %            | 17.7        | 8.7    | 8.7    |

www.sj.se

# Assessment

The minimum target of a return on capital employed of 8 per cent was not achieved in 2000. The yield amounted to 5.8 (7.0) per cent. During 2000, the SJ Group went through some major changes in the form of disposals, increased competition and preparations or restructuring prior to corporatisation, all of which have affected profit as well as capital employed.

The net indebtedness target of 2.5 times was met and SJ's net debt ratio for 2000 was 1.9 (5.2). The improvement is due to an increase in equity as a result of the market valuation of SJ's properties, as well as income affecting comparability as a consequence of the change in the accounting treatment of the reimbursement of capital expenditure from SL.

The profitability of the SJ Group has been unsatisfactory so far. The completed corporatisation is expected to result in each operation focusing more on its core business, as well as in greater transparency towards all interested parties in the companies, which in itself is expected to increase the profitability, efficiency and value of the new companies.

#### Board 2000

Karl-Gunnar Holmqvist, Chairman Björn Sprängare, Deputy chairman Johnny Ahlqvist, Member Ingrid Bonde, Member Anders Borgkrantz, Member Eva Halvarsson, Member Daniel Johannesson, Member Åke Pettersson, Member Meg Tivéus, Member Örjan Ersson, Employee representative Roger Kristensson, Employee representative Bror Saxvold, Employee representative

#### **Director General**

Daniel Johannesson



#### Mission

The operation involves different types of project financing of infrastructural installations, as well as the ownership and management of stocks, shares and other rights in companies in the road and railway maintenance sector.

### Strategy

The operation focused on three areas in 2000:

- Management of subsidiary and associated companies, including monitoring of equity interests and investigation of corporate matters.
- Finance operations aimed at borrowing on behalf of Stockholmsleder AB, Göteborgs Trafikleder AB and Botniabanan AB.
- Consultancy operations, including audits, cost accounting and financing.

### Situational analysis

The company is involved in the management and supervision of subsidiaries and associated companies. Botniabanan AB is involved in the planning and construction of the Botniabanan route. The Government is currently investigating a project in accordance with Chapter 17 of the Environmental Code.

# Important events in 2000 and 2001

During 2000, the National Swedish Road Administration received Government grants which have been used for amortisation of the debts of Stockholmsleder and Göteborgs Trafikleder.

# **Environmental work**

The company is actively and systematically trying to improve the environmental adaptation of its own operations. During 2001, Botniabanan AB expects to obtain certification for its environmental management system.

#### Income statement, SEK million 2000 1999 1998 Net turnover 129 229 Expenses -121 -129 -237 Items affecting comparability 2 Participations in associated companies Operating profit/loss 3 0 -8 Financial income 0 1 0 Financial expenses 0 0 Profit/loss before tax 3 1 -8 Minority shares -1 0 2 Net profit/loss for the year 1 -8 Cash flow from operating activities -113 211 Cash flow from investment activities -209 1.146 Cash flow from financing activities -1,348 332 304 247 -6 Gross investment Depreciation and write-downs 0 0 0 Dividend paid 0 0 0 Average number of yearly employees 36 26 42 - of which women 11 11

# Diversity and equal opportunities

Equality and diversity work is integrated into the operation and is part of everyday planning and follow-up work.

#### Forecast for 2001

The main time schedule for the Botniabanan route has been revised and is now based on the assumption that admissibility hearings under the Environmental Code will be completed in August 2001. This means that the route will not be completed until 2008.

#### Assessment

The total borrowing on behalf of Stockholmsleder AB and Göteborgs Trafikleder AB, which is managed by Statens Väg- och Baninvest AB, has fallen.

The reduction is due to the National Swedish Road Administration receiving a total of SEK 1.8 billion in Government grants to be used for amortisation of loans.

#### Board 2000

Gösta Gunnarsson, Chairman Gerd Engman, Member Thomas Ericsson, Member Eva-Britt Gustafsson, Member Gunnar Holmgren, Member Ulf Lundin, Member

# **Managing Director**

Bo Johansson

| Balance sheet, SEK million        | 2000           | 1999  | 1998  |
|-----------------------------------|----------------|-------|-------|
| Assets                            |                |       |       |
| Fixed assets                      | 3,802          | 3,593 | 4,740 |
| Current assets                    | 106            | 71    | 74    |
| Total assets                      | 3,908          | 3,664 | 4,814 |
| Shareholders' equity, provisions  | and liabilitie | S     |       |
| Shareholders' equity              | 16             | 14    | 30    |
| Minority share of shareholders' e | equity 0       |       | 0     |
| Provisions                        | 0              | 0     | 0     |
| Long-term liabilities             |                |       |       |
| - interest-bearing                | 3,749          | 3,417 | 4,749 |
| - non interest-bearing            |                |       |       |
| Current liabilities               |                |       |       |
| - interest-bearing                |                |       |       |
| - non interest-bearing            | 143            | 233   | 35    |
| Total liabilities and             |                |       |       |
| shareholders' equity              | 3,908          | 3,664 | 4,814 |
| Capital employed                  | 3,765          | 3,431 | 4,779 |
| Return on equity, %               | 15.8           | 2.6   | neg.  |
| Return on capital employed, %     | 0.1            | 0.0   | neg.  |
| Net indebtedness                  | 459            | 43    | -56   |
| Equity/assets ratio, %            | 0.4            | 0.4   | 0.6   |

www.sveaskog.se

# W SVEASKOG

#### **Business concept**

Sveaskog shall, in a transparent, environmentally-focused and value-generating way, develop the state's forest holdings to the benefit and enjoyment of the people of Sweden.

#### Strategy

Sveaskog shall be Sweden's largest independent timber supplier. A significant part of the company's turnover shall be generated by hunting, fishing and outdoor life. Sveaskog shall combine a successful commercial forestry operation with values associated with outdoor life.

#### The Market

In 2000, timber supplies amounted to 1.16 million m3fub, a reduction of 6 per cent on 1999. Sawn timber makes up 58 per cent and pulpwood 42 per cent of this. The price of sawn timber fell by 6 per cent, while the price of pulpwood rose by an average of 1 per cent.

# Important events in 2000 and 2001

A total of SEK 81 million in forestry land has been acquired, mainly in the province of Skåne. Sales amounted to SEK 27 million. During 2000, estimates for felling were revised, resulting in the company taking a decision to reduce the volume extracted. This will have a negative effect on operating profit.

# **Environmental work**

Sveaskog's forestry operation is certified in accordance with both ISO 14001 and the Forest Stewardship Council (FSC). Environmental work is carried on within the framework of the common environmental management system adopted by the company. The company's overall environmental goals are: adaptation to the natural cycle, preservation and renewal of biological diversity and a reduction in

the use of fossil fuels. As part of its environmental work, Sveaskog has exempted approximately 20 per cent of its forestry land from commercial forestry operations.

# Diversity and equal opportunities

An important goal is to recruit more women to active forestry work. This is one of the objectives stated in Sveaskog's equal opportunities plan.

### Forecast for 2001

A fall in profits is expected for 2001. A certain reduction of felling capacity is planned.

#### Assessment

Sveaskog was established during the autumn of 1999 and 2000. The development of the organisation has generated costs which will not recur in 2001. The company's land ownership is too limited to allow it to fulfil the role it was intended to play when the operation was set up.

#### Board 2000

Bo Dockered, Chairman
Lars-Johan Cederlund, Member
Åsa Domeij, Member
Lena Johansson, Member
Christina Liffner, Member
Lena Söderberg, Member
Tofte Karlberg, Employee representative
Karl-Erik Rudh, Employees' representative
Jan-Ove Hägglundh, Deputy employee representative
Lars Thorell, Deputy employee representative

# **Managing Director**

Lars Sköld

| Income statement, SEK million          | 2000 | 1999 | 1998 |
|--|------|------|------|
| Net turnover                           | 448  | 517  |      |
| Expenses                               | -312 | -321 |      |
| Items affecting comparability          |      |      |      |
| Participations in associated companies | i    |      |      |
| Operating profit/loss                  | 136  | 196  |      |
| Financial income                       | 2    | 1    |      |
| Financial expenses                     | -8   | -9   |      |
| Profit/loss before tax                 | 130  | 188  |      |
| Minority shares                        |      |      |      |
| Tax                                    | -25  | -49  |      |
| Net profit/loss for the year           | 105  | 139  |      |
| Cash flow from operating activities    | 16   | -238 |      |
| Cash flow from investment activities   | -68  | -102 |      |
| Cash flow from financing activities    | -11  | 405  |      |
| Gross investment                       | 95   | 110  |      |
| Depreciation and write-downs           | 12   | 11   |      |
| Dividend paid                          | 0    | 0    |      |
| Average number of yearly employees     | 203  | 212  |      |
| - of which women                       | 24   | 23   |      |

| Balance sheet, SEK million         | 2000           | 1999 | 1998 |
|------------------------------------|----------------|------|------|
| Assets                             |                |      |      |
| Fixed assets                       | 880            | 813  | 716  |
| Current assets                     | 137            | 163  | 0    |
| Total assets                       | 1,017          | 976  | 716  |
| Shareholders' equity, provisions a | nd liabilities |      |      |
| Shareholders' equity               | 638            | 532  | 0    |
| Minority share of shareholders' e  | quity          |      |      |
| Provisions                         | 314            | 337  | 72   |
| Long-term liabilities              |                |      |      |
| - interest-bearing                 |                |      |      |
| - non interest-bearing             |                |      |      |
| Current liabilities                |                |      |      |
| - interest-bearing                 |                |      | 644  |
| - non interest-bearing             | 65             | 107  |      |
| Total liabilities and              |                |      |      |
| shareholders' equity               | 1,017          | 976  | 716  |
| Capital employed                   | 874            | 793  | 716  |
| Return on equity, %                | 17.9           | 26.1 | n.a. |
| Return on capital employed, %      | 16.6           | 24.8 | n.a. |
| Net indebtedness                   | 638            | 532  | 644  |
| Equity/assets ratio, %             | 62.7           | 54.5 | n.a. |

www.sakab.se



#### Mission

SAKAB shall be the leading environmental service company in Sweden concerning dangerous waste, by offering complete service of high quality, a recycling philosophy, competitive prices, and working for the best possible environmental profile.

#### Strategy

SAKAB offers environmental services regarding dangerous waste. The operations include reception and preparation of waste, the operation of tank farms and washing tanker lorries and also the intermediate storage of waste before treatment. On the basis of existing laws and regulations, SAKAB shall work to minimise the environmental effects of its activities.

#### The Market

The handling of dangerous waste was deregulated in the year 2000, but local authorities can still stipulate that dangerous waste shall be handled either by or via the local authority. Of 289 local authorities, 106 have decided on increased responsibility for dangerous waste, at the same time as other parts of the country have been deregulated.

# Important events in 2000 and 2001

As from 30 November 2000, SAKAB's previous main owner, WM Sellbergs, is included in the new company, SITA Sverige AB. SITA has, together with Sydkraft, acquired WM Sellbergs/SAKAB. Sydkraft will be responsible for SAKAB and the name has been changed to Sydkraft SAKAB Aktiebolag.

# **Environmental work**

N/A = Not Available

SAKAB's environmental policy involves a customeradapted and environmentally correct reception and treatment of dangerous waste by, among other means, high temperature incineration and Class 1 storage. Continual scrutiny of operations leads to new environmental aspects being identified and evaluated at the same time as personnel expertise is developed and secured. SAKAB is environmentally certified as per ISO 14001.

# Diversity and equal opportunities

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#### Forecast for 2001

The company has not provided a forecast.

#### Assessment

After a 1991 resolution by the Riksdag to authorise the Government to sell shares in SAKAB, the Government has continually reduced its ownership and now owns a "golden share" in the company. This guarantees the Government continued insight into the company via, among other things, representation on the Board.

#### Board 2000

Jan Kluge, Chairman Lars-Erik Holm, Member Gert Lyngsjö, Member Georg Michels, Member Dominique Pin, Member Fabrice Rossignol, Deputy member Johan Erlandsson, Deputy member Björn Dufva, Deputy member

# **Managing Director**

Per-Olof Lindholm

| Income statement, SEK million 2        | 2000 | 1999 | 1998 |
|--|------|------|------|
| Net turnover                           | N/A  | 309  | 293  |
| Expenses                               | N/A  | -194 | -209 |
| Items affecting comparability          | N/A  |      | 12   |
| Participations in associated companies | N/A  |      |      |
| Operating profit/loss                  | N/A  | 115  | 96   |
| Financial income                       | N/A  | 13   | 12   |
| Financial expenses                     | N/A  | -3   | 0    |
| Profit/loss before tax                 | N/A  | 125  | 108  |
| Minority shares                        | N/A  |      |      |
| Tax                                    | N/A  | -27  | -30  |
| Net profit/loss for the year           | N/A  | 98   | 78   |
| Cash flow from operating activities    | N/A  | 74   | 253  |
| Cash flow from investment activities   | N/A  | -49  | -27  |
| Cash flow from financing activities    | N/A  | -70  | -176 |
| Gross investment                       | N/A  | 49   | 27   |
| Depreciation and write-downs           | N/A  | 25   | 25   |
| Dividend paid                          | N/A  | 0    | 0    |
| Average number of yearly employees     | N/A  | 165  | 144  |
| - of which women                       | N/A  | 35   | 33   |
|  |      |      |      |

| Balance sheet, SEK million        | 2000          | 1999  | 1998  |
|-----------------------------------|---------------|-------|-------|
| Assets                            |               |       |       |
| Fixed assets                      | N/A           | 207   | 184   |
| Current assets                    | N/A           | 98    | 127   |
| Total assets                      | N/A           | 305   | 311   |
| Shareholders' equity, provisions  | and liabiliti | es    |       |
| Shareholders' equity              | N/A           | 122   | 74    |
| Minority share of shareholders' e | quityN/A      |       |       |
| Provisions                        | N/A           | 49    | 39    |
| Long-term liabilities             | N/A           |       |       |
| - interest-bearing                | N/A           |       |       |
| - non interest-bearing            | N/A           |       |       |
| Current liabilities               | N/A           |       |       |
| - interest-bearing                | N/A           | 16    | 60    |
| - non interest-bearing            | N/A           | 118   | 138   |
| Total liabilities and             |               |       |       |
| shareholders' equity              | N/A           | 305   | 311   |
| Capital employed                  | N/A           | 137   | 135   |
| Return on equity, %               | N/A           | 100.1 | 105.5 |
| Return on capital employed, %     | N/A           | 94.4  | 80.5  |
| Net indebtedness                  | N/A           | -11   | -10   |
| Equity/assets ratio, %            | N/A           | 39.8  | 23.9  |

www.bilprovningen.se

# BILPROVNINGEN

#### Mission

The company shall carry out technical vehicle checks as stipulated in road traffic legislation. The company's mission is to promote traffic safety and protect the environment by checking the standard of vehicles.

#### Strategy

Operations are concentrated to the core activity, i.e. mandatory checks, optional checks which probably will become mandatory as well as "Kontrollerad Bilverkstad" (controlled garage), a joint operation with the MRF. Other services are carried out only if waiting times permit and if the services do not clash with the concept "improper competition".

#### Situational analysis

The need for flexibility in the operations of Svensk Bilprovning (The Swedish Motor Vehichle Inspection Company) has increased. The direct import of cars is increasing, the seasonally induced inflow of cars in the spring is increasing and test programmes are being expanded. The public has been affected by capacity not being available when required. Hauliers, bus companies and car sales outlets demand better and more flexible service.

# Important events in 2000 and 2001

In order to reduce queues during the spring, a redistribution of inspection times has been made. During 2001/2002, a new system for attendance requirements and payment is being introduced. The task of fixing the fees has been allotted to the National Road Administration, which decides the fees in consultation with the Swedish National Financial Management Authority. More than 30 per cent of bookings are made via the Internet.

# **Environmental work**

Operations are to be adapted to the natural cycle. In

| Income statement, SEK million          | 2000   | 1999   | 1998   |
|--|--------|--------|--------|
| Net turnover                           | 1,165  | 1,132  | 1,114  |
| Expenses                               | -1,252 | -1,243 | -1,133 |
| Items affecting comparability          | 50     |        |        |
| Participations in associated companies |        |        |        |
| Operating profit/loss                  | -37    | -111   | -19    |
| Financial income                       | 6      | 9      | 25     |
| Financial expenses                     | -12    | -11    | -12    |
| Profit/loss before tax                 | -43    | -113   | -6     |
| Minority shares                        | 0      | 0      |        |
| Tax                                    | 0      | 30     | 1      |
| Net profit/loss for the year           | -43    | -83    | -5     |
| Cash flow from operating activities    | -42    | -33    | -33    |
| Cash flow from investment activities   | -69    | -113   | -113   |
| Cash flow from financing activities    | 20     | -4     | -4     |
| Gross investment                       | 73     | 114    | 77     |
| Depreciation and write-downs           | 96     | 86     | 85     |
| Dividend paid                          | 0      | 0      | 0      |
| Average number of yearly employees     | 2,228  | 2,224  | 2,237  |
| - of which women                       | 334    | 400    | 425    |

2001, work will commence on introducing an environmental management system.

# Diversity and equal opportunities

The majority of the company's employees are men. The company works towards a more even balance between men and women in the workforce.

#### Forecast for 2001

The loss recorded for the year 2000 will be eliminated by means of increased efficiency, better use of capacity and price increases. Prices have been unchanged for a number of years despite an expanded testing programme.

#### Assessment

From an international perspective, the costs for Svensk Bilprovning's services are very low. Accessibility has been too low; the changes in the conditions for the company which are being carried out are decisive in order to achieve better accessibility and higher capacity usage.

#### Board 2000

Olof Johansson, Chairman
Kjell Alkärr, Deputy chairman
Ulf Blomgren, Member
Lars Johan Cederlund, Member
Katja Elväng, Member
Göran Forssén, Member
Birgitta Frejhagen, Member
Göran Ohlson, Member
Bertil Persson, Member
Sonny Johansson, Employee representative
Günter Steincke, Employee representative
Rolf Jakobsson, Deputy employee representative

# **Managing Director**

Magnus Ehrenstråhle

| Balance sheet, SEK million         | 2000            | 1999 | 1998 |
|------------------------------------|-----------------|------|------|
| Assets                             |                 |      |      |
| Fixed assets                       | 577             | 555  | 531  |
| Current assets                     | 252             | 306  | 428  |
| Total assets                       | 829             | 861  | 959  |
| Shareholders' equity, provisions a | and liabilities |      |      |
| Shareholders' equity               | 359             | 397  | 481  |
| Minority share of shareholders' eq | uity 1          | 1    | 0    |
| Provisions                         | 236             | 234  | 266  |
| Long-term liabilities              |                 |      |      |
| - interest-bearing                 | 22              |      |      |
| - non interest-bearing             |                 |      |      |
| Current liabilities                |                 |      |      |
| - interest-bearing                 |                 |      | 3    |
| - non interest-bearing             | 211             | 229  | 209  |
| Total liabilities and              |                 |      |      |
| shareholders' equity               | 829             | 861  | 959  |
| Capital employed                   | 382             | 398  | 481  |
| Return on equity, %                | neg.            | neg. | neg. |
| Return on capital employed, %      | neg.            | neg. | 1.2  |
| Net indebtedness                   | -129            | -198 | -117 |
| Equity/assets ratio, %             | 43.5            | 46.2 | 50.2 |
|                                    |                 |      |      |

www.sbab.se



#### STATENS BOSTADSFINANSIERINGSAKTIEBOLAG, SBAB

#### Terms of reference

SBAB's aim is to contribute to diversity and competition using accepted business objectives and an efficient sales organisation.

The explicit requirements and terms of the owner are that return on equity shall over time average the 5-year government bond rate plus 5 percentage points. The dividend policy is to pay a dividend equivalent to one third of the year's profit.

#### Strategy

The aspirations are to greatly increase the proportion of loan applications via the Internet by means of a cost-effective development of IT systems.

Expansion of the Internet-related loan service makes it possible to automate the handling of credit and to shorten the lead-time from application to loan disbursement.

#### The Market

Within the company market business area (lending for multi-family dwellings), SBAB's market share is approximately 22 per cent while in the private market (advances for single-unit dwellings, holiday cottages and co-operative tenant-owned apartments), it is about 7 per cent.

# Important events in 2000 and 2001

The first securitisation was carried out in the beginning of 2000. Subsequently, an additional securitisation was

Income statement, SEK million 2000 1999 1998 784 Net interest income/expense 898 843 Net income from financial 7 transactions/expense -10 -5 0 Net income from financial transactions 0 0 Other operating income 2 2 3 Total operating income 890 782 852 Total operating expenses -409 -397 -355 385 497 Profit/loss before loan losses 481 Loan losses, net -14 12 4 Change in value of assets taken over 2 0 -5 Participation in profit/loss of associated companies 0 0 0 Operating profit/loss 469 397 496 -132 -112 -140 285 Net profit/loss for the year 337 356 Cash flow from operating activities 8.140 -1.246-18,589Cash flow from investment activities -22 -14 -23 Cash flow from financing activities -8.095 759 18 485 Gross investment 24 14 23 Depreciation and write-downs 16 15 18 Dividend paid 103 89 96 Average number of yearly employees 365 374 312 - of which women 212 210 170

effected. By means of this financing method, an expansion of lending was made possible which did not encumber shareholders' equity. Investment in information technology is continuing within the private market in order to further develop routines for housing loans via the Internet.

#### **Environmental work**

An environmental management system was developed during 1998.

#### Diversity and equal opportunities

The equal opportunities plan is examined annually in co-operation with the union organisations and is confirmed by the Board. The management team consists of two women and seven men.

#### Forecast for 2001

Earnings in 2001 are expected to be better than those of 2000. Pressure from competitors will continue or intensify. Use of the Internet as a distribution channel is expected to give a profitable outcome.

#### Assessment

Return on equity was 8.9 per cent (8.0 per cent). Net interest earnings were higher than in the previous year, primarily because of improved margins, expansion of advances to the private market and increased profit flows.

| Balance sheet, SEK million           | 2000    | 1999    | 1998    |
|--------------------------------------|---------|---------|---------|
| Eligible Treasury bills, etc.        | 8,607   | 1,250   | 3,821   |
| Lending to credit institutions       | 1,214   | 2,740   | 3,590   |
| Lending                              | 139,732 | 145,541 | 144,656 |
| Interest-bearing securities          | 177     | 177     | 544     |
| Shares and participations            | 0       | 0       | 0       |
| Tangible assets                      | 32      | 38      | 52      |
| Other assets                         | 416     | 156     | 1,344   |
| Prepaid expenses and                 |         |         |         |
| accrued income                       | 915     | 1080    | 1297    |
| Total assets                         | 151,093 | 150,982 | 155,304 |
| Liabilities to credit institutions   | 11,856  | 2,116   | 3,332   |
| Securities issued                    | 129,206 | 138,552 | 138,854 |
| Other liabilities                    | 875     | 275     | 954     |
| Provisions                           | 188     | 177     | 170     |
| Accrued expenses                     |         |         |         |
| and prepaid income                   | 2,739   | 4,062   | 6,384   |
| Subordinated liabilities             | 2,221   | 2,114   | 2,113   |
| Minority share                       | 73      |         |         |
| Shareholders' equity                 | 3,935   | 3,686   | 3,497   |
| Total liabilities and                |         |         |         |
| shareholders' equity                 | 151,093 | 150,982 | 155,304 |
| Tier 1 capital                       | 3,905   | 3,597   | 3,397   |
| Capital base                         | 5,574   | 5,297   | 5,219   |
| Tier 1 capital ratio, %              | 6.8     | 6.5     | 6.9     |
| Capital adequacy ratio, %            | 9.7     | 9.5     | 10.6    |
| Return on equity, %                  | 8.9     | 8.0     | 10.5    |
| Income/expense ratio                 |         |         |         |
| excluding loan losses                | 2,2     | 2,0     | 2,4     |
| Loan losses as a percentage of lendi | -       | -0.01   | 0.00    |
| Investment margin, %                 | 0.59    | 0.51    | 0.57    |

# STATENS BOSTADSFINANSIERINGSAKTIEBOLAG, SBAB (SWEDISH NATIONAL HOUSING FINANCE CORP.)

www.sbab.se

# Board 2000

Ingemar Eliasson, Chairman Sören Rung, Deputy chairman Lars Linder Aronsson, Member Per Erik Granström, Member Christer Malm, Member
Bo Marking, Member
Christina Ragsten Pettersson, Member

# Managing Director Christer Malm

# Förvaltningsaktiebolaget Stattum

#### **Business concept**

Förvaltningsaktiebolaget Stattum (Stattum Holding) is a specialist investment company set up to manage certain shareholdings.

