

# Application of interest to provide Financial Advisory Services to the Government Offices of Sweden

Greenhill & Co. International LLP ("Greenhill") and its parent company Mizuho Financial Group, Inc. is delighted to express its interest in acting as adviser to the Swedish Government Offices ("the Government"). This application of interest supersedes our previous submission of February 2016.

### Information about the tenderer

Greenhill & Co. International LLP, incorporated in England, Reg No OC332045, is an affiliate of Greenhill & Co., Inc. which is incorporated and has its head office located in New York, USA. Greenhill & Co. Sweden AB is a wholly owned subsidiary of Greenhill & Co., Inc

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Greenhill has all the necessary licences and permits to provide the services as described in this document (Greenhill is regulated in the UK by the Financial Conduct Authority and is entered in the Financial Services Register under the following registration number: 474168).

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## Overview of Mizuho | Greenhill

Greenhill is a leading independent investment bank focused entirely on providing financial advice on significant mergers, acquisitions, restructurings, financings and capital advisory to corporations, partnerships, institutions and governments globally.

Since its foundation in 1996, the firm has advised on over 1,000 transactions with an aggregate value in excess of \$3 trillion. Greenhill is part of Mizuho Financial Group, Inc. (TSE: 8411 and NYSE: MFG, "Mizuho"), one of the largest financial institutions in the world.

Mizuho is a leading full-service investment and corporate banking provider with complete sector coverage. Greenhill operates as Mizuho's independent M&A- and restructuring arm.

### **Full-Service Investment & Corporate Banking Platform**

Mizuho's acquisition of Greenhill brings together two world-class organizations to deliver holistic solutions to clients

## **MIZUHO**

- ✓ Offices worldwide with 60,000+ employees
- √ \$1.8 trillion in assets
- ✓ The only Asian bank with unequivocal commitment to Investment and Corporate Banking in the Americas
- "Gateway to Asia" with unparalleled access to region
- ✓ Bespoke, structured solutions
- ✓ Collaborative, entrepreneurial culture

### Greenhill

- ✓ Greenhill operates as Mizuho's M&A and RX arm
- √ ~30-year history with 14 offices across the U.S., Canada, EMEA and Asia-Pacific
- √ 370+ dedicated professionals globally
- Deep industry domain expertise and track record of advising clients on their most important strategic transactions
- Leading with content & ideas; unmatched knowledge of, and unparalleled access to public and private companies, institutional investors and private equity



## Our capabilities and approach

**Buy-Side** Advisory

A strong record of successful buy-side advisory assignments in relation to public or private target companies and particularly with respect to cross-border buy-side engagements

Sell-Side Advisory

Leveraging our independence and lack of conflicts, we have a strong track record in a range of public and private sell-side advisory roles

Strategic review

Our independence allows us to provide unconflicted strategic advice on a wide range of assignments

**Debt & Equity** markets advisory

Greenhill has broad experience of advising companies on debt and equity market issues, including capital structuring alternatives

"Distressed" M&A / Restructuring We advise debtors, creditors and acquirers of companies that are involved in reorganisations, recapitalisations or out-of-court restructurings, as well as advising firms in determining the strategies that will maximise sale values, including a sale of all or part of the company

Special assignments

Greenhill

Various advisory work that we undertake does not fit a conventional 'transaction' definition; Greenhill's independence, experience, expertise and discretion positions us well for special advisory assignments

### Our approach - The Greenhill Difference

### **Breadth of Industry Coverage Efforts**

Global expertise

Led by experts with decades of experience in dedicated sectors

### **Dedicated Senior Teams with Execution Experience**

Team members work across geographies and sectors

Tight-knit team supports discretion upon which clients rely

Experienced senior team members have held a variety of leadership positions at other firms



## **Pure Advisory**

**Focus** 

Focus purely on strategic advice

Conflict free

### **Focus on Advising Market Leaders**

Publicly traded entities

Boards of directors and special committees

Financial sponsors

Institutional investors

Governments

## **Broad, International Industry and Sector Expertise**

### Selected Greenhill credentials

Government

## \$3.5 billion Government

on the acquisition of TRANSMOUNTAIN

Pipeline system and related May 2018



Linking of Sydney's major port with road and rail systems April 2012

Moorebank Intermodal Precinct



February 2011





U.S. Department of the Treasury

on the divestment of



November 2010





In relation to refinancing and conditional capital injection



February 2010

Consumer &

### \$1.8 billion

TATE SILYLE on the acquisition of



June 2024





on the divestment of its Thailand and Malaysia businesses



March 2020





on its merger with



Nutrition & Biosciences division

December 2019

\$10.0 billion



on credit card program agreement with



July 2018

\$4.6 billion



on the acquisition of

#### BOOKER

January 2017

Financial institutions









May 2021

\$25.1 billion



on its sale to



May 2019

\$1.1 billion



on the acquisition of



December 2017

\$4.3 billion



on its sale to



December 2015

**ndustrials** 



October 2024







April 2024

\$950 million



on its sale to



October 2022

\$7.9 billion



on the acquisition of



October 2022

\$1.6 billion



on the acquisition of



July 2022



July 2021





April 2021

\$1.6 billion



on its sale to



November 2020

\$3.1 billion



on its sale to



January 2018

\$3.5 billion **Brookfield** Canada Office Properties

on its go private transaction

**Brookfield** 

April 2017





## **Broad, International Industry and Sector Expertise**

\$1.4 billion

### Selected Greenhill credentials

\$415 million

on the acquisition of

global payments

Gaming services divsion

February 2023

\$962 million

CONTOURGLOBAL

on the acquisition of

3 independent solar and BESS

projects December 2024

n a Pharmanovia

on its acquisition of a global

central nervous system

portfolio from

SANOFI 🎝

Triton

Grenergy

Financial sponsors

**Energy** 











\$2.2 billion

n.a

on its 49% acquisition of

**BRUC** 

1.1 GW solar portfolio

June 2023

\$3.9 billion

abbyie

on a broad collaboration with

Genmab

Interogo holding





n a



\$1.7 billion

TATE SI LYLE

on its divestment of primary

products business in North and

Latin America to

CAPITAL PARTNERS, LP

July 2021



\$13.0 billion



\$40.5 billion

\$6.0 billion

\$1.8 billion

on its sale to

♠ Siris

April 2019



\$2.7 billion

on its acquisition of

R ROCKCLIFF

II LLC

December 2023

TG NATURAL RESOURCES













\$751 million



\$4.1 billion

## **MIZUHO**

TMT