# The Market

The Stattum Group received its current name in 1993, when SIB-Invest changed its name to Förvaltningsaktie-bolaget Stattum. Since then, Stattum has specialised in the management of long-term shareholdings.

# Important events in 2000 and 2001

In March 2000, all shares in Celsius AB were sold to Saab AB. The holding represented around 15 per cent of the total equity of Celsius AB. At the same time, the Government sold all directly-owned shares in Celsius AB, equivalent to 10 per cent of equity.

In March 2000, all shares in Fastighets AB Varvsudden were sold to Öresundsvarvet AB. The holding represented 26 per cent of the total equity of Fastighets AB Varvsudden. Stattum has, in addition, acquired SEK 350 million in preference shares in Svenska rymdaktiebolaget, and called for the compulsory purchase of outstanding shares in Sveaskog AB. During 2000, Stattum paid dividends of SEK 11.4, billion to shareholders.

# **Environmental work**

The company has no environmental policy.

# Diversity and equal opportunities

The company does not have any employees and, consequently, is not involved in diversity and equal opportunities issues.

# Forecast for 2001

The company retains its shareholdings in AssiDomän

AB, Sveaskog AB and the dormant companies Statsföretag AB and AB Fortia. The level of activity in the company has been low since the disposals were carried out.

#### **Assessment**

Revenue from the sale of the holdings in Celsius AB amounted to SEK 769 million, a capital gain of approximately SEK 590 million. The shares were sold at a price of SEK 179 per share. When Celsius was floated on the Stock Exchange in 1994, the Government sold shares to the general public at a price of SEK 100 per share.

The sale of the holdings in Celsius AB to Saab AB is part of a restructuring of the Swedish and international defence industry through the creation of a competitive and strong company that offers excellent opportunities for international co-operation.

# Board 2000

Lars Rekke, Chairman Dag Detter, Member Per-Olof Eriksson, Member Bernt Magnusson, Member Lennart Nilsson, Member Björn Sprängare, Member Jan Stenberg, Member

# **Managing Director**

Dag Detter

| Income statement, SEK millio   | n 2000                      | 1999                    | 1998               |
|--|-----------------------------|-------------------------|--------------------|
| Net turnover Expenses Items affecting comparability Participations in associated compar                      | -5                          | -15                     | -3                 |
| Operating profit/loss  | -5                          | -15                     | -3                 |
| Financial income Financial expenses Profit/loss before tax Minority shares                                   | 890<br>-6<br>879            | 11,719<br>-11<br>11,693 | 820<br>817         |
| Tax  | -232                        | -3,065                  | -45                |
| Net profit/loss for the year   | 647                         | 8,628                   | 772                |
| Cash flow from operating activities Cash flow from investment activities Cash flow from financing activities | -2,599<br>13,160<br>-10,929 | 397<br>595<br>-1,000    | 188<br>904<br>-925 |
| Gross investment Depreciation and write-downs  | 821                         |                         |                    |
| Dividend paid  | 300                         | 11,400                  | 1,000              |
| Average number of yearly employee  | es 0                        | 0                       | 0                  |

| Balance sheet, SEK million         | 2000           | 1999    | 1998   |
|------------------------------------|----------------|---------|--------|
| Assets                             |                |         |        |
| Fixed assets                       | 900            | 884     | 738    |
| Current assets                     | 2,207          | 15,255  | 4,709  |
| Total assets                       | 3,107          | 16,139  | 5,447  |
| Shareholders' equity, provisions a | nd liabilities |         |        |
| Shareholders' equity               | 2,786          | 13,068  | 5,440  |
| Minority share of shareholders' e  | equity         |         |        |
| Provisions                         | 43             | 43      | 6      |
| Long-term liabilities              |                |         |        |
| - interest-bearing                 |                |         |        |
| icke räntebärande                  |                |         |        |
| Current liabilities                |                |         |        |
| - interest-bearing                 |                |         |        |
| - non interest-bearing             | 278            | 3,028   | 1      |
| Total liabilities and              |                |         |        |
| shareholders' equity               | 3,107          | 16,139  | 5,447  |
| Capital employed                   | 2,786          | 13,068  | 5,440  |
| Return on equity, %                | 8.2            | 93.2    | 14.2   |
| Return on capital employed, %      | 11.2           | 126.5   | 15.0   |
| Net indebtedness                   | -3,046         | -16,133 | -5,447 |
| Equity/assets ratio, %             | 89.7           | 81.0    | 99.9   |
|                                    |                |         |        |

www.svedab.se

# **SVEDA3**

#### **Business concept**

SVEDAB is jointly owned by the National Swedish Road Administration and the National Swedish Rail Administration, each with a holding of 50 per cent. The company manages the Swedish interests in the Öresund Bridge Consortium. The company shall, in addition, help in the financing of the City Tunnel Project.

#### Strategy

The company is responsible for the planning, project management, construction and financing of the Swedish mainland connections to the Öresund Bridge. The company is now focusing on Group and company financial management, the operation and maintenance administration of the Swedish road and rail connections, and the co-financing of the City Tunnel Project.

#### The Market

The finances of the Öresund Link are based on the installations being financed through loans which are repaid through charges on road and rail traffic using the link. The average real rate of interest has been lower than estimated. User charges are subject to VAT. The repayment period has, as a result, been extended. The Öresund Bridge Consortium has received EU funding.

# Important events in 2000 and 2001

The installation work was completed during the first six months of 2000, and the bridge opened as planned on 1 July. During 2001, minor installation work and sound-proofing measures on adjacent buildings will be carried out.

# **Environmental work**

An inspection programme during and after the construction period has been drawn up by the public aut-

horities. A report will be submitted in spring 2001. Sound-proofing measures are being carried out along the Kontinentalbanan railway route.

# Diversity and equal opportunities

These efforts are included in everyday planning and follow-up work.

#### Forecasts for 2001

The company is budgeting for a deficit for 2001, and this situation is likely to remain unchanged until the income from charges exceeds interest expenses and the cost of depreciation. The deficit will be covered by capital contributions from shareholders.

#### **Assessment**

Income from road users is, by and large, at the level required for long-term profitability. Heavy trucks have, to a greater extent than expected, continued to use ferries. The Öresund Bridge has, instead, created a new market for distribution traffic. The railway has experienced a large influx of passengers.

#### Board 2000

Ingemar Skogö, *Chairman* Göran Ahlström, *Member* Jan Brandborn, *Member* Bo Bylund, *Member* 

# **Managing Director**

Mats Wemming

| Income statement, SEK million  | 2000   | 1999   | 1998   |
|--|--------|--------|--------|
| Net turnover   | 598    | 471    | 454    |
| Expenses   | -490   | -471   | -454   |
| Items affecting comparability<br>Participations in associated companie | es     |        |        |
| Operating profit/loss  | 108    | 0      | 0      |
| Financial income   | 744    | 1,449  | 842    |
| Financial expenses   | -1,023 | -1,449 | -842   |
| Profit/loss before tax   | -171   | 0      | C      |
| Minority shares  |        |        |        |
| Tax  |        |        |        |
| Net profit/loss for the year   | -171   | 0      | С      |
| Cash flow from operating activities                                    | -150   | -365   | -339   |
| Cash flow from investment activities                                   | -990   | -2,422 | -3,214 |
| Cash flow from financing activities                                    | 1,165  | 2,726  | 4,486  |
| Gross investment   | 1,148  | 3,098  | 3,424  |
| Depreciation and write-downs   | 132    | 13     | 14     |
| Dividend paid  | 0      | 0      | C      |
| Average number of yearly employee                                      | s 105  | 100    | 98     |
| - of which women   | 53     | 57     | 38     |
|  |        |        |        |

| Balance sheet, SEK million         | 2000          | 1999   | 1998   |
|------------------------------------|---------------|--------|--------|
| Assets                             |               |        |        |
| Fixed assets                       | 14,838        | 13,438 | 11,256 |
| Current assets                     | 3,239         | 2,777  | 3,009  |
| Total assets                       | 18,077        | 16,215 | 14,265 |
| Shareholders' equity, provisions a | nd liabilitie | es     |        |
| Shareholders' equity               | 13            | 15     | 15     |
| Minority share of shareholders' e  | quity         |        |        |
| Provisions                         |               |        |        |
| Long-term liabilities              |               |        |        |
| - interest-bearing                 | 15,569        | 13,335 | 11,770 |
| - non interest-bearing             |               |        |        |
| Current liabilities                |               |        |        |
| - interest-bearing                 | 1,578         | 1,744  | 1,251  |
| - non interest-bearing             | 917           | 1,121  | 1,229  |
| Total liabilities and              |               |        |        |
| shareholders' equity               | 18,077        | 16,215 | 14,265 |
| Capital employed                   | 17,160        | 15,094 | 13,036 |
| Return on equity, %                | neg.          | -      | -      |
| Return on capital employed, %      | 5.3           | 10.3   | 6.5    |
| Net indebtedness                   | 14,513        | 12,559 | 10,307 |
| Equity/assets ratio, %             | 0.1           | 0.1    | 0.1    |

www.svk.se



#### **Business concept**

Svenska kraftnät (Swedish National Grid) shall offer reliable, efficient, environmentally-adapted transmission of electricity on the national grid, promote an open, competitive Nordic electricity market, carry on cost-effective systems management and provide a robust and flexible electricity supply in the event of crisis or war.

#### The Market

Svenska kraftnät is a natural monopoly in the Swedish national grid electricity market, and the business risk it faces is, consequently, limited. The transmission o peration is long-term and stable. Its clients largely consist of well-established companies with a high level of solidity.

# **Strategy**

Svenska kraftnät works continuously to improve operational reliability, and its latest measures includes the installation of a new computer system for the more efficient monitoring and control of the national grid.

The level of cost effectiveness is measured through regular benchmarking against comparable companies. Svenska kraftnät encourages greater co-operation with Scandinavian systems operators.

# Important events in 2000 and 2001

In August 2000, Svenska kraftnät was commissioned by the Government to build a national fibre-optic network using existing lines between all main towns in municipalities, to be completed in December 2002. At the end of 2000, around 40 per cent of municipalities had been connected.

The direct current cable between Sweden and Poland was put into service in August. Svenska kraftnät and Svensk Energi found an intermediate solution to the procurement of power reserves, which means that Svenska kraftnät will procure a power reserve on the market of approximately 1,000 MW. On 24 January 2000 and 5 February 2001, Svenska kraftnät signalled that there was a risk of power shortages due to severe weather conditions. Electricity consumption on 5 February was around 27,000 MW, the highest ever.

#### Environmental work

Svenska kraftnät will introduce an ISO 14001 environmental management system. The public enterprise has included an environmental assessment in network investigations, and is taking measures to reduce transmission losses in the national grid and the risk of discharges from installations.

#### Diversity and equal opportunities

27 per cent of employees are women, and women make up the same proportion of the management team. Work is under way to increase the number of women in the operation. The public enterprise has an action plan to deal with ethnic discrimination.

#### Forecast for 2001

Prices and costs are believed to be stable. Sales are estimated at SEK 2,607 million. Profits are expected to amount to SEK 466 million. Total investment of SEK 572 million is planned, SEK 153 million of which is earmarked for optic cable investments and SEK 50 million for the Poland cable.

#### Assessment

The financial targets for 2000 were exceeded The public enterprise should continue to work on developing Nordic co-operation, and use its role as a systems management authority to ensure an effective electricity market.

| Income statement, SEK million  | 2000                    | 1999                 | 1998                   |
|--|-------------------------|----------------------|------------------------|
| Net turnover Expenses Items affecting comparability  | 2,724<br>-1,903         | 2,307<br>-1,759      | 2,312<br>-1,670        |
| Participations in associated companie  | es 21                   | 15                   | 7                      |
| Operating profit/loss  | 842                     | 563                  | 649                    |
| Financial income   | 8                       | 35                   | 37                     |
| Financial expenses   | -82                     | -67                  | -81                    |
| Profit/loss before tax   | 768                     | 531                  | 605                    |
| Minority shares<br>Tax   | -5                      | -5                   |                        |
| Net profit/loss for the year   | 763                     | 526                  | 605                    |
| Cash flow from operating activities<br>Cash flow from investment activities<br>Cash flow from financing activities | 959<br>-1,005<br>-1,219 | 792<br>-1,307<br>850 | 1,253<br>-1,053<br>-64 |
| Gross investment Depreciation and write-downs  | 998<br>404              | 1,307<br>350         | 1,053<br>352           |
| Dividend paid  | 496                     | 814                  | 302                    |
| Average number of yearly employees - of which women  | 253<br>68               | 243<br>65            | 225<br>56              |

| Balance sheet, SEK million         | 2000           | 1999   | 1998  |
|------------------------------------|----------------|--------|-------|
| Assets                             |                |        |       |
| Fixed assets                       | 9,844          | 9,226  | 8,245 |
| Current assets                     | 874            | 1,802  | 1,521 |
| Total assets                       | 10,718         | 11,028 | 9,766 |
| Shareholders' equity, provisions a | nd liabilities | 5      |       |
| Shareholders' equity               | 6,485          | 6,536  | 6,313 |
| Minority share of shareholders' e  | equity 12      | 8      | 3     |
| Provisions                         | 141            | 120    | 86    |
| Long-term liabilities              |                |        |       |
| - interest-bearing                 | 3,370          | 2,318  | 2,666 |
| - non interest-bearing             | 32             |        |       |
| Current liabilities                |                |        |       |
| - interest-bearing                 | 11             | 1,500  |       |
| - non interest-bearing             | 667            | 546    | 698   |
| Total liabilities and              |                |        |       |
| shareholders' equity               | 10,718         | 11,028 | 9,766 |
| Capital employed                   | 10,019         | 10,482 | 9,068 |
| Return on equity, %                | 11.7           | 8.2    | 9.4   |
| Return on capital employed, %      | 8.3            | 6.1    | 7.6   |
| Net indebtedness                   | 3,254          | 2,437  | 1,667 |
| Equity/assets ratio, %             | 45.1           | 44.2   | 48.2  |

# AFFÄRSVERKET SVENSKA KRAFTNÄT (THE PUBLIC ENTERPRISE SWEDISH NATIONAL GRID)

www.svk.se

# Board 2000

Per-Olof Eriksson, Chairman
Bengt Söderström, Deputy chairman
Christer Berggren, Member
Yvonne Gustavsson, Member
Sussi Kvart, Member
Jan Magnusson, Member
Pia Nilsson, Member
Agata Persson, Employee representative
Bengt Örtengren, Employee representative

# **Director General**

Jan Magnusson

www.sek.se

# SEK

#### **Business concept**

AB Svensk Exportkredit (SEK)(Swedish Export credit corp.) furnishes medium and long-term credits for export deals and for investment. SEK is commissioned by the Government to administer the Swedish system of Government-supported export credits at a fixed rate of interest, as well as the Government's aid credit system.

#### Strategy

SEK shall primarily promote the financing of Swedish exports in competition with other banks. SEK is always to be perceived as a first-class borrower. This means that the choice of business is made selectively and the highest priority is always to command a high ratio of capital cover. SEK is being developed to become more proactive and customer-focused.

#### The Market

The division of volumes between the Government-subsidised system and the market, which is subject to competition, is very dependent on the international interest rate situation and on the economic situation. Customers constantly demand new financing solutions. This leads to the development of new services.

# Important events in 2000, and 2001

The Swedish commercial banks have sold their shares in the company to ABB Structured Finance AB. After the sale, in combination with repurchase of shares by SEK, the Government's holding increased to 64.7 per cent, with ABB owning the remainder. SEK has signed an agreement for the financing of SAAB's delivery of JAS 39 Gripen aircraft to South Africa.

| Income statement, SEK million          | 2000    | 1999   | 1998    |
|--|---------|--------|---------|
| Net interest income/expense            | 896     | 904    | 1,014   |
| Net income from financial              |         |        |         |
| transactions/expense                   | -5      | -6     | -12     |
| Ersättningar från S-systemet           | 37      | 38     | 18      |
| Net income from financial transactions | 19      | -4     | 3       |
| Other operating income                 | 17      | 1      | 23      |
| Total operating income                 | 963     | 932    | 1,046   |
| Total operating expenses               | -133    | -106   | -124    |
| Operating profit/loss                  | 830     | 827    | 922     |
| Tax                                    | -228    | -226   | -254    |
| Net profit/loss for the year           | 602     | 600    | 668     |
| Cash flow from operating activities    | 11,543  | -965   | 1,248   |
| Cash flow from investment activities   | -25,936 | -8,279 | -14,364 |
| Cash flow from financing activities    | 14,394  | 9,244  | 13,115  |
| Gross investment                       | 7       | 3      | 3       |
| Depreciation and write-downs           | 6       | 3      | 5       |
| Dividend paid                          | 401     | 1,725  | 667     |
| Average number of yearly employees     | 85      | 82     | 89      |
| - of which women                       | 38      | 38     | 40      |

#### **Environmental work**

SEK uses the Swedish Bankers' Association's environmental guidelines and the guidelines of the International Chamber of Commerce for sustainable development. SEK is also influenced indirectly as from 2000, the Swedish Export Credits Guarantee Board (EKN) makes environmental assessments when granting guarantees.

#### Diversity and equal opportunities

Women are well represented, apart from in management. During the last few years, more women have been appointed as managers than previously.

#### Forecast for 2001

Results are expected to be the same as in 2000.

#### Assessment

SEK has fulfilled its objectives.

#### Board 2000

Björn Wolrath, Chairman Lennart Blecher, Deputy chairman Peter Carlsson, Member Lars Johan Cederlund, Member Marianne Nivert, Member Ulf Pehrsson, Member Petra Hedengran, Deputy member Cristina Karlstam, Deputy member Anders Kjellström, Deputy member Anders Lidefelt, Deputy member

### **Managing Director**

Peter Yngwe

| Balance sheet, SEK million                 | 2000    | 1999    | 1998    |
|--|---------|---------|---------|
| Government bonds                           | 42,238  | 19,991  | 25,901  |
| Lending to credit institutions             | 23,311  | 20,102  | 17,942  |
| Lending                                    | 24,357  | 23,523  | 26,053  |
| Interest-bearing securities                | 68,699  | 69,058  | 54,502  |
| Shares and participations                  |         | 5       | 6       |
| Tangible assets                            | 140,6   | 134,6   | 136,1   |
| Other assets within                        |         |         |         |
| banking operations                         | 11,060  | 16,663  | 14,424  |
| Total assets                               | 169,804 | 149,477 | 138,963 |
| Liabilities to credit institutions         | 5,504   | 2,845   | 6,683   |
| Borrowing from the general public          | 115     | 98      | 287     |
| Issued securities                          | 135,777 | 123,181 | 109,427 |
| Other liabilities within                   |         |         |         |
| banking operations                         | 20,646  | 15,313  | 14,645  |
| Subordinated liabilities                   | 4,257   | 3,410   | 3,226   |
| Shareholders' equity                       | 3,506   | 4,629   | 4,696   |
| Total liabilities and shareholders' equity | 169,804 | 149,477 | 138,963 |
| Tier 1 capital                             | 3,570   | 4,780   | 3,999   |
| Capital base                               | 5,836   | 6,540   | 6,580   |
| Risk-adjusted assets,                      |         |         |         |
| (banking operations)                       | 32,161  | 28,511  | 24,665  |
| Tier 1 capital ratio, %                    | 11,1    | 16,8    | 16,2    |
| Capital adequacy ratio, %                  | 18,1    | 22,9    | 26,7    |
| Income/expense ratio                       |         |         |         |
| excluding loan losses                      |         | 7,9     | 8,4     |
| Loan losses as a percentage of lending, %  | 0,00    | 0,00    | 0,00    |

www.lagerhus.se



#### Terms of reference

The company shall engage in stockpiling, as required, and as a player in the market, shall be active within the areas of storage, distribution and handling of archives, documents and other goods and associated activities. The requirements of the owners are that the Group's equity/assets ratio should amount to 35 per cent, return on equity shall be 12 per cent and the dividend target should be one third of annual profits before tax and appropriations.

#### Strategy

Svenska Lagerhusaktiebolaget, SLAB, shall offer services within third party logistics for a well-defined customer segment, continue involvement in handling of documents and also develop business within museum services and storage.

#### The Market

The trends which influence SLAB's operations are primarily the ongoing globalisation, technical developments and the fact that more and more companies are using external working partners for services which do not belong to core activities. The reduction in stockpiling resolved by the Government will entail a significant drop in revenues over the next few years.

# Important events in 2000 and 2001

SLAB acquired Vin & Sprit AB's building of 77 000 square metres in Falkenberg. Svensk Medicinteknik has been transferred to a newly formed company, Swedish Emergency Medical Systems (SEMS) in which SLAB received 48 per cent ownership in part settlement. Three new companies were formed: Svenska Beredskapslagring AB (100 per cent), Svenska Lagerhus Fastighets AB (100 per cent) and IG Försvarslogistik (33.33 per cent).

# **Environmental work**

SLAB continually improves its environmental perfor-

| Income statement, SEK million          | 2000 | 1999 | 1998 |
|--|------|------|------|
| Net turnover                           | 180  | 155  | 142  |
| Expenses                               | -160 | -134 | -128 |
| Items affecting comparability          | 5    |      |      |
| Participations in associated companies | 0    | 0    | 0    |
| Operating profit/loss                  | 25   | 21   | 14   |
| Financial income                       | 1    | 1    | 1    |
| Financial expenses                     | -2   | 0    | 0    |
| Profit/loss before tax                 | 24   | 22   | 15   |
| Minority shares                        | -1   | -1   | -1   |
| Tax                                    | -7   | -6   | -4   |
| Net profit/loss for the year           | 16   | 15   | 10   |
| Cash flow from operating activities    | 22   | 19   | 17   |
| Cash flow from investment activities   | -89  | -12  | -11  |
| Cash flow from financing activities    | 70   | -4   | -19  |
| Gross investment                       | 97   | 13   | 12   |
| Depreciation and write-downs           | 13   | 9    | 14   |
| Dividend paid                          | 0    | 7    | 4    |
| Average number of yearly employees     | 152  | 118  | 108  |
| - of which women                       | 53   | 39   | 36   |

mance in operations and in goods and services. This is done by, involving and communicating with the employees to improve the environmental effects of goods and services.

# Diversity and equal opportunities

SLAB has an equality policy, the purpose of which is that no one shall be treated unfairly on account of gender, handicap or ethnic origin. It includes, among other things, working conditions, parenthood, sexual harassment and an even distribution of men and women. The management team consists of two women and six men.

#### Forecast for 2001

Reduction of stockpiles is expected to continue. The extensive change in and reconstruction of the Group's operations, begun some years ago, continues.

#### Assessment

Operating margins for the SLAB Group have continued to fall in 2000. Including capital gains from the sale of properties and funds received from SPP, SLAB has fulfilled its financial targets for returns and equity/assets ratio in 2000.

# Board 2000

Gunnar Nordbeck, Chairman
Jan Nygren, Deputy chairman
Matz Hentzel, Member
Christer Malm, Member
Göran Nylander, Member
Gunnar Skarell, Member
Anita Ringström, Member
Lars-Åke Lind, Employee representative

# **Managing Director**

Göran Nylander

| Balance sheet, SEK million        | 2000         | 1999 | 1998 |
|-----------------------------------|--------------|------|------|
| Assets                            |              |      |      |
| Fixed assets                      | 159          | 68   | 64   |
| Current assets                    | 77           | 64   | 54   |
| Total assets                      | 236          | 132  | 118  |
| Shareholders' equity, provisions  | and liabilit | ies  |      |
| Shareholders' equity              | 83           | 74   | 62   |
| Minority share of shareholders' e | quity 5      | 4    | 4    |
| Provisions                        | 10           | 11   | 11   |
| Long-term liabilities             |              |      |      |
| - interest-bearing                | 76           | 1    | 1    |
| - non interest-bearing            | 2            |      |      |
| Current liabilities               |              |      |      |
| - interest-bearing                |              |      |      |
| - non interest-bearing            | 60           | 42   | 40   |
| Total liabilities and             |              |      |      |
| shareholders' equity              | 236          | 132  | 118  |
| Capital employed                  | 164          | 79   | 67   |
| Return on equity, %               | 20.0         | 21.8 | 15.8 |
| Return on capital employed, %     | 21.4         | 29.6 | 21.9 |
| Net indebtedness                  | 47           | -23  | -14  |
| Equity/assets ratio, %            | 37.0         | 59.2 | 56.3 |

www.miljostyrning.se



#### Mission

To support industry, business and the public sector in developing their environmental work in a systematic and cost-effective way.

#### Strategy

The company pursues information and registration operations within the environmental area. The company is principal for the European Union's environmental control and environment audit directive (EMAS) and for the national system for certified environmental product declarations (EPD). The company shall support and promote the introduction of the systems, register those companies, organisations, products and services which conform with the requirements for these systems, and shall also maintain an official register.

#### Situational analysis

The main operations of Svenska Miljöstyrningsrådet (the Swedish Environmental Management Council) shall be self-financing, which is partly in contrast to similar operations in other countries. This can primarily be a disadvantage for the establishment of the EMAS system, as registration in other countries involves relatively low fees.

# Important events in 2000 and 2001

The revised EMAS directive was adopted in mid-February 2001 and is expected to come into force in March or April. During the spring of 2001, an overview of Svenska Miljöstyrningsrådet is being carried out with respect to, among other things, operations, financing and organisational form, and the consequences of the revised EMAS directive are being analysed.

#### **Environmental work**

Svenska Miljöstyrningsrådet is too small an organisation to formally introduce an environmental management system.

| Income statement, SEK million         | 2000 | 1999 | 1998 |
|---------------------------------------|------|------|------|
| Net turnover                          | 2    | 3    | 4    |
| Expenses                              | -3   | -3   | -3   |
| Items affecting comparability         | 1    |      |      |
| Participations in associated companie | es . |      |      |
| Operating profit/loss                 | 0    | 0    | 1    |
| Financial income                      | 0    | 0    | 0    |
| Financial expenses                    | 0    | 0    | 0    |
| Profit/loss before tax                | 0    | 0    | 1    |
| Minority shares                       |      |      |      |
| Tax                                   | 0    | 0    | 0    |
| Net profit/loss for the year          | 0    | 0    | 1    |
| Cash flow from operating activities   |      |      |      |
| Cash flow from investment activities  | ;    |      |      |
| Cash flow from financing activities   |      |      |      |
| Gross investment                      |      |      |      |
| Depreciation and write-downs          | 0    | 0    | 0    |
| Dividend paid                         | 0    | 0    | 0    |
| Average number of yearly employees    | 2    | 2    | 2    |
| - of which women                      | 1    | 1    | 1    |

#### Forecast for 2001

The registration fees for EMAS adherence have been reduced since 1999. In 2000, the annual fees were also reduced. The reduced fees are intended to increase interest in adherence to EMAS but have initially led to reduced revenues. A gradual increase in the number of environmental product declarations is expected to compensate for this loss of revenue.

#### **Assessment**

Environmental management systems and environmental product declarations are relatively new concepts, and the number of companies and organisations introducing these in their environmental work is still increasing. The owners have not stipulated an exact number of introduced systems and declarations as an objective. Sweden is number three in Europe as regards the number of EMAS registered companies and installations. The number of EMAS registrations increased to 202 (175) during the year. The number of certified environmental product declarations increased to 22 from 8 in 1999.

#### Board 2000

Axel Wenblad, Chairman
Eva Smith, Deputy chairman
Richard Almgren, Member
Ulf Gunnarsson, Member
Henry Gustafsson, Member
Ingrid Haglind, Member
Anna Mattsson, Member
Sven-Olof Ryding, Member
Lars Waldner, Member
Anna-Maria Wide, Member
Erik Asplund, Co-opted

# **Managing Director**

Sven-Olof Ryding

| Balance sheet, SEK million        | 2000          | 1999 | 1998  |
|-----------------------------------|---------------|------|-------|
| Assets                            |               |      |       |
| Fixed assets                      | 0             | 0    | 0     |
| Current assets                    | 1             | 1    | 2     |
| Total assets                      | 1             | 1    | 2     |
| Shareholders' equity, provisions  | and liabiliti | es   |       |
| Shareholders' equity              | 1             | 0    | 1     |
| Minority share of shareholders' e | quity         |      |       |
| Provisions                        |               |      |       |
| Long-term liabilities             |               |      |       |
| - interest-bearing                |               |      |       |
| - non interest-bearing            |               |      |       |
| Current liabilities               |               |      |       |
| - interest-bearing                |               |      |       |
| - non interest-bearing            | 0             | 1    | 1     |
| Total liabilities and             |               |      |       |
| shareholders' equity              | 1             | 1    | 2     |
| Capital employed                  | 1             | 0    | 1     |
| Return on equity, %               | 80.4          | neg. | 88.4  |
| Return on capital employed, %     | 87.5          | neg. | 110.4 |
| Net indebtedness                  | 0             | 0    | -1    |
| Equity/assets ratio, %            | 62.9          | 32.7 | 51.9  |
|                                   |               |      |       |

www.ssc.se



#### **Business concept**

Svenska rymdaktiebolaget (The Swedish Space Corporation) business concept is to supply the global market with:

- >> Space systems and airborne systems
- Operation and testing of space systems based at Esrange
- Assisting the Swedish National Space Board in technical matters

# Strategy

In collaboration with partners, to create Europe's largest "small" supplier of space systems and to be a key player in this area. Also, to increase the level of utilisation at Esrange in alliance with the armed forces' activities at Vidsel in order to expand the operation in Kiruna, as well as to gradually globalise satellite station services and improve added value. Finally, to improve the value of Nordiska Satellit AB (NSAB).

#### The Market

Svenska rymdaktiebolaget's market is characterised by a high level of globalisation, and a concentration on a small number of extremely large players offering a broad range of services. Its activities at Esrange are largely based on the favourable geographical location of the station and its expertise.

# Important events in 2000 and 2001

Ownership in NSAB has been increased from 37.5 per cent to 50 per cent, with SES Astra in Luxembourg acquiring the remaining 50 per cent. This change is expected to be of great benefit to the Svenska rymdaktiebolaget and NSAB.

The remote sensing operations within Satellus AB have been sold to the National Land Survey of Sweden. A decision has been taken to invest in a new aerial at

Esrange for approximately SEK 25 million.

On 20 February 2001, the Odin research satellite was launched from a rocket base in Eastern Russia. Svenska rymdaktiebolaget has been the main supplier of the satellite. The satellite is working satisfactorily.

#### **Environmental work**

The activities of the Svenska rymdaktiebolaget have only a limited effect on the external environment. A large proportion of the company's operation at Esrange is linked to environmental research.

#### Forecast for 2001

The restructuring of the company's operations is expected to continue. Results will improve, partly since a loss-making operation was disposed of in 2000.

#### Assessment

The company's restructuring work has been successful. The operation in Kiruna is forecast to expand according to plan.

### Board 2000

Lennart Lübeck, Chairman
Birgitta Ahlqvist, Member
Gunnar Björk, Member
Lars Johan Cederlund, Member
Kerstin Fredga, Member
Per-Erik Mohlin, Member
Per Tegnér, Member
Ingrid Åkesson Bonde, Member
Carl-Ivar Mörtberg, Employee representative
Sven Wallin, Employee representative
Gunnar Florin, Deputy employee representative

# **Managing Director**

Claes-Göran Borg

| Income statement, SEK million          | 2000 | 1999 | 1998 |
|--|------|------|------|
| Net turnover                           | 511  | 429  | 395  |
| Expenses                               | -510 | -425 | -426 |
| Items affecting comparability          | 27   | 0    | 5    |
| Participations in associated companies | 40   | 94   | 47   |
| Operating profit/loss                  | 68   | 98   | 21   |
| Financial income                       | 6    | 5    | 6    |
| Financial expenses                     | -12  | -1   | -1   |
| Profit/loss before tax                 | 61   | 102  | 26   |
| Minority shares                        | 1    | 1    | 1    |
| Tax                                    | -23  | -26  | -10  |
| Net profit/loss for the year           | 39   | 77   | 17   |
| Cash flow from operating activities    | 306  | 94   | -18  |
| Cash flow from investment activities   | -276 | -36  | -44  |
| Cash flow from financing activities    | -9   | 0    | 10   |
| Gross investment                       | 288  | 47   | 46   |
| Depreciation and write-downs           | 28   | 25   | 31   |
| Dividend paid                          | 0    | 9    | О    |
| Average number of yearly employees     | 353  | 353  | 370  |
| - of which women                       | 100  | 99   | 102  |

| Balance sheet, SEK million         | 2000           | 1999 | 1998 |
|------------------------------------|----------------|------|------|
| Assets                             |                |      |      |
| Fixed assets                       | 574            | 442  | 367  |
| Current assets                     | 477            | 301  | 263  |
| Total assets                       | 1,051          | 743  | 630  |
| Shareholders' equity, provisions a | nd liabilities |      |      |
| Shareholders' equity               | 340            | 473  | 396  |
| Minority share of shareholders' e  | quity 0        | 1    | 2    |
| Provisions                         | 7              | 2    | 7    |
| Long-term liabilities              |                |      |      |
| - interest-bearing                 |                |      |      |
| - non interest-bearing             |                |      |      |
| Current liabilities                |                |      |      |
| - interest-bearing                 |                |      |      |
| - non interest-bearing             | 704            | 267  | 225  |
| Total liabilities and              |                |      |      |
| shareholders' equity               | 1,051          | 743  | 630  |
| Capital employed                   | 340            | 474  | 398  |
| Return on equity, %                | 9.6            | 17.8 | 4.3  |
| Return on capital employed, %      | 18.1           | 23.6 | 6.7  |
| Net indebtedness                   |                |      |      |
| Equity/assets ratio, %             | 32.3           | 63.8 | 63.2 |
|                                    |                |      |      |



Socileh Shipe Hortgage Book

#### **Business concept**

The company shall facilitate financing for Swedish shipowning companies and for foreign ship-owning companies with substantial Swedish interests, and shall contribute to the renewal of the merchant fleet.

#### Strategy

The bank is required to contribute to the renewal and modernisation of the Swedish merchant fleet. The bank finances ship-owning operations which are Swedish-owned or are foreign-owned with Swedish interests, and primarily advances long-term loans against security in Swedish or foreign ships. The bank conducts its operations on completely commercial terms and in competition with other credit institutions. The bank also administers the affairs of the Board for Shipping Support as required by the Government.

#### The Market

The shipping industry is characterised by large variations in demand. At present, however, prospects are good in several component markets.

#### Important events in 2000 and 2001

Outstanding loans to shipping companies increased by 21 per cent to SEK 3,569 million during 2000. Loans granted and accepted for disbursement totalled about SEK 1,200 million at the turn of the year. The loans will be advanced during 2001. The bank is permitted to operate more internationally and to contribute to the financing of tonnage which has been flagged out as long as there is a substantial Swedish interest. In the long term, this will lead to increased lending.

# **Environmental work**

Because of the nature of the bank's operations, there is

| Income statement, SEK million        | 2000 | 1999 | 1998 |
|--------------------------------------|------|------|------|
| Net interest income/expense          | 60   | 56   | 59   |
| Total operating expenses             | -13  | -13  | -12  |
| Other operating income               | 4    |      |      |
| Operating income, banking operations | 51   | 43   | 47   |
| Net profit/loss for the year         | 51   | 43   | 47   |
| Cash flow from operating activities  | 54   | 44   | 39   |
| Cash flow from investment activities |      |      |      |
| Cash flow from financing activities  |      |      |      |
| Gross investment                     | 0    | 0    | 0    |
| Depreciation and write-downs         | 0    | 0    | 0    |
| Dividend paid                        | 0    | 0    | 0    |
| Average number of yearly employees   | 9    | 9    | 9    |
| - of which women                     | 6    | 6    | 6    |

no formal environmental programme.

# Diversity and equal opportunities

The bank has only nine employees, of which two administer the affairs of the Board for Shipping Support.

#### Forecast for 2001

A profit forecast for the full year 2001 is included in the bank's interim report for the first half of the year, which will be presented in August.

#### Assessment

The bank's loan stock increased considerably during 2000, and the increase is expected to continue during 2001.

The bank continues to play an important role in financing smaller and medium-sized ship-owning companies.

#### Board 2000

Pehr G. Gyllenhammar, Chairman
Jan Källsson, Deputy chairman
Christer Berggren, Member
Anna-Lisa Engström, Member
Åsa Kastman Heuman, Member
Ulla Olofsson, Member
Folke Patriksson, Member
Ture Axelsson, Deputy member
Lars-Göran Holmgren, Deputy member
Hans Yngve Johnsson, Deputy member
Morgan Johansson, Deputy member
Anders Lindström, Deputy member
Agneta Rodosi, Deputy member
Bo Severed, Deputy member

# **Managing Director**

Birgitta Wickenberg Karlsson

| Balance sheet, SEK million          | 2000   | 1999  | 1998  |
|-------------------------------------|--------|-------|-------|
| Lending to credit institutions      | 3      | 3     | 3     |
| Lending                             | 3,124  | 2,710 | 1,842 |
| Interest-bearing securities         | 752    | 695   | 638   |
| Tangible assets                     | 0      | 0     | 0     |
| Prepaid expenses and                |        |       |       |
| accrued income                      | 65     | 62    | 54    |
| Total assets                        | 3,944  | 3,470 | 2,537 |
| Liabilities to credit institutions  | 3,025  | 2,456 | 1557  |
| Other liabilities                   |        | 151   | 169   |
| Accrued expenses                    |        |       |       |
| and prepaid income                  | 34     | 29    | 21    |
| Shareholders' equity                | 885    | 834   | 790   |
| Total liabilities and               |        |       |       |
| shareholders' equity                | 3,944  | 3,470 | 2,537 |
| Tier 1 capital                      | 885    | 834   | 790   |
| Capital base                        | 885    | 834   | 790   |
| Tier 1 capital ratio, %             | 25.1   | 29.3  | 42.8  |
| Capital adequacy ratio, %           | 25.1   | 29.3  | 42.8  |
| Return on equity, %                 | 5.9    | 5.5   | 6.3   |
| Income/expense ratio                |        |       |       |
| excluding loan losses               |        |       |       |
| Loan losses as a percentage of lend | ing, % |       |       |
| Investment margin, %                |        |       |       |

www.skogsplantor.se



#### **Business concept**

Svenska Skogsplantor AB shall produce and sell seeds and forest plants, and provide forest management services.

# Strategy

To broaden the market for the company's products through, for example, the establishment of subsidiaries in, and sales to, neighbouring Nordic countries. In addition, a small field organisation has been set up to meet the increasing demand for forestry services, particularly in the area of regrowth.

#### The Market

After a revision of forestry policy in 1994, demand for the company's products increased up until 1999, when it experienced a rapid fall. Demand for plants in Sweden rose from 295 million in 1999 to 325 million in 2000. On private forestry land used by Svenska Skogsplantor, only 55 per cent of the area felled was replanted, while forestry companies replanted 80 per cent.

# Important events in 2000 and 2001

The sale of container-grown and balled plants rose in 2000, while the sale of bare-rooted plants continued at a low level. As a result of falling sales in some areas of Sweden, it has been decided to restructure plant production, which means that some production facilities will be closed down and two nurseries will merge.

# **Environmental work**

During 2000, the company obtained certification under ISO 9002. Certification preparation work in accordance with ISO 14001 is under way. An environmental policy has been drawn up in accordance with the requirements of the ISO system.

| ,  |      |      |      |
|--|------|------|------|
| Income statement, SEK million  | 2000 | 1999 | 1998 |
| Net turnover   | 208  | 197  | 215  |
| Expenses   | -205 | -193 | -192 |
| Items affecting comparability Participations in associated companies |      |      |      |
| Operating profit/loss  | 3    | 4    | 23   |
| Financial income   | 0    | 0    | 0    |
| Financial expenses   | -10  | -9   | -10  |
| Profit/loss before tax   | -7   | -5   | 13   |
| Minority shares  |      |      |      |
| Tax  | 2    | 1    | -4   |
| Net profit/loss for the year   | -5   | -4   | 9    |
| Cash flow from operating activities                                  | 15   | -18  | 27   |
| Cash flow from investment activities                                 | -15  | -10  | -15  |
| Cash flow from financing activities                                  | 0    | 29   | -12  |
| Gross investment   | 16   | 10   | 16   |
| Depreciation and write-downs   | 10   | 9    | 11   |
| Dividend paid  | 1    | 3    | 3    |
| Average number of yearly employees                                   | 271  | 291  | 292  |
| - of which women   | 105  | 120  | 125  |

# Diversity and equal opportunities

The annual review of the equal opportunities plan showed that there is no difference in the salaries of men and women with similar jobs.

# Forecast for 2001

Demand for the company's products is expected to remain at the same level as in 2000. Work aimed at achieving an acceptable level of profitability continues.

#### **Assessment**

Since the company was set up in 1994, profits have gradually increased, and in 1997 and 1998, the set targets were achieved. Due to falling demand and profits in 1999 and 2000, parts of the operations are now being restructured.

#### Board 2000

Ingemar Öhrn, Chairman
Solweig Ekström, Member
Michael Fredlund, Member
Thomas Idermark, Member
Lena Söderberg, Member
Anders Lundholm, Employee representative
Lennart Torstensson, Employee representative
Lars-Olov Eriksson, Deputy employee representative
Eva Lindberg, Deputy employee representative

# **Managing Director**

Sverker Lidén

| Balance sheet, SEK million         | 2000            | 1999 | 1998 |
|------------------------------------|-----------------|------|------|
| Assets                             |                 |      |      |
| Fixed assets                       | 125             | 119  | 118  |
| Current assets                     | 197             | 208  | 190  |
| Total assets                       | 322             | 327  | 308  |
| Shareholders' equity, provisions a | and liabilities | 5    |      |
| Shareholders' equity               | 114             | 122  | 129  |
| Minority share of shareholders' e  | quity           |      |      |
| Provisions                         | 31              | 34   | 38   |
| Long-term liabilities              |                 |      |      |
| - interest-bearing                 | 131             | 127  | 112  |
| - non interest-bearing             |                 |      |      |
| Current liabilities                |                 |      |      |
| - interest-bearing                 | 20              | 20   |      |
| - non interest-bearing             | 26              | 24   | 29   |
| Total liabilities and              |                 |      |      |
| shareholders' equity               | 322             | 327  | 308  |
| Capital employed                   | 296             | 301  | 276  |
| Return on equity, %                | neg.            | neg. | 7.1  |
| Return on capital employed, %      | 1.0             | 1.3  | 8.3  |
| Net indebtedness                   | 181             | 177  | 146  |
| Equity/assets ratio, %             | 35.5            | 37.4 | 41.9 |
|                                    |                 |      |      |

www.svenskaspel.se



#### Terms of reference

AB Svenska Spel shall, after authorisation by the Government, arrange gambling and lotteries. AB Svenska Spel shall, by means of renewal and development, satisfy consumer demand for attractive lotteries and gambling. In addition, full service should be aimed at, both in metropolitan regions and in the countryside.

A possible increase in competition from abroad must also be taken into account. Consideration regarding social protection and the risk of fraud must be taken into account when new types of gambling are developed and in the operations in general.

Maximum security in handling gambling shall be worked for and an effective and independent control made possible.

#### Strategy

The strategy is to sell a broad range of entertaining gambling involving money prizes. This shall be done using modern technology both in customer relations and in distribution to representatives and working partners. The company shall be at the cutting edge of technology.

#### The Market

Competition has increased both because of the company's domestic competitors and because foreign players are attempting to gain access to the Swedish market via the Internet, subscriptions and direct marketing.

Competition is expected to intensify in the future because of cross-border gambling and also the establishment and development of new channels of distribution.

Three players dominate the Swedish gambling market: AB Svenska Spel, AB Trav och Galopp and Folkspel, which runs Bingolotto, among other things.

In 2000, two Government reports on the gambling market were submitted to the Ministry of Finance.

| Income statement, SEK million                                       | 2000             | 1999             | 1998             |
|---|------------------|------------------|------------------|
| 1   | 14,138<br>10,354 | 13,540<br>-9,839 | 12,924<br>-9,022 |
| Items affecting comparability Participations in associated companie | S                |                  |                  |
| Operating profit/loss   | 3,784            | 3,701            | 3,902            |
| Financial income  | 73               | 39               | 35               |
| Financial expenses  | -22              | -1               | 0                |
| Profit/loss before tax  | 3,835            | 3,739            | 3,937            |
| Minority shares   |                  |                  |                  |
| Tax   |                  |                  |                  |
| Net profit/loss for the year  | 3,835            | 3,739            | 3,937            |
| Cash flow from operating activities                                 | 3,883            | 4,299            | 4,235            |
| Cash flow from investment activities                                | -273             | -336             | -399             |
| Cash flow from financing activities                                 | -3,739           | -3,937           | -3,612           |
| Gross investment  | 156              | 207              | 283              |
| Depreciation and write-downs  | 158              | 158              | 137              |
| Dividend paid 1)  | 0                | 0                | C                |
| Average number of yearly employees                                  | 531              | 511              | 483              |
| rwords number of yearly employees                                   |                  |                  |                  |

<sup>&</sup>lt;sup>1)</sup> Net profit for the year is delivered to the Government according to grants fixed by the Riksdag to Swedish Sports Confederation and the National Board for Youth Affaires.

#### Important events in 2000 and 2001

AB Svenska Spel increased its turnover by 4.6 per cent during the year, which is mainly due to the slot machines Jack Vegas and Miss Vegas. Triss maintains its position as Sweden's second largest game after ATG's V 75. Greyhound Racing had its debut in April 2000 on the national courses in Åkersberga and Borås and also in Landskrona.

The Riksdag has decided that AB Svenska Spel shall have authority to carry on gambling in international casinos in Sweden. The company intends to run this type of operation in the subsidiary company Casino Cosmopol. The casinos shall be located in Stockholm, Gothenburg, Malmö and Sundsvall.

#### **Environmental work**

The operation's environmental policy is to secure a high standard for the company's own working environment and to minimise negative effects on the external environment. The goal is that discharges, non-recyclable waste and energy consumption in operations are to be minimised.

The use of limited resources and products which affect the natural cycle shall be replaced by renewable materials, or at least be reduced within the company and its suppliers.

#### Diversity and equal opportunities

The company intends to work more actively with, among other things, emphasis on training people in managerial positions in the company and leadership training for potential managers. The management team consists of two women and thirteen men.

#### Forecast for 2001

Among AB Svenska Spel's customers, a shift is under-

| Balance sheet, SEK million         | 2000           | 1999   | 1998   |
|------------------------------------|----------------|--------|--------|
| •                                  |                |        |        |
| Assets                             |                |        |        |
| Fixed assets                       | 1,018          | 896    | 722    |
| Current assets                     | 3,896          | 3,828  | 4,629  |
| Total assets                       | 4,914          | 4,724  | 5,351  |
| Shareholders' equity, provisions a | nd liabilities |        |        |
| Shareholders' equity               | 3,835          | 3,739  | 3,938  |
| Minority share of shareholders' e  | equity         |        |        |
| Provisions                         | 21             | 17     | 19     |
| Long-term liabilities              |                |        |        |
| - interest-bearing                 |                |        |        |
| - non interest-bearing             | 15             | 15     | 15     |
| Current liabilities                |                |        |        |
| - interest-bearing                 |                |        |        |
| - non interest-bearing             | 1,043          | 953    | 1,379  |
| Total liabilities and              |                |        |        |
| shareholders' equity               | 4,914          | 4,724  | 5,351  |
| Capital employed                   | 3,835          | 3,739  | 3,938  |
| Return on equity, %                | 101.3          | 97.4   | 100.0  |
| Return on capital employed, %      | 101.8          | 97.4   | 100.0  |
| Net indebtedness                   | -1,692         | -1,676 | -1,486 |
| Equity/assets ratio, %             | 78.0           | 79.1   | 73.6   |

www.svenskaspel.se

way from gambling with payment of low winnings to ones with higher winnings. This means that profits look as if they will be lower than usual despite increased turnover.

The slot machine game Jack Vegas, Oddset, Keno and Triss are doing well. Otherwise the lotteries have been successful. Number games are not doing as well, primarily Lotto. During the year, two international casinos will be opened, in Sundsvall and in Malmö. Competition from the other gambling organisers is expected to continue to be severe, primarily from ATG but also from associations and societies, which offer more scratch lotteries.

#### **Assessment**

AB Svenska Spel is exempt from lottery tax and income tax. The company's profits are paid to the Swedish Government as required by Government resolution. AB Svenska Spel also gives an annual contribution of SEK 60 million to the Swedish Sports Confederation as required by Government resolution, and the surplus from Jack Vegas and Miss Vegas is divided amongst local organisations' and societies' children and youth activities through the Swedish Sports Confederation and the Swedish National Board for Youth Affairs.

AB Svenska Spel has fulfilled the requirements placed on it by the Government and the Riksdag for the year 2000. Of the company's profits for the year 2000, SEK 3,871 million (3,739), SEK 3,561 million (3,563) go to the Government and SEK 310 million (176) to organisations and societies.

#### Board 2000

Bengt-Åke Berg, Chairman Jan Blomberg, Member Hans Dalborg, Member Rose-Marie Frebran, Member Lennart Johansson, Member Eva Lindström, Member Kjell Nordström, Member Anna Söderblom, Member Meg Tivéus, Member Inger Andrée, Employee representative Gerd Hedberg, Employee representative Marie Othberg, Employee representative Bertil Sandström, Employee representative

#### **Managing Director**

Meg Tivéus

www.swetourism.se



#### Mission

Sveriges Rese- och Turistråd (Swedish Travel and Tourist Council) shall accept commissions to market Sweden as a tourist destination, and ensure that people in Sweden and abroad can enjoy an attractive and enriching experience. The company shall also help companies in Sweden and organisations that interact with them to improve the profitability of the companies, and shall work to boost Swedish revenues and, consequently, the Swedish standard of living.

#### Strategy

As well as the markets in which Sveriges Rese- och Turistråd is represented directly, the company monitors and canvasses a number of other markets. Canvassing takes the form of participation in fairs, workshops and visits to sales and transport companies. Internet technology facilitates an increasingly global approach to communication and services.

#### Situational analysis

The foreign markets canvassed directly by Sveriges Reseoch Turistråd represent 84 per cent of registered visitor nights in Sweden.

#### Important events in 2000 and 2001

An extensive investment in the Internet is under way, aimed at providing more effective explanations and information in response to sales and consumer questions. The call centre operation is being expanded. A new Managing Director for Sveriges Rese- och Turistråd was recruited in 2000. A new business plan has been drawn up for 2001-2003.

#### **Environmental work**

Sveriges Rese- och Turistråd has no environmental policy, but Sweden's environmental work forms part of the

assessment when drawing up marketing plans.

#### Diversity and equal opportunities

Sveriges Rese- och Turistråd does not have either an equal opportunities plan or a diversity policy.

#### Forecast for 2001

Work will be carried out in accordance with the new business plan for 2001-2003.

#### **Assessment**

Sveriges Rese- och Turistråd operates in accordance with the guidelines laid down by its owners.

#### Board 2000

Lars Carmén, Chairman Claes Bjerkne, Member Nils Carlsson, Member Inger Holmström-Lindgren, Member Bengt Klaesson, Member Sten Rentzhog, Member Marianne Reuterskiöld, Member Lars Sjölander, Member Peter Forssman, Deputy member Magnus Nilsson, Deputy member

#### **Managing Director**

Karl-Erik Strand

| Income statement, SEK million         | 2000 | 1999 | 1998 |
|---------------------------------------|------|------|------|
| Net turnover                          | 133  | 138  | 147  |
| Expenses                              | -129 | -133 | -149 |
| Items affecting comparability         |      |      |      |
| Participations in associated companie | S    |      |      |
| Operating profit/loss                 | 4    | 5    | -2   |
| Financial income                      | 2    | 1    | 2    |
| Financial expenses                    | -2   | -1   | -2   |
| Profit/loss before tax                | 4    | 5    | -2   |
| Minority shares                       |      |      |      |
| Tax                                   | 0    | 0    | 0    |
| Net profit/loss for the year          | 4    | 5    | -2   |
| Cash flow from operating activities   | 18   | -2   | -18  |
| Cash flow from investment activities  | 0    | 0    | 0    |
| Cash flow from financing activities   | 0    | 0    | 0    |
| Gross investment                      | 0    | 0    | 0    |
| Depreciation and write-downs          | 0    | 2    | 2    |
| Dividend paid                         | 0    | 0    | 0    |
| Average number of yearly employees    | 50   | 56   | 64   |
| - of which women                      | 39   | 40   | 47   |

| Balance sheet, SEK million          | 2000           | 1999 | 1998 |
|-------------------------------------|----------------|------|------|
| Assets                              |                |      |      |
| Fixed assets                        | 1              | 1    | 3    |
| Current assets                      | 33             | 30   | 28   |
| Total assets                        | 34             | 31   | 31   |
| Shareholders' equity, provisions ar | nd liabilities |      |      |
| Shareholders' equity                | 17             | 13   | 8    |
| Minority share of shareholders' e   | quity          |      |      |
| Provisions                          |                |      |      |
| Long-term liabilities               |                |      |      |
| - interest-bearing                  |                |      |      |
| - non interest-bearing              |                |      |      |
| Current liabilities                 |                |      |      |
| - interest-bearing                  |                |      |      |
| - non interest-bearing              | 17             | 18   | 23   |
| Total liabilities and               |                |      |      |
| shareholders' equity                | 34             | 31   | 31   |
| Capital employed                    | 17             | 13   | 8    |
| Return on equity, %                 | 24.5           | 48.2 | neg. |
| Return on capital employed, %       | 37.1           | 61.8 | neg. |
| Net indebtedness                    | -19            | -5   | -7   |
| Equity/assets ratio, %              | 49.5           | 42.8 | 26.3 |
|                                     |                |      |      |

www.swedesurvey.se



#### **Business concept**

The company's vision is to be a leading knowledge company in the property, measuring and surveying area, which develops and expands the Swedish export of services in prioritised markets and areas. The company shall, above all, use the resources of the state-owned National Land Survey of Sweden.

#### Strategy

Swedesurvey AB shall offer services within the framework of institutional co-operation and consultancy assignments aimed at transferring knowledge and developing foreign land survey organisations, particularly in the areas of property systems and geographical information. The company offers a number of consultancy and training services.

#### The Market

The company has operated in around 35 countries on several continents. The company is involved in significant project operations in Eastern and Central Europe, including a major project in Russia. In Western Europe, the operation concentrates on Greece through a project aimed at introducing a national property system.

#### Important events in 2000 and 2001

The company has expanded its financial base by being awarded full or partial IBRD-financed projects in the Ukraine, Zambia and Kyrgyzstan. The ongoing project in Greece will be expanded, and a project in China will commence during 2001. The company will establish a majority-owned sales company in Greece in 2001.

#### **Environmental work**

Environmental work is carried on in partnership with the National Land Survey of Sweden, and involves the drawing up of a quality and environmental management system which will be introduced at the end of 2001 at the earliest.

#### Diversity and equal opportunities

The company's equality policy includes matters such as equal pay, skills development, forms of work and recruitment.

#### Forecast for 2001

It is believed that the demand for international consultancy services will continue to be high. It should be possible to increase sales to a minimum of SEK 110 million, and profits to a minimum of SEK 5 million.

#### **Assessment**

The company has met the most important operational targets for 2000, including the budgeted targets for sales and profit, as well as for growth in certain new markets.

#### Board 2000

Joakim Ollén, Chairman Axel Andersson, Member Annika Christiansson, Member Lars Jeding, Member Staffan Johnson, Member Tormod Kristiansen, Member Ulf Bjälkefors, Employee representative Anders Hedin, Employee representative

#### **Managing Director**

Sture Pettersson

| Income statement, SEK million          | 2000 | 1999 | 1998 |
|--|------|------|------|
| Net turnover                           | 101  | 106  | 101  |
| Expenses                               | -97  | -103 | -98  |
| Items affecting comparability          |      |      |      |
| Participations in associated companies | i    |      |      |
| Operating profit/loss                  | 4    | 3    | 3    |
| Financial income                       | 1    | 1    | 1    |
| Financial expenses                     |      |      |      |
| Profit/loss before tax                 | 5    | 4    | 4    |
| Minority shares                        |      |      |      |
| Tax                                    | -1   | -1   | -1   |
| Net profit/loss for the year           | 4    | 3    | 3    |
| Cash flow from operating activities    | 12   | 10   | 1    |
| Cash flow from investment activities   | -2   | 0    | 0    |
| Cash flow from financing activities    | 0    | 0    | 0    |
| Gross investment                       | 2    | 0    | 0    |
| Depreciation and write-downs           | 1    | 0    | 0    |
| Dividend paid                          | 0    | 0    | 0    |
| Average number of yearly employees     | 37   | 39   | 37   |
| - of which women                       | 14   | 12   | 11   |

| Balance sheet, SEK million        | 2000          | 1999 | 1998 |
|-----------------------------------|---------------|------|------|
| Assets                            |               |      |      |
| Fixed assets                      | 4             | 2    | 2    |
| Current assets                    | 69            | 60   | 64   |
| Total assets                      | 73            | 62   | 66   |
| Shareholders' equity, provisions  | and liabiliti | ies  |      |
| Shareholders' equity              | 34            | 30   | 27   |
| Minority share of shareholders' e | quity         |      |      |
| Provisions                        | 2             | 2    | 2    |
| Long-term liabilities             |               |      |      |
| - interest-bearing                | 3             | 3    | 3    |
| - non interest-bearing            |               |      |      |
| Current liabilities               |               |      |      |
| - interest-bearing                |               |      |      |
| - non interest-bearing            | 34            | 27   | 34   |
| Total liabilities and             |               |      |      |
| shareholders' equity              | 73            | 62   | 66   |
| Capital employed                  | 36            | 33   | 30   |
| Return on equity, %               | 14.4          | 13.5 | 15   |
| Return on capital employed, %     | 13.7          | 13.5 | 14.6 |
| Net indebtedness                  | -37           | -25  | -15  |
| Equity/assets ratio, %            | 46.3          | 49   | 41.9 |
|                                   |               |      |      |

www.swedfund.se



#### **Business concept**

To contribute to the development of companies which are economically sound in under-developed countries and in countries in Central and Eastern Europe, by investing venture capital in the form of shares or loans in joint ventures and in venture capital funds and investment funds. Swedfund shall contribute to promoting sustainable development and a good environment, and by this means contribute to the Government's paramount aid target – combating poverty.

#### The Market

Swedfund can invest in practically all underdeveloped countries, focusing on countries with a GDP per capita of less than 3,000 dollars per year, and in all countries in Eastern and Central Europe. Investments can be made in most sectors, with the exception of companies which manufacture or distribute weapons, tobacco or alcohol.

#### Important events in 2000 and 2001

Swedfund International AB decided on 18 new investments totalling SEK 180 million. Swedfund is making its first fund investment in Asia. The subsidiary company Swedfund Financial Markets sold its shares in three Baltic banks and subsequently concluded its investment activities in the Baltic banking sector. A new venture capital fund for small and medium-sized companies wishing to invest in the Baltic area was introduced.

#### **Environmental work**

The projects Swedfund helps finance shall fulfil the requirements set out in Swedfund's environment policy and those set out in the World Bank's environmental guidelines.

#### Diversity and equal opportunities

An equal opportunities plan has been adopted. Fathers

| Income statement, SEK million         | 2000 | 1999 | 1998 |
|---------------------------------------|------|------|------|
| Net turnover                          | 361  | 93   | 88   |
| Expenses                              | -181 | -112 | -120 |
| Items affecting comparability         |      |      |      |
| Participations in associated companie | S    |      |      |
| Operating profit/loss                 | 180  | -19  | -32  |
| Financial income                      | 18   | 15   | 21   |
| Financial expenses                    | -1   | -1   | 0    |
| Profit/loss before tax                | 197  | -5   | -11  |
| Minority shares                       | -52  | 1    | 0    |
| Tax                                   |      |      | 0    |
| Net profit/loss for the year          | 145  | -4   | -11  |
| Cash flow from operating activities   | 349  | 48   | -75  |
| Cash flow from investment activities  | -5   | 43   | 37   |
| Cash flow from financing activities   | 23   | -12  | -7   |
| Gross investment                      | 5    | 1    | 1    |
| Depreciation and write-downs          | 11   | 10   | 1    |
| Dividend paid                         | 0    | 0    | 0    |
| Average number of yearly employees    | 21   | 20   | 16   |
| - of which women                      | 9    | 9    | 7    |

within the company are encouraged to take paternal leave. Parents are offered 90 per cent of their salary during parental leave.

#### Forecast for 2001

The operations' main emphasis will be increasingly shifted towards the OSS countries, while it appears that Southeastern Europe and Central Asia will develop into interesting markets. Continued strong emphasis on the very poorest countries is anticipated, as well as continued concentration on sectors with Swedish expertise, such as infrastructure and the food industry.

#### Assessment

A requirement by the owner is that project revenues of the parent company during a three-year cycle shall amount to at least 100 per cent of the project costs on average. The proportion of total costs made up of project revenues, excluding financial costs, amounted to 97 per cent for the parent company.

Swedfund International AB reported its best result ever for the year 2000.

#### Board 2000

Jan Cedergren, Chairman Hugo Thelin, Deputy chairman Boel Carlsson, Member Lars Liljeson, Member Lena Rooth, Member Ann Uustalu, Member Carin Wall, Member Lars Öjefors, Member

#### Managing Director

Olle Arefalk

| Balance sheet, SEK million        | 2000         | 1999 | 1998 |
|-----------------------------------|--------------|------|------|
| Assets                            |              |      |      |
| Fixed assets                      | 51           | 51   | 101  |
| Current assets                    | 1,135        | 906  | 878  |
| Total assets                      | 1,186        | 957  | 979  |
| Shareholders' equity, provisions  | and liabilit | ies  |      |
| Shareholders' equity              | 982          | 788  | 791  |
| Minority share of shareholders' e | quity        |      |      |
| Provisions                        | 13           | 3    | 4    |
| Long-term liabilities             |              |      |      |
| - interest-bearing                | 119          | 139  | 153  |
| - non interest-bearing            |              |      |      |
| Current liabilities               |              |      |      |
| - interest-bearing                | 72           | 27   | 31   |
| - non interest-bearing            |              |      |      |
| Total liabilities and             |              |      |      |
| shareholders' equity              | 1,186        | 957  | 979  |
| Capital employed                  | 1,173        | 954  | 975  |
| Return on equity, %               | 16.4         | neg. | neg. |
| Return on capital employed, %     | 18.6         | neg. | neg. |
| Net indebtedness                  | -994         | -790 | -795 |
| Equity/assets ratio, %            | 82.8         | 82.3 | 80.7 |
|                                   |              |      |      |

www.sweroad.se



#### **Business concept**

Sweroad (Swedish National Road Consulting AB) is a wholly state-owned company, managed by the National Swedish Road Administration. SweRoad offers services within the National Swedish Road Administration's area of operations, mainly to Government ministries and public authorities outside Sweden.

#### Strategy

SweRoad offers consultancy services in the road, traffic and transport areas. The company provides administrative and organisational expertise in road maintenance, traffic safety and environmental and public transport matters. It handles businesslike contracting operations, focusing in particular on the developing countries that receive overseas aid.

#### The Market

At present, the company operates in around fifteen countries in Southern Africa, the Middle East, South and Southeast Asia, Central America and Eastern Europe. SweRoad's resource base consists primarily of the expertise available within the National Swedish Road Administration and other public authorities and organisations involved in the transport area.

SweRoad's market is affected by changes in foreign aid.

#### Important events in 2000 and 2001

The work of adapting the organisation and rejuvenating the workforce continued throughout 2000. Between 1997 and 2000, the operation in the associated company RST Sweden AB, which had entered into voluntary liquidation, was sold off. In 2001, a branch office will be opened in Borlänge. Greater emphasis will be placed on marketing operations.

| Income statement, SEK million         | 2000 | 1999 | 1998 |
|---------------------------------------|------|------|------|
| Net turnover                          | 64   | 82   | 63   |
| Expenses                              | -63  | -69  | -66  |
| Items affecting comparability         | 7    |      |      |
| Participations in associated companie | S    |      |      |
| Operating profit/loss                 | 8    | 13   | -3   |
| Financial income                      | 1    | 1    | 1    |
| Financial expenses                    | 0    | 0    | 0    |
| Profit/loss before tax                | 9    | 14   | -2   |
| Minority shares                       |      |      |      |
| Tax                                   | -2   | -4   | 0    |
| Net profit/loss for the year          | 7    | 10   | -2   |
| Cash flow from operating activities   | 8    | 11   | -7   |
| Cash flow from investment activities  | -2   | 1    | -1   |
| Cash flow from financing activities   |      |      |      |
| Gross investment                      | 0    | 0    | 1    |
| Depreciation and write-downs          | 1    | 0    | 0    |
| Dividend paid                         | 0    | 0    | 0    |
| Average number of yearly employees    | 57   | 56   | 55   |
| - of which women                      | 10   | 9    | 13   |

#### **Environmental work**

SweRoad is managed by the National Swedish Road Administration, and is covered by the Administration's environmental policy and targets.

#### Diversity and equal opportunities

The work of improving diversity and equal opportunities forms an integral part of the operation and is carried on within the framework of regular planning and follow-up work.

#### Forecast for 2001

A positive result is expected, with the target of an average return of 10 per cent on shareholders' capital being achieved. The adaptation of the organisation will continue, and there will be greater investment in marketing efforts.

#### **Assessment**

Profits were SEK 9 million before tax, including a SEK 7.8 million refund from SPP. The deterioration is due to lower sales and greater expenses incurred for marketing. Sales fell in comparison with 1999, which was a year in which the company handled an unusually large number of projects. The gross margin decreased in 2000, due to an increase in the number of projects with large outlays in relation to fees.

#### Board 2000

Gunnel Färm, Chairman Lars Bergfalk, Deputy chairman Anders Alvemo, Member Roberto Bauducco, Member Malin Kärre, Member Rolf Lindquist, Member Brittmarie Utterström, Member

#### **Managing Director**

Roberto G. Bauducco

| Balance sheet, SEK million          | 2000           | 1999 | 1998 |
|-------------------------------------|----------------|------|------|
| Assets                              |                |      |      |
| Fixed assets                        | 3              | 1    | 2    |
| Current assets                      | 50             | 52   | 33   |
| Total assets                        | 53             | 53   | 35   |
| Shareholders' equity, provisions ar | nd liabilities |      |      |
| Shareholders' equity                | 39             | 32   | 22   |
| Minority share of shareholders' e   | quity          |      |      |
| Provisions                          | 1              | 1    |      |
| Long-term liabilities               |                |      |      |
| - interest-bearing                  |                |      |      |
| - non interest-bearing              |                |      |      |
| Current liabilities                 |                |      |      |
| - interest-bearing                  |                |      |      |
| - non interest-bearing              | 13             | 20   | 13   |
| Total liabilities and               |                |      |      |
| shareholders' equity                | 53             | 53   | 35   |
| Capital employed                    | 39             | 32   | 22   |
| Return on equity, %                 | 19.0           | 36.6 | neg. |
| Return on capital employed, %       | 25.8           | 51.5 | neg. |
| Net indebtedness                    | -29            | -23  | -11  |
| Equity/assets ratio, %              | 73.7           | 60.9 | 63.5 |

www.systembolaget.se



#### Mission

Systembolaget (Swedish Alcohol Retaling Monopoly), which is owned by the Government, is the particular company which shall be solely responsible for retail trade involving spirits, wines and strong beer, as stipulated in the Alcohol Act.

#### Strategy

Systembolaget shall be a modern, efficient retail trading company which, in a responsible way, sells alcoholic beverages and promotes a good drinking culture. The responsibilities of Systembolaget can be summarised in three points:

- 1. Social responsibility: Sales shall be made in such a way that respect is created for alcohol and that damage resulting from alcohol is prevented as far as possible.
- 2. Service responsibility: The service of Systembolaget shall, within the framework of the company's social responsibilities, be satisfactory.
- 3. Responsibility concerning costs: The social objectives and service objectives of Systembolaget shall be achieved at the lowest possible cost.

#### Situational analysis

The rules concerning the import of alcohol for private use have been changed as from 1 July 2000, and will be changed progressively up until 2004, which is of great importance as regards the operations of Systembolaget.

#### Important events in 2000 and 2001

- >> The decisions of the European Commission concerning new import quotas from 1 July 2000 until 1 January 2004.
- Trials involving Saturday opening of Systembolaget's shops in six counties as from 5 February 2000.
- The decision of the Riksdag concerning the Govern-

Income statement, SEK million 2000 1999 1998 Net turnover 17.368 16.625 15.495 Expenses -17,204 -16,174 -15,165 Items affecting comparability Participations in associated companies 13 Operating profit/loss 164 451 343 Financial income 64 43 38 Financial expenses -32 -24 -30 Profit/loss before tax 196 470 351 Minority shares -88 -132 -97 254 Net profit/loss for the year 108 338 791 429 Cash flow from operating activities Cash flow from investment activities -361-165-45 Cash flow from financing activities -50 -122 -115 410 177 147 Gross investment Depreciation and write-downs 184 133 127 Dividend paid 80 50 122 3.440 3.258 3 270 Average number of yearly employees - of which women 2,165 2,045 2,060

ment bill on alcohol policy containing a proposal to allow permanent Saturday opening in the whole country as of 1 July 2001.

#### **Environmental work**

The principle regarding the environmental work of the company is that all decisions shall be scrutinised with regard to how they affect the environment. Environmental assessments are continually being developed.

#### Diversity and equal opportunities

Systembolaget reviews its equal opportunities plan annually. Current equality projects involve evaluation of work in order to survey differences in pay as well as sickness absenteeism for men and women respectively.

#### Forecast for 2001

The company forecasts that total sales in litres will remain virtually unchanged in 2001. The previous increase seen in sales of spirits is expected to tail off. Wine sales are expected to drop as a result of increased wine imports. Sales of strong beer and cider are expected to continue to increase, albeit at a lower rate than in 2000. Volumes of ready-mixed beverages and low and non alcoholic beverages are expected to remain unchanged.

#### **Assessment**

One of the most important aspects of the social responsibility of the company is that young people aged under 20 shall not be able to purchase alcohol in Systembolaget's shops. Checks which have been carried out show that age control has become increasingly effective. Within the framework of the concept "good drinking culture", Systembolaget gives information on both the positive and negative sides of alcohol consumption. Various surveys have shown Systembolaget's service to be consi-

| Balance sheet, SEK million        | 2000         | 1999   | 1998   |
|-----------------------------------|--------------|--------|--------|
| Assets                            |              |        |        |
| Fixed assets                      | 1,186        | 1,210  | 1,180  |
| Current assets                    | 2,944        | 2,932  | 2,408  |
| Total assets                      | 4,130        | 4,142  | 3,588  |
| Shareholders' equity, provisions  | and liabilit | ies    |        |
| Shareholders' equity              | 1,226        | 1,395  | 1,179  |
| Minority share of shareholders' e | quity        |        |        |
| Provisions                        | 954          | 783    | 739    |
| Long-term liabilities             |              |        |        |
| - interest-bearing                | 2            | 8      | 8      |
| - non interest-bearing            |              |        |        |
| Current liabilities               |              |        |        |
| - interest-bearing                |              |        |        |
| - non interest-bearing            | 1,948        | 1,956  | 1,662  |
| Total liabilities and             |              |        |        |
| shareholders' equity              | 4,130        | 4,142  | 3,588  |
| Capital employed                  | 1,228        | 1,402  | 1,187  |
| Return on equity, %               | 8.2          | 26.2   | 21.6   |
| Return on capital employed, %     | 17.3         | 38.1   | 32.1   |
| Net indebtedness                  | -2,173       | -2,177 | -1,114 |
| Equity/assets ratio, %            | 29.7         | 33.7   | 32.9   |

www.systembolaget.se

dered at least as good as that of other types of retail trade as regards the knowledge and service of the personnel. On the other hand, the company is still criticised as regards waiting time at the end of the week. The increasing number of self-service shops and more generous opening hours in the evenings and on Saturdays has however brought an improvement in this respect.

#### **Board 2000**

Gunnar Larsson, Chairman Ann-Marie Begler, Deputy chairman Monica Lindstedt, Member Elisabeth Markström, Member Ulf Melin, Member Sören Olofsson, Member Bengt Silfverstrand, Member Claes Åhnstrand, Member Robin Dahl, Deputy member Evert Lindholm, Deputy member Ingvar Löfstrand, Deputy member Sven-Olof Petersson, Deputy member Karin Pilsäter, Deputy member Sven-Olof Danielsson, Employee representative Karin Höglund, Employee representative Hans Kjellström, Deputy employee representative Eva Hagelberg, Deputy employee representative

#### **Managing Director**

Anitra Steen

www.telia.se



#### **Business concept**

Telia offers communications services that enrich, simplify and create value. Success is achieved by means of the best competence and by being in the forefront of technology.

#### Strategy

Telia shall be the market leader in Sweden within telecommunications, broadband and Internet services and shall be the market-leading mobile operator in the Nordic area. The company shall be one of Europe's largest carriers and transporters of IP traffic and one of the leaders within mobile portal services in Europe.

Rapid introduction of broadband access and broadband services in Sweden shall be secured. Telia's broadband portal shall be launched and partnerships established within content and applications. Telia shall build up a UMTS network in the Nordic area and shall launch operator-dependent portals in Europe.

In order to facilitate geographic expansion and investment in future growth areas with retained profitability, the refinement and efficiency improvements of operations that have begun shall be completed.

#### The Market

The telecoms industry has been rapidly transformed from a strictly regulated industry with strong monopolistic characteristics into a strongly competitive market with a growing number of specialised players active on a regional or global level. Increased competition puts pressure on prices and increases the need for efficiency in order to retain margins. This also leads to increased requirements for the company to find synergies and economies of scale. During the next few years, consolidation is expected within the most expansive areas.

| Income statement, SEK million          | 2000    | 1999    | 1998    |
|--|---------|---------|---------|
| Net turnover                           | 54,064  | 52,121  | 49,569  |
| Expenses                               | -40,861 | -46,898 | -41,645 |
| Items affecting comparability          |         |         |         |
| Participations in associated companies | -1,197  | 723     | -704    |
| Operating profit/loss                  | 12,006  | 5,946   | 7,220   |
| Financial income                       | 1,571   | 831     | 680     |
| Financial expenses                     | -1,860  | -797    | -757    |
| Profit/loss before tax                 | 11,717  | 5,980   | 7,143   |
| Minority shares                        | 8       | -4      | -40     |
| Tax                                    | -1,447  | -1,754  | -2,092  |
| Net profit/loss for the year           | 10,278  | 4,222   | 5,011   |
| Cash flow from operating activities    | 10,152  | 10,715  | 10,397  |
| Cash flow from investment activities   | -37,121 | -10,701 | -8,967  |
| Cash flow from financing activities    | 26,818  | 1,005   | -2,301  |
| Gross investment                       | 47,742  | 12,145  | 11,738  |
| Depreciation and write-downs           | 8,222   | 7,652   | 7,146   |
| Dividend paid                          | 1,501   | 1,470   | 1,400   |
| Average number of yearly employees     | 30,307  | 29,546  | 31,320  |
| - of which women                       | 11,521  | 11,268  | 11,486  |

#### Important events in 2000 and 2001

Telia was Stock Exchange listed in June and acquired almost one million shareholders. The catalogue business, Eniro, has also been listed. Telia has acquired the Norwegian mobile operator NetCom ASA and has reached an agreement with Tele2 regarding co-operation in the expansion of the UMTS network in Sweden.

In February 2001, Telia also reached an agreement on the sale of Tess, the mobile operator.

#### **Environmental work**

With the help of IT and telecommunications, Telia contributes to reducing environmental pressure for both itself and its customers, and contributes in this way to a long-term sustainable society. The environment is a prominent part of Telia's business. The environmental management system in Telia follows ISO 14001.

Diversity and equal opportunities

Telia has a policy of always having women candidates when posts are to be filled. When the latest appointments of business area managers were made, two of the five were women. Telia has today a total of 1,200 managers; 26,to 27 per cent of these are women. Telia offers men equality activities which aim at encouraging men to assume half of the responsibilities in the home. The company also has a leadership development programme for women.

#### Forecast for 2001

Strong growth within mobile communications, the establishment of Telia in the international carrier market and new broadband services for the consumer market in Sweden are creating good opportunities for continued revenue growth. As regards established fixed operations, prices are expected to stabilise compared with the previous year. Together with ongoing efficiency improve-

| Balance sheet, SEK million         | 2000            | 1999   | 1998   |
|------------------------------------|-----------------|--------|--------|
| Assets                             |                 |        |        |
| Fixed assets                       | 91,340          | 53,487 | 49,198 |
| Current assets                     | 31,375          | 23,117 | 18,080 |
| Total assets                       | 122,715         | 76,604 | 67,278 |
| Shareholders' equity, provisions a | and liabilities | i      |        |
| Shareholders' equity               | 55,988          | 32,893 | 29,344 |
| Minority share of shareholders' ed | quity 320       | 210    | 210    |
| Provisions                         | 11,351          | 10,488 | 7,735  |
| Long-term liabilities              |                 |        |        |
| - interest-bearing                 | 20,876          | 9,123  | 6,491  |
| - non interest-bearing             | 1,029           | 162    | 114    |
| Current liabilities                |                 |        |        |
| - interest-bearing                 | 13,166          | 6,934  | 7,062  |
| - non interest-bearing             | 19,985          | 16,794 | 16,322 |
| Total liabilities and              |                 |        |        |
| shareholders' equity               | 122,715         | 76,604 | 67,278 |
| Capital employed                   | 93,875          | 52,406 | 43,440 |
| Return on equity, %                | 23.1            | 13.6   | 19.2   |
| Return on capital employed, %      | 18.6            | 14.1   | 17.6   |
| Net indebtedness                   | 20,235          | 7,527  | 6,767  |
| Equity/assets ratio, %             | 45.9            | 43.2   | 43.9   |

www.telia.se

ments, this is expected to result in continued good profitability.

The refinement and restructuring which is in progress at present will free up resources for development of the core operations of the Group.

#### Assessment

Since the company became listed on the Stockholm Stock Exchange in June, its share price has fallen. However, this fall is in line with the drop in the share prices of other telecommunication companies. Since January, the Telia share has outperformed its competitors.

#### Board 2000

Lars-Eric Petersson, Chairman
Carl Bennet, Member
Ingvar Carlsson, Member
Anders Igel, Member
Birgitta Johansson-Hedberg, Member
Jan-Åke Kark, Member
Elof Isaksson, Employee representative
Ronny Käck, Employee representative
Berith Westman, Employee representative
Christer André, Deputy employee representative
Anders Boman, Deputy employee representative
Gösta Mölleby, Deputy employee representative

#### **CEO** and Managing Director

Marianne Nivert

www.teracom.se

## **TERAC**M

#### Mission

Teracom broadcasts and transmits radio and TV programmes. The company shall also develop, market and perform other services which are compatible with its operations.

#### Strategy

The company shall be an aggressive network operator by means of selling and/or developing network services, through growth and by opening up technological solutions. The digital platforms will cover the entire country within a few years. Quality and access within the analogue networks remain important as long as they are still in existence.

#### Situational analysis

Convergence is bringing new players into Teracom's traditional market, but it is also promoting broader utilisation of the digital radio/TV networks. These play an important role as nationwide, wireless and broadband distribution systems. Teracom leads the way within its operational area.

#### Important events in 2000 and 2001

Teracom now transmits Svenska Spel's information to gambling representatives, and the associated company TravelVision transmits an information service on Arlanda Express. The shareholding in Nordiska Satellitaktie-bolaget (NSAB) has been sold and the OB operations have been transferred to a wholly-owned subsidiary company.

#### **Environmental work**

Teracom is aiming to obtain a certified environmental management system (ISO 14001). This work will be combined with the development of a certified quality system (ISO 9001).

| Income statement, SEK million          | 2000   | 1999   | 1998   |
|--|--------|--------|--------|
| Net turnover                           | 1,549  | 1,337  | 1,276  |
| Expenses                               | -1,764 | -1,216 | -1,106 |
| Participations in associated companies | 51     | 63     | 36     |
| Operating profit/loss                  | -164   | 184    | 206    |
| Financial income                       | 532    | 3      | 7      |
| Financial expenses                     | -81    | -119   | -115   |
| Profit/loss before tax                 | 287    | 68     | 98     |
| Minority shares                        | 49     |        |        |
| Tax                                    | -193   | -35    | -31    |
| Net profit/loss for the year           | 143    | 33     | 67     |
| Cash flow from operating activities    | 128    | 162    | 258    |
| Cash flow from investment activities   | 357    | -385   | -540   |
| Cash flow from financing activities    | -471   | 225    | 287    |
| Gross investment                       | 558    | 385    | 540    |
| Depreciation and write-downs           | 359    | 278    | 226    |
| Dividend paid                          | 0      | 0      | 16     |
| Average number of yearly employees     | 883    | 832    | 797    |
| - of which women                       | 185    | 166    | 159    |

#### Diversity and equal opportunities

Teracom has an action plan to help its personnel combine work and parenthood. Recruitment is based on competence.

#### Forecast for 2001

The development of terrestrial digital TV severely influences financial results. Penetration must increase to over 100,000 subscribers.

Contractor services and telecom services play an important role in the construction of the UMTS network. Turnover is expected to increase somewhat.

#### Assessment

Teracom has a strong position in the industry as regards radio/TV services and IT services. The company's long-term equity/assets ratio target is 40 per cent, and it is estimated that in due course the required rate of return will be achieved. Teracom has requested that the Government allow it to co-ordinate an additional two terrestrial digital TV networks.

#### Board 2000

Gösta Gunnarsson, Chairman
Lena Abjörner, Member
Anitha Bondestam, Member
Jan Danielsson, Member
Karl Erik Gustafsson, Member
Åke Gustavsson, Member
Jens Zander, Member
John-Olof Blomkvist, Employee representative
Peter Howe, Employee representative
Lena Johansson, Deputy employee representative
Elisabeth Viktorsson, Deputy employee representative

#### **Managing Director**

Jan Danielsson

| Balance sheet, SEK million        | 2000         | 1999  | 1998  |
|-----------------------------------|--------------|-------|-------|
|                                   |              |       |       |
| Assets                            |              |       |       |
| Fixed assets                      | 2,480        | 2,578 | 2,430 |
| Current assets                    | 452          | 272   | 256   |
| Total assets                      | 2,932        | 2,850 | 2,686 |
| Shareholders' equity, provisions  | and liabilit | ies   |       |
| Shareholders' equity              | 1,166        | 1,023 | 1,006 |
| Minority share of shareholders' e | quity 51     | 2     | 0     |
| Provisions                        | 500          | 317   | 383   |
| Long-term liabilities             |              |       |       |
| - interest-bearing                | 718          | 1,141 | 760   |
| - non interest-bearing            | 0            | 0     | 0     |
| Current liabilities               |              |       |       |
| - interest-bearing                | 0            | 0     | 0     |
| - non interest-bearing            | 497          | 367   | 537   |
| Total liabilities and             |              |       |       |
| shareholders' equity              | 2,932        | 2,850 | 2,686 |
| Capital employed                  | 1,922        | 2,166 | 2,117 |
| Return on equity, %               | 12.0         | 3.2   | 6.6   |
| Return on capital employed, %     | 18.0         | 9.4   | 10.1  |
| Net indebtedness                  | 687          | 1,125 | 1,097 |
| Equity/assets ratio, %            | 40.9         | 36.0  | 37.5  |

www.vattenfall.se



#### **Business concept**

Vattenfall develops the competitiveness, environment and quality of life of its customers by means of a unique combination of efficient energy solutions and world-class service.

#### The Market

Deregulation of the energy market has resulted in a significant increase in competition and in very low electricity prices. This has led to rapid consolidation of the European energy sector to ensure economies of scale and increase the customer base within which to distribute costs. Deregulation is placing continued strong demands on the ability to adapt to changed conditions within the industry.

#### Strategy

The strategy of Vattenfall is to participate actively in the structural change occurring in the European power industry in order to increase its competitiveness and profitability. The paramount aim of the Group is to create value for shareholders and customers in the long term.

#### Important events in 2000 and 2001

During the period, Vattenfall has intensified efforts to expand its operations, mainly in the Nordic area, Poland and Germany. A number of acquisitions have been completed at the same time as negotiations are being conducted with the aim of achieving a strong position in the German market. On completion of these acquisitions, turnover will have almost quadrupled from SEK 28, billion in 1999 to almost SEK 100 billion, the number of customers will have tripled from two million to six million, and the number of employees will have increased five-fold to around 40,000. The expansion has taken place without any capital contributions from the

owners. Vattenfall is also investing in Swedish infrastructure in order to develop new and more efficient energy solutions. At the beginning of 2001, Vattenfall introduced a new organisation and a new management model. The new organisation is decentralised, with a Group management team and 13 profit centres, each with independent responsibility.

#### **Environmental work**

The objective is to consciously develop and change operations towards long-term sustainability involving the economy and environmental and social responsibility as integrated components. The majority of operations now have environmental management systems. The majority are certified according to ISO 14001 and a number of installations are also registered under EMAS. As a result of acquisitions of installations in Poland and Germany, emissions of carbon dioxide and sulphur dioxide from Vattenfall's installations will increase. Vattenfall intends to carry out investments in order to further improve the environmental aspects of these installations.

#### Diversity and equal opportunities

In 2000, 22 per cent of the Group's employees were women. The proportion of women managers amounts to 16 per cent and the proportion of women technicians is 9,per cent. Work towards further increased equality shall be attained by focusing increasingly on qualitative and clear processes for the provision and recruitment of managers.

#### Forecast for 2001

Electricity prices are forecast to remain at a low level, despite prices rising in 2000 as a result of below average precipitation during the winter. Vattenfall assesses that the price of electricity will rise in years with normal or low levels of precipitation. The consolidation of the

| Income statement, SEK millio         | n 2000    | 1999    | 1998    |
|--------------------------------------|-----------|---------|---------|
| Net turnover                         | 31,695    | 27,754  | 27,957  |
| Expenses                             | -25,665   | -22,381 | -21,981 |
| Items affecting comparability        |           |         |         |
| Participations in associated compar  | nies 658  | 142     | 91      |
| Operating profit/loss                | 6,688     | 5,515   | 6,067   |
| Financial income                     | 1,037     | 542     | 289     |
| Financial expenses                   | -2,536    | -1,760  | -1,908  |
| Profit/loss before tax               | 5,189     | 4,297   | 4,448   |
| Minority shares                      | -462      | -359    | 32      |
| Tax                                  | -1,757    | -1,400  | -1,816  |
| Net profit/loss for the year         | 2,970     | 2,538   | 2,664   |
| Cash flow from operating activities  | 6,131     | 3,238   | 6,485   |
| Cash flow from investment activities | -21,776   | -5,111  | -3,738  |
| Cash flow from financing activities  | 18,390    | 2,420   | -2,363  |
| Gross investment                     | 23,840    | 7,916   | 4,528   |
| Depreciation and write-downs         | 5,686     | 4,361   | 3,793   |
| Dividend paid                        | 990       | 1,500   | 1,500   |
| Average number of yearly employee    | es 13,123 | 7,991   | 7,996   |
| - of which women                     | 2,855     | 1,805   | 1,778   |

| Balance sheet, SEK million         | 2000          | 1999   | 1998   |
|------------------------------------|---------------|--------|--------|
| Assets                             |               |        |        |
| Fixed assets                       | 89,941        | 68,538 | 66,436 |
| Current assets                     | 25,064        | 18,125 | 16,920 |
| Total assets                       | 115,005       | 86,663 | 83,356 |
| Shareholders' equity, provisions a | nd liabilitie | !S     |        |
| Shareholders' equity               | 35,120        | 33,347 | 32,325 |
| Minority share of                  |               |        |        |
| shareholders' equity               | 4,985         | 2,472  | 2,213  |
| Provisions                         | 13,979        | 12,402 | 14,702 |
| Long-term liabilities              |               |        |        |
| - interest-bearing                 | 41,116        | 19,714 | 17,488 |
| - non interest-bearing             | 878           | 1,222  | 1,485  |
| Current liabilities                |               |        |        |
| - interest-bearing                 | 9,551         | 11,351 | 6,497  |
| - non interest-bearing             | 9,376         | 6,155  | 8,646  |
| Total liabilities and              |               |        |        |
| shareholders' equity               | 115,005       | 86,663 | 83,356 |
| Capital employed                   | 90,959        | 68,094 | 62,414 |
| Return on equity, %                | 8.7           | 7.7    | 8.4    |
| Return on capital employed, %      | 9.7           | 9.3    | 10.4   |
| Net indebtedness                   | 34,854        | 20,457 | 18,162 |
| Equity/assets ratio, %             | 34.9          | 41.3   | 39.7   |
|                                    |               |        |        |

www.vattenfall.se

European energy industry is expected to continue. Development towards an open, competitive electricity market in Europe will continue. Competitive pressure will continue to increase, not least in Vattenfall's home market, which is the Nordic area.

#### **Assessment**

The company did not achieve its budgeted results in 2000. This outcome should be viewed against the background of the company's current expansion, which initially requires extensive resources. It should also be kept in mind that the company anticipates a substantial return on the investment made in Germany, Europe's largest market.

The importance of operational efficiency has increased with the pressure on margins in a stagnating electricity market subject to severe competition. Vattenfall has successfully stepped into the strategically important openings in the German and Polish markets. Vattenfall needs to increase co-operation within the Group to focus more on valued added and on long-term competitiveness. Vattenfall now has big challenges ahead of it in obtaining synergies from its acquisitions and increased profitability from its operations.

#### Board 2000

Gerhard Larsson, Chairman Helge Eklund, Member Lilian Fossum, Member Lars Hjorth, Member Göran Johansson, Member Bo Marking, Member Christina Striby, Member Jan Grönlund, Deputy member Kent Ögren, Deputy member Johnny Bernhardsson, Employee representative Lars Carlberg, Employee representative Ronny Ekwall, Employee representative Lars Carlsson, Deputy employee representative Stig Lindberg, Deputy employee representative Per-Ove Lööv, Deputy employee representative

#### **Managing Director and CEO**

Lars G. Josefsson

#### www.venantius.se



#### Terms of reference

The main task of Venantius AB is to manage insolvency situations and possible loan losses which occur in the loan portfolio in a responsible way. The aim shall be to manage continued administration of the housing loans which have been determined by the Government during the remainder of the term of agreement in a manner advantageous to the Government as a whole.

At the beginning of the current operations, the estimated risk of losses was assessed to require SEK 8 billion in equity. With this, the assignment is expected to be carried through within the limits of the equity originally contributed.

#### Strategy

The company has been built up in order to handle unique problems in connection with the granting of credit to the housing sector in a competent manner. The majority of Venantius' work to date has involved analysing and assessing various alternative actions and negotiating solutions with the objective of reconstructing weak credit commitments.

#### Important events in 2000 and 2001

The company has been given the task of discontinuing Government involvement in HaningeBostädergruppen. This was effected by acquisition of the Government's shares at the turn of 2000. Sales activity is planned to continue during the year.

#### **Environmental work**

The company does not carry out any environmentally

| Balance sheet, SEK million                   | 2000 | 1999   | 1998   |
|--|------|--------|--------|
| Net interest income/expense                  | 189  | 285    | 386    |
| Net commission income/expense                |      | 0      | 0      |
| Net income from financial                    |      |        |        |
| transactions/expense                         | -2   | 0      | -4     |
| Net profit/ loss from financial transactions | 15   | 22     | 9      |
| Net property operating                       | 285  | 30     | 160    |
| Total operating income                       | 487  | 337    | 551    |
| Total operating expenses                     | -165 | -185   | -320   |
| Profit/loss before loan losses               | 322  | 152    | 231    |
| Loan losses, net                             | -9   | -102   | -560   |
| Change in value of assets taken over         | 53   | 91     | 254    |
| Operating profit/loss                        | 366  | 141    | -75    |
| Tax  | 0    | 19     | -13    |
| Net profit/loss for the year                 | 366  | 160    | -88    |
| Cash flow from operating activities          | -570 | 3,518  | -3,489 |
| Cash flow from investment activities         | -55  | 52     | -15    |
| Cash flow from financing activities          | 471  | -3,765 | 1,005  |
| Gross investment                             | 8    | 6      | 0      |
| Depreciation and write-downs                 | 11   | 11     | 32     |
| Dividend paid                                | 0    | 0      | 0      |
| Average number of yearly employees           | 234  | 146    | 205    |
| - of which women                             | 82   | 64     | 94     |

dangerous activity. As regards consumable supplies, recycling primarily involves paper and packaging materials.

#### Diversity and equal opportunities

The company works towards an even gender distribution throughout the company. The management team consists of one woman and two men.

#### Forecast for 2001

The earnings trend for the next few years is difficult to predict. It mainly depends on the general development of interest rates and inflation and, not least, on how the housing market develops outside the metropolitan areas.

#### Assessment

At the turn of the year, equity amounted to SEK 3.7 billion. Operations in the parent company, Venantius AB, produced a loss of SEK 82 million, which is an improvement compared with the loss of the previous year of SEK 254 million. The improvement is primarily due to reduced loan losses.

#### Board 2000

Curt Persson, Chairman Mats Dillén, Member Barbara Ericsson, Member Eva-Britt Gustafsson, Member Claes Kjellander, Member Mats Rönnberg, Member

#### **Managing Director**

Eva-Britt Gustafsson

| Balance sheet, SEK million                                     | 2000   | 1999   | 1998   |
|--|--------|--------|--------|
| Lending to credit institutions                                 | 192    | 348    | 543    |
| Lending  | 18,553 | 19,490 | 20,202 |
| Interest-bearing securities                                    | 745    | 1,221  | 3,225  |
| Shares and participations                                      | 0      | 0      |        |
| Shares and participations                                      |        |        |        |
| in Group companies   | 5      |        |        |
| Intangible assets  | 1      | 3      | 4      |
| Tangible assets  | 3,742  | 3,558  | 1,823  |
| Other assets   | 280    | 449    | 1,553  |
| Total assets   | 23,518 | 25,069 | 27,350 |
| Liabilities to credit institutions                             | 625    | 1,956  | 638    |
| Borrowing from the general public                              | 6      | 0      | 0      |
| Issued securities  | 17,857 | 17,631 | 21,347 |
| Other assets within banking operations                         | 1,119  | 1,583  | 1,892  |
| Provisions   | 148    | 201    | 233    |
| Subordinated liabilities                                       |        | 300    |        |
| Shareholders' equity   | 3,763  | 3,398  | 3,240  |
| Total liabilities and shareholders' equity                     | 23,518 | 25,069 | 27,350 |
| Tier 1 capital   | 3,763  | 3,398  | 3,240  |
| Capital base   | 3,763  | 3,398  | 3,240  |
| Tier 1 capital ratio, %  | 22.2   | 17.5   | 21.2   |
| Capital adequacy ratio, %                                      | 22.2   | 17.5   | 21.2   |
| Return on equity, %  | 10.2   | 4.8    | neg.   |
| Income/expense ratio excluding loan los                        | ses    |        |        |
| Loan losses as a percentage of lending, % Investment margin, % | -0.2   | 0.1    |        |
| Equity/assets ratio, %   | 16.0   | 13.6   | 11.8   |

www.vinsprit.se



#### Terms of reference

V&S Vin & Sprit AB (V&S) shall be one of several competing companies in the alcoholic beverages market.

The explicit requirements and terms of the owners are that the dividend target for the Group shall be 50 per cent of profits for the year after tax. When deciding on a dividend, the financial position of the company shall be taken into account. A reasonable equity/assets ratio for the Group should amount to 35 per cent. Return on adjusted equity should correspond to the five-year government bond rate plus 6 per cent.

#### Strategy

V&S's strategy is to increase its presence in new and existing markets by acquisition of companies or brands. V&S is the leading supplier in Sweden of wines and spirits. In the international market, V&S is well established with ABSOLUT VODKA.

The operations of the V&S Group embrace purchasing, production, packaging, distribution and marketing of beverages with an alcoholic content. Manufacture of wet, dry and wine yeast is also included through De Danske Spritfabrikker. V&S's sales are both national and international.

#### The Market

The alcohol industry is characterised by mergers and disposals. The largest event was the disposal of Seagrams Spirit and Wine. Internationally, consumption of spirits is largely unchanged, but the shift towards white spirits continues.

International wine consumption has not experienced any larger changes, but red wine has increased at the expense of white wines. In Sweden, restructuring of the alcoholic beverages sector continues.

#### Important events in 2000 and 2001

In 2000, the sales volume of Absolut Vodka increased by

| Income statement, SEK million       | 2000   | 1999   | 1998   |
|-------------------------------------|--------|--------|--------|
| Net turnover                        | 5,816  | 4,072  | 3,479  |
| Expenses                            | -4,413 | -3,011 | -2,757 |
| Items affecting comparability       | 46     | -143   | 287    |
| Participations in associated compa  | nies   |        |        |
| Operating profit/loss               | 1,449  | 918    | 1,009  |
| Financial income                    | 99     | 54     | 62     |
| Financial expenses                  | -115   | -8     | -11    |
| Profit/loss before tax              | 1,433  | 964    | 1,060  |
| Minority shares                     | -62    |        | -1     |
| Tax                                 | -437   | -274   | -197   |
| Net profit/loss for the year        | 934    | 690    | 862    |
| Cash flow from operating activities | -102   | 808    | 750    |
| Cash flow from investment activitie | s -998 | -685   | 371    |
| Cash flow from financing activities | -1,465 | 801    | -419   |
| Gross investment                    | 1,093  | 688    | 118    |
| Depreciation and write-downs        | 235    | 86     | 131    |
| Dividend paid                       | 455    | 230    | 840    |
| Average number of yearly employees  | 1,375  | 771    | 698    |
| - of which women                    | 523    | 270    | 209    |

9 per cent. In February 2000, the premium brand Plymouth Gin was acquired. V&S's operations in Falkenberg were wound up on 1 July 2000 on account of the reduced interest in bottled products and increased competition. The remaining 49 per cent of De Danske Spritfabrikker was acquired in September 2000.

In the beginning of 2001, an agreement was entered into involving the acquisition of Marli Group Oy by V&S.

In early 2001, V&S reached an agreement with the American alcoholic beverages company Jim Beam Brands and the European distribution company Maxxium for the global distribution of V&S's products. The agreement means that V&S and Jim Beam Brands together form a jointly owned distribution company for the American market, that V&S becomes part owner of the distribution company Maxxium for other markets and that V&S acquires 10 per cent of the shares in Jim Beam Brands.

By means of this, the value chain is secured and V&S is enabled greater influence over the continued international distribution of the company's products. The deal, which amounts to some SEK 7 billion, is primarily financed by means of borrowing.

#### **Environmental work**

On the basis of an established environmental policy, V&S works with action plans in order to actively contribute to development which promotes the sustainable use of our common resources. In 2000, several objectives were fixed, and work on developing working methods continued.

In Sweden the Group runs two operations which must be registered and two operations which must be authorised with the parent company according to the Environmental Code, and an operation in a subsidiary company which must be authorised.

| Balance sheet, SEK million          | 2000           | 1999  | 1998   |
|-------------------------------------|----------------|-------|--------|
| Assets                              |                |       |        |
| Fixed assets                        | 3,535          | 2,738 | 917    |
| Current assets                      | 2,177          | 4,494 | 3,000  |
| Total assets                        | 5,712          | 7,232 | 3,917  |
| Shareholders' equity, provisions ar | nd liabilities |       |        |
| Shareholders' equity                | 2,934          | 2,163 | 2,313  |
| Minority share of shareholders' e   | quity 11       | 115   | 1      |
| Provisions                          | 517            | 705   | 550    |
| Long-term liabilities               |                |       |        |
| - interest-bearing                  | 836            | 1,644 | 2      |
| - non interest-bearing              |                |       |        |
| Current liabilities                 |                |       |        |
| - interest-bearing                  |                | 279   |        |
| - non interest-bearing              | 1,414          | 2,326 | 1,051  |
| Total liabilities and               |                |       |        |
| shareholders' equity                | 5,712          | 7,232 | 3,917  |
| Capital employed                    | 3,818          | 4,347 | 2,500  |
| Return on equity, %                 | 36.6           | 30.8  | 26.5   |
| Return on capital employed, %       | 37.9           | 28.4  | 42.8   |
| Net indebtedness                    | 682            | -684  | -1,643 |
| Equity/assets ratio, %              | 51.6           | 31.5  | 59.1   |

www.vinsprit.se

#### Diversity and equal opportunities

Recruitment to the various units within V&S is made without focusing on selection according to sex, and in internal recruitment, interchange between typically male and female occupations is encouraged. Women and men are offered equal opportunities. The management team consists of 2 women and 11 men.

#### Forecast for 2001

Internationally, the alcohol market is mature and without any real growth. There is however a shift occurring between different categories of spirits and also between price segments. In Sweden, V&S expects a continued decline.

#### Assessment

Net profit for the V&S Group amounted to SEK 934 million in 2000. V&S satisfied the owners' requirements in 2000. By means of acquisitions and partnerships, the company has strengthened its position in the international alcoholic beverages market.

#### Board 2000

Claes Dahlbäck, Chairman
Anders Björck, Member
Egon Jacobsson, Member
Anita Johansson, Member
Peter Lagerblad, Member
Christina Liffner, Member
Ebbe M. Loiborg, Member
Curt Malmborg, Member
Arne Mårtensson, Member
Jan Lundin, Employee representative
Kurt Nilsson, Employee representative

#### **Managing Director**

Peter Lagerblad

## Voksenåsen 🔀 Oslo

#### Mission

Voksenåsen is Norway's national gift to Sweden. The object of the enterprise is to strengthen solidarity between Swedes and Norwegians and to increase reciprocal knowledge about each country's social life, language and culture.

#### Strategy

The objective is for Voksenåsen to become a natural meeting place and a popular forum for debate on cultural and social life in Norway and Sweden. Voksenåsen strives to build up an extensive network of contacts involving public authorities and organisations in both countries. Voksenåsen wishes to give its activities a youthful profile focusing on matters of democracy and openness towards the outside world. Voksenåsen therefore invests in cross-discipline educational courses, such as the Summer Academy Voksenåsen. The Torgny Segerstedt prize is awarded every second year to a person who has made a considerable contribution in the cause of democracy and freedom of speech. Voksenåsen receives some subsidy from the Swedish government for programme activities and the cost of premises. Apart from this, the activities shall be financially self-supporting.

#### Important events in 2000 and 2001

Voksenåsen has begun co-operating with Norges 2000 A/S, which is responsible for the programme in anticipation of the one-hundredth anniversary of the dissolution of the Union in 1905. During the period 2000-2005, a series of events are planned at Voksenåsen connected to common Swedish-Norwegian history. During October 2000, Voksenåsen's 40-year jubilee was celebrated. A conference concerning the inroads made by Neo-Nazism into Norwegian and Swedish youth circles will be held in connection with the presentation of the annual Torgny Segerstedt prize.

| Income statement, SEK million  | 2000      | 1999      | 1998 |
|--|-----------|-----------|------|
| Net turnover Expenses Items affecting comparability Participations in associated companies                         | 45<br>-44 | 31<br>-30 |      |
| Operating profit/loss  | 1         | 1         |      |
| Financial income<br>Financial expenses<br>Profit/loss before tax<br>Minority shares<br>Tax                         | 1         | 1         |      |
| Net profit/loss for the year   | 1         | 1         |      |
| Cash flow from operating activities<br>Cash flow from investment activities<br>Cash flow from financing activities |           |           |      |
| Gross investment Depreciation and write-downs  | 1<br>1    | 0<br>2    |      |
| Dividend paid  | 0         | -         |      |
| Average number of yearly employees - of which women  | 57<br>27  | 65<br>27  |      |

#### **Environmental work**

Environmental work is mainly directed at developing a good working environment.

#### Diversity and equal opportunities

Matters concerning the problems and possibilities of a multicultural society are given great attention in Voksenåsen's non-profit programmes.

#### Forecast for 2001

Increasing competition within the hotel and conference area makes financial forecasts uncertain. Voksenåsen expects its financial results to be the same as in 2000.

#### Assessment

The degree of objective attainment during 2000 is considered to be satisfactory. This applies both to its hotel business and to its non-profit-oriented programmes.

#### Board 2000

Görel Bohlin, Chairman Per Kleppe, Deputy chairman Johan Buttedahl, Member Bjarne Mörk Eidem, Member Pia Enochsson, Member Arne Ruth, Member Ragnar Sohlman, Member Christina Stendahl, Member

#### Managing Director

Karl Einar Ellingsen

| Balance sheet, SEK million             | 2000       | 1999 | 1998 |
|--|------------|------|------|
| Assets                                 |            |      |      |
| Fixed assets                           | 4          | 5    |      |
| Current assets                         | 9          | 8    |      |
| Total assets                           | 13         | 13   |      |
| Shareholders' equity, provisions and I | iabilities |      |      |
| Shareholders' equity                   | 8          | 7    |      |
| Minority share of shareholders' equity | ,          |      |      |
| Provisions                             |            |      |      |
| Long-term liabilities                  |            |      |      |
| - interest-bearing                     |            |      |      |
| - non interest-bearing                 |            |      |      |
| Current liabilities                    |            |      |      |
| - interest-bearing                     |            |      |      |
| - non interest-bearing                 | 5          | 6    |      |
| Total liabilities and                  |            |      |      |
| shareholders' equity                   | 13         | 13   |      |
| Capital employed                       | 8          | 7    |      |
| Return on equity, %                    | 6.8        | 5.8  |      |
| Return on capital employed, %          | 9.6        | 8.7  |      |
| Net indebtedness                       | 0          | 0    |      |
| Equity/assets ratio, %                 | 60.7       | 55.2 |      |



During the autumn of 1987, the Riksdag resolved to approve a transfer agreement between SSAB and the Government. This involved all the shares in SSAB Gruvor AB being transferred to the Government on 31 December 1987, and the Government assuming SSAB's personnel responsibilities in Grängesberg as regards security of employment up until the end of 1991. The name of the mining company was changed at the same time to Grängesbergs Gruvor AB (GGAB). During the autumn of 1987, the subsidiary company Utvecklings AB Laven was established, with the task of encouraging the establishment of new companies in Grängesberg.

By agreement between the owner, the company, the local authority and the trade union organisations, it was decided in the spring of 1989 that mining operations should cease as from the turn of the year 1989/1990, that is, two years earlier than estimated. After the cessation, GGAB's operations have mainly consisted of personnel development, establishment of new companies and restoration of the mining area.

In June 1995, by means of an agreement, the Ludvika local authority acquired all the shares in Utvecklings AB Laven from GGAB. Through an option agreement within this purchase agreement, the Ludvika local authority had

the right, but not the obligation, to acquire all the shares in GGAB from the Swedish Government for SEK 1. The purchaser was to claim redemption of the shares from the Government in writing by 31 December 2000. During the autumn of 1999, the Ludvika local authority decided to exercise this option agreement and asked to acquire all the shares in GGAB.

In December 2000, a share transfer agreement was signed between the Government and the Ludvika local authority concerning all the shares of GGAB. The agreement presumed approval by the Riksdag. Later the same month the Riksdag resolved to authorise the Government to sell all the Government shares in GGAB to the Ludvika local authority. By means of a Government resolution, all the shares in GGAB were delivered to the Ludvika local authority in January 2001.

#### Board 2000

Gunnar Engman, Chairman Christer Berggren, Member Fritz Mitteregger, Member

#### **Managing Director**

Per Aronsson

## SKD företagen AB

SKD företagen AB has operated consultancy services. In 1991, the Riksdag resolved that the company should be wound up and sold.

Privatisation of SKD företagen AB commenced in

1993, and has entailed the divestment of all subsidiaries and their operations.

The company has no employees. SKD företagen AB is to be liquidated.

## Sveriges Geologiska AB

In 1982, the Riksdag resolved to divide the Geological Survey of Sweden, SGU, into an administrative agency component and a business enterprise component. The latter was to be run as a company and was given the name Sveriges Geologiska AB, SGAB. Operations consisted of the commissioned work which SGU had carried out earlier.

In 1991, it was resolved that SGAB should be wound up and in 1995 it was decided to liquidate the company

The winding up of the company continued during 2000. The company was in liquidation during the entire year. The liquidator estimates that the liquidation shall be completed during 2001.

#### ZENIT SHIPPING AB

Zenit Shipping AB was founded in the 1930s as a subsidiary of the privately-owned AB Götaverken for the purpose of acting as a customer of ships built on the yard's own account. In connection with the nationalisation of AB Götaverken during the formation of Svenska Varv AB in 1977, Zenit Shipping AB was given a more active role. During the shipping crisis, trade debts for which customers could not honour their payments were assigned to Zenit Shipping AB.

The Riksdag decided in the spring of 1983 to reconstruct Svenska Varv AB, and Zenit Shipping AB was used as an instrument in this process. All defaulting involvements were assigned to Zenit Shipping AB with the result that Svenska Varv AB's balance sheet was cleared. SEK 3,000 million was added to Zenit Shipping AB. An arrangement was reached with the Swedish National Debt Office in 1985. This meant an undertaking whereby conditional additional funds would successively cover the losses during the liquidation of ships within a framework of SEK 1,700 million.

Up to and including 1989 the company had received SEK 1,181 million. This amount was fully repaid bet-

ween 1990-1995. SEK 107 million of the remaining addition of SEK 1,093 has so far been repaid. At most, Zenit Shipping AB controlled 6,400,000 dwt spread over approximately 40 ships. All ships have been disposed of according to a Riksdag decision.

Zenit Shipping AB has been given the task of liquidating the company and achieving the best possible outcome. In 2000 the company continued to liquidate the residual involvements from previously-owned ships. Funds received are used for repayments to the Swedish National Debt Office for previous conditional additions. Zenit Shipping AB's operations are expected to continue for a number of years to come.

#### Board 2000

Leif Lewin, Chairman Christer Berggren, Member Göran Carnhagen, Member Harald Molander, Member

Managing Director Harald Molander

## A Historical View

A historical view of the development of Government-owned companies is given below. The account is given in summary form, involving interesting and important events, small and large. The purpose is not to give an exact and full historical description, but to give a background to present-day active Government ownership.

- **1968** The Government begins co-operation within the field of nuclear power, and together with ASEA forms the 50 per cent jointly-owned ASEA-ATOM.
- 1969 The Ministry of Industry is formed and the majority of the Government-owned companies are allocated to it.
- **1970** The Swedish State Holding Company is formed in order to co-ordinate the large companies within the sectors of mining, steel, forestry, petrochemicals, etc. Apoteksbolaget is formed.
- 1971 The Swedish Securities Register Centre (VPC) is formed as a central service organisation in connection with the law simplifying share transfers. Apoteksbolaget assumes sole rights in Sweden regarding retail trade in pharmaceuticals.
- 1972 KabiVitrum is formed.
- 1974 PK-banken is formed as a result of the amalgamation of the Post Office Bank and the Swedish Credit Bank.
- 1977 Svenska Varv is formed in connection with the Government taking over Salén-Invest's shares in Götaverken. The group also includes Arendal, Cityvarvet, Finnboda Varf, Karlskronavarvet, Uddevallavarvet and Öresundsvarvet. An extensive restructuring programme is begun.
- 1978 SSAB, Scandinavia's leading steel maker, is formed from a reconstruction of Sweden's three largest producers of commercial steel. The Government and the Swedish State Holding Company own 75 per cent of SSAB and Gränges owns 25 per cent.
- 1979 Kockums is incorporated into Svenska Varv.
- 1980 SSAB and the Swedish State Holding Company together account for 20 per cent of the country's industrial investments. Tobaksbolaget forms the basis of the formation of Procordia as a whollyowned subsidiary group of the Swedish State Holding Company, focused on consumer goods.
- 1981 The official communication "Report on Companies with Government Ownership" is presented and given to the Riksdag for the first time. The Government transfers its 50 per cent holding of ASEA-ATOM to ASEA. The industry group

- JAS is formed, in which the Government is part owner via the Swedish National Industries Corporation (FFV).
- **1982** Sweden Post markets the fax machine, so-called "remote copying". Svenska Varv is reconstructed. The closure of large shipyards continues.
- **1983** Swedes order a total of 607,900 telephones from the National Swedish Telecoms Administration (Televerket).
- **1984** Nokia purchases 70 per cent of the TV manufacturer Luxor.
- 1985 The monopoly on telephones held by the National Swedish Telecoms Administration (Televerket) is brought to an end. The Swedish State Holding Company changes its name to Procordia. Procordia is restructured by means of the sale and purchase of companies.
- 1986 The wholly Government-owned Sveriges Petroleum (SP) and the Swedish Oil Consumers' Union (OK), merge to form OK Petroleum with the Finnish state-owned Neste as part owner. The first part-privatisation of SSAB is carried out, Gränges' holding being purchased and a third of the shares in SSAB being sold to a few institutions.
- 1987 Procordia is stock-exchange listed in connection with a new issue. The Swedish Civil Aviation Administration sets up a new investment programme which includes a new domestic terminal and a third runway at Arlanda. The Swedish Maritime Administration becomes a public enterprise and may use its depreciation funds for the financing of investment. The Government acquires Grängesbergs Gruvor from SSAB.
- **1988** The Swedish State Railways (SJ) is divided up. The National Swedish Rail Administration becomes responsible for the track network and SJ is responsible for the trains.
- 1989 The 100-year anniversary of the National Telephone Network. Grängesbergs Gruvor ceases operations. LKAB opens up a new main mining level in Malmberget. Procordia, Pharmacia and Volvo's food company Provendor amalgamate and form the new Procordia group. Volvo and the Government are the largest owners, each having 42.5 per

| The Govern-<br>ment<br>and ASEA form<br>Asea-Atom. | The Swedish<br>State<br>Holding<br>Company<br>is formed.      | KabiVitrum<br>is formed.   | Svenska Varv is formed.                                  | Kockums is<br>incorporated<br>into<br>Svenska Varv.                   | Asea<br>purchases the<br>Government's<br>shares in<br>Asea-Atom.             | Nokia<br>purchases a<br>majority in<br>Luxor.   | OK Petroleum<br>is formed<br>from SP,<br>OK and Finnish<br>Neste. SSAB<br>is partly privati-<br>sed.                              |
|--|---|--|--|---|--|---|---|
| 1968 1969  Creation of the Ministry of Industry.   | Apoteksbolaget is given sole rights for retail sale of drugs. | The Post Office<br>Bank and the<br>Swedish Credit<br>Bank become<br>PK-banken. | SSAB is formed (75 % The Swedish State Holding Company). | Procordia<br>becomes<br>subsidiary<br>group for<br>consumer<br>goods. | Svenska Varv<br>is recon-<br>structed.<br>Support for<br>LKAB, SSAB,<br>NCB. | The telephone monopoly of the National Telecoms Administration ceases. The Swedish State Holding Company changes name to Procordia. | Procordia Stock Exchange listed. The Swedish Civil Aviation Administration invests in a new terminal and third runway at Arlanda. |

cent of the votes. SSAB shares are listed in the Stockholm Stock Exchange A List.

1990 PK-banken purchases Nordbanken. The holding company Fortia is formed. SJ sells a large amount of property for SEK 1,800 million. Majority-owned ASG is listed on the Stock Exchange and the high-speed train X 2000 is introduced between Stockholm and Gothenburg. The Swedish Civil Aviation Administration (LFV) group is formed with a clear division between its commercial activities and its role as an administrative authority.

1991 The Riksdag resolves to wholly or partly privatise 35 companies and to liquidate the holding company Fortia. Sweden Post is subjected to competition as regards the distribution of letters when CityMail begins operations. The public enterprise FFV is reconstituted as a joint stock company.

1992 The Swedish Forest Service becomes Domän AB. Vattenfall becomes Vattenfall AB, and in connection with this the grid network and foreign connections are separated into a new public enterprise, Svenska kraftnät. The Government-owned part of SSAB is offered to the public in the form of a rights issue in combination with a Government bond. A new housing loans system is introduced and SBAB becomes completely exposed to com-

petition. SAS acquires 50 per cent of Linjeflyg and forms a totally integrated domestic airline. Atle and Bure are formed with some of the money from the defunct wage-earners' investment fund, and those companies which had paid in profit-sharing tax become part-owners. Trygg-Hansa buys Gota. Gota fails and the Government acquires Gota in December. Securum is formed in order to look after problem credits arising in Nordbanken as a result of the financial crisis.

1993 Government property ownership undergoes a change when the National Swedish Board of Public Building ceases to exist and public authorities and public enterprises can operate freely in the property market. Vasakronan takes over the Government's commercial property worth SEK 17.7 billion. Procordia grows by acquiring companies, which include Italian Erbamont. Volvo and the Government agree to work towards dividing Procordia into two parts. By means of an exchange of shares with Volvo, the Government becomes majority owner of one of these, Pharmacia AB, concentrating on pharmaceuticals. Volvo becomes majority owner of the other part, AB Procordia, which operates within the food, tobacco and other industries. The Swedish Post Office Administration is reformed into Posten AB. Sweden Post's monopoly on the distribution

| New Procordia<br>is formed from<br>Pharmacia and<br>Provendor; the<br>Government<br>and Volvo<br>own 42.5 %<br>each. SSAB is<br>Stock<br>Exchange<br>listed. | PK-banken<br>buys Nord-<br>banken.<br>ASG is Stock<br>Exchange listed   | The Swedish Forest Service and Vattenfall are formed into companies. The power grid becomes aGovernment enterprise, Svenska kraftnät.Government sells SSAB. SBAB exposed to. competition. SAS buys Linjeflyg. Securum is formed.  | AssiDomän AB<br>and Pharmacia<br>are sold on the<br>Stock Market.<br>A-Banan pro-<br>ject AB is for-<br>med in order to<br>co-finance<br>Arlandabanan. | Electricity<br>market<br>exposed to full<br>competition.  | The Ministry of Industry, Employment and Communications is formed with a special unit for ownership questions. Sveaskog AB is separated from AssiDomän. The Government sells SAQ Kontroll and VPC. | SJ is divided<br>into SJ Resor<br>AB, Green<br>Cargo AB,<br>Euromaint AB.   |  |
|--|---|---|--|---|--|---|--|
| 1988 1989  | 1990 1991   | 1992 1993   | 1994 1995  | 1996 1997   | 1998 1999  | 2000 2001   |  |
| Swedish State<br>Railways<br>divided into<br>The National<br>Rail Adminis-<br>tration and SJ.  | Privatisation of<br>35 companies<br>is decided by<br>the Riksdag.<br>The public<br>enterprise FFV<br>becomes a<br>joint stock<br>company. | Vasakronan takes over the commercial property of the Government. The Government becomes majority owner in Pharmacia and releases food and tobacco to Volvo.The Post Office Administration becomes Posten AB, the monopoly for distribution of letters ceases. Celsius is listed. Assi-Domän AB is formed. | V&S Vin & Sprit's monopoly ceases. Phar- macia amalga- mates with Upjohn.  | Penninglotteriet<br>and Tipstjänst<br>become AB<br>Svenska Spel.<br>MeritaNord-<br>banken is<br>formed. | Telia and Telenor decide to merge. Co-operation is discontinued in the autumn.   | Telia is listed on the Stock Exchange. Celsius is sold. The Öresund bridge is opened. Vattenfall grows in Germany and Poland. MeritaNordbanken becomes Nordea AB. |  |

of letters ceases. The Government sells 75 per cent of its shares in the defence group Celsius and the shares are quoted on the Stockholm Stock Exchange A List. Assi AB and Domän AB are amalgamated into AssiDomän AB, which bids for Ncb. Fortia is liquidated. Securum contributes SEK 10 billion in order to save Nordbanken.

- 1994 At the turn of the year 1993 to 1994, A-Banan projekt AB is formed in order to build the railway linking Stockholm with Arlanda Airport, Arlandabanan. This is the first infrastructure project in Sweden to be jointly financed by both the Government and the private sector. Sweden Post becomes a joint stock company. During the year, the remaining shareholdings in SSAB, OKP, and parts of AssiDomän AB and Pharmacia are sold.
- 1995 New alcohol legislation comes into force and V&S Vin & Sprit's monopoly ceases. Pharmacia and the American pharmaceuticals company Upjohn amalgamate.
- 1996 The situation of AmuGruppen becomes critical during the autumn, and the Government contributes SEK 600 million in order to save the company from liquidation. This is the first year of full

competition in the electricity market. The disposal of Securum's assets as a result of the realisation of security is almost complete.

- 1997 SBL Vaccin is sold to Active in Malmö. Svenska Penninglotteriet and Tipstjänst AB amalgamate and become AB Svenska Spel. A ruling by the European Court of Justice allows Systembolaget to retain control of its monopoly of retail sales. Merita and Nordbanken make public their intention to amalgamate to form MeritaNordbanken.
- 1998 The Ministry of Employment and Productivity, the Ministry of Communications and the Ministry of Economics and Trade are combined to form the Ministry of Industry, Employment and Communications. Sector-political responsibility and questions of ownership are separated to a greater extent.
- 1999 The remaining shareholding in Pharmacia and Upjohn is sold. The amalgamation of Telia and Norwegian Telenor is given approval during the spring, but at the end of December the parties agree to discontinue co-operation and Telia and Telenor continue as separate companies. Sveaskog AB is formed by means of transfer of forestry assets from AssiDomän. The Government sells its shares in SAQ Kontroll and VPC.

2000 A restructuring of both the Swedish and international defence industries is effected by means of the shareholding in Celsius, equalling 25 per cent of the share capital and 62 per cent of the votes, being sold to Saab. Telia is listed on the Stock Exchange in June, and becomes Sweden's largest popular share. The Öresund bridge between Malmö and Copenhagen is inaugurated in July and the Government enterprise Svenska kraftnät is given the job of building broad-band connections to all local authority areas.

Vattenfall becomes one of Northern Europe's largest energy companies through acquiring the East German energy companies Veag and Laubag for SEK 14 billion. The public utility Swedish State Railways, SJ, is formed into a limited company. The Ministry of Industry, Employment and Communications produces an index, intended to gauge the e-maturity of Government-owned companies.

Nordea becomes a Nordic bank after amalgamating with UniDanmark and Norwegian Kredit-kassen. The Swedish Government's shareholding is reduced to 18.2 per cent.

Vasakronan wins the prize for best annual report for the year 2000.

2001 At the beginning of the year, SJ is restructured into six operating companies – SJ, SJ Green Cargo, Unigrid, Euromaint Traffic Care and Jernhusen.
Vin & Sprit begins co-operation with Jim Beam Brands and the distribution company Maxxium regarding the group's international products.

# Distribution of responsibilities within Sweden's Government offices for Government-owned companies

The Central Government Offices switchboard: + 46 (0)8 405 10 00, www.regeringen.se

| Name                                 |   |
|--------------------------------------|---|
| Björn Rosengren<br>Tel. 08-405 10 00 | Minister of Industry, Employment and Communications                           |
| Lars Rekke<br>Tel. 08-405 31 29      | Under-secretary of State, Ministry of Industry, Employment and Communications |
| Curt Malmborg<br>Tel. 08-405 16 47   | Under-secretary of State, Ministry of Finance                                 |

#### Ministry of Industry, Employment and Communications Corporate Unit

www.naring.regeringen.se/fragor/statliga\_foretag

(e-mail address: christianname.surname@industry.ministry.se)

| None                                      | Cookey years and billiby                                 | Company responsibility   |
|---|--|--|
| Name                                      | Sector responsibility                                    | Company responsibility   |
| Dag Detter<br>Tel. 08-405 20 46           | Assistant Under-secretary,<br>Unit Manager               |  |
| Viktora Aastrup<br>Tel. 08-405 36 92      | Energy   | Affärsverket svenska kraftnät, Förvaltningsaktiebolaget Stattum SP (Sveriges Provnings- och forskningsinstitut)              |
| Christer Berggren<br>Tel. 08-405 22 70    | Mining   | AB Göta kanalbolag, IRECO Holding AB, LKAB,<br>Svenska skeppshypotekskassan, Svenska Skogs-<br>plantor AB, Zenit Shipping AB |
| Lars Johan Cederlund<br>Tel. 08-405 22 00 | Forestry & Paper   | Svenska rymdaktiebolaget, Sveaskog AB,<br>AB Svensk Bilprovning, AssiDomän AB  |
| Michael Fredlund<br>Tel. 08-405 21 17     | Energy   | Vattenfall AB, SOS Alarm Sverige AB  |
| Eva Halvarsson<br>Tel. 08-405 36 18       | Transportation   | SAS Gruppen, SJ AB, Green Cargo AB,<br>AB Swedcarrier  |
| Jonas Iversen<br>Tel. 08-405 22 44        | Logistics  | Lernia AB, Posten AB, Samhall AB   |
| Vacant                                    | Telecom  | Telia AB   |
| Vacant                                    | Financial analysis, ownership control issues             |  |
| Peter Lindell<br>Tel. 08-405 29 31        | Financial analysis and repor<br>ownership control issues | ting   |
| Leigh Neil<br>Tel. 08-405 28 93           | Informationtechnology                                    |  |
| Ulrika Malmström<br>Tel. 08-405 22 79     | P.A.   |  |
| Stina Johannesson<br>Tel. 08-405 29 63    | Unit Assistant   |  |

#### Individuals within the Ministry of Industry, Employment and Communications with company responsibility

(e-mail address: christianname.surname@industry.ministry.se)

| Name  | Company responsibility  |
|---|---|
| Ann-Charlotte Bernhard<br>Tel. 08-405 21 50 | Sveriges Rese- och Turistråd AB                               |
| Bertil Carlstedt<br>Tel. 08-405 22 19       | Norrland Center AB  |
| Ulrika Rosenberg<br>Tel. 08-405 37 38       | A-Banan projekt AB, Statens Väg- och Baninvest AB, SweRoad AB |
| Tomas Brolin<br>Tel. 08-405 13 79           | Svensk- Dansk Broförbindelse AB                               |
| Mattias Moberg<br>Tel. 08-405 43 03         | ALMI Företagspartner AB                                       |
| Anneli Mannertorn<br>Tel. 08-405 22 66      | Luftfartsverket, Sjöfartsverket                               |

#### Ministry of Finance Corporate and Real Estate Unit

(e-mail address: christianname.surname@finance.ministry.se)

| Name  | Sector responsibility                         | Company responsibility:  |
|---|---|--|
| Christina Ragsten Pettersson<br>Tel. 08-405 12 03 | Unit manager                                  | Assistant Under-secretary, Unit Manager  |
| Per Balazsi<br>Tel. 08-405 14 06                  | Real Estate                                   | Civitas Holding AB, Statens Bostadsfinansieringsaktiebolag,<br>SBAB, Nordea AB, Venantius AB, Vasakronan AB, Vasallen AB |
| Marianne Förander<br>Tel. 08-405 16 06            | Alcoholic beverages, ownership control issues | Akademiska Hus AB, V & S Vin & Sprit AB,   |
| Monica Lundberg<br>Tel. 08-405 16 36              | State-owned real estate issues                | Kasernen Fastighets AB, A/O Dom Shvetsii,<br>Specialfastigheter Sverige AB   |
| Michael Thorén<br>Tel. 08-405 21 01               | Game  | AB Svenska Spel, Svenska Lagerhusaktiebolaget  |
| Kristina Ekengren<br>Tel. 08-405 15 23            | Finance                                       | Analysis   |

#### Individuals within the Ministry of Finance with company responsibility

(e-mail address: christianname.surname@finance.ministry.se)

| Name                                 | Company responsibility |
|--------------------------------------|------------------------|
| Anders Lönnberg<br>Tel. 08-405 35 06 | AB Bostadsgaranti      |
| Johanna Orth<br>Tel. 08-405 19 63    | OM Gruppen AB          |

#### Ministry of Health and Social Affairs

(e-mail address: christianname.surname@social.ministry.se)

| Name                                    | Company responsibility  |
|---|---|
| Birgitta Bratthall<br>Tel. 08-405 33 07 | Administrator, pharmaceuticals issues and Apoteket AB                                 |
| Gert Knutsson<br>Tel. 08-405 33 27      | Administrator, alcohol policy issues, Systembolaget AB and the National Alcohol Board |
| Leif Lundquist<br>Tel. 08-405 34 32     | Internal and external coordination of company issues etc.                             |
| Ingvar Löfstrand<br>Tel. 08-405 33 34   | Internal and external coordination of company issues etc.                             |

#### Ministry of Justice

(e-mail address: christianname.surname@justice.ministry.se)

| Company responsibility          |
|---------------------------------|
| by SIS Miljömärkning AB<br>2 85 |
|                                 |

#### **Ministry of Culture**

(e-mail address: christianname.surname@culture.ministry.se)

| Name                                | Company responsibility  |
|-------------------------------------|---|
| Brita Lundh<br>Tel. 08-405 19 31    | Kungliga Dramatiska Teatern AB, Kungliga Operan AB,<br>Voksenåsen A/S |
| Jerker Stattin<br>Tel. 08-405 19 99 | Teracom AB  |

#### Ministry of the Environment

(e-mail address: christianname.surname@environment.ministry.se)

| Name                                    | Company responsibility         |
|---|--------------------------------|
| Charlotta Andersson<br>Tel.08-405 19 76 | Sydkraft SAKAB                 |
| Helen Ågren<br>Tel. 08-405 37 74        | Svenska Miljöstyrningsrådet AB |
| Staffan Johnson<br>Tel. 08-405 39 08    | Swedesurvey AB                 |

#### Ministry of Education and Science

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| Name                               | Company responsibility |
|------------------------------------|------------------------|
| Mats Johnsson<br>Tel. 08-405 18 40 | Imego AB               |

#### Ministry for Foreign Affairs

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| Name                                     | Company responsibility    |
|--|---------------------------|
| Stefan Isaksson<br>Tel. 08-405 58 04     | Swedfund International AB |
| Christian de Filippi<br>Tel 08-405 56 97 | Svensk Exportkredit, SEK  |

# Government-owned companies —individuals with company responsibility

| Company  | Contact                |
|--|------------------------|
| A-Banan projekt AB   | Ulrika Rosenberg       |
| Akademiska Hus AB  | Marianne Förander      |
| ALMI Företagspartner AB  | Mattias Moberg         |
| Apoteket AB (The Swedish National Pharmacy Corporation AB)   | Birgitta Bratthall     |
| AssiDomän AB   | Lars Johan Cederlund   |
| Bostadsgaranti, AB   | Anders Lönnberg        |
| Civitas Holding AB   | Per Balazi             |
| Dom Shvetsii, A/O  | Monica Lundberg        |
| Förvaltningsaktiebolaget STATTUM (STATTUM Holding)   | Viktoria Aastrup       |
| Green Cargo AB   | Eva Halvarsson         |
| Göta kanalbolag, AB  | Christer Berggren      |
| Imego AB   | Mats Johnsson          |
| IRECO Institute of Reserch and Competence Holding AB   | Christer Berggren      |
| Kasernen Fastighets AB   | Monica Lundberg        |
| Kungliga Dramatiska Teatern AB (The Royal Dramatic Theatre of Sweden AB)   | Brita Lundh            |
| Kungliga Operan AB (The Royal Swedish Opera AB)  | Brita Lundh            |
| Lernia AB  | Jonas Iversen          |
| Luftfartsverket (The Swedish Civil Aviation Authority)   | Anneli Mannertorn      |
| Luossavaara-Kiirunavaara, LKAB   | Christer Berggren      |
| Nordea AB  | Per Balazi             |
| Norrland Center AB   | Bertil Carlstedt       |
| OM Gruppen AB (OM Group AB)  | Johanna Orth           |
| Posten AB (Sweden Post AB)   | Jonas Iversen          |
| Samhall AB   | Jonas Iversen          |
| SAS Sverige AB   | Eva Halvarsson         |
| SBAB Statens Bostadsfinansieringsaktiebolag (Swedish National Housing Finance Corp.)   | Per Balazsi            |
| SIS Miljömärkning AB (SIS Eco-Labelling AB)  | Ulrika Dackeby         |
| SJ (Swedish State Railway)   | Eva Halvarsson         |
| Sjöfartsverket (Swedish Maritime Administration)   | Anneli Mannertorn      |
| SOS Alarm Sverige AB   | Michael Fredlund       |
| Specialfastigheter Sverige AB  | Monica Lundberg        |
| Statens Väg- och Baninvest AB  | Ulrika Rosenberg       |
| Sveaskog AB  | Lars Johan Cederlund   |
| Svensk Bilprovning AB (The Swedish Motor Vehicle Inspection Company)   | Lars Johan Cederlund   |
| SEK (Swedish Export Credit Corp.)  | Christian de Filippi   |
| Affärsverket svenska kraftnät (Swedish National Grid)  | Viktoria Aastrup       |
| Svenska Lagerhusaktiebolag   | Michael Thorén         |
| Svenska Miljöstyrningsrådet, AB (Swedish Enviromental Management Council)  | Helen Ågren            |
| Svenska rymdaktiebolaget (Swedish Space Corporation)   | Lars Johan Cederlund   |
| Svenska skeppshypotekskassan (Swedish Ship Mortgage Bank)  | Christer Berggren      |
| Svenska Skogsplantor AB  | Christer Berggren      |
| Svenska Spel, AB   | Michael Thorén         |
| Svensk- Danska Broförbindelsen AB (Swedish-Danish Bridge Connection, SVEDAB)   | Tomas Brolin           |
| SP Prövnings- och Forskningsinstitut AB (Swedish Testing and Research Institute AB)  | Viktoria Aastrup       |
| Sveriges Rese- och Turistråd AB (Swedish Travel & Tourism Council)   | Ann-Charlotte Bernhard |
| Swedcarrier, AB  | Eva Halvarsson         |
| Swedesurvey AB   | Staffan Johnson        |
| Swedfund International AB  | Stefan Isaksson        |
| Swedish National Road Consulting AB (SweRoad)  | Ulrika Rosenberg       |
| Sydkraft, SAKAB  | Charlotta Andersson    |
| Systembolaget AB (Swedish Alcohol Retailing Monopoly AB)   | Gert Knutsson          |
| Telia AB   | Vakant                 |
| Teracom AB   | Jerker Stattin         |
| V&S Vin & Sprit AB   | Marianne Förander      |
| Vasakronan AB *  | Per Balazsi            |
| Vasallen AB *  | Per Balazsi            |
| Vattenfall AB  | Michael Fredlund       |
| Venantius AB   | Per Balazsi            |
| Voksenåsen A/S   | Brita Lundh            |
| Zenit Shipping AB  | Christer Berggren      |
| and the contract of the contra |                        |

<sup>\*</sup> Subsidiary to Civitas Holding AB

# Key executives and board members 2000

Abjörner, Lena

Teracom AB, permanent

Adelsohn, Ulf

Luftfartsverket, chairman

Ahlberg, Ann

Ahlström, Göran SVEDAB, permanent

Ahlqvist, Birgitta

Svenska rymdaktiebolaget, permanent

Ahlqvist, Johnny

Statens Järnvägar, permanent

Alkärr, Kjell

AB Svensk Bilprovning, vice chairman

Alm, Eric

Kungliga Operan AB, employee's representative

Almgren, Richard

AB Svenska Miljöstyrningsrådet, permanent

Alvemo, Anders

SweRoad AB, permanent

Alvemur. Christer

A/O Dom Shvetsii, permanent Kasernen Fastighets AB, chairman

Ameln, Carl

Managing Director, LKAB LKAB, permanent

Andersson, Axel

Swedesurvey AB, permanent

**Andersson, Benny** Kungliga Operan AB, permanent

Andersson, Björn

Kasernen Fastighets AB, permanent

Andersson, Dan

Nordea AB, permanent

Andersson, Edward

Nordea AB, permanent

Andersson, Elving

AB Göta kanalbolag, permanent

Andersson, Lars

Luftfartsverket, employee's representative

Andersson, Peter

Norrland Center AB, permanent

André, Christer

Telia AB, employee's representative, deputy

Andrée, Inger

AB Svenska Spel, employee's representative

Annell, Elisabet

Luftfartsverket, permanent

Arefalk, Olle

Managing Director, Swedfund International AB

Aronsson, Per

Managing Director, Grängesbergs Gruvor AB

Asplund, Erik

AB Svenska Miljöstyrningsrådet,

additional member

Avdeev, Kirill V

A/O Dom Shvetsii, permanent

Axelsson, Charlotte

Akademiska Hus AB, permanent

Balazsi, Per

Specialfastigheter Sverige AB, permanent

Bankvall, Claes

Managing Director, SP Sveriges Provnings- och Forskningsinstitut AB SP Sveriges Provnings- och Forskningsinstitut AB,

Bauducco, Roberto G.

Managing Director, SweRoad AB SweRoad AB, permanent

Begler, Ann-Marie

Systembolaget AB, vice chairman

Bengtson, Sture

Managing Director, Norrland Center AB

Bennet, Carl

Telia AB, permanent

Berg, Bengt Åke

AB Svenska Spel, chairman

Berg, Hjördis

SOS Alarm Sverige AB, permanent

Berg, Ingolf

SIS Miljömärkning AB, permanent

Bergfalk, Lars

SweRoad AB, vice chairman

Berggren, Bo

SAS Gruppen, chairman

Berggren, Christer

Grängesbergs Gruvor AB, permanent AB Göta kanalbolag, vice chairman IRECO Holding AB, permanent Affärsverket svenska kraftnät, permanent Svenska Skeppshypotekskassan, permanent Zenit Shipping AB, permanent

Bergman, Johan

A/O Dom Shvetsii, permanent

Bergqvist, Jan

Apoteket AB, chairman

Bergqvist, Sven-Runo

Managing Director, SOS Alarm Sverige AB

Bernhardsson, Göte

Posten AB, chairman

Bernhardsson, Johnny

Vattenfall AB, employee's representative

Bjerkne, Claes

Sveriges Rese- och Turistråd AB, permanent

Bjälkefors, Ulf

Swedesurvey AB, employee's representative

Biörck, Anders

V&S Vin & Sprit AB, permanent

Björk, Gunnar

Svenska rymdaktiebolaget, permanent

Björnsson, Björn

AssiDomän AB, permanent

Blecher, Lennart

AB Svensk Exportkredit, vice chairman

Blix. Kerstin

SIS Miljömärkning AB, permanent

Blomberg, Jan

AB Svenska Spel, permanent AssiDomän AB, permanent

Blomgren, Ulf

AB Svensk Bilprovning, permanent

Blomkvist, John-Olof

Teracom AB, employee's representative

Blomquist, Bo-Gunnar

Lernia AB, employee's representative, deputy

Bogren, Bengt

SP Sveriges Provnings- och Forskningsinstitut AB, employee's representative, deputy

Bohlin, Görel

Voksenåsen A/S, chairman

Boman, Anders

Telia AB, employee's representative, deputy

Bonde, Ingrid

Statens Järnvägar, permanent

Bondestam, Anitha

SVEDAB, permanent Teracom AB, permanent

Bonnier, Eva

Kungliga Dramatiska Teatern AB, permanent

Borg, Claes-Göran

Managing Director, Svenska rymdaktiebolaget

Borgcrantz, Anders Statens Järnvägar, permanent

Brandborn, Jan

SVEDAB, permanent

Brandin, Claes-Göran Siöfartsverket, permanent

Brandinger, Rune

Nordea AB, permanent

Brink, Stig AB Bostadsgaranti, chairman

Brodin Rampe, Anette Posten AB, permanent

Managing Director, Imego AB

Bryngelson, Håkan

Managing Director, Vasakronan AB och Civitas Holding AB Civitas Holding AB, permanent

Vasakronan AB, permanent

Vasallen AB, permanent

Brändström, Dan Akademiska Hus AB, permanent

Brögger Golteus, Lise SOS Alarm Sverige AB, permanent

Buttedahl, Johan

Voksenåsen A/S, permanent

Bylund, Bo SVEDAB, permanent

Bylund, Curt Managing Director, Specialfastigheter Sverige AB Specialfastigheter Sverige AB, permanent

Bårström, Sven A-Banan projekt AB, chairman

Bäckström, Håkan

LKAB, employee's representative

Caesar, Madeleine

IRECO Holding AB, permanent

Carendi, Jan R. OM Gruppen AB, permanent

Carlsson, Boel

Samhall AB, permanent Swedfund International AB, permanent

Carlberg, Lars

Vattenfall AB, employee's representative

Carlsson, Barbro

Samhall AB, permanent

Carlsson, Hans

AssiDomän AB, permanent

Carlsson, Ingvar

Telia AB, permanent

Carlsson, Lars

Vattenfall AB, employee's representative, deputy

Carlsson, Nils

Sveriges Rese- och Turistråd AB, permanent

Carlsson, Stefan

Managing Director, Apoteket AB

Carlsson, Peter

AB Svensk Exportkredit, permanent

Carmén, Lars

Sveriges Rese- och Turistråd AB, chairman

Carnhagen, Göran

Zenit Shipping AB, permanent

Carrick, Peter

Managing Director, Lernia AB

Cedergren, Jan

Swedfund International AB, chairman

Cederlund, Lars Johan

Sveaskog AB, permanent AB Svensk Bilprovning, permanent AB Svensk Exportkredit, permanent Svenska rymdaktiebolaget, permanent

Christiansson, Annika

Swedesurvey AB, permanent

Cling, Thord

Specialfastigheter Sverige AB, employee's representative

Dahl, Robin

Systembolaget AB, deputy

Dahlbäck, Claes

V&S Vin & Sprit AB, chairman

Dahlberg, Ingrid

Managing Director,

Kungliga Dramatiska Teatern AB Kungliga Dramatiska Teatern AB, permanent

Dalborg, Hans

Kungliga Operan AB, chairman Nordea AB, vice chairman AB Svenska Spel, permanent

Damberg, Jan

Kungliga Dramatiska Teatern AB, employee's representative, deputy

Danell, Georg

Vasakronan AB, permanent

Danielsson, Jan

A-Banan projekt AB, permanent

Danielsson, Jan

Managing Director, Teracom AB Teracom AB, permanent

Danielsson, Sven Olof

Systembolaget AB, employee's representative

Detter, Dag

Managing Director, Förvaltningsaktiebolaget Stattum Förvaltningsaktiebolaget Stattum, permanent Posten AB, permanent

Dillén, Mats

Venantius AB, permanent

Dockered, Bo

Lernia AB, chairman Sveaskog AB, chairman

Dittmer. Ulf

Luftfartsverket, employee's representative, deputy

Domeij, Åsa

Sveaskog AB, permanent

Drugge, Gun

AB Bostadsgaranti, deputy

Dufva. Biörn

SAKAB, permanent

Duveblad, Gunnel

AssiDomän AB, permanent

Eberstein, Susanne

Apoteket AB, permanent

Efraimson, Inger

Kungliga Dramatiska Teatern AB, permanent

Ehrenstråhle, Magnus

Managing Director, AB Svensk Bilprovning

Eidem, Björn

SAS Gruppen, permanent

Ekström, Solweig

Svenska Skogsplantor AB, permanent

Ekwall, Ronny

Vattenfall AB, employee's representative

Eldrup, Anders

SAS Gruppen, permanent

Ellingsen, Karl Einar

Managing Director, Voksenåsen A/S

Eliasson, Ingemar

SBAB, chairman

Elväng, Katja

ALMI Företagspartner AB, permanent AB Svensk Bilprovning, permanent

Engdahl, Horace

Kungliga Operan AB, permanent

Enger, Ole

LKAB, permanent

Engman, Gerd

Civitas Holding AB, permanent Statens Väg- och Baninvest AB, permanent Vasakronan AB, permanent

Engman, Gunnar

Grängesbergs Gruvor AB, chairman

Engström, Anna-Lisa

Svenska Skeppshypotekskassan, permanent

Engström, Gunvor

ALMI Företagspartner AB, permanent

Engström Laurent, Anna

Apoteket AB, permanent

Ennerfelt, Göran

Samhall AB, permanent

Enochsson, Pia

Voksenåsen A/S, permanent

Ericsson, Barbara Venantius AB, permanent

Ericsson, Thomas

Statens Väg- och Baninvest AB, permanent

Eriksson, Kåre

Managing Director, AB Bostadsgaranti

Eriksson, Lars-Olov

Svenska Skogsplantor AB, employee's representative, deputy

Eriksson, Lennart

AB Bostadsgaranti, permanent

Eriksson, Olle

Lernia AB, employee's representative, deputy

Eriksson, Per-Olof

Affärsverket svenska kraftnät, chairman Förvaltningsaktiebolaget Stattum, permanent

Erlandsson, Johan

SAKAB, permanent

Ersson, Örjan

Statens Järnvägar, employee's representative

Falk. Krister

Luftfartsverket, employee's representative

Falkman, Eva

Specialfastigheter Sverige AB, permanent

Finskas, Bertel

Nordea AB, employee's representative

Flodén, Jan Lernia AB, employee's representative

Florin Gunnar

Svenska rymdaktiebolaget, employee's representative, deputy

Forsberg, Berth Samhall AB, employee's representative, deputy

Forssén, Göran AB Svensk Bilprovning, permanent

Forssman, Peter Sveriges Rese- och Turistråd AB, deputy

Fossum, Lilian

Vattenfall AB, permanent

Francke, Ulrika

A-Banan projekt AB, permanent

Franzén, Thomas

OM Gruppen AB, permanent

Frebran, Rose-Marie AB Svenska Spel, permanent

Fredga, Kerstin Svenska rymdaktiebolaget AB, permanent

Fredlund, Michael SOS Alarm Sverige AB, permanent Svenska Skogsplantor AB, permanent

Frejhagen, Birgitta

AB Svensk Bilprovning, permanent

Frideborger, Bengt

Samhall AB, employee's representative

Furberg, Inga-Lill

Apoteket AB, employee's representative

Färm. Gunnel SweRoad AB, chairman

Sjöfartsverket, chairman Gardelin, Olle Samhall AB, employee's representative, deputy

Grabe. Lennart

Posten AB, permanent

Granström, Per Erik

SBAB, permanent

Grönlund, Jan

Vattenfall AB, deputy

Gunnarsson, Carl-Johan

A/O Dom Shvetsii, permanent

Gunnarsson, Göran

Managing Director and President, Samhall AB

Gunnarsson, Gösta

Statens Väg- och Baninvest AB, chairman Teracom AB, chairman

Gunnarsson, Ulf

AB Svenska Miljöstyrningsrådet, permanent

Gustafsson, Eva-Britt

Managing Director, Venantius AB Specialfastigheter Sverige AB, chairman Statens Väg- och Baninvest AB, permanent Venantius AB, permanent

Gustafsson, Karl Erik

Teracom AB, permanent

Gustafsson, Marianne

Civitas Holding AB, employee's representative Vasakronan AB, employee's representative

Gustavsson, Henry

AB Svenska Miljöstyrningsrådet, permanent

Gustafsson, Yvonne

Affärsverket svenska kraftnät, permanent

Gustavsson Åke

Teracom AB, permanent

Gyllenhammar, Pehr G

Svenska Skeppshypotekskassan, chairman

Göranzon, Marie

Kungliga Dramatiska Teatern AB, employee's representative

Hagberg, Michael

AB Bostadsgaranti, permanent

Hagelberg Eva

Systembolaget AB, employee's representative, deputy

Haglind, Ingrid

AB Svenska Miljöstyrningsrådet, permanent

Hall, Bengt

Managing Director, Kungliga Operan AB

Halvarsson, Eva

Statens Järnvägar, permanent

Hansén, Mårten

AB Bostadsgaranti, permanent

Hansson, Hans

Specialfastigheter Sverige AB, employee's representative

Haulrik, Lena

Nordea AB, employee's representative

Hedberg, Gerd

AB Svenska Spel, employee's representative,

Hedengran, Petra

AB Svensk Exportkredit, deputy

Swedesurvey AB, employee's representative

Helgesson, Lars-Åke

LKAB, permanent

Hellberg, Björn

ALMI Företagspartner AB, employee's representative

Hentzel, Mats

Svenska Lagerhusaktiebolaget, permanent

Hjalmarsson, Lennart

Lernia AB, permanent

Hjorth, Lars Vattenfall AB, permanent

Hoffrén, Tapani

Sjöfartsverket, employee's representative, deputy

Holm, Carina

Posten AB, employee's representative, deputy

Holm, Lars-Erik

SAKAB, permanent

Holmgren, Gunnar

Statens Väg- och Baninvest AB, permanent

Holmgren, Lars-Göran

Svenska Skeppshypotekskassan, deputy

Holmström-Lindgren, Inger

Sveriges Rese- och Turistråd AB, permanent

Holmqvist, Karl-Gunnar

Statens Järnvägar, chairman

Hovberg, Magnus

Sjöfartsverket, employee's representative, deputy

Howe. Peter

Teracom AB, employee's representative

Hägglund, Jan-Ove

Sveaskog AB, employee's representative, deputy

Höglund, Karin

Systembolaget AB, employee's representative

Idermark, Thomas

Svenska Skogsplantor AB, permanent

Igel, Anders

Telia AB, permanent

Ihre, Claes

Managing Director, ALMI Företagspartner AB

Irstad, Lars

OM Gruppen AB, permanent

Isaksson, Elof

Telia AB, employee's representative

Israelsson, Mats

Civitas Holding AB, permanent

Iversen, Jonas

Lernia AB, permanent Samhall AB, permanent

Jacobsen, Helmuth

SAS Gruppen, employee's representative

Jacobsson, Egon

V&S Vin & Sprit AB, permanent Vasakronan AB, chairman Civitas Holding AB, chairman

Jakobsson, Rolf

AB Svensk Bilprovning, employee's representative, deputy

Janérus, Kaj

AB Göta kanalbolag, chairman

Jansson, Ingrid

ALMI Företagspartner AB, permanent

Jansson, Urban

SAS Gruppen, permanent

Jeding, Lars

Swedesurvey, permanent

Jensen, Hans

Akademiska Hus AB, employee's representative

Johannesson, Daniel

Director-general and president, Statens Järnvägar Statens Järnvägar, permanent

Johannesson, Rolf

Sjöfartsverket, permanent

Johansson, Anita

V&S Vin & Sprit AB, permanent

Johansson, Arne

ALMI Företagspartner AB, chairman

Johansson, Billy

AB Göta kanalbolag, employee's representative, deputy

Johansson, Bo

Managing Director,

Statens Väg- och Baninvest AB

Johansson, Göran

Vattenfall AB, permanent

Johansson, Hasse SP Sveriges Provnings- och Forskningsinstitut AB, permanent

Johansson, Klas SP Sveriges Provnings- och Forskningsinstitut AB, employee's representative

Johansson, Lena Teracom AB, employee's representative, deputy

Johansson, Lena

Sveaskog AB, permanent

Johansson, Lennart

AB Svenska Spel, permanent

Johansson, Lennart

Sjöfartsverket, employee's representative,

Johansson, Magnus Akademiska Hus AB, employee's representative

Johansson, Olof AB Svensk Bilprovning, chairman

Johansson, Per-Egon

Managing Director, AB Svensk Bilprovning

Johanson, Roland A

AssiDomän AB, employee's representative

Johansson, Roland N AssiDomän AB, employee's representative

Johansson, Sonny

AB Svensk Bilprovning, employee's representative

Johansson, Ulrika SP Sveriges Provnings- och Forskningsinstitut AB, employee's representative, deputy

Johansson-Hedberg, Birgitta

Telia AB, permanent

Johnsson-Wester, Margareta

Samhall AB, permanent

Johnsson, Hans-Yngve

Svenska Skeppshypotekskassan, deputy

Johnson, Staffan

Swedesurvey AB, permanent

Jonsson, Jan

Luftfartsverket, permanent

Jonsson, Jan-Peter

Managing Director, Vasallen AB Vasallen AB, permanent

Josefsson, Lars G

Managing Director, Vattenfall AB

Josefsson, Sören

Samhall AB, employee's representative

Jönsson, Benny

SOS Alarm Sverige AB, vice chairman

Jönsson, Lena

Kasernen Fastighets AB, permanent

Kantola, Birgitta

Akademiska Hus AB, permanent Vasakronan AB, permanent

Kark, Jan-Åke

Telia AB, permanent

Karlberg, Tofte

Sveaskog AB, employee's representative

Karlsson, Göte

Sjöfartsverket, employee's representative

Karlsson, Leif

ALMI Företagspartner AB, employee's representative

Karlstam, Christina

AB Svensk Exportkredit, deputy

Kastman Heuman, Åsa

 ${\it Svenska~Skeppshypotekskassan,~permanent}$ 

Kihlberg, Åke

Posten AB, employee's representative

Kindert, Leif

SAS Gruppen, employee's representative

Kjellander, Claes

Specialfastigheter Sverige AB, permanent Venantius AB, permanent

Kjällbring, Rolf

Vasakronan AB, employee's representative, Civitas Holding AB, employee's representative

Kjellström, Anders

AB Svensk Exportkredit, deputy

Kjellström, Hans

Systembolaget AB, employee's representative, deputy

Kjörnsberg, Solveig

SP Sveriges Provnings- och Forskningsinstitut AB, permanent

Klaesson, Bengt

Sveriges Rese- och Turistråd AB, permanent

Kleppe, Per

Voksenåsen A/S, vice chairman

Kluge, Jan

SAKAB, chairman

Knutsson, Pernilla

SIS Miljömärkning AB, permanent

Koppeli, Risto

Managing Director, A/O Dom Shvetsii

Krarup, Thorleif

Managing Director, Nordea AB Nordea AB, deputy

Kristiansen, Thormod

Swedesurvey AB, permanent

Kristensson, Roger

Statens Järnvägar AB, employee's representative

Kronstam, Karin

ALMI Företagspartner AB, permanent Lernia AB, permanent

Kruuse, Thomas

AB Bostadsgaranti, deputy

Kull, Jan-Inge

Vasallen AB, employee's representative

Kvart. Sussi

Affärsverket svenska kraftnät, permanent

Kylberg, Lars V

Civitas Holding AB, vice chairman Vasakronan AB, vice chairman

Käck, Ronny

Telia AB, employee's representative

Källsson, Jan

Svenska Skeppshypotekskassan, vice chairman

Kärre, Malin

SweRoad AB, permanent

Lagerblad, Peter

Managing Director, V&S Vin & Sprit AB V&S Vin & Sprit AB, permanent

Larsson, Bengt

Lernia AB, employee's representative

Larsson, Gerhard

Vattenfall AB, chairman

Larsson, Gunnar

Systembolaget AB, chairman

Larsson, Hans

LKAB, employee's representative

Larsson, Per E

Managing Director, OM Gruppen AB

Larsson, Sven

AB Bostadsgaranti, permanent

Lennersand, Håkan

Specialfastigheter Sverige AB, permanent

Lennerwald, Ingrid

SOS Alarm Sverige AB, permanent

Leppänniemi, Sven Olof

Samhall AB, employee's representative, deputy

Lewin, Lei

Zenit Shipping AB, chairman

Lewin, Margareta

Lernia AB, permanent

Lewin, Thomas

Imego AB, permanent

Lidefelt, Anders

AB Svensk Exportkredit, deputy

Lidén, Sverker

Managing Director, Svenska Skogsplantor AB

Liffner, Christina

Sveaskog AB, permanent V&S Vin och Sprit AB, permanent

Lilja, Maria

Vasakronan AB, permanent

Liljesson, Lars

Swedfund International AB, permanent

Lilletun, Ingvar

SAS Gruppen, employee's representative

Lind, Lars-Åke

Svenska Lagerhusaktiebolaget, employee's representative

Lindberg, Eva

Svenska Skogsplantor AB, employee's representative, deputy

Lindberg Göransson, Kerstin

A-Banan projekt AB, permanent

Lindberg, Lars

Kungliga Dramatiska Teatern AB, employee's representative, deputy

Lindberg, Leif

ALMI Företagspartner AB, permanent

Lindberg, Stig

Vattenfall AB, employee's representative, deputy

Lindell, Lars-Olof

SOS Alarm Sverige AB, vice chairman

Linder-Aronsson, Lars

SBAB, permanent

Lindholm, Evert

Systembolaget AB, deputy

Lindholm. Per Olof

Managing Director, SAKAB

Lindquist, Rolf

SweRoad AB, permanent

Lindstedt, Monica

Systembolaget AB, permanent

**Lindström, Anders** Svenska Skeppshypotekskassan, permanent

Lindström, Björn Vasallen AB, permanent

Lindström. Eva

AB Svenska Spel, permanent

Litzell. Per-Olof

Samhall AB, employee's representative

Liungh, Claes

Civitas Holding AB, permanent Vasakronan AB, permanent

Loiborg, Ebbe M

V&S Vin & Sprit AB, permanent

Lorentzon, Arne

Managing Director, Kasernen Fastighets AB Kasernen Fastighets AB, permanent

Lübeck. Lennart

IRECO Holding AB, permanent Svenska rymdaktiebolaget, chairman

Lundberg, Gunnar A/O Dom Shvetsii, chairman Lundberg, Monica

Kasernen Fastighets AB, permanent

Lundén, Gun-Maj

Kungliga Operan AB, employee's representative,

Lundholm, Anders

Svenska Skogsplantor AB, employee's representative

Lundin, Jan

V&S Vin & Sprit AB, employee's representative

Lundin, Svante

SIS Miljömärkning AB, permanent

Lundin, Ulf

Statens Väg- och Baninvest AB, permanent

Lundius, Annika

Akademiska Hus AB, permanent

Lundkvist, Gun

SP Sveriges Provnings- och Forskningsinstitut AB, permanent

Lyndsjö, Gert

SAKAB, permanent

Låftman, Lennart

Kungliga Dramatiska Teatern AB, permanent

Löfstrand, Ingvar

Systembolaget AB, deputy

Löfström, Britt-Marie

AB Göta kanalbolag, employee's representative

Lönnberg, Anders

AB Bostadsgaranti, permanent

Lööv. Per-Ove

Vattenfall AB, employee's representative, deputy

Madsen Høeg, Claes

Nordea AB, permanent

Magnusson, Bernt

AssiDomän AB, chairman

Förvaltningsaktiebolaget Stattum, permanent

Nordea AB, permanent

Magnusson, Jan

General Director, Svenska kraftnät Svenska kraftnät, permanent

Malm, Christer

Managing Director, SBAB

SBAB, permanent

Svenska Lagerhusaktiebolaget, permanent

Marking, Bo

Vattenfall AB, permanent

SBAB, permanent

Markström, Elisebeth

Systembolaget AB, permanent

Malmborg, Curt

V&S Vin & Sprit AB, permanent

Mattsson, Annaa

AB Svenska Miljöstyrningsrådet, permanent SIS Miljömärkning AB, permanent

Mellström, Alf

Posten AB, employee's representative, deputy

Melin, Ulf

Systembolaget AB, permanent

Michels, Georg SAKAB, permanent

Mitteregger, Fritz

Grängesbergs Gruvor AB, permanent

Modin. Anita

AB Göta kanalbolag, permanent

Mohlin, Per-Erik

Svenska rymdaktiebolaget, permanent

Molander, Harald

Managing Director, Zenit Shipping AB Zenit Shipping AB, permanent

Mårtensson, Arne

V&S Vin & Sprit AB, permanent

Mölleby, Gösta

Telia AB, employee's representative, deputy

Mörtberg, Carl-Ivar

Svenska rymdaktiebolaget, employee's representative

Netz, Bo

Vasallen AB, permanent

Netzler, Göran

Imego AB, permanent

Nilssen, Roal

Luftfartsverket, employee's representative, deputy

Nilsson, Aina

Imego AB, permanent

Nilsson, Elisabeth

Sjöfartsverket, permanent

Nilsson, Jan S

Akademiska Hus AB, permanent

Nilsson, Karin

SP Sveriges Provnings- och Forskningsinstitut AB, emplovee's representative

Nilsson, Kurt

V&S Vin & Sprit AB, employee's representative

Nilsson, Lennart

Förvaltningsaktiebolaget Stattum, permanent

Nilsson, Lennart

Akademiska Hus AB, chairman

Nilsson, Magnus

Sveriges Rese- och Turistråd AB, permanent

Nilsson, Pia

Affärsverket svenska kraftnät, permanent

Nivert, Marianne

Managing Director, Telia AB AB Svensk Exportkredit, permanent

Nordbeck, Gunnar

Svenska Lagerhusaktiebolaget, chairman

SOS Alarm Sverige AB, employee's representative Nordmark-Nilsson, Anna-Stina

Lernia AB, permanent

Nordström, Kjell

AB Svenska Spel, permanent

Norvik, Harald

SAS Gruppen, first vice chairman

Nuder, Pär

Vasallen AB, chairman

Nyblaeus, Nils-Fredrik OM Gruppen AB, permanent

Svenska Lagerhusaktiebolaget, vice chairman

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## Changes during the year 2000: Managing directors and Directors General

| Company                          | Taking office     | Retiring           |
|----------------------------------|-------------------|--------------------|
|                                  |                   |                    |
| SJ Green Cargo AB                | Jan Sundling      |                    |
| Sydkraft SAKAB                   | Per-Olof Lindholm | Anders Lärkert     |
| SJ AB                            | Kjell Nilsson     |                    |
| National Maritime Administration | Jan-Olof Selén    | Anders Lindström   |
| Specialfastigheter Sverige AB    | Curt Bylund       | Holger Wästlund    |
| Sveaskog AB                      | Lars Sköld        | Björn Skogh        |
| SVEDAB                           | Mats Wemming      | Karl-Otto Sicking  |
| Swedcarrier, AB                  | Arne Berggren     |                    |
| Svensk Bilprovning, AB           | Hans Tivéus       | Per Egon Johansson |
| Sveriges Rese- och Turistråd AB  | Karl-Erik Strand  | Anders Wallgren    |
| Telia AB                         | Jan-Åke Kark      |                    |
|                                  | Marianne Nivert   | Jan-Åke Kark       |
| Vattenfall AB                    | Bertil Tiusanen   | Carl-Erik Nyquist  |
|                                  | Lars G. Josefsson | Bertil Tiusanen    |
| V&S Vin & Sprit AB               | Peter Lagerblad   | Egon Jacobsson     |

## Changes during the year 2000: Chairmen of the board

| Company                    | Taking office         | Retiring            |
|----------------------------|-----------------------|---------------------|
|                            |                       |                     |
| A-Banan projekt AB         | Sven Bårström         | Ingemar Skogö.      |
| Civitas AB + Vasakronan AB | Egon Jacobsson        | Rune Brandinger.    |
| SJ Green Cargo AB          | Karl Gunnar Holmqvist |                     |
| Kasernen Fastighets AB     | Christer Alvemur      | Bengt A W Johansson |
| Nordea AB                  | Vesa Vainio           | Jacob Palmstierna   |
| Sydkraft SAKAB             | Jan Kluge             | Jan Ekman           |
| SJ AB                      | Daniel Johannesson    |                     |
| Swedcarrier, AB            | Ingrid Bonde          |                     |
| Svensk Bilprovning, AB     | Olof Johansson        | Stig Malm           |
| Telia AB                   | Lars-Eric Peterson    | Jan Stenberg        |
| Vasakronan AB              | Egon Jacobsson        | Rune Brandinger     |
| Vasallen AB                | Pär Nuder             | Håkan Bryngelson.   |
| Vattenfall AB              | Gerhard Larsson       | Jörgen Andersson    |

### Conversion of SJ into company form

#### The decision

On 16 March 2000 the Government proposed in a Government bill to the Riksdag that the Swedish State Railways (SJ) should be converted into one or more joint stock companies. It was also said that the Government should own all the shares in the company or companies which controlled SJ's core business.

#### **Background**

Since the second half of the 1800s, the Government has conducted railway operations through the Swedish State Railways (SJ). Since 1911, when the Government enterprise business form was created, the operations have been conducted in the form of a Government enterprise.

In 1988, responsibility for investment and maintenance of the track was split off from the traffic operations so that the railways would be given the opportunity to play an important role as a competitive means of transport. In connection with this, the National Rail Admi-

nistration assumed responsibility for the infrastructure.

SJ AB passenger transport

The market for pas-Green Cargo AB senger traffic has been conveyance of goods successively deregulated, and goods traffic on the railways has been totally deregulated. This has resulted in customers demanding better quality and ser-

vice. For this reason, the Riksdag has successively decided on a transport policy involving increased competition between and within each mode of transport.

Deregulation was followed by increased competition from both Swedish and foreign companies. As from the year 2000, SJ was responsible for less than 40 per cent of the number of train journeys in Sweden. SJ's proportion of the number of person-kilometres was then estimated to total some 70 per cent. The Arlanda Express, commuter train traffic in Stockholm and the night trains to northern Norrland are examples of railway traffic run by other train operators. SJ also encountered greater competition from other modes of transport such as air and bus transport, opera-

tions which are almost exclusively conducted in company form.

#### Why convert into company form?

The Government considered it important that SJ should be given the opportunity of satisfying customers' demands for service, quality and accessibility in the best possible way. In order that SJ should be able to participate in this development and utilise new business possibilities both in Sweden and abroad, an operational form was required which made participation in various types of co-operation possible, for example, joint development companies.

The Riksdag therefore considered that SJ should be converted into joint stock company form in order to create units/operations which could

> satisfy the customers' requirements for service in a better way by operating under the same requirements as other



#### What does conversion to company form involve?

Conversion to company form gives a uniform legal structure for all operations within the group and facilitates such things as efficiency and rationalisation of SJ's operations. Conversion to company form also means adjustment to the ongoing internationalisation within the transport market.

#### Present structure

AB Swedcarrier

service operations attached

to the railway

Since 1 January 2000, SJ has conducted its operations in six well-defined and businesslike delineated sectors: SJ Resor, SJ Cargo Group, SJ Fastigheter, SJ Teknik, SJ Terminalproduktion and SJ Data. These six sectors were reorganised in connection with the conversion to company form of the six individual companies and groups. SJ Resor and SJ Cargo Group, which embrace SJ's core business, have conducted operations since 1 January 2001 in SJ AB and Green Cargo AB, respectively. The Government directly owns these companies, while the other companies are owned by the Government via the holding company AB Swedcarrier. SJ Fastigheter conducts operations in Jernhusen AB, SJ Teknik in Euromaint AB, SJ Terminalproduktion in TraffiCare AB and SJ Data in Unigrid AB.





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